

<b>Company</b>	Hubspot Asia Pte. Ltd.
<b>Digital Solution Name &amp; Version Number<sup>1</sup></b>	Hubspot CRM, Sales, Marketing and CMS (Content Management System) Hub - CRM (Service/E-commerce Package) - Hubspot
<b>Appointment Period</b>	16 July 2020 to 15 July 2021
<b>Extended Appointment Period<sup>2</sup></b>	16 July 2021 to 15 July 2022

**Standard Packaged Solution (ie. Minimum items to be purchased)**

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software					
Marketing Hub Starter (incl. 1000 contacts)		Per Module	1.00		
Sales Hub Starter (Up to 2 Users)		Per Module	1.00		
Service Hub Professional		Per Module	1.00		
2) Hardware					
Not Applicable					
3) Professional Services					
Service Hub Professional Onboarding- Implementation, guidance and support		Per Instance	1.00		
4) Training					
Service Hub Professional Onboarding- End User Training		Per Instance	1.00		
5) Others					
Not Applicable					
<b>Total</b>				<b>\$ 9,100.00</b>	<b>\$ 5,700.00</b>

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant