

<b>Company</b>	Bona Technologies Systems Pte Ltd
<b>Digital Solution Name &amp; Version Number<sup>1</sup></b>	BonaForce - bonaFORCE Events
<b>Appointment Period</b>	30 July 2020 to 29 July 2021
<b>Extended Appointment Period<sup>2</sup></b>	30 July 2021 to 29 July 2022

**Standard Packaged Solution (ie. Minimum items to be purchased)**

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software					
<ul style="list-style-type: none"> <li>Leads management <ul style="list-style-type: none"> <li>- setup/maintain activity plans for customers</li> <li>- setup/edit campaign types, target, media type,</li> <li>- setup/edit mailing categories and email groups</li> <li>- setup/edit email templates for different customer groups</li> </ul> </li> <li>CRM Dashboards and Reports Module <ul style="list-style-type: none"> <li>- track progress of various activities</li> <li>- track progress of various campaigns</li> <li>- track progress of various contact points in the company</li> <li>- track company's past purchase history</li> <li>- generate customer listing by sales</li> <li>- generate customer data by demographics, behavioural and psychographic factors</li> <li>- generate leads generation data by activity/source or customer type</li> <li>- generate lead conversion data by activity or customer type</li> <li>- generate first call resolution analytics</li> </ul> </li> <li>Customer Groups module <ul style="list-style-type: none"> <li>- setup/edit customer groups</li> <li>- setup/edit terms of payment</li> <li>- setup/edit modes of payment</li> <li>- setup/edit prices and discounts for different customer groups</li> <li>- setup/edit vendor contracts (e.g. payment details, quantity)</li> </ul> </li> <li>Customer Interaction Features <ul style="list-style-type: none"> <li>• Email marketing</li> <li>• Email tracking</li> <li>• Greeting cards features</li> <li>• Survey Module</li> <li>• Chat Function</li> <li>• Tasks &amp; Issues features</li> <li>• Calendar Scheduling &amp; Automation of Tasks</li> <li>• Reports</li> </ul> </li> <li>Event Management <ul style="list-style-type: none"> <li>• Event ticketing</li> <li>• Event Registration</li> <li>• Pre Event Customer Engagement</li> <li>• Post Event Customer Engagement &amp; Retention</li> <li>• QR code capabilities</li> <li>• Reports</li> </ul> </li> <li>Event Registration Microsite <ul style="list-style-type: none"> <li>• Customer Registration</li> <li>• Login</li> <li>• Micro Content Management System</li> <li>• Scalable for multiple events</li> <li>• Dashboard &amp; Reports</li> </ul> </li> </ul>		Per Setup	1.00		
		Per Setup	1.00		
		Per Setup	1.00		
2) Hardware					
Not Applicable					
3) Professional Services					
User Acceptance Testing		Per Setup	1.00		
4) Training					
User Training		Per Setup	1.00		
5) Others					
Not Applicable					
<b>Total</b>				<b>\$ 4,700.00</b>	<b>\$ -</b>

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant