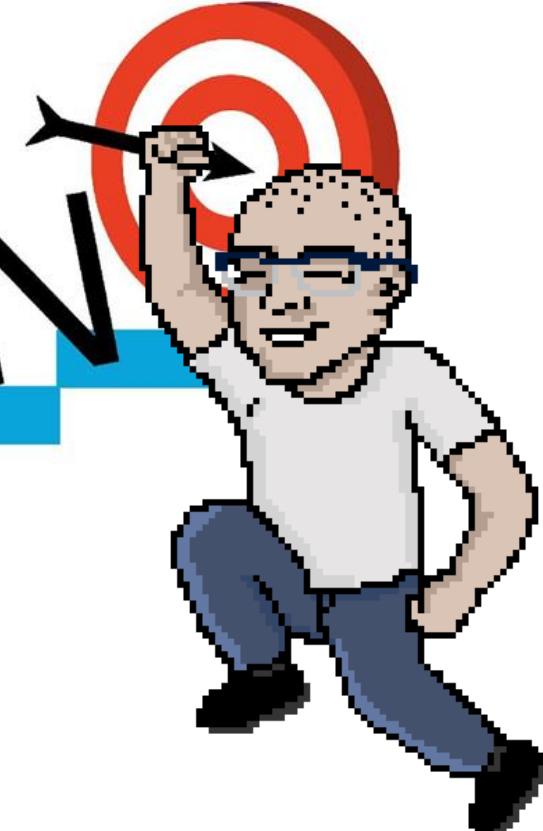


# PERSONALIZED GAMIFICATION



## EXPERIENCES IN EDUCATION

**SEIJI ISOTANI**

Professor – The University of São Paulo  
Visiting Scholar - Harvard Graduate School of Education

[sisotani@icmc.usp.br](mailto:sisotani@icmc.usp.br)  
[seiji\\_isotani@gse.harvard.edu](mailto:seiji_isotani@gse.harvard.edu)



**Ana C. G. Santos**

M. Sc. Student

Gamification in education,  
user types, personalization



**Thyago Tenório**

PhD candidate  
collective intelligence,  
human computing and  
Intelligent tutoring systems



**Armando Toda**

Postdoc

gamification design,  
educational data mining



**Jário José**

PhD candidate

Natural language  
processing and  
artificial intelligence in  
education



**Luiz Rodrigues**

PhD candidate

Gamification in  
education,  
personalization and  
CS Education



**Wilk Oliveira**

PhD candidate

gamification in education,  
personalization, flow



**Danielli Lima**

Postdoc

Educational data mining  
Teacher training

## Acknowledgement

# Gamification

## TEAM



**Laíza Ribeiro**

PhD candidate

Gamification in education,  
educational technologies,  
human-computer interaction



**Paula Palomino, PhD**

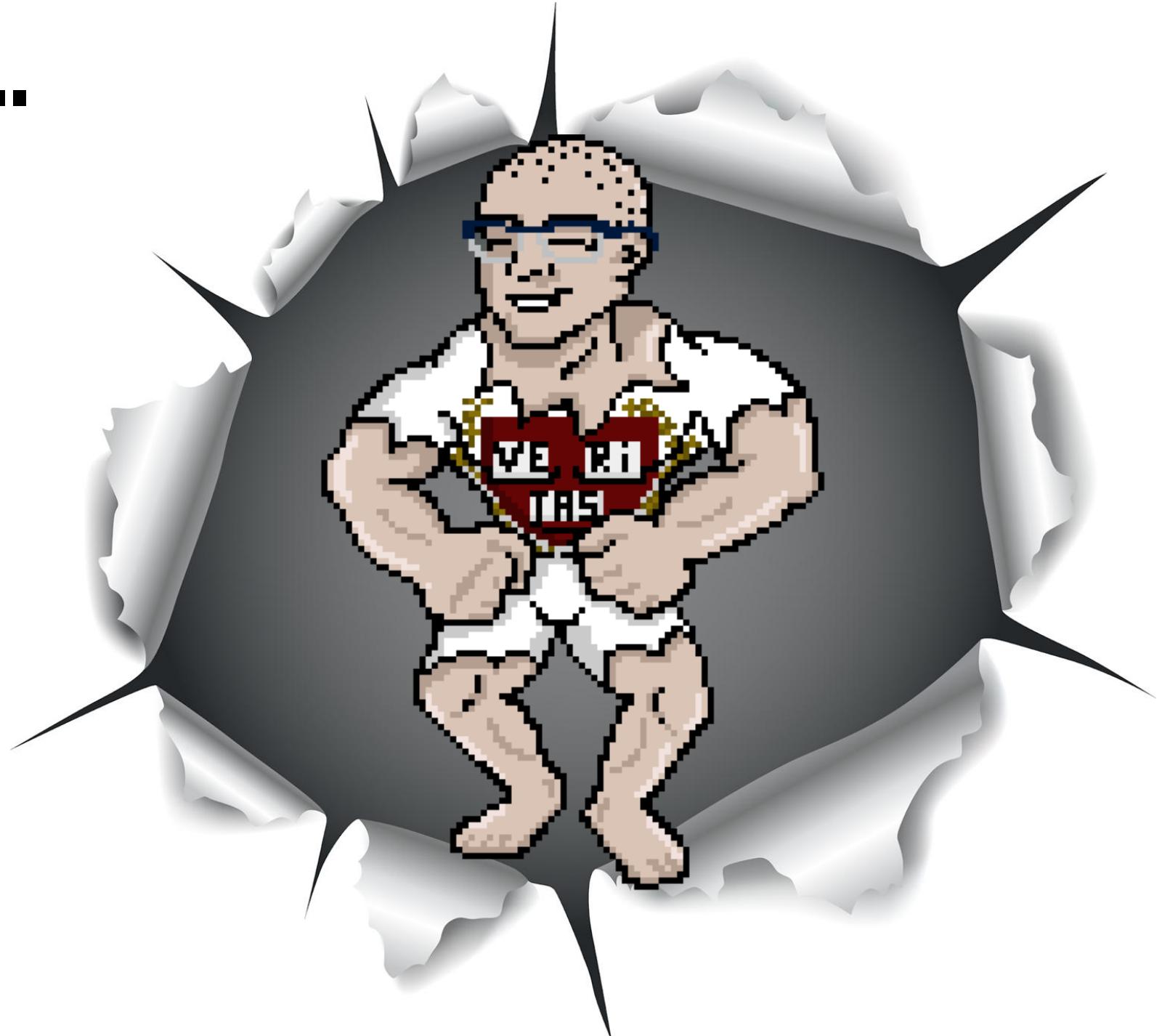
gamification in education,  
UX, storytelling

