

OUR STANDARD IS PERFECTION

The competition conditions of today are harder. The quality product has to reach the market with the most suitable price and as soon as possible. If your company is competing in the international market, you have to deliver your product at the right time with the most suitable price.

The micro SME's are seen as the large enterprises of the future. That's why we have prepared Mikro Enerji which will meet all your requirements from Production Management to Accounting, from Personnel Management to Foreign Trade.

- Production management,
- Supply,
- Planning,
- Logistics,
- Productivity,
- Using the capacity more effectively,
- Controlling the costs,
- Having the ability to take decisions for the future...

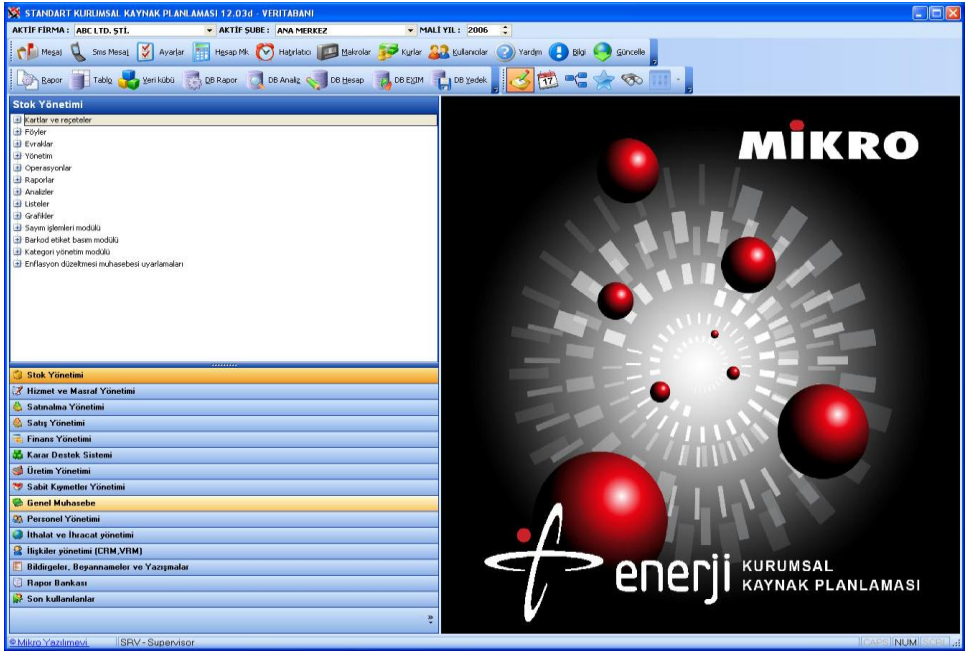
MIKRO ENERJI; brings new standards to the **Institutional Source Planning**.

Your greatest help on the road to your strategies and goals...

MIKRO ENERJI manages all the work flow of the company real time and provides a more effective application for success.

Manage the information perfectly.

Enerji is a complete **ERP** system composed of the production management, the Stock management, the Service and cost management, Purchasing management, Sales management, Finance management, Decision support system, Personnel management, Customer Relations management, Fixed assets management, Foreign trade and Accounting modules.



It is time that you transform your energy into opportunity.

Enerji contains every detail which is needed for your company. With its main goal of increasing the performance and profit, **ENERJİ** provides you the opportunity to use your own imagination. With **MIKRO ENERJİ** which is focused totally on solution, there will be no problem of yours left unsolved

ENERJİ thought about all the details for you...

You can enter the data of different companies without logging out of the program.

Enerji provides you the opportunity to make operations with more than one company simultaneously faster, uninterrupted and safer.

You can choose the companies you want to work with while you are in the program; you can enter data for different companies of yours simultaneously and you can see the details in the reports.



Shared information pool...

You can structure your companies either as separate data bases or as companies connected to a single database. Enerji will provide you the possibility to examine the data of your companies which you structure in a single database in a flexible structure.

You wanted Enerji realized...

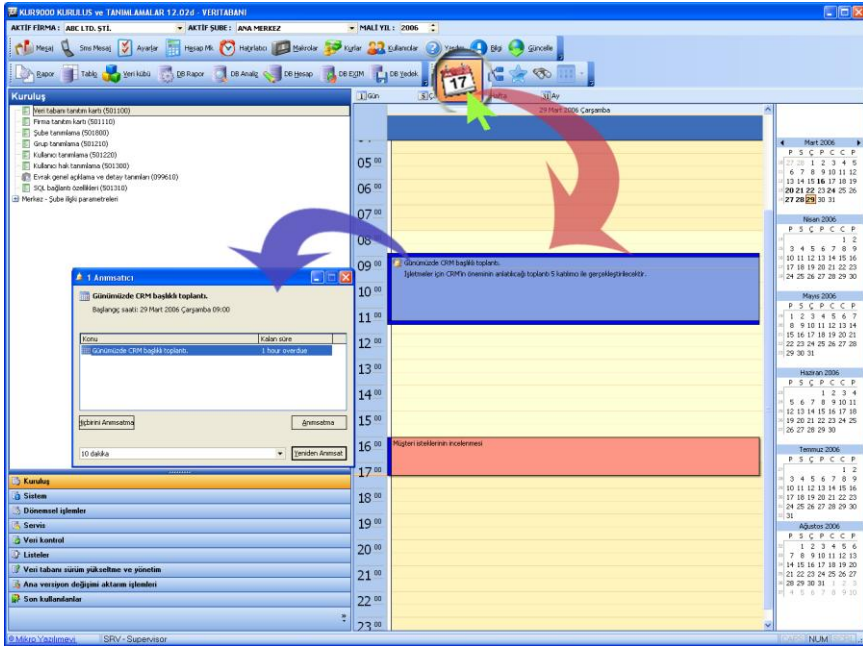
Enerji will present you the measurement units defined conforming to international standards. When you examine the program you will see that all details related with measurement units are met and all details from volume to amount, from time to area units are stored in the program. Therefore when you are introducing your stock you can define with which measurement unit you will track the stock.

