

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>Who is your customer ?</div> <div>. Our customers are specially abled people who are struggling to communicate with normal people</div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div></div> <div>The customer must be aware of the sign language and it is necessary to show proper signs so that the application can able to convert it to human language.</div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div></div> <div>The available solutions are there are various separate applications for both sign language and human language.</div>	Explore AS, differentiate	
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&P</div></div> <div>The main job that to be done is to convert the sign language to human language and vice versa.</div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div></div> <div>Proper network should be available to run this application and proper sign language must be given as input by the customer in a proper way.</div>	<div>7. BEHAVIOUR<div>BE</div></div> <div>The AI works when the sign language is given 1 as input it processes it and convert it into human language and vice versa.</div>		Focus on J&P, tap into BE, understand RC
	<div>3. TRIGGERS<div>TR</div></div> <div>For example : A customer needs to convey his/her message to other people but he knows only sign language but the normal people are not aware of it.At that time using our application he/she can easily converts sign language to human language to make the conversation more comfortable.</div> <div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div> <div>The customers would feel better after using our application, and they are open up in bringing their ideas to everyone around them.</div>	<div>10. YOUR SOLUTION<div>SL</div></div> <div>Our solution is to convert the sign language to human language and vice versa in one application simultaneously.So that it is easy to make communications easier between these kinds of people.</div>	<div>8. CHANNELS OF BEHAVIOUR<div>CH</div></div> <div>8.1 ONLINE By using this application online the result of the inouts are processed earlier by the application and also it saves the time. He/She can able to convert sign-language to any type of language.</div> <div>8.2 OFFLINE The features available in offline is that they can covert the sign-language to human language under a particular location world wide access is not available in this mode.</div>		
Focus on J&P, tap into BE, understand RC		Focus on J&P, tap into BE, understand RC			
Identify strong TR & EM		Extract online & offline CH of BE			