Legacy Consulting

Annual Report 2024

Company Overview

Legacy Consulting Incorporation was founded in January 2006. As of December 31, 2024, the company is 18 years old. Legacy Consulting has grown to become a leading provider of management consulting services, helping businesses navigate complex challenges and achieve their strategic objectives.

Key Highlights:

Age of the Company: 18 years and Number of Employees: As of December 31, 2024, Legacy Consulting has 550 employees, representing a 10% increase from 500 employees as of December 31, 2024. - **Annual Revenue:** The annual revenue for the year ending December 31, 2024, is \$10 million, up from \$8 million for the year ended December 31, 2024, representing a 20% year-over-year growth.

Financial Highlights:

Year-over-Year Financial Changes

| Category | 2024 | 2023 | Change | % Change |
|--------------------|---------------|---------------|----------------|----------|
| Revenue | \$10 million | \$8 million | +\$2 million | +25.0% |
| Net Income | \$1.5 million | \$1.2 million | +\$0.3 million | +25.0% |
| Earnings Per Share | \$2.75 | \$2.00 | +\$0.75 | +37.5% |
| Total Assets | \$25 million | \$22 million | +\$3 million | +13.6% |
| Total Liabilities | \$5 million | \$6 million | –\$1 million | –16.7% |
| Equity | \$15 million | \$13 million | +\$2 million | +15.4% |

Management's Discussion and Analysis (MD&A)

The year 2024 was marked by significant growth for Legacy Consulting, driven by an increase in demand for our consulting services across various industries. Our revenue grew by 25% to \$10 million, and our net income increased by 25% to \$1.5 million. The growth in revenue was primarily due to the expansion of our service offerings and the successful execution of large-scale projects.

Financial Statements

Consolidated Balance Sheet

| Item | 2023 (USD) | 2024 (USD) | YoY Change |
|-----------------------------|------------|------------|------------|
| Cash | \$50,000 | \$60,000 | +\$10,000 |
| Accounts Receivable | \$30,000 | \$35,000 | +\$5,000 |
| Inventory | \$20,000 | \$25,000 | +\$5,000 |
| Property, Plant & Equipment | \$100,000 | \$110,000 | +\$10,000 |
| Accounts Payable | \$25,000 | \$30,000 | +\$5,000 |
| Long-term Debt | \$50,000 | \$55,000 | +\$5,000 |
| Equity | \$75,000 | \$85,000 | +\$10,000 |

Consolidated Income Statement

| Item | 2023 (USD) | 2024 (USD) | YoY Change |
|--------------------|------------|------------|------------|
| Revenue | \$200,000 | \$220,000 | +\$20,000 |
| Cost of Goods Sold | \$120,000 | \$130,000 | +\$10,000 |
| Gross Profit | \$80,000 | \$90,000 | +\$10,000 |

| Item | 2023 (USD) | 2024 (USD) | YoY Change |
|--------------------|------------|------------|------------|
| Operating Expenses | \$30,000 | \$32,000 | +\$2,000 |
| Operating Income | \$50,000 | \$58,000 | +\$8,000 |
| Net Income | \$40,000 | \$46,000 | +\$6,000 |

Consolidated Cash Flow Statement

| Item | 2023 (USD) | 2024 (USD) | YoY Change |
|----------------------|------------|------------|------------|
| Operating Activities | \$45,000 | \$50,000 | +\$5,000 |
| Investing Activities | -\$20,000 | -\$25,000 | -\$5,000 |
| Financing Activities | -\$5,000 | -\$3,000 | +\$2,000 |
| Net Increase in Cash | \$20,000 | \$22,000 | +\$2,000 |

Liquidity:

| Metric | 2024 Value (USD) | 2023 Value (USD) | Change |
|------------------------|---------------------|---------------------|-----------|
| Cash | \$60,000 | \$50,000 | +\$10,000 |
| Accounts Receivable | \$35,000 | \$30,000 | +\$5,000 |
| Inventory | \$25,000 | \$20,000 | +\$5,000 |
| Accounts Payable | \$30,000 | \$25,000 | +\$5,000 |
| Current Ratio | 4.0 | 4.0 | No change |

Debt Levels:

| Year | Long-term Debt | Total Liabilities | Equity |
|------|----------------|-------------------|--------------|
| 2024 | \$55,000 | \$5,000,000 | \$15,000,000 |
| 2023 | \$50,000 | \$6,000,000 | \$13,000,000 |

Financial Metrics:

| Metric | 2023 | 2024 | Trend |
|---------------------------|---------------|---------------|------------------|
| Cash Flow from Operations | \$1.2 million | \$1.5 million | Improved |
| Credit History | Good | Excellent | Strengthened |
| Interest Coverage Ratio | 4.5× | 5.2× | More robust |
| Working Capital | \$800,000 | \$950,000 | Increased buffer |
| Loan Covenant Compliance | Compliant | Compliant | Stable |
| Debt-to-Equity Ratio | 0.65 | 0.60 | Lower leverage |

Outlook:

Legacy Consulting is well-positioned for continued growth in 2025 and beyond. We are investing in new talent and expanding our service offerings to meet the evolving needs of our clients. We remain committed to delivering exceptional value to our clients and creating long-term value for our shareholders.

Independent Auditor's Report:

To the Shareholders of Legacy Consulting Incorporation, We have audited the accompanying financial statements of Legacy Consulting Incorporation and our report dated February 15, 2025, expressed an unqualified opinion on those financial statements.

Corporate Information:

-Board of Directors: Joe John

-Executive Team: Taylor Smith, Naylon James, Noan Noname, Bright Thompson

- Registered Office: California, USA

- Stock Exchange Listing: NYSE