You can define unlimited amount of price definition about your stock.

With **Enerji** you can create price lists, you can define unlimited amount of prices related with the price lists. At the same time you can also define the formulated price and payment plan definitions for your campaign periods from the same screen.

On which day do you have a meeting? Now tracking these is very easy.

Because with the calendar screen of **Enerji** you can track your appointments and define your future appointments today.



With which frequency would you like the information on the screen be refreshed?

With **Enerji** the information on wallet, management, operation, etc. screens are refreshed with the frequency you want. Thus the changes which the other users make are shown on the records on the screen without having to do anything.

Enerji follows your projects for you...

Great convenience for the companies who want to track projects... With the project cards which you are going to define you can track your activities for all processes from offer phase to product, from product to accounting and you can track the real cost of your projects.

With Enerji create special packages on special days.

With **Enerji** you can define detailed packages related to the stock you would like to sell as a package.

- [illegible]

- With the menus and rich shortcut keys you can reach the details of the documents and cards and make amendments, you can enter new cards and documents and reshape your process.
- You can group and arrange the listed information under any title you want and you can transform into Excel, Word, Html and Txt format trouble free.
- When considered as information sets connected with each other, you can pass from the wallet screen to the management, from management to cube screens easily.
- You can make the transition of each document movement to the next phase automatically from our operation screens. Turning the orders into waybills, the waybills into invoices, approving orders, the next positions of all financial documents are only some of our details.

Program your program for the works you carry out continuously... It will do it for you when the time comes...

With Enerji you can define unlimited amount of macros and realize your work flow quickly by operating your programs according to these macros. You can relate the macros to reminder buttons and you can view the information on when you should run which macro immediately.

Easily interpreted reports...

Enerji presents an opportunity of interpreting from different angles with the reporting alternatives it presents to you.

With **Enerji** which contains many reports as standard, you can improve by adding queries and formulas to the existing reports if you like and if you like you can create new reports with the reporting options. You can add the reports you have created to the menus of your users.

Catch different view points in reporting...

- ✓ Updating TCMB exchange rates immediately from the internet,
- ✓ Data sending and receiving to and from various media (ascii, xml, etc.),
- ✓ Informing about the current ones immediately with SMS,
- ✓ Perfect communication with Microsoft Office programs (synchronizing with Outlook, e-mail, Excel, Word, Html,...),
- ✓ Shaping the working environment according to the pleasure of the user,
- ✓ Following the current ones on more than one foreign currency,

Every detail that will make your work *flow* easier is in Enerji...

Production management

Energetic dimensions in production

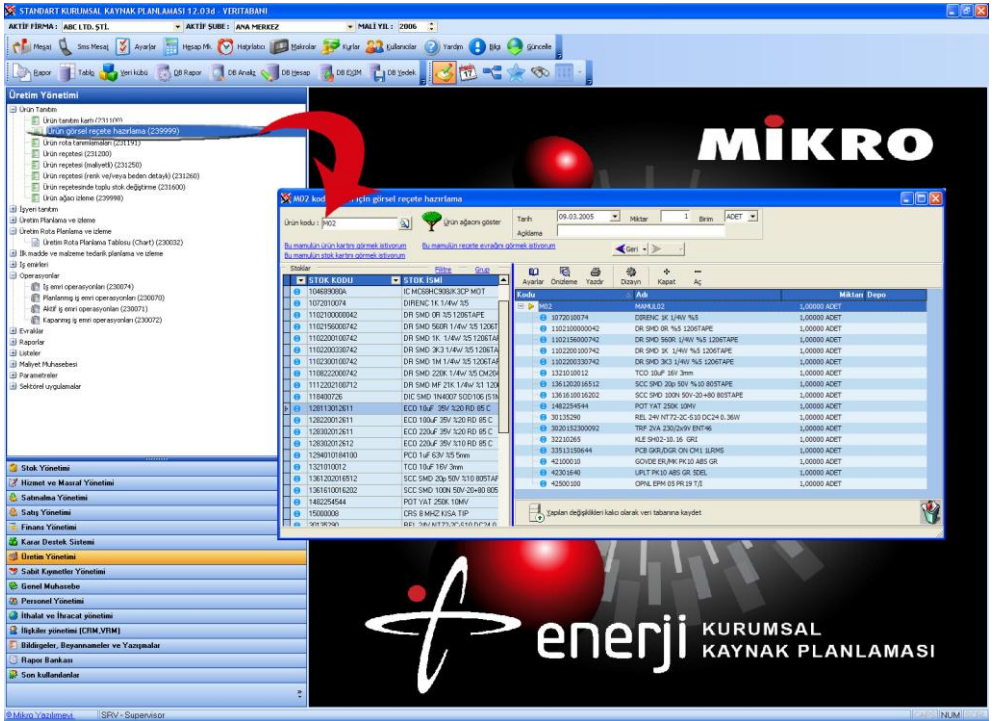
Enerji is the most suitable software for your production system. It recognizes your production, measures it and makes recommendations. It is your greatest helper in optimizing your material following and production management systems.