# Team Work!



**Let's get started....**

# Let's get started....



# Gamification is

*“the use of game design elements  
in non-game contexts”.*<sup>[1]</sup>

[1] Deterding, S. et al.: From game design elements to gamefulness: defining gamification. In: Proc. of the 15th International Academic MindTrek Conf.: pp. 9–15 (2011).

# Gamification

n



1. Photo (<https://goo.gl/R4fAwA>) by Serious-Game.fr/CC 2.0

2. Photo (<https://goo.gl/aAHg1t>) © pacmanhattan.com

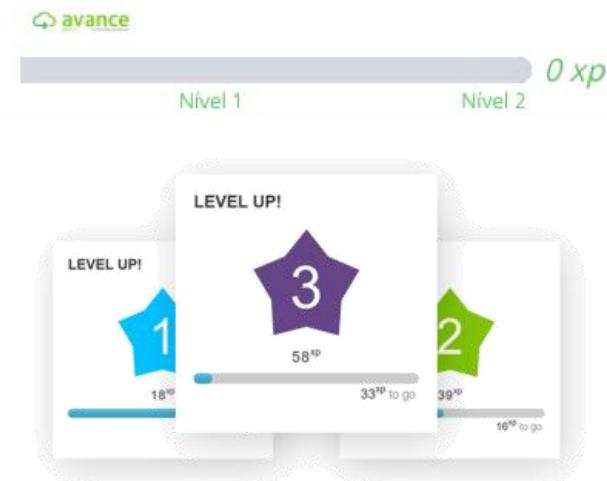
3. Photo (<https://flic.kr/p/51xSd1>) by Chris Messina/CC BY-NC-SA 2.0

Borges, S., Durelli, V. H., Reis, H. M., & Isotani, S. (2014). A systematic mapping on gamification applied to education. In *Proc. of the 29th annual ACM symposium on applied computing* (pp. 216-222).

# Game design elements

Gamification uses **game design elements** such as:

- Narrative,
- Aesthetics,
- Avatars,
- feedback,
- Reputation systems,
- Rankings,
- Competition rules,
- Challenges,
- **Points**,
- **Badges**,
- **Leaderboards**,
- etc, ...



Levels



Badges

4	FRANCISCO HU...	1800 XP
5	ALINE TELES CR...	1540 XP
6	PATRICIA GRAS...	1540 XP
7	JACQUELINE DE...	1530 XP
8	CIBELE ESTEVES...	1230 XP
9	TIAGO BIUSSE ...	1220 XP
10	GEDEON SILVA ...	940 XP

Rankings

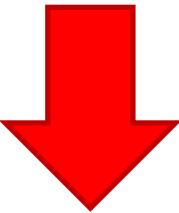
**Why does research on  
gamification in education  
matter?**

