

|                                                               |                                   |
|---------------------------------------------------------------|-----------------------------------|
| <b>Company</b>                                                | Sodainmind Pte Ltd                |
| <b>Digital Solution Name &amp; Version Number<sup>1</sup></b> | Flavor CRM Version 1 - Basic Mode |
| <b>Appointment Period</b>                                     | 14 May 2020 to 13 May 2021        |
| <b>Extended Appointment Period<sup>2</sup></b>                | 14 May 2021 to 13 May 2022        |

**Standard Packaged Solution (ie. Minimum items to be purchased)**

| Cost Item                                                                                                                                                                                                                                                                                                          | Unit Cost (\$) | Unit   | Quantity | Subtotal (\$)      | Qualifying Cost * (\$) |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------|----------|--------------------|------------------------|
| 1) Software<br>Flavor CRM 1 year usage (unlimited users)<br>- Leads management<br>- Customers management<br>- Communications module<br>- Staff assignment to customer<br>- Communication log<br>- Communication templates<br>- Reporting module<br>- Multi company support<br>- Integrated with Xero for invoicing |                | Bundle | 1.00     |                    |                        |
| 2) Hardware<br>Not Applicable                                                                                                                                                                                                                                                                                      |                |        |          |                    |                        |
| 3) Professional Services<br>Software onboarding                                                                                                                                                                                                                                                                    |                | Manday | 5.50     |                    |                        |
| 4) Training<br>Training for system                                                                                                                                                                                                                                                                                 |                | Manday | 1.50     |                    |                        |
| 5) Others<br>Not Applicable                                                                                                                                                                                                                                                                                        |                |        |          |                    |                        |
| <b>Total</b>                                                                                                                                                                                                                                                                                                       |                |        |          | <b>\$ 9,200.00</b> | <b>\$ 9,200.00</b>     |

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant

|                                                               |                                        |
|---------------------------------------------------------------|----------------------------------------|
| <b>Company</b>                                                | Sodainmind Pte Ltd                     |
| <b>Digital Solution Name &amp; Version Number<sup>1</sup></b> | Flavor CRM Version 1 - Advanced Mode 1 |
| <b>Appointment Period</b>                                     | 14 May 2020 to 13 May 2021             |
| <b>Extended Appointment Period<sup>2</sup></b>                | 14 May 2021 to 13 May 2022             |

**Standard Packaged Solution (ie. Minimum items to be purchased)**

| Cost Item                                                                                                                                                                                                                                                                                                                                                                                    | Unit Cost (\$) | Unit    | Quantity | Subtotal (\$)       | Qualifying Cost * (\$) |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|---------|----------|---------------------|------------------------|
| 1) Software<br>Flavor CRM 1 year usage (unlimited users)<br>- Leads management<br>- Customers management<br>- Communications module<br>- Staff assignment to customer<br>- Communication log<br>- Communication templates<br>- Reporting module<br>- Multi company support<br>- Integrated with Xero for invoicing<br><br>Telephony system - click to call directly from CRM for 1 operators |                | Bundle  | 1.00     |                     |                        |
|                                                                                                                                                                                                                                                                                                                                                                                              |                | License | 1.00     |                     |                        |
| 2) Hardware<br>Not Applicable                                                                                                                                                                                                                                                                                                                                                                |                |         |          |                     |                        |
| 3) Professional Services<br>Software onboarding                                                                                                                                                                                                                                                                                                                                              |                | Manday  | 5.50     |                     |                        |
| 4) Training<br>Training for system                                                                                                                                                                                                                                                                                                                                                           |                | Manday  | 1.50     |                     |                        |
| 5) Others<br>Not Applicable                                                                                                                                                                                                                                                                                                                                                                  |                |         |          |                     |                        |
| <b>Total</b>                                                                                                                                                                                                                                                                                                                                                                                 |                |         |          | <b>\$ 10,400.00</b> | <b>\$ 10,400.00</b>    |

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant

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|---------------------------------------------------------------|----------------------------------------|
| <b>Company</b>                                                | Sodainmind Pte Ltd                     |
| <b>Digital Solution Name &amp; Version Number<sup>1</sup></b> | Flavor CRM Version 1 - Advanced Mode 2 |
| <b>Appointment Period</b>                                     | 14 May 2020 to 13 May 2021             |
| <b>Extended Appointment Period<sup>2</sup></b>                | 14 May 2021 to 13 May 2022             |