Enerji can be adapted fast to all systems without making any differentiation of production type from textile to electronics, from serial production to project type production.

Now let's examine the production system of Enerji;

For a fully integrated structure, first the product and prescription definitions have to be made.

After you define your products from the stock database you will witness that with the screen which you can prepare by dragging and dropping your prescription technique, these operations can be so fast and fun.

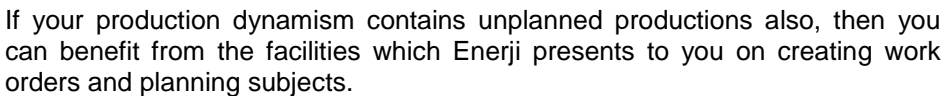


The main reason why Enerji is using a revolutionary concept like visual prescription is the principle of uniting the product with the real life. Enerji is equipped with such facilities in order for your production people to define the prescriptions...

If your prescriptions are ready, then you are ready for production. In Enerji there are two entrance ways where the delivery dates of your future productions are stated and which will be the base of your planning. These are;

- a) Your production plans:** You can enter your future production requests with date and amount detail from this section which will be seen as the production requests in the program.
- b) Your customer orders:** The sales orders which your sales department receives are a great part of your production plans.

Creating a work order for your planned productions is a subject which will be realized with one click.



From among the created work orders, your purchasing plans will be created automatically according to the starting dates you planned. You can change the details of this date from the work order card, you can inform the purchasing department of your raw material purchasing requests according to your production phases. The work order planning slip about these subjects is one click away...

It was never this easy to prepare a purchasing plan...

If you want to control the total planning of your raw material, a detailed purchasing plan where the date, stock level, purchasing dates are also evaluated, welcomes you in Enerji. What falls to you is to click on the purchasing details on the dates that are recommended by the program and inform the relevant department about your purchasing requests.

Before your purchasing requests turn into finalized orders which you will convey to your suppliers, our recommendation is to enter the offers that you have received into the program and enjoy being able to compare in detail.

[illegible]

Give importance to quality with Enerji...

After you have passed the phases of ordering, approval, consignment, etc. which you will edit parametrically, your raw materials will be entered into the

quality control warehouse for you to produce the product. Your quality control department will be able to record quality controls of the raw material based on parties and your program will even warn you in case the predetermined quality control values (minimum and maximum) are exceeded. You can have the specific party processed on acceptance, rejection or conditional acceptance and provide returns or inter-warehouse transfers.

You are now ready to produce...

Transferring to production process is your Enerji document which you will use in the phase when transferring your accepted raw material to the production area. With your raw material transferred to the production area and creating the production costs and accounts (optional) will be a second facility for you. Please don't forget to close the product entrance operations and reach the production cost (optional) at this phase after the production phases are accomplished.

What about the production reports?

Do you want to list or control the prescriptions you have prepared?
Or are you going to report the differences between your production and the planned material list?
All of it and more are in your program Enerji. All the planned productions are under your control with the reports and analysis of all the operations that are carried out...

Hot trailer of your costs...

Enerji follows your production costs very closely. Material, general costs and personnel costs are observed on the products with their real values.

If we should phase the cost creation;
Your raw material costs are sent to the product with the cost computing type that you have chosen with transfer bills.
Upon this the general costs and personnel costs in the current period will have to be reflected on these products. While having these values reflected the current accounting values are used. The same unit cost values will be used as cost prediction values which will be used in the future periods.

In short Enerji is the equivalent of your work.

Enerji is the most ideal solution for the people who want to follow each phase of production in detail and carry these operations to the electronic media effectively.

Import and Export Management

The companies which work with companies abroad feel themselves obliged to follow their operations with applications which are created according to international agreements and protocols, which cover the legislation completely.

Enerji is at your service with its rich contents and using flexibility which will fill the gap in this area also.

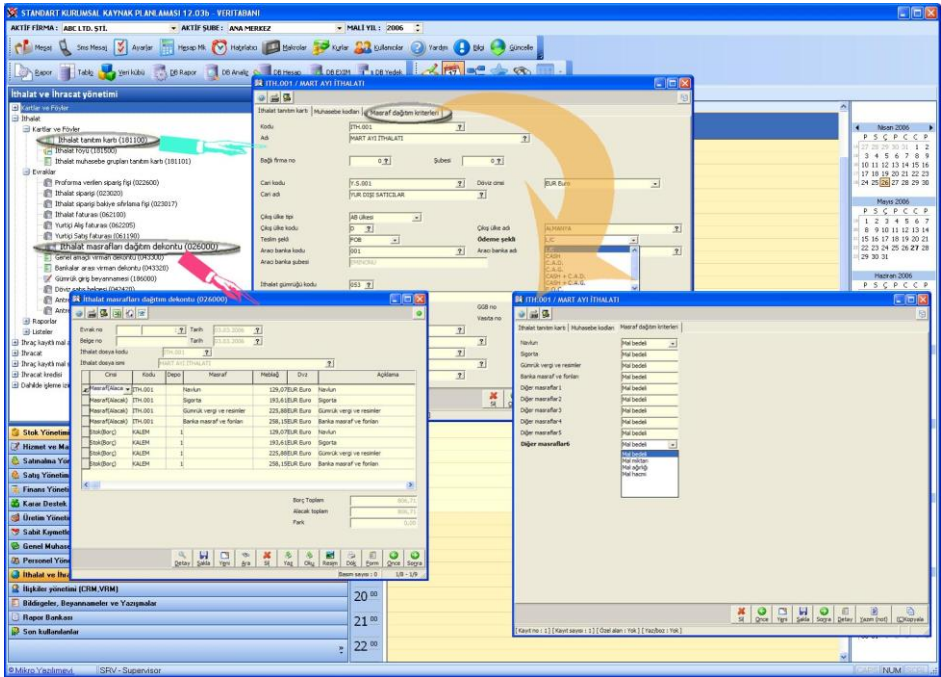
With Enerji, the Companies which are exporting can;