# Motivation crisis

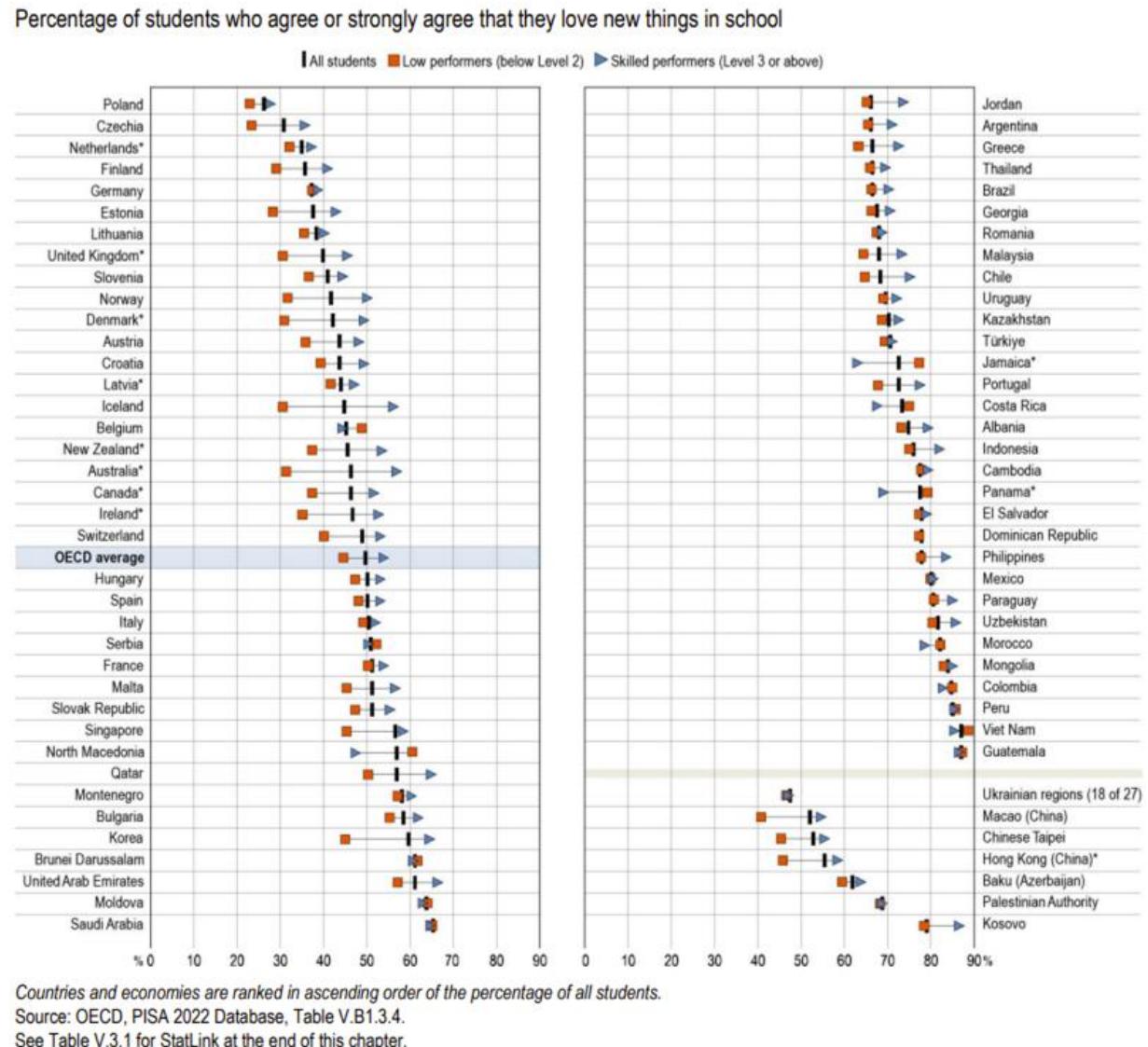
In traditional  
learning settings



Motivation like enjoying learning new things in school, consistently predicts the uptake of learning strategies.



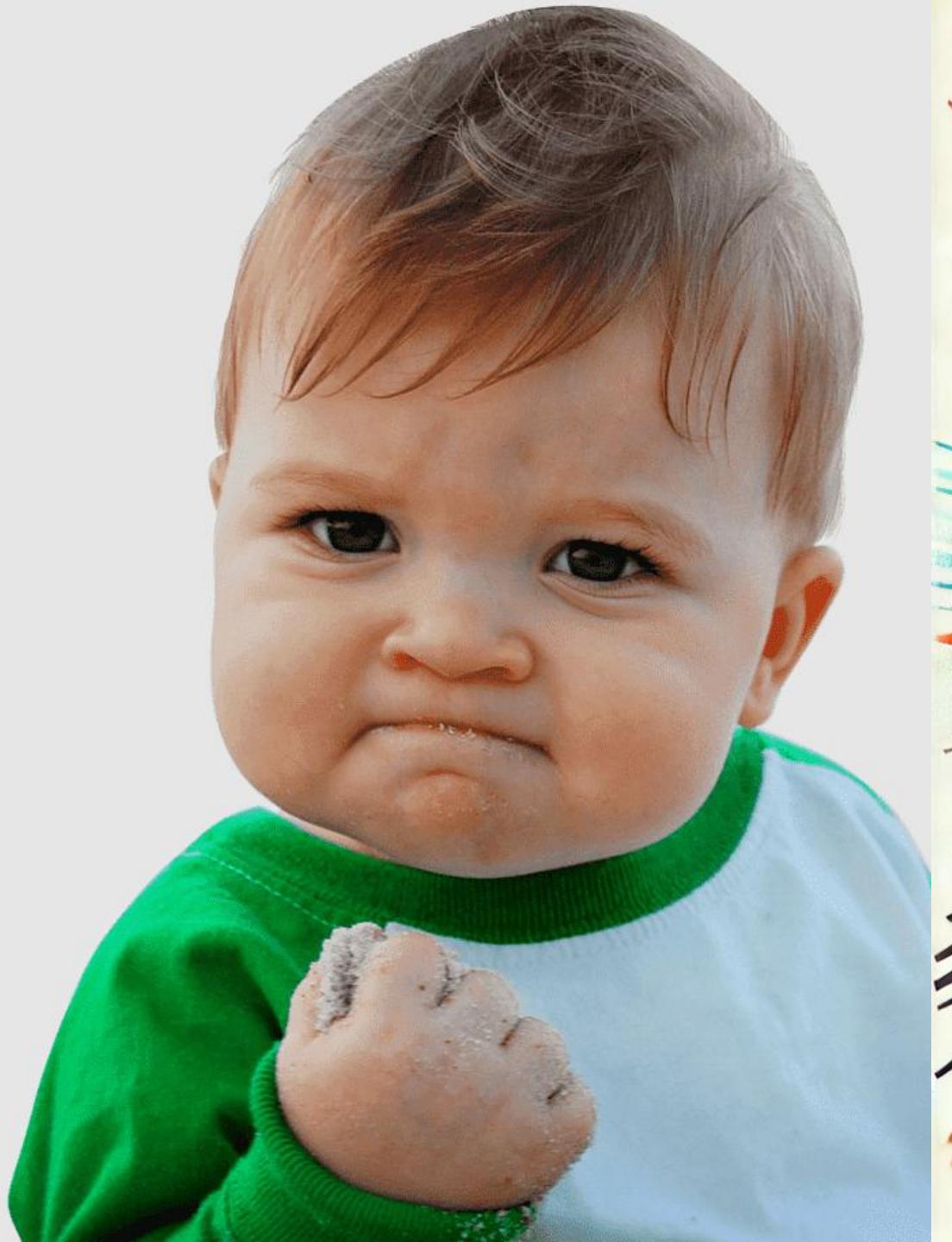
However, less than half of students in OECD countries reported (intrinsic and instrumental\*) motivation to learn



\*Instrumental Motivation= learning for a purpose

**Some may feel ambivalent  
about fostering intrinsic  
motivation through the use of  
extrinsic motivators**

**BUT ...**



# Game elements in Duolingo

What happened  
over time?

