

Company	Bona Technologies Systems Pte Ltd
Digital Solution Name & Version Number¹	BonaForce - bonaFORCE SMEs
Appointment Period	30 July 2020 to 29 July 2021
Extended Appointment Period²	30 July 2021 to 29 July 2022

Standard Packaged Solution (ie. Minimum items to be purchased)

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software					
Leads management					
- setup/maintain activity plans for customers					
- setup/edit campaign types, target, media type,					
- setup/edit mailing categories and email groups					
- setup/edit email templates for different customer groups					
CRM Dashboards and Reports Module					
- track progress of various activities					
- track progress of various campaigns					
- track progress of various contact points in the company					
- track company's past purchase history					
- generate customer listing by sales					
- generate customer data by demographics, behavioural and psychographic factors		Per Setup	1.00		
- generate leads generation data by activity/source or customer type					
- generate lead conversion data by activity or customer type					
- generate first call resolution analytics					
Customer Groups module					
- setup/edit customer groups					
- setup/edit terms of payment					
- setup/edit modes of payment					
- setup/edit prices and discounts for different customer groups					
- setup/edit vendor contracts (e.g. payment details, quantity)					
Customer Interaction Features					
• Email marketing					
• Email tracking		Per Setup	1.00		
• Reports					
2) Hardware					
Not Applicable					
3) Professional Services					
User Acceptance Testing		Per Setup	1.00		
4) Training					
User Training		Per Setup	1.00		
5) Others					
Not Applicable					
Total				\$ 4,000.00	\$ -

¹ A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

² As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

* Qualifying cost refers to the supportable cost to be co-funded under the grant

Company	Bona Technologies Systems Pte Ltd
Digital Solution Name & Version Number¹	BonaForce - bonaFORCE Premium
Appointment Period	30 July 2020 to 29 July 2021
Extended Appointment Period²	30 July 2021 to 29 July 2022

Standard Packaged Solution (ie. Minimum items to be purchased)

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software					
Leads management					
- setup/maintain activity plans for customers					
- setup/edit campaign types, target, media type,					
- setup/edit mailing categories and email groups					
- setup/edit email templates for different customer groups					
CRM Dashboards and Reports Module					
- track progress of various activities					
- track progress of various campaigns					
- track progress of various contact points in the company					
- track company's past purchase history					
- generate customer listing by sales					
- generate customer data by demographics, behavioural and psychographic factors					
- generate leads generation data by activity/source or customer type					
- generate lead conversion data by activity or customer type					
- generate first call resolution analytics					
Customer Groups module					
- setup/edit customer groups					
- setup/edit terms of payment					
- setup/edit modes of payment					
- setup/edit prices and discounts for different customer groups					
- setup/edit vendor contracts (e.g. payment details, quantity)					
Customer Interaction Features					
• Email marketing					
• Email tracking					
• Greeting cards features					
• Survey Module					
• Chat Function					
• Tasks & Issues features					
• Calendar Scheduling & Automation of Tasks					
• Reports					
2) Hardware					
Not Applicable					
3) Professional Services					
User Acceptance Testing		Per Setup	1.00		
4) Training					
User Training		Per Setup	1.00		
5) Others					
Not Applicable					
Total				\$ 4,300.00	\$ -

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Company	Bona Technologies Systems Pte Ltd
Digital Solution Name & Version Number¹	BonaForce - bonaFORCE Events
Appointment Period	30 July 2020 to 29 July 2021
Extended Appointment Period²	30 July 2021 to 29 July 2022

Standard Packaged Solution (ie. Minimum items to be purchased)

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software					
<ul style="list-style-type: none"> Leads management <ul style="list-style-type: none"> - setup/maintain activity plans for customers - setup/edit campaign types, target, media type, - setup/edit mailing categories and email groups - setup/edit email templates for different customer groups CRM Dashboards and Reports Module <ul style="list-style-type: none"> - track progress of various activities - track progress of various campaigns - track progress of various contact points in the company - track company's past purchase history - generate customer listing by sales - generate customer data by demographics, behavioural and psychographic factors - generate leads generation data by activity/source or customer type - generate lead conversion data by activity or customer type - generate first call resolution analytics Customer Groups module <ul style="list-style-type: none"> - setup/edit customer groups - setup/edit terms of payment - setup/edit modes of payment - setup/edit prices and discounts for different customer groups - setup/edit vendor contracts (e.g. payment details, quantity) Customer Interaction Features <ul style="list-style-type: none"> • Email marketing • Email tracking • Greeting cards features • Survey Module • Chat Function • Tasks & Issues features • Calendar Scheduling & Automation of Tasks • Reports Event Management <ul style="list-style-type: none"> • Event ticketing • Event Registration • Pre Event Customer Engagement • Post Event Customer Engagement & Retention • QR code capabilities • Reports Event Registration Microsite <ul style="list-style-type: none"> • Customer Registration • Login • Micro Content Management System • Scalable for multiple events • Dashboard & Reports 		Per Setup	1.00		
		Per Setup	1.00		
		Per Setup	1.00		
2) Hardware					
Not Applicable					
3) Professional Services					
User Acceptance Testing		Per Setup	1.00		
4) Training					
User Training		Per Setup	1.00		
5) Others					
Not Applicable					
Total				\$ 4,700.00	\$ -