Define the export introduction cards in detail,

Can create proforma orders, export orders and bills,

Can enter their costs related with exporting,

Can reflect their export costs from the cost distribution slip with the cost distribution criteria which have been defined on the export introduction cards.



Besides; they can arrange the customs entering declarations, foreign currency sale documents, product nationalization from the bonded warehouses, etc. slips.

With **Enerji** where you can follow your export recorded purchases and sales; you can report your sales and purchasing bills according to the last exporting date, you can take the progress report of the sales recorded for export.

With export and import management where you can make all your operations about your exports; you can create export introduction cards, arrange your proforma orders, export orders and bills and create check lists.

Besides; you can create documents such as customs exit declaration, certificate of origin, etc., you can enter foreign currency purchasing documents into your system.

With the detailed reporting of **Enerji**, you will have the opportunity to examine many data from the order reports of all of your export import operations to foreign currency counting reports, from export cost reports to VAT return reports, from the distribution report of export or import to progress reports in detail.

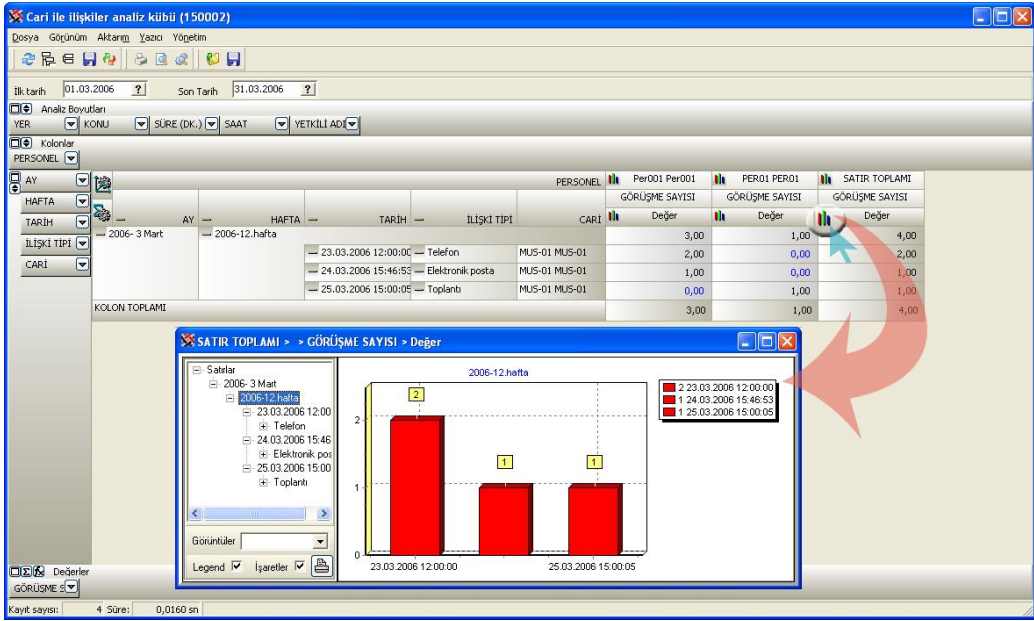
Inward processing approval certificate; is an incentive tool of the government to increase the competition power of the exporters in the foreign markets. **Enerji** presents the opportunity to follow your IPAC documents and is a perfect ERP solution which contains the export and import management with all their details.



With Enerji, you will have a strong cooperation with your customers

In today's conditions where customer focused service concept is gaining importance, any kind of communication with the current ones gain equal importance. **Enerji** will provide the opportunity to bring customer satisfaction to the top level and help to increase your customer portfolio.

Enerji relations management (CRM, VRM) will provide that all kinds of communication be archived based on date, hour and duration. You will have the answers to the questions of on which date, with which customer, on which subject and through which personnel has the communication realized from a single screen.



Enerji relations management makes the analysis of your relations with your customers and will be leading in your different evaluations. Your program has a structure where you can define more than one communication card for each current and note the important and crucial details for you. You can follow your communication with your current ones from a single screen based on dates and at the same time you will have the answers to your questions about which

personnel has contacted which current one. You will make your customers feel important with your SMS and e-mail communication.