2012-2014      2014-2018      2018-now



Source: <https://blog.duolingo.com/shape-language-duolingos-art-style/>

# Game elements in Duolingo

Cleaner interface

2012-2014

2014-2018

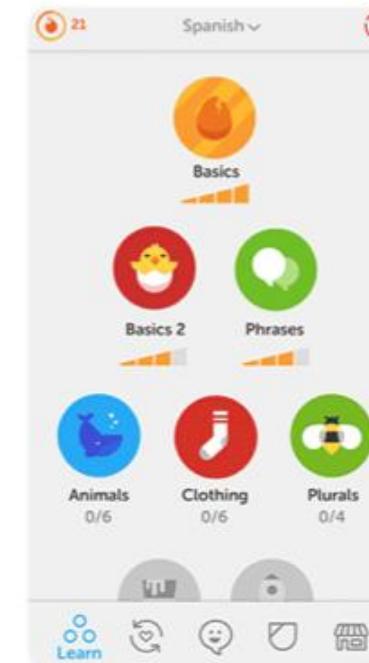
2018-now



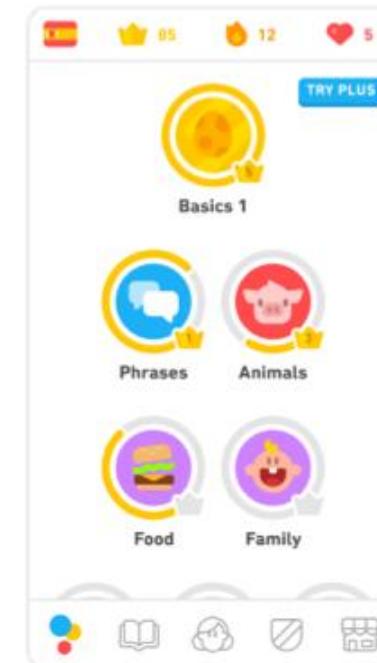
duolingo



duolingo



duolingo



# Game elements in Duolingo

Cleaner interface

Emphasis on game  
elements

- Aesthetics
- Levels
- Points
- context
- Social componentes
- Streak!!!**

2012-2014

2014-2018

2018-now



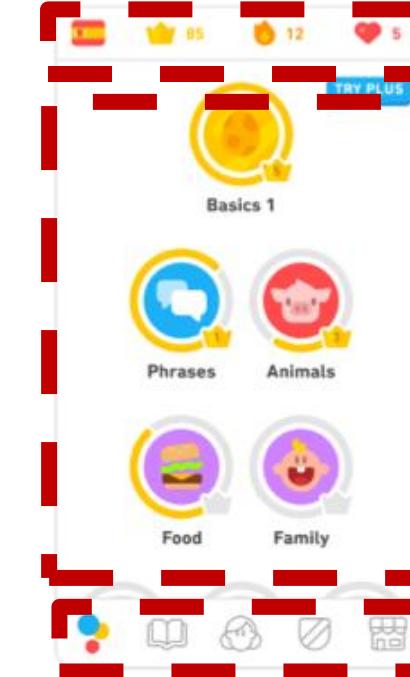
duolingo



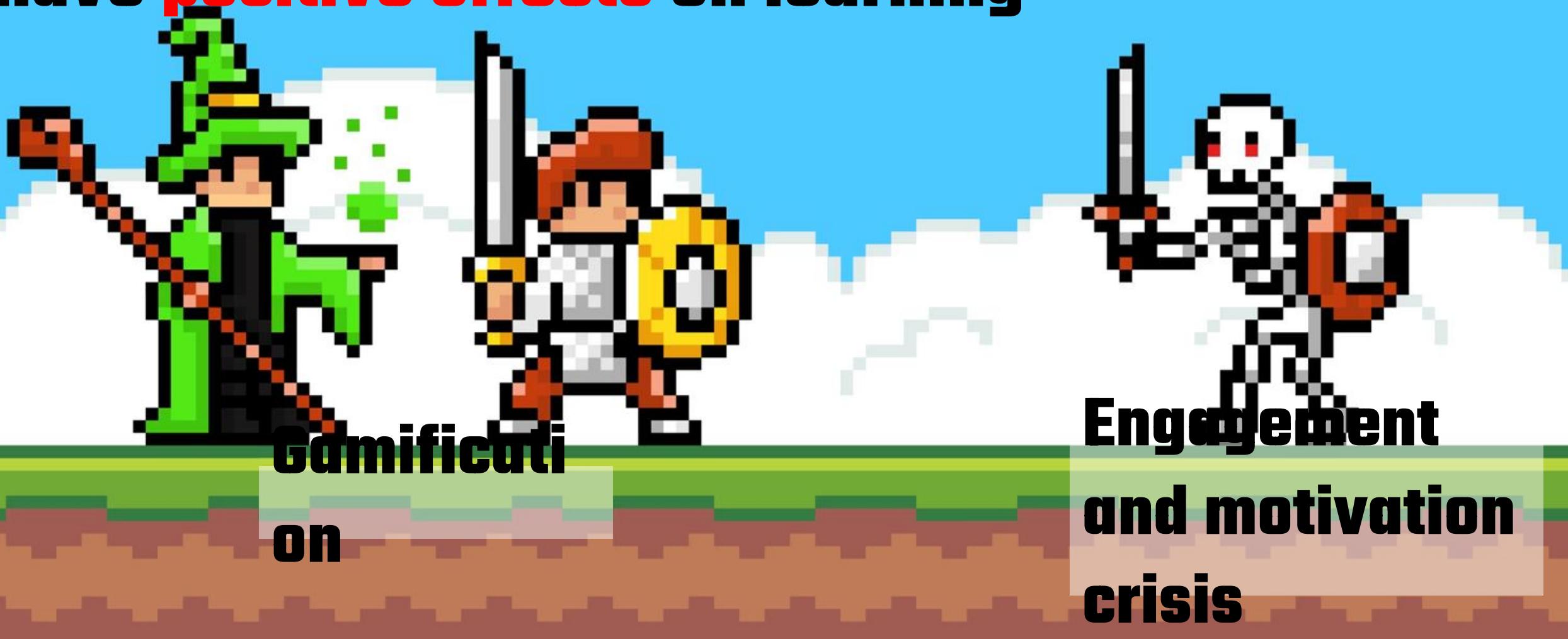
duolingo



duolingo



**When used properly, gamification can reduce the problems of lack of engagement/motivation and have positive effects on learning**



