Company	SHELL EASTERN PETROLEUM (PTE) LTD
Digital Solution Name & Version Number <sup>1</sup>	Shell Telematics - Shell Telematics (5 vehicles)
Appointment Period	06 August 2020 to 05 August 2021
Extended Appointment Period <sup>2</sup>	06 August 2021 to 05 August 2022

	Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1)	Software Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet.  - Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, safety and security.  - Unit cost is for 12 months subscription of 1 device. For this package the calculation is for 5 devices.		per vehicle	5.00		
2)	Hardware  Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the calculation is for 5 devices.		per device	5.00		
3)	Professional Services The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires.  - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering  - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.		per service	5.00		
4)	Training Training and guidance will be provided by our sales managers to customers at no charge.		per device	5.00		
5)	Others Not Applicable					
				Total	\$ 2,435.00	\$ 2,435.00

<sup>&</sup>lt;sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 <sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration

for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant

Company	SHELL EASTERN PETROLEUM (PTE) LTD
Digital Solution Name & Version Number <sup>1</sup>	Shell Telematics - Shell Telematics (10 vehicles)
Appointment Period	06 August 2020 to 05 August 2021
Extended Appointment Period <sup>2</sup>	06 August 2021 to 05 August 2022

1) Software Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, settly and security Unit cost is for 12 months subscription of 1 devices. For this package the calculation is for 5 devices.  2) Hardware  Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, comering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the calculation is for 5 devices.  3) Professional Services The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent lampenging - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.  4) Training Training and guidance will be provided by our sales managers to customers at no charge.  5) Others Not Applicable  Total § 4,870.00 § 4,870.00	Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the calculation is for 5 devices.  3) Professional Services The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.  4) Training Training and guidance will be provided by our sales managers to customers at no charge.  5) Others Not Applicable	Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet.  - Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, safety and security.  - Unit cost is for 12 months subscription of 1 device.		per vehicle	10.00		
The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires.  - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering  - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.  4) Training  Training and guidance will be provided by our sales managers to customers at no charge.  5) Others  Not Applicable	Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the		per device	10.00		
Training and guidance will be provided by our sales managers to customers at no charge.  5) Others Not Applicable	The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires.  - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering  - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.		per service	10.00		
Not Applicable	Training and guidance will be provided by our sales		per device	10.00		
	,					

<sup>&</sup>lt;sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 <sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration

for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant

Company	SHELL EASTERN PETROLEUM (PTE) LTD
Digital Solution Name & Version Number <sup>1</sup>	Shell Telematics - Shell Telematics (20 vehicles)
Appointment Period	06 August 2020 to 05 August 2021
Extended Appointment Period <sup>2</sup>	06 August 2021 to 05 August 2022

,	Software Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of				
	vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet.  - Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, safety and security.  - Unit cost is for 12 months subscription of 1 device. For this package the calculation is for 5 devices.	per vehicle	20.00		
,	Hardware  Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the calculation is for 5 devices.	per device	20.00		
	Professional Services The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires.  - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering  - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.	per service	20.00		
ľ	Training Training and guidance will be provided by our sales managers to customers at no charge.	per device	20.00		
- /	Others Not Applicable		Total	\$ 9,740.00	\$ 9,740.00

<sup>&</sup>lt;sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>&</sup>lt;sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

<sup>\*</sup> Qualifying cost refers to the supportable cost to be co-funded under the grant

Company	SHELL EASTERN PETROLEUM (PTE) LTD
Digital Solution Name & Version Number <sup>1</sup>	Shell Telematics - Shell Telematics (30 vehicles)
Appointment Period	06 August 2020 to 05 August 2021
Extended Appointment Period <sup>2</sup>	06 August 2021 to 05 August 2022

1) Software Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet.  - Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, safety and security.  - Unit cost is for 12 months subscription of 1 device. For this package the calculation is for 5 devices.  2) Hardware Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity	
Shell Telematics device's accelerometer and its in-built	
by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the calculation is for 5 devices.	
3) Professional Services  The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires.  - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering  - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.	
4) Training Training and guidance will be provided by our sales managers to customers at no charge.  per device 30.00	
5) Others Not Applicable  Total \$ 14,610.00	\$ 14,610.00

<sup>&</sup>lt;sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>&</sup>lt;sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

<sup>\*</sup> Qualifying cost refers to the supportable cost to be co-funded under the grant

Company	SHELL EASTERN PETROLEUM (PTE) LTD
Digital Solution Name & Version Number <sup>1</sup>	Shell Telematics - Shell Telematics (40 vehicles)
Appointment Period	06 August 2020 to 05 August 2021
Extended Appointment Period <sup>2</sup>	06 August 2021 to 05 August 2022

Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet.  - Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, activately and security.  - Unit cost is for 12 months subscription of 1 device. For this package the calculation is for 5 devices.  2) Hardware  Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, comerting, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event  - Unit cost is for 1 device. For this package the calculation is for 5 devices.  3) Professional Services  The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires.  - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering  - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.  40.00  Training  Training and guidance will be provided by our sales managers to customers at no charge.  Total \$ 19,480.00 \$ 19,480.00		Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qu	ıalifying Cost * (\$)
Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the calculation is for 5 devices.  3) Professional Services The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.  4) Training Training and guidance will be provided by our sales managers to customers at no charge.  5) Others Not Applicable	1)	Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet.  - Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, safety and security.  - Unit cost is for 12 months subscription of 1 device.		per vehicle	40.00			
The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires.  - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering  - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.  4) Training  Training and guidance will be provided by our sales managers to customers at no charge.  5) Others  Not Applicable	2)	Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harshevent data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the		per device	40.00			
Training and guidance will be provided by our sales managers to customers at no charge.  5) Others Not Applicable	3)	The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires.  - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering  - Unit cost is the service cost for 1 device. For this		per service	40.00			
Not Applicable	4)	Training and guidance will be provided by our sales		per device	40.00			
	5)							

<sup>&</sup>lt;sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 <sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

<sup>\*</sup> Qualifying cost refers to the supportable cost to be co-funded under the grant