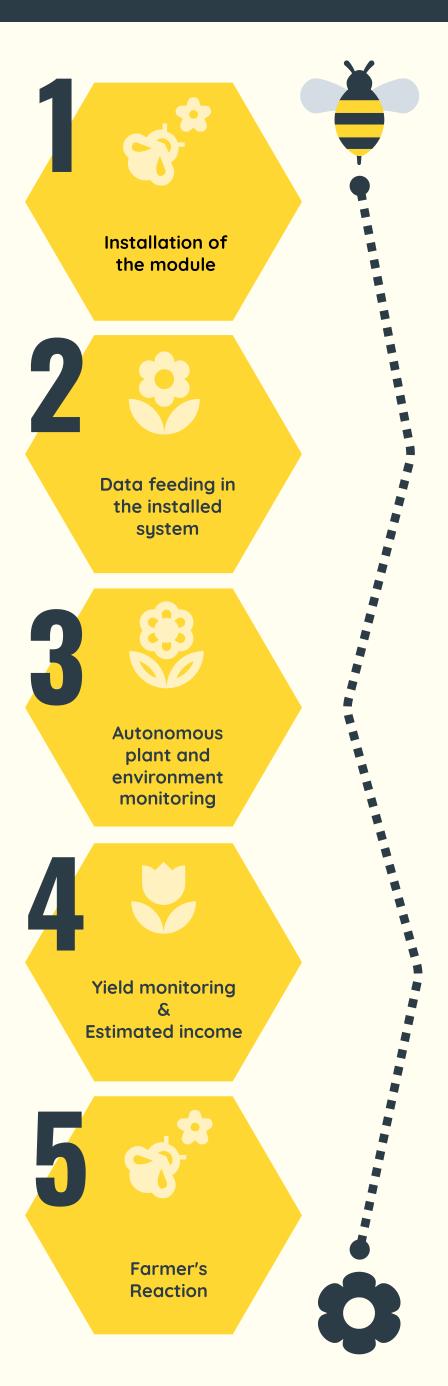
# **Customer Journey**



# **Phase**

Our only targeted customer are the farmers. Their first task is to install the module in their farm.

#### **Touch Point 1**

Before installation famers may be facing multiple issues in their agricultural practices.

#### **Touch Point 2**

The changes farmers whishes to see will take a single harvesting time period.

## **Phase**

In this phase farmers need to feed in the data such as the crop sown, date of sowing.

#### **Touch Point 1**

After feeding in the data farmers will receive the notification regarding the crops.

#### **Touch Point 2**

The notification received will guide the farmers to perform other manual process.

# **Phase**

This is the phase which plays the major role in the crop life time.

#### **Touch Point 1**

The system is previously fed in with various data to guide the farmers in the growth cycle plant.

## **Touch Point 2**

This includes automatic irrigation system, rain sensing, possible climate changes.

## **Phase**

This phase concludes the process by providing a expected yield for the crops.

#### **Touch Point 1**

The system monitors the environment by collecting various data to estimated yield.

### **Touch Point 2**

These collected environmental data are used to estimate the income rate if farmer feed in the approx. market price.

# **Phase**

Farmer's state.

#### **Touch Point 1**

Finally after all the process, positively if all the environmental condition was good and the timely requirements was met correctly, farmers will have a great income.