

# Mark Mulroy

Investment Banking Managing Director

## WORK EXPERIENCE

**Resume Worded**, London, United Kingdom

*An investment firm with 40 employees and \$10B+ annual revenue* Investment Banking Managing Director

08/2021 – Present

- Pioneered innovative risk assessment models, achieving a 24% depreciation in investment volatility across 20+ client portfolios.
- Orchestrated high-value M&A transactions exceeding \$5B+ by leveraging sophisticated financial models in Q1 2022.
- Managed a 10+ member cross-functional team to boost diligence and negotiation, leading to 29% higher deal success YoY.
- Cultivated C-suite relationships, adding a 45% increase in client retention rates and showcasing strong rapport-building skills.

**Polyhire**, London, United Kingdom

*Financial services firm with retail and commercial banking operations* Director of Corporate Finance 10/2019 – 07/2021

- Increased deal closures by 67% and achieved \$39M+ in transaction value by supervising due diligence processes for mergers and acquisitions.
- Reduced portfolio volatility by 20% and safeguarded \$500M+ in client assets by developing and executing financial risk models.
- Negotiated financing terms for corporate clients, securing 10% lower interest rates and driving \$13.2M+ in interest cost savings over loan lifetimes.
- Established key relationships with institutional investors, expanding funding capacity by 30% and growing Polyhire's presence in the investor community.

**Growthsi**, London, United Kingdom & Barcelona, Spain

*Global Banking Institution specializing in financial services and investment strategies.* Senior Financial Analyst

11/2018 – 09/2019

- Developed investment strategies for 40+ high-net-worth clients, achieving an average return of 12% annually for two years.
- Streamlined financial reporting, which expedited processes by 20% for enhanced efficiency in Q2 2019.
- Managed complex financial data with 95% accuracy, ensuring compliance with 10+ stringent federal regulations.
- Supported due diligence for acquisitions, leading to a 35% increase in successful deal closures.

## PREVIOUS EXPERIENCE

**Portfolio Manager**, ABC Company, London, UK 06/2017 – 10/2018 **Finance Analyst**, XYZ Company, New York, USA 01/2016 – 05/2017 **Stock Market Trader**, ABC, New York, USA 07/2014 – 12/2015

## CONTACT

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## SKILLS

*Hard Skills:*

- Financial Modeling
- Investment Advisory
- Forecasting
- Team Management
- Risk Assessment
- Capital Structuring

*Techniques:*

- Portfolio Management • Capital Markets
- Regulatory Compliance

*Tools and Software:*

- Pitchbook
- Capital IQ
- Bloomberg Terminal
- Mergermarket

*Languages:*

- English (Native)
- Romanian (Native)
- Spanish (Conversational)

## EDUCATION

University of New York Master of Science  
Business Strategy  
New York City, New York  
10/2011 - 06/2014

## **OTHER**

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- Certified in Investment Management - 2019
- Chartered Financial Analyst (CFA) - 2021