Project Design Phase-I – Solution Fit

Team ID: PNT2022TMID05047

Project Title: INDUSTRY SPECIFIC-INTELLIGENT FIRE MANAGEMENT SYSTEM

Define CS, fit into CC	1. CUSTOMER	CS	6. CUSTOMER	5. AVAILABLE SOLUTIONS	AS	Explore AS, differentiate Focus on J&P, tap into BE, understand RC

1. CUSTOMER — CS

Economic Value

Of Customers

6. CUSTOMER

The Priority, Frequency, and Minimum Space between, Visit.

5. AVAILABLE SOLUTIONS — AS

- Fire Alarm Systems.
- Fire Suppression Systems.
- Fire Extinguishers.

2. JOBS-TO-BE-DONE / PROBLEMS — J&P

- Harmful Fire Detection.
- Burns
- Destruction of industry.
- Decode Station.

9. PROBLEM ROOT CAUSE — RC

- Heat
- Fuel
- Oxygen

7. BEHAVIOUR — BE

- Fire Station.
- Intimate the Management.
- Emergency Vehicle.
- Road Network Components.

Focus on J&P, tap into BE, understand RC

Identify strong TR

3. TRIGGERS — TR

- Efficient.
- Candles.
- Lightning.

10. YOUR SOLUTION — SL

- Proper Disposal.
- Regular Maintenance.
- Clean Environment.

8. CHANNELS of BEHAVIOUR — CH

8.1 ONLINE

Intimate the Management of Fire Station and Emergency Number.

8.2 OFFLINE

Identify strong TR

4. EMOTIONS: BEFORE / AFTER EM

Remove the Fire Burn Things

BEFORE:
Detection of Fires.

AFTER:
To secure the Objects of Things.