

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)</div> <div>I) Clients with the profession of food delivery and owning food delivery centres</div> <div>II) Organization that needs to predict changes in consumer demand to provide higher customer satisfaction</div> <div>CS</div>	<div>6. CUSTOMER CONSTRAINTS</div> <div>I) They need a system with good and consistent internet connection</div> <div>II) They must have the budget to implement the model</div> <div>CC</div>	<div>5. AVAILABLE SOLUTIONS</div> <div>I) Traditional Forecasting methods can be used but requires extra variables and effort. Manual work will be high</div> <div>II) AI based forecasting methods are also available that requires multiple variables and sources which avails high level of automation</div> <div>AS</div>	Explore AS, differentiate
Focus on J&P, tap into BE, understand RC	<div>2. JOBS-TO-BE-DONE / PROBLEMS</div> <div>I) To predict the demand of raw materials or food products at particular region</div> <div>II) To predict number of orders for certain period of time in future</div> <div>J&P</div>	<div>9. PROBLEM ROOT CAUSE</div> <div>I) Without the idea of upcoming requirements of food product if we manufacture them it could lead to manufacturing of excessive or less number of products</div> <div>RC</div>	<div>7. BEHAVIOUR</div> <div>I) To provide dynamic models based on changing behaviour of user and cope up with the overall market and optimize resources to stand out of rivals</div> <div>BE</div>	Focus on J&P, tap into BE, understand RC

<div data-bbox="174 86 353 118">3. TRIGGERS</div> <div data-bbox="741 140 781 175">TR</div> <div data-bbox="174 181 607 288">I) Organizations suffer loss due to wastage or shortage of food products.</div>	<div data-bbox="846 86 1113 118">10. YOUR SOLUTION</div> <div data-bbox="824 140 1469 395">Our food demand forecaster contains an ML model that will predict the number of orders for a certain period of future time using various datasets based on certain algorithms. So food delivery centers and manufacturing centers will get a predicted number of upcoming orders and they can plan accordingly to avoid losses and thus increase customer satisfaction by fulfilling their expectations.</div>	<div data-bbox="1518 86 1870 118">8. CHANNELS of BEHAVIOR</div> <div data-bbox="2085 86 2130 121">CH</div> <div data-bbox="1518 124 1608 143">8.1.ONLINE</div> <div data-bbox="1518 181 2024 244">Getting feedback from product clients and consumers about their service</div> <div data-bbox="1518 266 1615 285">8.2.OFFLINE</div> <div data-bbox="1518 308 1995 370">They need to know their status in the market compared with their competitors.</div>
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