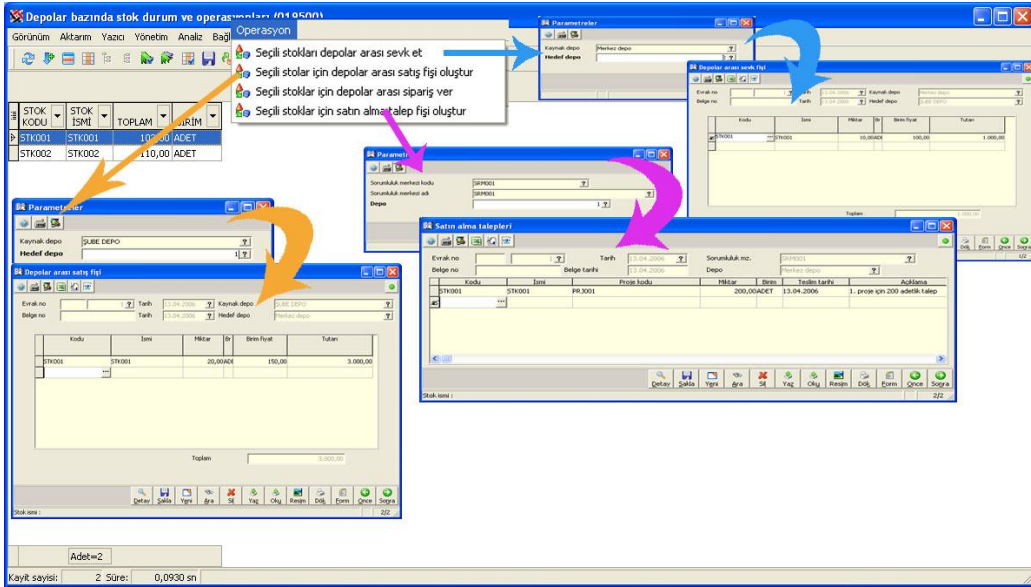
Stock management

In the competition conditions of today, the stock cost is gaining more and more importance with each passing day. Following of all the processes from sales to production, from purchasing to accounting that are flowing in the system with minimum stock levels is now getting to be an obligation rather than a necessity. The stock management system which will be built healthily will be the first ring in the chain that is going to profit with the performance your company will show. It doesn't matter if you are a company which buys and sells commercial property or a production company... **Enerji** Stock management is designed in such a way that you can define company specific details in your stock database.

With **Enerji** you can create your pricing policy in a flexible way. You can create your price lists with formulas or you can assign a different payment type and discount detail for each price you define.

Barcoded applications are indispensable elements of stock management now. You can create unlimited number of barcodes for your stocks, you can define barcodes with color or size detail besides the barcodes special for unit. You can print the barcodes that you have created with the barcode label printing unit.

In professional working life, the guarantee of delivering the right product, on the right time, in the right place, completely to the customer is dependant on a good created stocking system. With **Enerji** you can define an unlimited number of warehouses; you can price each warehouse in itself. Your program contains many details which will lead you in stocking and pricing your stocks.



With the stocking documents that are designed in detail for all your operations that you carry out in your company, your operations will be able to be created trouble-free and fast, you will be able to examine your activities from the reports in detail.

With its rich documents that you will realize all operations from counting to purchasing, from transfer slip to transfer inter-warehouses, from extra cost feeding slip to product nationalization operations, it will give a different heading for your work flow of stock management.

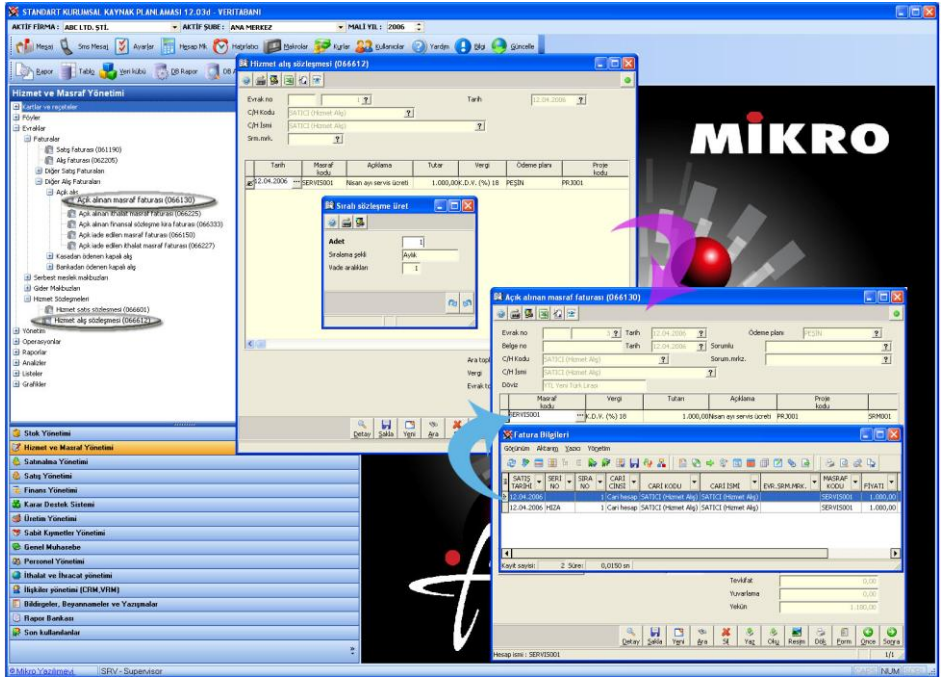
With **Enerji** you will feel the confidence of having control over your inventory...

Service and cost management

With service and cost management which has been prepared for the companies to be able to follow all their income and expenditure items in detail, you can keep all your service sales and cost purchases under control.

In Service and cost management where all details have been thought about you can;

- Track your contracted service purchases and sales,
- Cost distribution realized specially for all the units of your company,
- All your work flow in the scope of the project to the finest detail.



