

Focus on J&P, tap into BE, understand	<b>1.CUSTOMER SEGMENT(S):</b>  People who are struggling to track them expenses are our customers. They can use our app to maintain records about their income and expenses.	<b>6. CUSTOMER</b>  Enter the record manually. The person who isUsing the System must have some technical Knowledge	<b>5. AVAILABLE SOLUTIONS</b>  User can able to add the expense. But theycan't able to set the expense limit in the application.
	<b>2.PROBLEMS:</b>  n paper-based expense tracker system it is difficult to track us monthly expenses manually. The paper-based expense records may get lost in some extent. And also, it is very difficult to manage.	<b>9. PROBLEM ROOT CAUSE</b>  The main cause of the problem is if we makethe note of our expense in a paper/hand written it may have the chance of missing or can be destroyed. And also, it took lot of time to progress it.	<b>7. BEHAVIOUR</b>  We usually take the expense in the notes app.Or otherwise, we ask others to remember the expenses. these are some of the methods we are usually following.
	<b>3. TRIGGERS:</b>  Create an awareness between the people about their Expenses and income	<b>10. YOUR SOLUTION</b>  Our application is used to monitor the daily expense with some graphical representation.And also, we notify the user when he/she spends extra amount on something. We generate the expense reports.	<b>8. CHANNELS of BEHAVIOUR</b> <b>8.1    ONLINE</b>  Download statements from bank andpay monthly installment <b>8.2    OFFLINE</b>  Using spreadsheets and notes for financial management
Identify strong TR & EM	<b>4. EMOTIONS: BEFORE / AFTER</b>  Confusion, Difficult to manage / Easy to manage, Able to visualize the Expense		

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Extract online & offline CH of BE