1. CUSTOMER SEGMENT(S)

Ouf Customers are mainly parents who are working and do not have enough time to takecare of their children. Such parents are not provided with availability at anytime to look after their children. If the case so they are in need of something to

make their children under the surveillance of them.

l'o enhance the opeíating condition of the developed solution the way it is not supposed

to deal with any fault at any point of time so

that the child safety can be highly ensuied.

theií childíen can neveí be taken off.

l'o ensuíe the paíents that theií suíveillance on

Project Design Phase-I - Solution Fit Template

Explore

AS, different

BE

3. 1°RIGGERS

l'he tíiggeí which induces the customeís is the onethat when othei woiking paients give a tiv to this and comment a positive íeview on this, they also tend to have a tíy to enhance theií child safety.

6. CUSTOMER CONSTRAINTS

The constiaints oui customeis facing aie such connectivity issues of may be the piotocols being used for communication. There may be chances of issues afised due to technical disefficiencies. Giving a second thought, pfice to be affoided for buying the developed solution kit might be the onethey could not affoid.

5. AVAILABLE SOLUPIONS

Of cousee the solutions are available seadily in the maíket such as angel monitoíing system, Child GPS l'íacking System, Child Safety GSMKit, etc One such constiaint the customeis facing aie cost and inefficiencies in the woîking once puíchased.

9. PROBLEM ROOL CAUSE 2. JOBS-PO-BE-DONE / PROBLEMS

Considefing the ofigination of the píoblem, it occuís in the base of meíely iííespective peísons that aíe no way íelatable to the childíenbut foí the cuííency kind of thing and also the child abuse(mainly incase of giíl childíen)

10. YOUR SOLUTION

Ouí **1**'eam has highly been intending to develop an efficient solution

to oveícome all the flaws that the existing solutionshold back still.

We are highly on demand to ensure the efficient functionalities of

the developing module the way it will not fail at anytime.

12

7. BEHAVIOUR

l'he píoposed solution always keens/tends to make the gadget woíkin an efficient way so that it is not supposed meet up with any fuithei constiaints. Also the solution ties to ensuie that efficient functionalties aíeto be píovided to the fullest to the customeis

SL

8. CHANNELS of

Ouí píoposed solution has the modes of woíking in both offline and Online. In case of any disconnectivities happen the gadget which hasbeen developed might tend to work on a plan B ehich includes the backup of the failuíe of actual woíking kit.







4. EMOPIONS: BEFORE / AFPER
Customeís(Paíents) aíe being fíustíatesd that theií childíen aíe doing safe of not befoíe using the gadget designed . Once they staítto use the
developed solution they might feel fiee to focus on theif wofk and also the sufveillance of theif childfen would happen with
ease at any point of time .