With service and cost management; you can arrange the documents related to self employment invoices, cost invoices, costs and rental bills paid from the safe and the bank besides service purchase and sale invoices and you can see the results with the reports.

Purchasing management

Being able to plan the purchasing power is playing a huge role in determining the future goals in the today's business world where you have to be standing no matter what.

With Enerji;

- You can enter all the offers that are given to you in the processes starting with the requests of purchasing, you will be able to compare with comparison reports,

- You can approve your orders with the approval system that you have created and realize the order, consignment, invoice chains with one button,
- You will create the difference invoices automatically for the purchases you have to make out of your purchasing conditions,
- You will be able to put orders to the main company according to the orders you receive from your customers,
- You will be able to create your orders according to the parameters that you will choose for the critical levels that you will determine from the stock management.

Besides with Enerji Purchasing management;

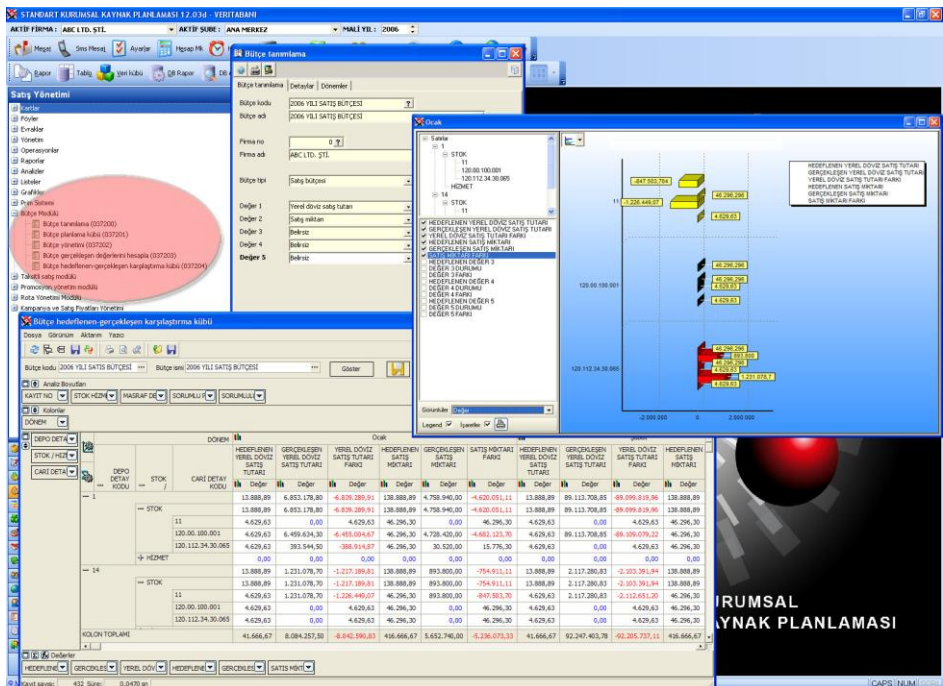
You can define your producer currents to the system in detail; you can see the results of their activities under “**Producer reports**”.

Enerji will follow all your fixed assets and stocks which are in the scope of **incentives**; it will realize all the phases up to the accounting record starting from which stock or fixed asset is bought according to which incentive card.

With **Enerji Purchasing management** which is presenting a wide variety of reports from purchasing request reports to Order predictions, from product distribution reports to current account reports, from comparison reports to price control reports, you will be able to analyze each step of your purchasing processes.

- Assign more than one foreign currency to your current accounts
- With current account analysis card, you will have the opportunity to examine many data of the customer according to a foreign currency of your choice; you will be able to create order, consignment, invoice or collection bills immediately,
- You will plan the roots of your sales representatives, you will be able to analyze the results of their activities from **Route management module**,
- You can distribute premiums to your sales representatives according to the rates that you will determine according to your organizational chart.

With **Promotion management** module you can introduce the promotions you are planning to apply in your company; from **Campaign and sales prices management** you can create your price lists in detail.



Besides, with **Sales management budget module** you can;

Create detailed (purchasing, sales, costs) budget definitions and enter values with **Planning cube**; you can make comparison of the realized budget values and targeted ones with **Budget management**.

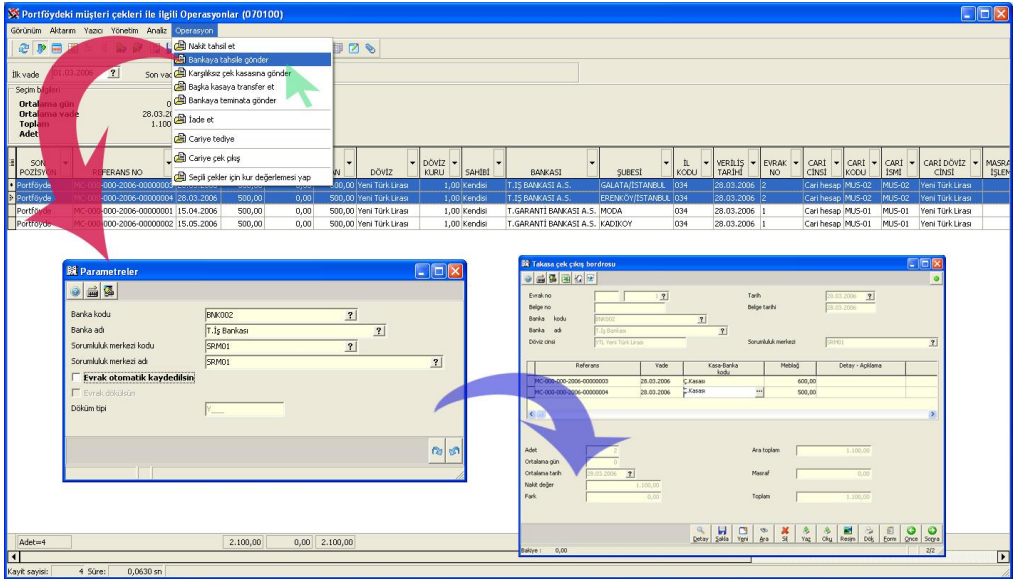
The **Installment sales module** contains flexible installment models for dress shops and modular furniture stores. Starting from the sales conditions or the offers made, you can create order, consignment and invoice flow and you can watch the story of the price changes.

