1. CUSTOMER SEGMENT(S)

- 1. Our target is Public.
- 2. Municipality and Local authorities of Metropolitan cities of India

5. CUSTOMER CONSTRAINTS



- 1. Recycling is expensive
- 2. Network issue
- 3. More energy
- 4. Cost
- 5. Size of the bin and separation of various wastes

6. AVAILABLE SOLUTIONS



- 1. Reduce running cost
- 2. Solar power
- 3. Increases the sustainability of waste services
- 4 Review compliance guidelines

2. JOBS-TO-BE-DONE / PROBLEMS



- 1. Germ spreading
- 2. Avoid overflow bins & maintenance
- 3. Perform regular audits on waste management & disposal
- 4. Reduce number of bins & replace smart bins
- 5. Proper Segregating & Minimizing Waste.

9. PROBLEM ROOT CAUSE



- 2. Lack of waste disposal: If any network issues occurred then the message will not received by the workers, so the waste disposal get delayed.
- 3. Due to lack of proper systems for disposal and collections, wastes & garbage's end up in the roads and surrounding

7. BEHAVIOUR



Focus on J&P, tap into BE, understand RC

- 1. Ai-based smart waste bin, designed for public places, enabling them to Monitor and Manage.
- 2. Sensor sense the amount of waste in trash can.
- 3. The device sends the notification to the agent and they collect the trash.

3. TRIGGERS J&P

1. People want to make their environment cleaner and also prevent the spread of health hazards in their community -waste tend to decay faster, and if not carefully managed.

4. EMOTIONS: **BEFORE / AFTER**



BEFORE:

a. More negative emotion associated with increased intention to reduce waste management

AFTER:

People may feel a. good and comfortable once all project is set

10. YOUR SOLUTION RC



- 1. Network issue: Create an emergency readiness plan
- 2. Spending power: solar power usage
- 3. Waste disposal: Perform regular audit onwaste management & disposal
- 4. Shop Eco-Friendly with reusable bags and say know to disposable to water bottle
- 5. The solution mainly involves in collecting, sorting, recycling and when properly facilitated providing a source of energy andresources

8.CHANNELS OF BEHAVIOUR



ONLINE:

- a. It reaches the customers quickly.
- a. We can monitor in live
- **b.** Information about the level of trashes filled isindicated and the data is transferred to the control room for each bin including its specifications (GSM module).

OFFLINE:

a. Placement of bins in the main hubs of the cities, taking necessary action of discharging wastes by the municipals