**Standard Packaged Solution (ie. Minimum items to be purchased)**

| Cost Item                                                                                                                                                                                                                                                                                                                                                                | Unit Cost (\$) | Unit                                                  | Quantity                                         | Subtotal (\$)       | Qualifying Cost * (\$) |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|-------------------------------------------------------|--------------------------------------------------|---------------------|------------------------|
| 1) Software<br>Flavor CRM 1 year usage (unlimited users)<br>- Leads management<br>- Customers management<br>- Communications module<br>- Staff assignment to customer<br>- Communication log<br>- Communication templates<br>- Reporting module<br>- Multi company support<br>- Integrated with Xero for invoicing<br><br>Software for communications - E-mail messaging |                | Bundle<br><br><br><br><br><br><br><br><br><br>License | 1.00<br><br><br><br><br><br><br><br><br><br>1.00 |                     |                        |
| 2) Hardware<br>Not Applicable                                                                                                                                                                                                                                                                                                                                            |                |                                                       |                                                  |                     |                        |
| 3) Professional Services<br>Software onboarding                                                                                                                                                                                                                                                                                                                          |                | Manday                                                | 5.50                                             |                     |                        |
| 4) Training<br>Training for system                                                                                                                                                                                                                                                                                                                                       |                | Manday                                                | 1.50                                             |                     |                        |
| 5) Others<br>Not Applicable                                                                                                                                                                                                                                                                                                                                              |                |                                                       |                                                  |                     |                        |
| <b>Total</b>                                                                                                                                                                                                                                                                                                                                                             |                |                                                       |                                                  | <b>\$ 10,400.00</b> | <b>\$ 10,400.00</b>    |

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant

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|---------------------------------------------------------------|----------------------------------------|
| <b>Company</b>                                                | Sodainmind Pte Ltd                     |
| <b>Digital Solution Name &amp; Version Number<sup>1</sup></b> | Flavor CRM Version 1 - Advanced Mode 3 |
| <b>Appointment Period</b>                                     | 14 May 2020 to 13 May 2021             |
| <b>Extended Appointment Period<sup>2</sup></b>                | 14 May 2021 to 13 May 2022             |

**Standard Packaged Solution (ie. Minimum items to be purchased)**

| Cost Item                                                                                                                                                                                                                                                                                                                                                                   | Unit Cost (\$) | Unit                                                  | Quantity                                         | Subtotal (\$)       | Qualifying Cost * (\$) |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|-------------------------------------------------------|--------------------------------------------------|---------------------|------------------------|
| 1) Software<br>Flavor CRM 1 year usage (unlimited users)<br>- Leads management<br>- Customers management<br>- Communications module<br>- Staff assignment to customer<br>- Communication log<br>- Communication templates<br>- Reporting module<br>- Multi company support<br>- Integrated with Xero for invoicing<br><br>1 year license for website lead funnelling plugin |                | Bundle<br><br><br><br><br><br><br><br><br><br>License | 1.00<br><br><br><br><br><br><br><br><br><br>1.00 |                     |                        |
| 2) Hardware<br>Not Applicable                                                                                                                                                                                                                                                                                                                                               |                |                                                       |                                                  |                     |                        |
| 3) Professional Services<br>Software onboarding                                                                                                                                                                                                                                                                                                                             |                | Manday                                                | 5.50                                             |                     |                        |
| 4) Training<br>Training for system                                                                                                                                                                                                                                                                                                                                          |                | Manday                                                | 1.50                                             |                     |                        |
| 5) Others<br>Not Applicable                                                                                                                                                                                                                                                                                                                                                 |                |                                                       |                                                  |                     |                        |
| <b>Total</b>                                                                                                                                                                                                                                                                                                                                                                |                |                                                       |                                                  | <b>\$ 10,600.00</b> | <b>\$ 10,600.00</b>    |

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant

|                                                               |                                      |
|---------------------------------------------------------------|--------------------------------------|
| <b>Company</b>                                                | Sodainmind Pte Ltd                   |
| <b>Digital Solution Name &amp; Version Number<sup>1</sup></b> | Flavor CRM Version 1 - Expert Mode 1 |
| <b>Appointment Period</b>                                     | 14 May 2020 to 13 May 2021           |
| <b>Extended Appointment Period<sup>2</sup></b>                | 14 May 2021 to 13 May 2022           |

**Standard Packaged Solution (ie. Minimum items to be purchased)**

| Cost Item                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Unit Cost (\$) | Unit                                                                                    | Quantity                                                                     | Subtotal (\$)       | Qualifying Cost * (\$) |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|-----------------------------------------------------------------------------------------|------------------------------------------------------------------------------|---------------------|------------------------|
| 1) Software<br>Flavor CRM 1 year usage (for 1 admin user)<br>- Leads management<br>- Customers management<br>- Communications module<br>- Staff assignment to customer<br>- Communication log<br>- Communication templates<br>- Reporting module<br>- Multi company support<br>- Integrated with Xero for invoicing<br><br>1 year license for website lead funnelling plugin<br><br>Telephony system - click to call directly from CRM for 1 operator<br><br>Software for communications - E-mail messaging |                | Bundle<br><br><br><br><br><br><br><br><br><br><br>License<br><br>License<br><br>License | 1.00<br><br><br><br><br><br><br><br><br><br><br>1.00<br><br>1.00<br><br>1.00 |                     |                        |
| 2) Hardware<br>Not Applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                |                                                                                         |                                                                              |                     |                        |
| 3) Professional Services<br>Software onboarding                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                | Manday                                                                                  | 5.50                                                                         |                     |                        |
| 4) Training<br>Training for system                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                | Manday                                                                                  | 1.50                                                                         |                     |                        |
| 5) Others<br>Not Applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                |                                                                                         |                                                                              |                     |                        |
| <b>Total</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                                                                                         |                                                                              | <b>\$ 10,600.00</b> | <b>\$ 10,600.00</b>    |

<sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

<sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant