

Define CS, fit into CL	<b>1. CUSTOMER SEGMENT(S)</b> <span>CS</span> <i>The levels of gases are detected, can help to prevent an explosion or can help to prevent worker injury or exposure to toxic gases.</i>	<b>6. CUSTOMER LIMITATIONS</b> <span>CL</span> <small>EG. BUDGET, DEVICES</small> <ul style="list-style-type: none"> <li>Poor stability</li> <li>greater environmental impact</li> </ul>	<b>5. AVAILABLE SOLUTIONS</b> <small>PLUSES &amp; MIN USES</small> <ul style="list-style-type: none"> <li>Test Benches</li> <li>Leak Tester</li> <li>Quick Connectors</li> </ul>	Explore AS, differentiate
Focus on PR, tap into BE, understand R C	<b>2. PROBLEMS / PAINS</b> <span>PR</span> <small>+ ITS FREQUENCY</small> <i>Leakage of gaseous product from a pipeline or other containment into any area where the gas should not be present. Gas leaks can be hazardous to health as well as the environment</i>	<b>9. PROBLEM ROOT / CAUSE</b> <span>RC</span> <i>The root cause / problem for the gas leakage is due to atomic reactions between gas molecules , material quality and etc.,</i>	<b>7. BEHAVIOR</b> <span>BE</span> <small>+ ITS INTENSITY</small> <i>It senses the harmful gases,</i> <ul style="list-style-type: none"> <li>H2S</li> <li>Methane</li> <li>CO</li> </ul> <i>It will check temperature sensor,</i> <ul style="list-style-type: none"> <li>Detect the concentration of gases</li> <li>Avoids hazardous consequences like fire breakouts</li> </ul>	Focus on PR, tap into BE, understand R C
Identify strong TR & EM	<b>3. TRIGGERS TO ACT</b> <span>TR</span> <i>Gas leakage system acts as a mandatory precaution in every aspects for example, Fire extinguishers in factories , industries</i>	<b>10. YOUR SOLUTION</b> <span>SL</span> <ul style="list-style-type: none"> <li>We can fix sensor near gas plants</li> <li>It detects and alerts the leakage of gas</li> <li>It sends a message to admin</li> </ul> <i>Alarm alerts the workers around</i>	<b>8. CHANNELS of BEHAVIOR</b> <small>ONLINE</small> Through online the industry can be continuously monitors the gas leakage <hr/> <small>OFFLINE</small> In offline mode the alerting system.	Extract online & offline CH of BE

**4. EMOTIONS** BEFORE / AFTER EM  
*Gas leakage is hazardous to people and its hard for them to lead a normal life . Symptoms are fatigue , dizziness , loss of consiousness and concentration .*