META-ANALYSIS

# The Gamification of Learning: a Meta-analysis



Michael Sailer<sup>1</sup> · Lisa Homner<sup>1</sup>

## Abstract

This meta-analysis was conducted to systematically synthesize research findings on effects of gamification on cognitive, motivational, and behavioral learning outcomes. Results from random effects models showed significant small effects of gamification on cognitive ( $g = .49$ , 95% CI [0.30, 0.69],  $k = 19$ ,  $N = 1686$ ), motivational ( $g = .36$ , 95% CI [0.18, 0.54],  $k = 16$ ,  $N = 2246$ ), and behavioral learning outcomes ( $g = .25$ , 95% CI [0.04, 0.46],  $k = 9$ ,  $N = 951$ ).

## Abstract

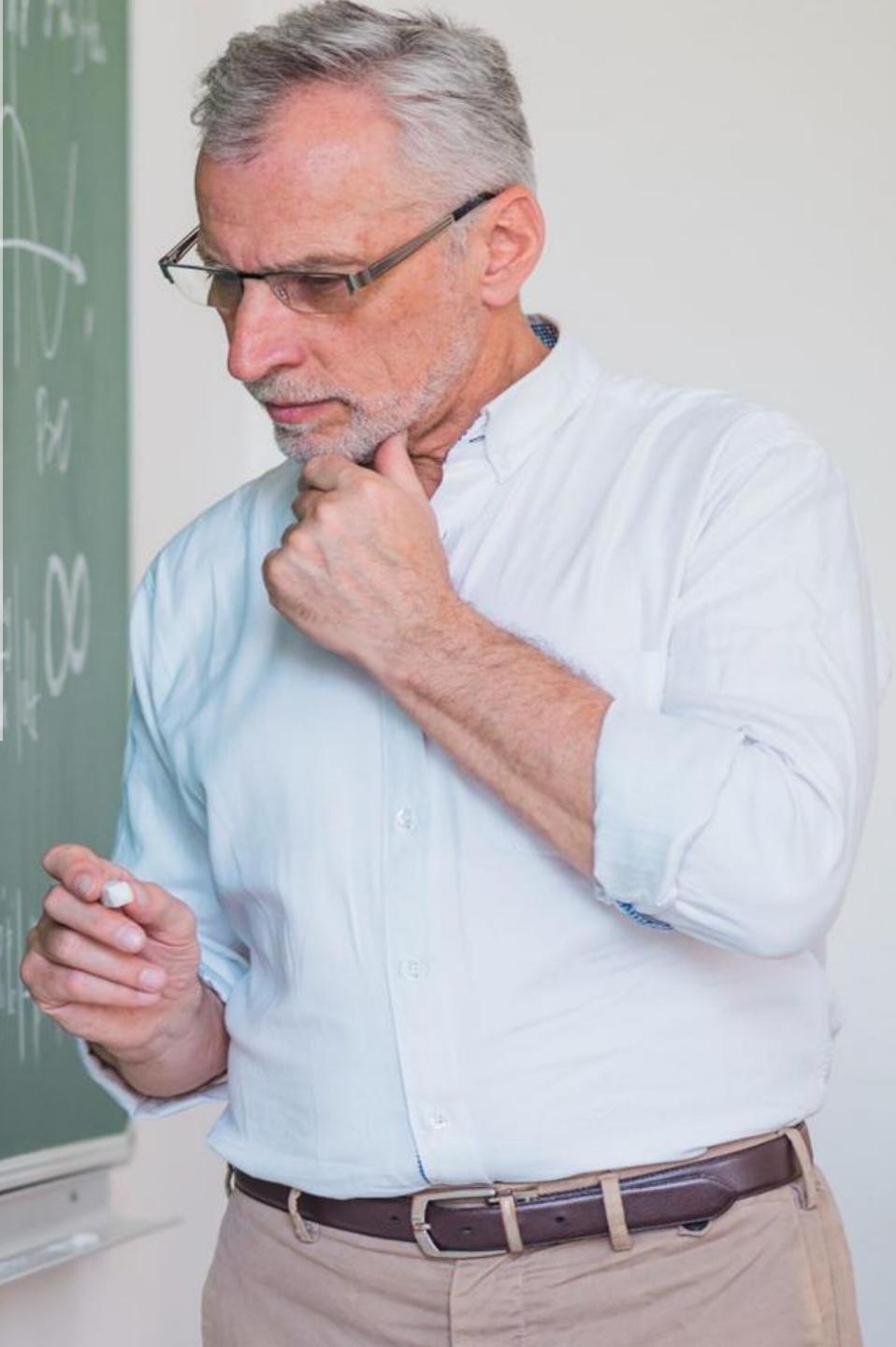
This meta-analysis was conducted to systematically synthesize research findings on effects of gamification on cognitive, motivational, and behavioral learning outcomes. Results from random effects models showed significant small effects of gamification on cognitive ( $g = .49$ , 95% CI [0.30, 0.69],  $k = 19$ ,  $N = 1686$ ), motivational ( $g = .36$ , 95% CI [0.18, 0.54],  $k = 16$ ,  $N = 2246$ ), and behavioral learning outcomes ( $g = .25$ , 95% CI [0.04, 0.46],  $k = 9$ ,  $N = 951$ ). Whereas the effect of gamification on cognitive learning outcomes was stable in a subsplit analysis of studies employing high methodological rigor, effects on motivational and behavioral outcomes were less stable. Given the heterogeneity of effect sizes, moderator analyses were conducted to examine *inclusion of game fiction, social interaction, learning arrangement of the comparison group*, as well as situational contextual

## Gamification Benefits

valid for motivational learning outcomes. The results suggest that gamification as it is currently operationalized in empirical studies is an effective method for instruction, even though factors contributing to successful gamification are still somewhat unresolved, especially for cognitive learning outcomes.

analysis indicated that effects of competition augmented with collaboration might also be valid for motivational learning outcomes. The results suggest that gamification as it is currently operationalized in empirical studies is an effective method for instruction, even though factors contributing to successful gamification are still somewhat unresolved, especially for cognitive learning outcomes.