Enerji Sales management; will speed up your decision making process with the many reports in which you can examine the results of your documents in detail.

Finance management

The companies can only continue to exist if they can manage their profits well. **Enerji Finance management** will provide that you manage all your financial movements perfectly, reliably and fast.

The perfect architecture of **Enerji** is designed to save you from the burden of many things that are done financially.



Picture subtitle...

Enerji is edited in a structure where you can create all your financial instruments in detail.

The Finance management where you can define your banks in detail, provides you the update of your data in the electronic media with the communication system it has with many banks.

With **Enerji** you can define unlimited number of safes, you can detail them from the customer promises to payment orders other than cash, check, bond, etc. out of the safes.

You will be able to follow the credit card payments of your customers or of yours, your money transfer orders, you will be able to exchange value your documents of different currencies.

Financial contract introduction card will provide you the possibility to enter your purchases that you have made by leasing into the system. According to the contract that you are going to define, when the due date comes you program will have your **financial contract rent invoices** created easily.

From under the menus with titles of collection, payment, slip, bank, you will be able to enter your documents up to the detail you want; if you like you can create your documents with one click with the help of operations.

From the **cash flow** reports you will be able to examine the situation of your company after various activities in a time period and detail that you would like. You will be able to budget your incomes and expenditures out of the activities; you will be able to see the cash flow of more than one company of yours consolidated. Besides, you can create your report in cube format and interpret it as you like.

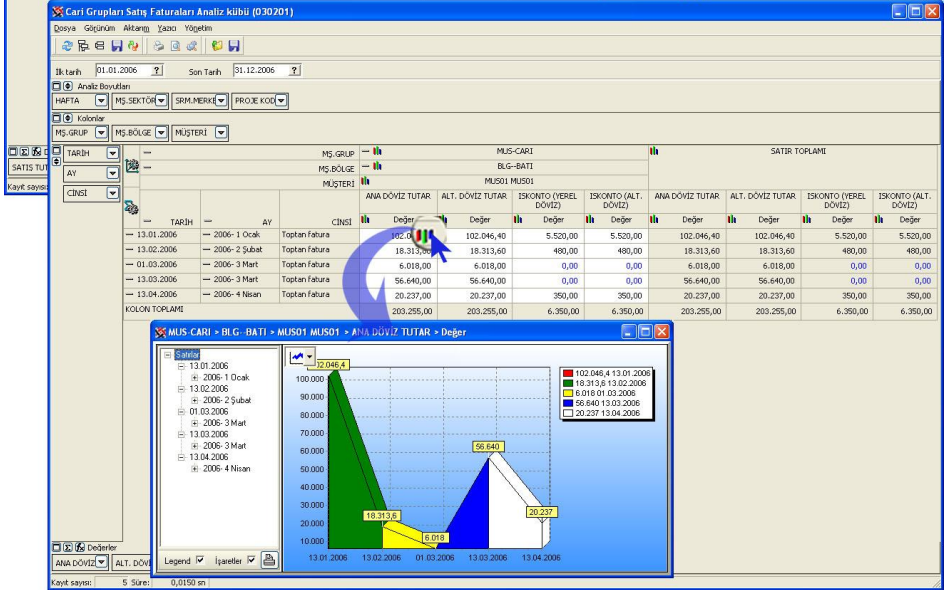
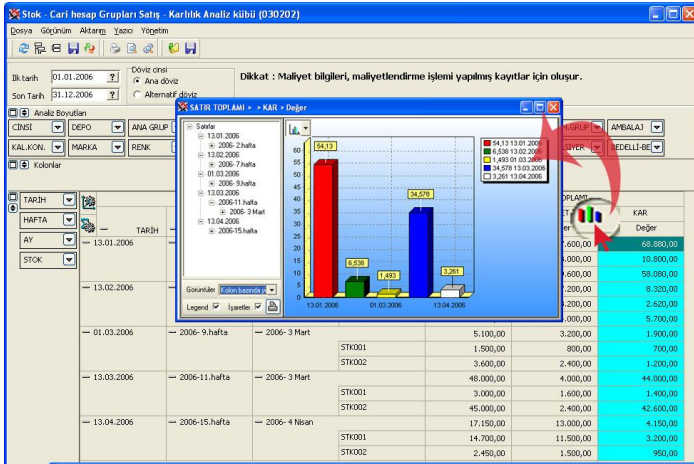
According to the payment options that you have created in the details of your current accounts; you will be able to create payment lists, you can make your program create payment rolls.

Enerji will provide you the opportunity to examine your data in any detail you would like to with flexible reporting in the **Finance Management** also as in all the other modules.

Decision supporting system

Would you like to examine your data in special and comprehensive screens?

