

Define CS, fit into CC	<b>1. CUSTOMER SEGMENT(S)</b> <b>CS</b>  A jobseeker who is searching for a job which suits their skillset.	<b>6. CUSTOMER CONSTRAINTS</b> <b>CC</b>  The website may contain the link of the company which has no details about it. They have to navigate through several screens.	<b>5. AVAILABLE SOLUTIONS</b> <b>AS</b>  There are existing job-skill recommender like jobrapido, linkedin, etc. Pros: it gives recommendation related to the skillset given by user. Cons: user have to manually choose their location and only limited number of skills can be given. The website given in the system may or may not be valid.	Explore AS, differentiate
	<b>2. JOBS-TO-BE-DONE / PROBLEMS</b> <b>J&amp;P</b>  To develop a system which helps the jobseeker to find a job which is suiting their skillset. We also design a bot for searching job and the system sends an alarm when job matching their profile (skill) is found. The system also suggests skill to the user.	<b>9. PROBLEM ROOT CAUSE</b> <b>RC</b>  The admin may find it difficult to monitor database and it is difficult for the admin to create the database and to find whether the website in the internet is a legitimate once or not.	<b>7. BEHAVIOUR</b> <b>BE</b>  In the point of customer as soon as they open the website, it must ask for the skills and their basic details. Then, the job and skill recommended to them must be related to the skills provided by them. It must even send them an alarm if the job related to their profile is found. If they job and skill is recommended correctly then they will be interested to use this website else they may get irritated.	
Identify strong TR & EM	<b>3. TRIGGERS</b> <b>TR</b>  While opening the website, the chatbot will pop-out (by triggering the chatbot)	<b>10. YOUR SOLUTION</b> <b>SL</b>  The solution is to build a recommender system for both the job as well as the skill for the jobseeker. To recommend job which matches the skillset of the jobseeker. It also has a bot for searching job and the system sends an alarm when job matching their profile (skill) is found.	<b>8. CHANNELS of BEHAVIOUR</b> <b>CH</b> 8.1 ONLINE Customers have online chatbot to ask their queries. They can chat with this chatbot to find a solution to their query and need not enter the skills many times.	Extract online & offline CH of BE
	<b>4. EMOTIONS: BEFORE / AFTER</b> <b>EM</b>  Before: user will be irritated to travel and find a job and the job found may not suit their skill. After: user will find it easy to find the job which suits their skill and even they may get excited to learn new skills and it saves a lot of time.		8.2 OFFLINE Customer on offline can view the jobs that are saved. They can view the skills recommended by the system	