To proper design game-like experiences, we need to understand how gamification works and why



**To do that we need ...**

# Acknolwedge the Dark Side



# The Dark Side of Gamification: An Overview of Negative Effects of Gamification in Education

Armando M. Toda<sup>(✉)</sup>, Pedro H. D. Valle, and Seiji Isotani

comes. Based on our results, we found out that the game design may lead to a negative impact. For instance, Leaderboards are strongly associated to many negative effects mapped in this work. This result is corroborated by the psychology literature regarding ranking systems within learning environments. We believe our work may be useful to guide gamification instructors and specialists to avoid those negative effects in education contexts, by avoiding some game design elements settings.

**Table 3.** Negative effects and their respective gamified designs

Negative Effect	# of Elements	Elements	Most Impacting Element
Indifference	8	Leaderboard, Progression, Point, Instant Feedback, Challenge	Badge, Social Status, Level, Leaderboard and Badge
Loss of Performance	11	Leaderboard, Badge, Level, Social Status, Avatar, Progression, Instant Feedback, Challenge, Economy	Leaderboard, Badge and Point
Undesired Behavior	11	Leaderboard, Badge, Point, Progression, Social Status, Social Interaction, Avatar, Economy, Narrative	Badge and Leaderboard
Declining Effects	4	Leaderboard, Badge, Point, Level	Leaderboard and Point

**Table 3.** Negative effects and their respective gamified designs

Negative Effect	# of Elements	Elements	Most Impacting Element
Indifference	8	Leaderboard, Progression, Point, Instant Feedback, Challenge	Leaderboard and Badge
Loss of Performance	11	Leaderboard, Badge, Level, Social Status, Social Interaction, Point, Avatar, Progression, Instant Feedback, Challenge, Economy	Leaderboard, Badge and Point
Undesired Behavior	11	Leaderboard, Badge, Point, Level, Instant Feedback, Progression, Social Status, Social Interaction, Avatar, Economy, Narrative	Badge and Leaderboard
Declining Effects	4	Leaderboard, Badge, Point, Level	Leaderboard and Point

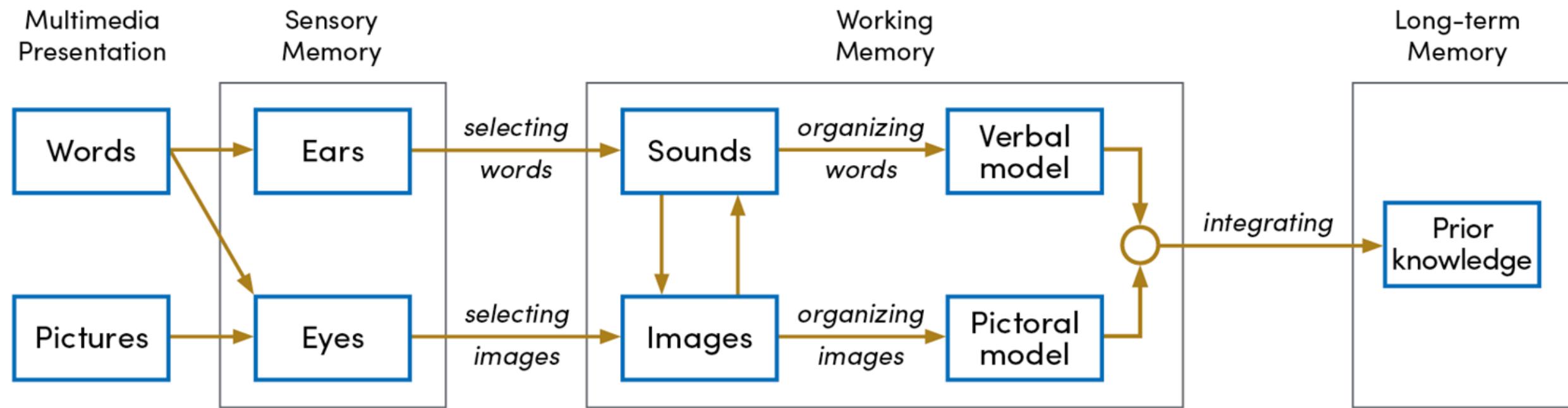


**“Inserting game elements such as Points, Badges, and Leaderboards, without proper personalized design, will not ensure the positive desired outcomes”**