Today, gathering and analyzing the information reliably and fast is one of the most important elements of the development process for the companies. Either for your own company or for the other companies that you are related to, it is impossible to disregard this situation in improving productivity. **Enerji** decision support system provides the opportunity to analyze the sales, costs, orders, cash flows, valuable papers like checks, bonds, payment orders of the companies according to required periods.



Our cubes which have a flexible structure give the freedom of reaching the data in the system and process it as required with its perfect performance. You will always feel yourself special with the opportunities it presents.

- Watching the requested data in graphic format with one button, sending it as e-mail, transforming it into Excel and Html formats,

- Transferring the data on the screen to wallet and management screens and watching the data from these screens,
- Placing the analysis data on the screen either horizontally or vertically and seeing the data from different viewpoints,
- Having the screen view either flat or 3 dimensioned, Win XP or mixed according to the request of the user,

Our analysis cubes which put user choices with each detail forward, will speed your works.

Managing fixed assets

Enerji presents you a detailed menu for your fixed assets also. With this menu where you can define your fixed assets in detail, you will be able to determine the debt places of your fixed assets, you will be able to gather them under groups, define productive life and amortization differentiation.

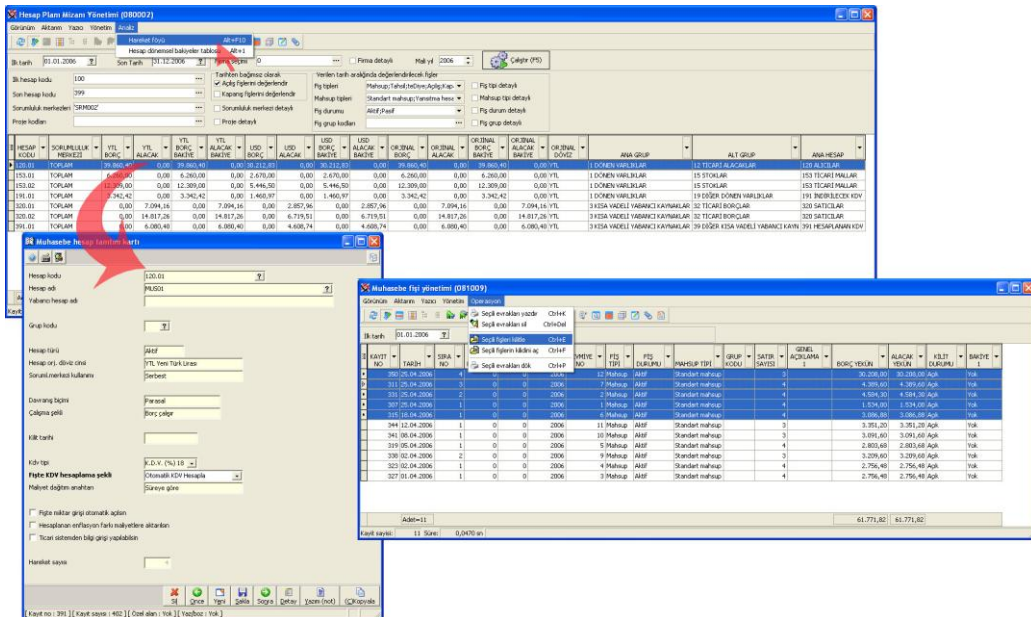
With **Enerji** where you can make your purchasing and sales operations; you can purchase the revaluating and amortization reports according to the rates which you have defined, you can make accounting operations.

General Accounting

With **Enerji** the documents are no longer burdens for accounting... **Enerji**, with its structure that is integrated with all its modules, can create the accounting records of your activities –if you want- immediately. You only carry out the activities you are obliged to carry out for the government...

You can also use manual slip creation request with the flexible structure of **Enerji** accounting module; besides the standard accounting slip, foreign currency accounting slip, slip designed for your periodic activities, you can also use the options of creating special debit notes.

Besides the books that are presented to you as a result of your slips, you can examine your accounting with detailed balances; you can take assistant, slip, etc. lists.



With **Enerji** realizing all your official documents and accounts, from declarations to fund flow tables, you will reach data which will shed a light on management decisions for your company.

Personnel management

Human resources is one of the important values that a company has.

With **Enerji** personnel management, you can perfectly track all the details of your workers from their manpower inventory to pointing operations, from debt and transfer definitions to their vacation cards.

You can make the calculations for your personnel who are being paid in foreign currency, you can define different working procedures for different Social Security Institution (SSI) branches or even for your different departments.

You can define special insurance details, social support details for your personnel, you can carry out pointing using the data from Personnel Attendance Control System (PACS).

You can create declarations, withholding tax returns for Social Security Institution, you can prepare your declarations in XML format with e-declaration menu and with the help of the packaging program you can create the package file of your declarations.

The screenshot displays the 'HESAP PLAN MİSALİ (080002)' software interface. The main window shows a detailed financial statement with columns for various accounts (HESAP) and their balances (BİLANÇO). A red arrow points to the 'Muhasebe Hesapları' window, which lists various accounts and their balances. Another red arrow points to the 'Muhasebe Fiyatları' window, which shows a list of items and their prices. The interface includes multiple tabs and a sidebar with navigation options.

You can send the payment accruals to the banks with which you work, you can have their wages easily deposited to their accounts.

With its rich reporting options you can take reports on the payroll and envelope listing, pointing reports, reports based on personnel and watch every detail regarding the wages of your personnel in detail.