

# PROJECT DESIGN PHASE-II

## PROBLEM SOLUTION FIT

TEAM ID: PNT2022TMID05166

Define CS, fit into CS	<b>1.CUSTOMER SEGMENT(S)</b> <ul style="list-style-type: none"> <li>• Donars</li> <li>• Patient</li> <li>• Hospitals</li> </ul>	<b>6.CUSTOMER CONSTRAINTS</b> <ul style="list-style-type: none"> <li>• Regular Internet connection</li> <li>• Donar health condition</li> <li>• Unavailability of plasma</li> </ul>	<b>5.AVAILABLE SOLUTION</b> <p>The existing application used only Collecting details of donors but it does not notify them at the right time. Our solution is building a website that notifies the donor at right time .</p>	Explore AS, difference
Focus on J&P, tap into BE,	<b>2.JOBS-TO-BE-DONE/PROBLEMS</b> <ul style="list-style-type: none"> <li>• Difficult to find donars at the right time / at the time of emergency.</li> <li>• Donars not aware of plasma requirements.</li> </ul>	<b>9. PROBLEM ROOT CAUSE</b> <ul style="list-style-type: none"> <li>• Not able to find the donors at the time of emergency.</li> <li>• Count of donors has been tremendously decreasing since hospital management couldn't contact them or get them notified at the right</li> </ul>	<b>7.BEHAVIOUR</b> <p>The customer comes forward to</p> <ul style="list-style-type: none"> <li>• Attend plasma donation camps.</li> <li>• Donate plasma</li> <li>• The hospital management/ patient is able to find plasma donars at the right time.</li> </ul>	Focus on J&P, tap into BE,
		<b>10.YOUR SOLUTION</b> <p>Creating website which will provide information about available donors and plasma.If not available,the customer will be notified when plasma is available.</p>	<b>8.CHANNELS of BEHAVIOUR</b> <p><b>Online:</b> Can use the website to find donors.</p> <p><b>Offline:</b> Can use the record maintain by the hospital.</p>	
	<b>3. TRIGGERS</b> <p>Blood donation improves or saves livesand enhances social solidarit. It is also influenced by increasing deaths due to unavailability of plasma at required times.</p>			
	<b>4. EMOTIONS: BEFORE / AFTER</b> <p><b>Before:</b> Patient/Hospital find it hard to get a right resource to get plasma leaving them upset.</p> <p><b>After:</b> The donors and customers have a feeling of satisfaction.</p>			