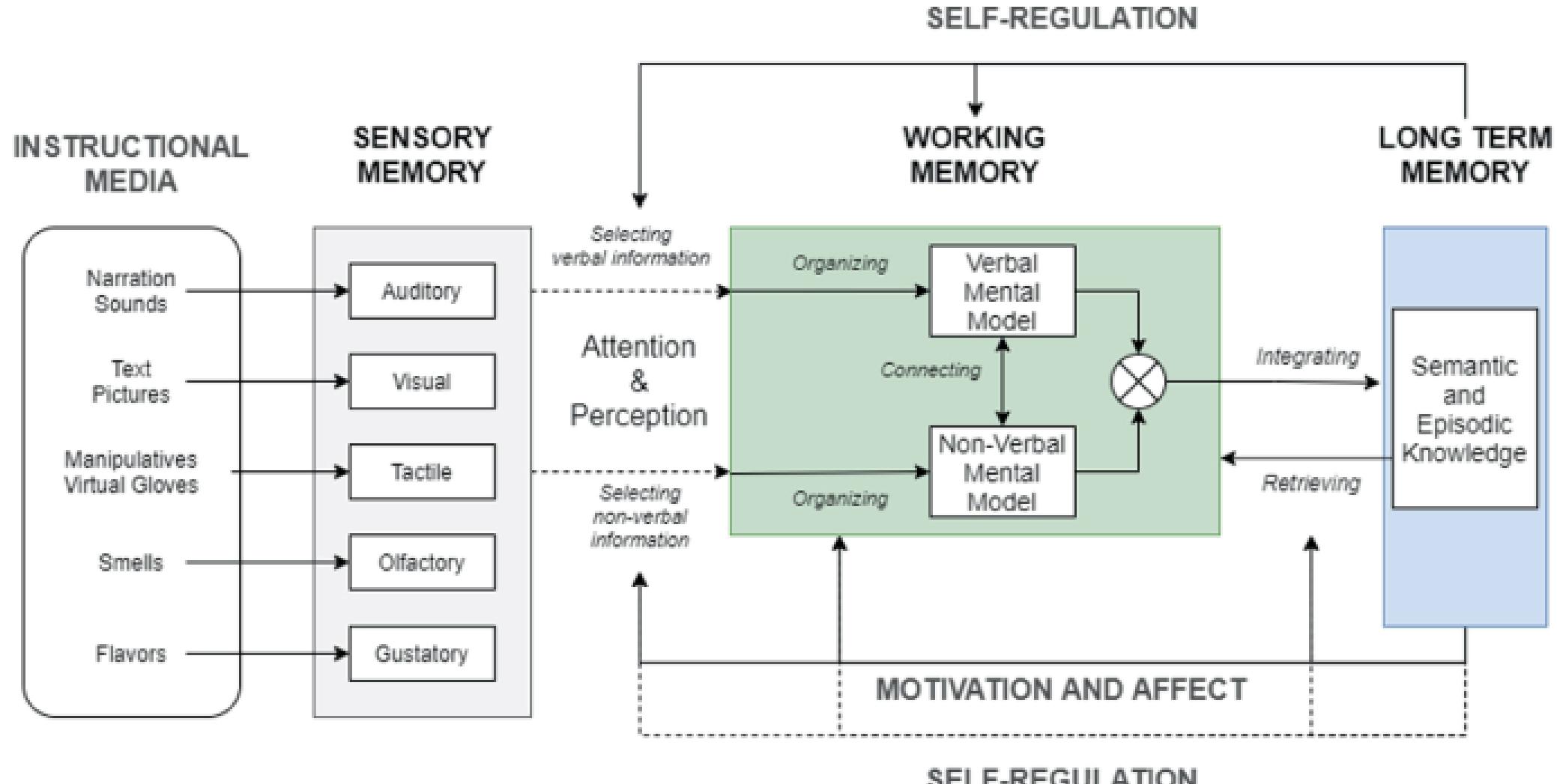
(Toda, Valle, Isotani, 2018)