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Company	Bona Technologies Systems Pte Ltd
Digital Solution Name & Version Number¹	BonaForce - bonaFORCE Agencies
Appointment Period	30 July 2020 to 29 July 2021
Extended Appointment Period²	30 July 2021 to 29 July 2022

Standard Packaged Solution (ie. Minimum items to be purchased)

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software					
Leads management					
- setup/maintain activity plans for customers					
- setup/edit campaign types, target, media type,					
- setup/edit mailing categories and email groups					
- setup/edit email templates for different customer groups					
CRM Dashboards and Reports Module					
- track progress of various activities					
- track progress of various campaigns					
- track progress of various contact points in the company					
- track company's past purchase history					
- generate customer listing by sales		Per Setup	1.00		
- generate customer data by demographics, behavioural and psychographic factors					
- generate leads generation data by activity/source or customer type					
- generate lead conversion data by activity or customer type					
- generate first call resolution analytics					
Customer Groups module					
- setup/edit customer groups					
- setup/edit terms of payment					
- setup/edit modes of payment					
- setup/edit prices and discounts for different customer groups					
- setup/edit vendor contracts (e.g. payment details, quantity)					
Customer Interaction Features					
• Email marketing					
• Email tracking					
• Greeting cards features					
• Survey Module		Per Setup	1.00		
• Chat Function					
• Tasks & Issues features					
• Calendar Scheduling & Automation of Tasks					
• Reports					
Digital Brochure Feature					
• Digital name-card					
• QR code identification					
• Gallery					
• Social Media Integration		Per Setup	1.00		
• Product/Service Brochure					
• Add to favorites feature					
• Add to contact list feature					
2) Hardware					
Not Applicable					
3) Professional Services					
User Acceptance Testing		Per Setup	1.00		
4) Training					
User Training		Per Setup	1.00		
5) Others					
Not Applicable					
Total				\$ 4,700.00	\$ -

¹ A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

² As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

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Company	Bona Technologies Systems Pte Ltd
Digital Solution Name & Version Number¹	BonaForce - bonaFORCE Portal
Appointment Period	30 July 2020 to 29 July 2021
Extended Appointment Period²	30 July 2021 to 29 July 2022

Standard Packaged Solution (ie. Minimum items to be purchased)

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)
1) Software					
Leads management					
- setup/maintain activity plans for customers					
- setup/edit campaign types, target, media type,					
- setup/edit mailing categories and email groups					
- setup/edit email templates for different customer groups					
CRM Dashboards and Reports Module					
- track progress of various activities					
- track progress of various campaigns					
- track progress of various contact points in the company					
- track company's past purchase history					
- generate customer listing by sales		Per Setup	1.00		
- generate customer data by demographics, behavioural and psychographic factors					
- generate leads generation data by activity/source or customer type					
- generate lead conversion data by activity or customer type					
- generate first call resolution analytics					
Customer Groups module					
- setup/edit customer groups					
- setup/edit terms of payment					
- setup/edit modes of payment					
- setup/edit prices and discounts for different customer groups					
- setup/edit vendor contracts (e.g. payment details, quantity)					
Customer Interaction Features					
• Email marketing					
• Email tracking					
• Greeting cards features					
• Survey Module		Per Setup	1.00		
• Chat Function					
• Tasks & Issues features					
• Calendar Scheduling & Automation of Tasks					
• Reports					
bonaforce customer portal (BCP)					
• Customer Documentation & Checklist with Customer Access					
• Customer Dashboard		Per Setup	1.00		
• Task and Ticketing Feature					
• Integration to Variation Order notification					
• Job Sign off					
• Reports					
2) Hardware					
Not Applicable					
3) Professional Services					
User Acceptance Testing		Per Setup	1.00		
4) Training					
User Training		Per Setup	1.00		
5) Others					
Not Applicable					
Total				\$ 4,700.00	\$ -

¹ A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

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