

Define CS, fit into CC	<b>1. CUSTOMER SEGMENT(S)</b> <span>CS</span> <p>The applicant should be atleast 21 years and no older than 65 years.I.</p>	<b>6. CUSTOMER CONSTRAINTS</b> <span>CC</span> <p>Our solution is completely online so people who has no knowledge about online should depend on someone to help them to upload the required bank details.</p>	<b>5. AVAILABLE SOLUTIONS</b> <span>AS</span> <p>There is no need to recollect details like PAN and Aadhar.</p>	Explore AS, different

Focus on J&P, tap into BE, understand RC	<b>2. JOBS-TO-BE-DONE / PROBLEMS</b> <span>J&amp;P</span> <p>Check the eligibility for loan approval          Prediciting process can be time consuming and tedious</p>	<b>9. PROBLEM ROOT CAUSE</b> <span>RC</span> <p>Prediction delay due to lack of customer details.</p>	<b>7. BEHAVIOUR</b> <span>BE</span> <p>directly related: Find the appropriate bank manager and ask their queries and perform the process.          indirectly associated: Customer can discuss with their friends and family</p>	Focus on J&P, tap into BE, understand RC

	<b>3. TRIGGERS</b> <span>TR</span> <p>Collect the information from the nearby bank.          Gaining more details about loan approval from the neighbour,family and friends.          Searching in the website may give detail report about the system.</p>	<b>10. YOUR SOLUTION</b> <span>SL</span> <p>It is quite efficient and reliable model which will not only reduce the time of the bank but also reduce the waiting time of the customers.</p>	<b>8. CHANNELS of BEHAVIOUR</b> <span>CH</span> <b>8.1 ONLINE</b> <p>Search about loal approval in website.          Search for the popular bank.</p> <b>8.2 OFFLINE</b> <p>Visit the bank manager.          Fill the application form with appropriate details..</p>	

	<div data-bbox="152 60 568 92"><b>4. EMOTIONS: BEFORE / AFTER</b></div> <div data-bbox="721 60 763 92"><b>EM</b></div> <div data-bbox="224 137 766 169">Confused, insecure &gt; confident,assurance</div>			
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