

<b>Company</b>	SHELL EASTERN PETROLEUM (PTE) LTD
<b>Digital Solution Name &amp; Version Number<sup>1</sup></b>	Shell Telematics - Shell Telematics (20 vehicles)
<b>Appointment Period</b>	06 August 2020 to 05 August 2021
<b>Extended Appointment Period<sup>2</sup></b>	06 August 2021 to 05 August 2022

**Standard Packaged Solution (ie. Minimum items to be purchased)**

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software Shell Telematics uses the latest intelligent and patented logging algorithms to identify position of vehicles and integrate with Shell Cards to gather performance and transaction data from the fleet. - Data is then turned into clear, actionable fleet intelligence that helps businesses improve their efficiency, productivity, safety and security. - Unit cost is for 12 months subscription of 1 device. For this package the calculation is for 5 devices.		per vehicle	20.00		
2) Hardware Shell Telematics device's accelerometer and its in-built gyroscope enriches the data with additional granularity by providing a real-time sense of the vehicle's orientation. This allows the hardware to - track and analyse vehicle movement more accurately, particularly on winding or bumpy roads (including harsh-event data (acceleration, braking, cornering, etc.) - reconstruct collision with in-depth, second-by-second breakdown of event - Unit cost is for 1 device. For this package the calculation is for 5 devices.		per device	20.00		
3) Professional Services The Shell Telematics hardware is non-intrusive in nature maintaining the integrity of the vehicle warranty by not needing to cut wires. - Our installation partner performs installations by using a harness where each device will be zip tied to keep it secure and prevent tampering - Unit cost is the service cost for 1 device. For this package the calculation is for 5 devices.		per service	20.00		
4) Training Training and guidance will be provided by our sales managers to customers at no charge.		per device	20.00		
5) Others Not Applicable					
<b>Total</b>				<b>\$ 9,740.00</b>	<b>\$ 9,740.00</b>

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant