## Project Design Phase-I Problem – Solution Fit Template

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Team ID	PNT2022TMID05549
Project Name	Project –Traffic and Capacity Analytics for
	Major Ports
Maximum Marks	2 Marks

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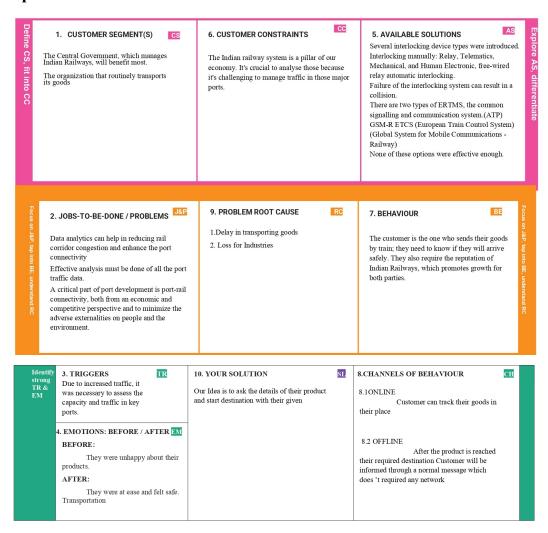
# **Problem – Solution Fit Template:**

The Problem-Solution Fit simply means that you have found a problem with your customer and that the solution you have realized for it actually solves the customer's problem. It helps entrepreneurs, marketers and corporate innovators identify behavioral patterns and recognize what would work and why

## **Purpose:**

Ц	Solve complex problems in a way that fits the state of your customers.
	Succeed faster and increase your solution adoption by tapping into
	existing mediums and channels of behavior.
	Sharpen your communication and marketing strategy with the right
	triggers and messaging.
	Increase touch-points with your company by finding the right problem-
	behavior fit and building trust by solving frequent annoyances, or urgent
	or costly problems.
	Understand the existing situation in order to improve it for your target
	group.

### **Template:**



#### References:

- 1. <a href="https://www.ideahackers.network/problem-solution-fit-canvas/">https://www.ideahackers.network/problem-solution-fit-canvas/</a>
- 2. <a href="https://medium.com/@epicantus/problem-solution-fit-canvas-aa3dd59cb4fe">https://medium.com/@epicantus/problem-solution-fit-canvas-aa3dd59cb4fe</a>