

Document an existing experience Narrow your focus to a specific scenario or process within an existing product TIP or service. In the **Steps** row, document the step-by-step p ocess someone As you add steps to the experience, move each these typically experiences, then add detail to each of the other rows, "Five Es" the left or right \rightarrow 6 depending on the scenario you are documenting. Exit Entice Extend **Enter Engage** What do people What happens after the How does someone What do people typically experience experience is over? initially become aware experience as they in the process, what as the process finishes? of this process? begin the process? happens? SCENARIO Browsing, booking, attending, and rating a local city tour One day before the Share the Steps Using their own means of One hour after the The donor The completed After deciding to The doctor A receiver can doctor sent a After the donation Most of the hospital reminder email to donor. The email What does the person (or group) available plasma Donating onor donate, an experiance donor "past donate plasma, they vrites a review brings the donor of plasma the check the available Donor meet experiences" area of a donor profile email and in- app typically experience? have details of and gives the plasma in the with others click the donate plasma donor in our website or app around the area, customer intends dates, city, and number of the doctor plasma donor their way to the hospital location at given time of notification button and when to meet explaining the with a few details of donation hospital a starand tell them doctor for plasma to rest as they location process prompt the donor the scheduled time rating out of 5 to do so donation. have given plasma Interactions "Leave a review" Reviewing them If other donor What interactions do they have at modal window From social Use of the each step along the way? Plasma donor with the social The locations interact with donor email within the profile Verification of Through the Plasma received section of the mails after media from of hospital and donor overlay media platform (software like this past donor, mobile phones, on the website, ■ People: Who do they see or talk to? people and Direct within the website. website, iOS Outlook or donating iOS app, or PC and they will know and in the iOS app, Places: Where are they? traditional iOS app, or app, or Android interactions website like Android app websites or Android app feedback section the process Android app advertisements app with the doctor. ■ Things: What digital touchpoints or Gmail) physical objects would they use? Help donor To be able Goals & motivations They feel that Help donor To let other Help receiver To let them Help donor avoid seeing At each step, what is a person's people kmow they save the have the know the and receiver to get Help receiver to get Help donor to donation for the primary goal or motivation? Help donor to the eligibility hospital with demand of to feel happy customer donor know plasma wrong dates, matching lives of ("Help me..." or "Help me avoid...") to donate donate often good donation process locations, or and welcome plasma people satisfaction plasma donor plasma people feelings scored Positive moments Can contact To be able to To feel happy To let other What steps does a typical person helpline in order get the overview find enjoyable, productive, fun. that they may save a life people know to know the full very easily motivating, delightful, or exciting? able to donate details of whats the good things makes the actually goin on about donating customer feel plasma at ease **Negative moments** As its asks for To not know anything Need to file More follow After donating more data it may What steps does a typical person about donating in the first more up the user may find frustrating, confusing, angering, make the user to authentications place and trying to costly, or time-consuming? be afraid if the notification as its related to have the fear donate makes it quite data can be a life of a of side effects after difficult for the user hijacked person from donating donating To be able to notify To have Areas of opportunity To have Easy account the recipient if the feedback How might we make each step advertise it in proper donor has creation better? What ideas do we have? section in order social media unfortunate process for the customer What have others suggested? to know what

situations which

makes them unable

to donate plasma

srevice

options

the customer

actually feels

customers to

browse through

the application