**Then, we need to consider a  
framework of thought to  
design personalized  
gamification experiences**

# Cognitive Theory of Multimedia



# Cognitive-Affective Theory of Learning with Media

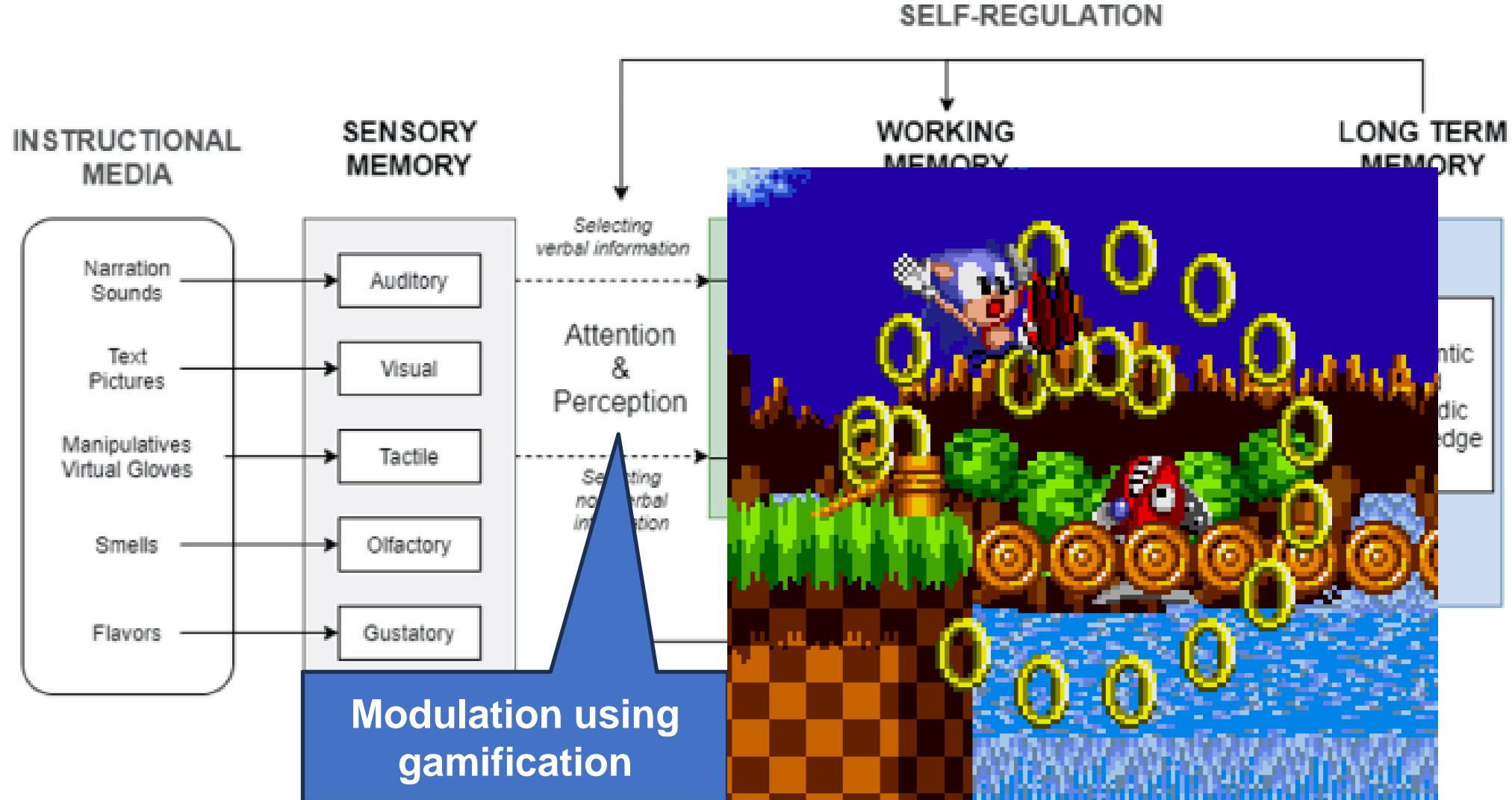


Source:

Moreno, R. (2006). Does the modality principle hold for different media? A test of the method-affects-learning hypothesis. *Journal of Computer Assisted Learning*, 22(3), 149-158.

Natucci, G. C., & Borges, M. A. (2020) Balancing Game Elements, Learning, and Emotions in Game Design. *Communications in Computer and Information Science*, vol 1702. Springer, Cham. [https://doi.org/10.1007/978-3-031-27639-2\\_5](https://doi.org/10.1007/978-3-031-27639-2_5)

# Cognitive Affective Theory of Learning with Media

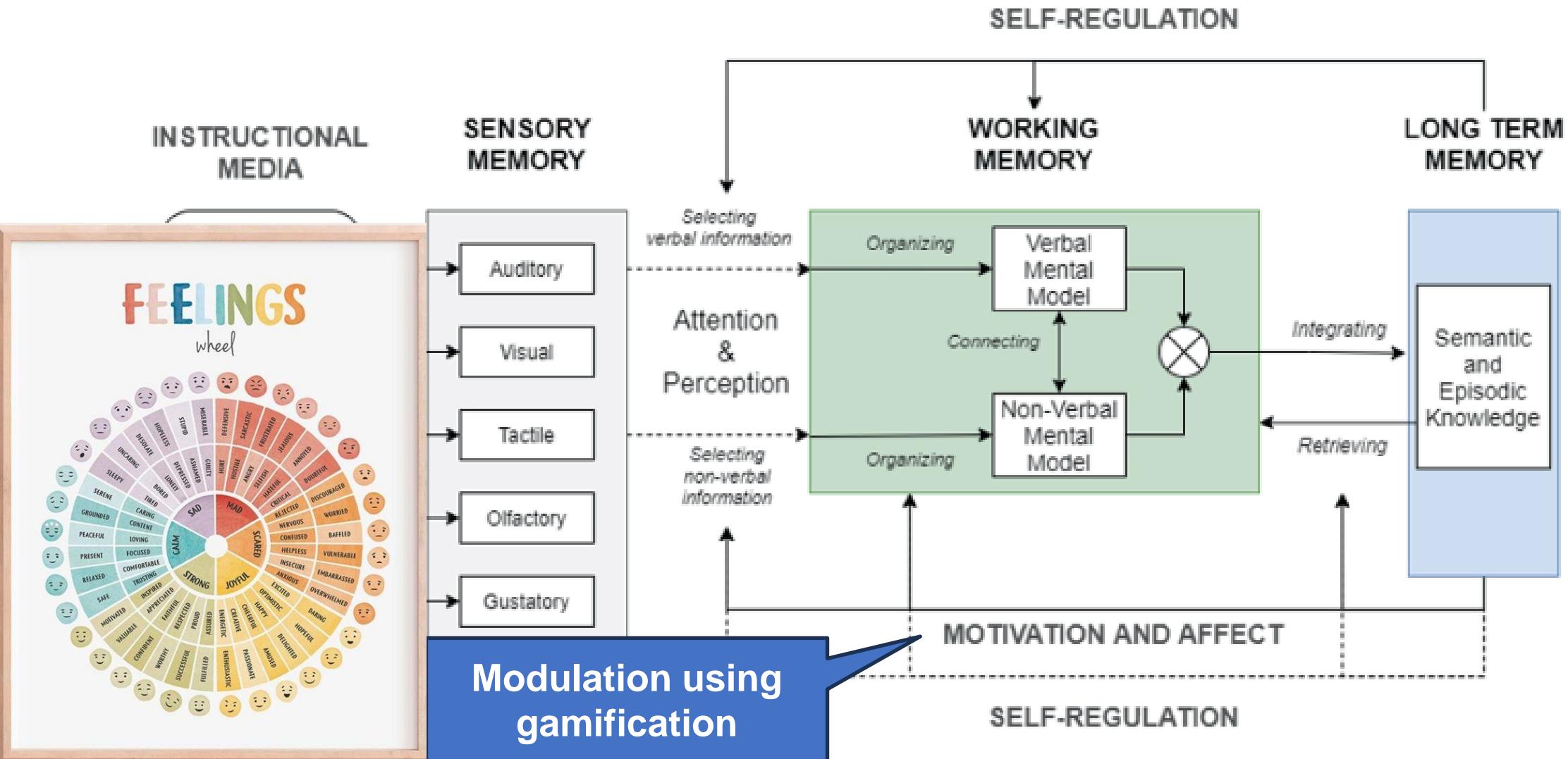


Source:

Mullins, J. K., & Sabherwal, R. (2020). Gamification: A cognitive-emotional view. *Journal of Business Research*, 106, 304-314.

Natucci, G. C., & Borges, M. A. (2020) Balancing Game Elements, Learning, and Emotions in Game Design. *Communications in Computer and Information Science*, vol 1702. Springer, Cham. [https://doi.org/10.1007/978-3-031-27639-2\\_5](https://doi.org/10.1007/978-3-031-27639-2_5)

# Cognitive Affective Theory of Learning with Media

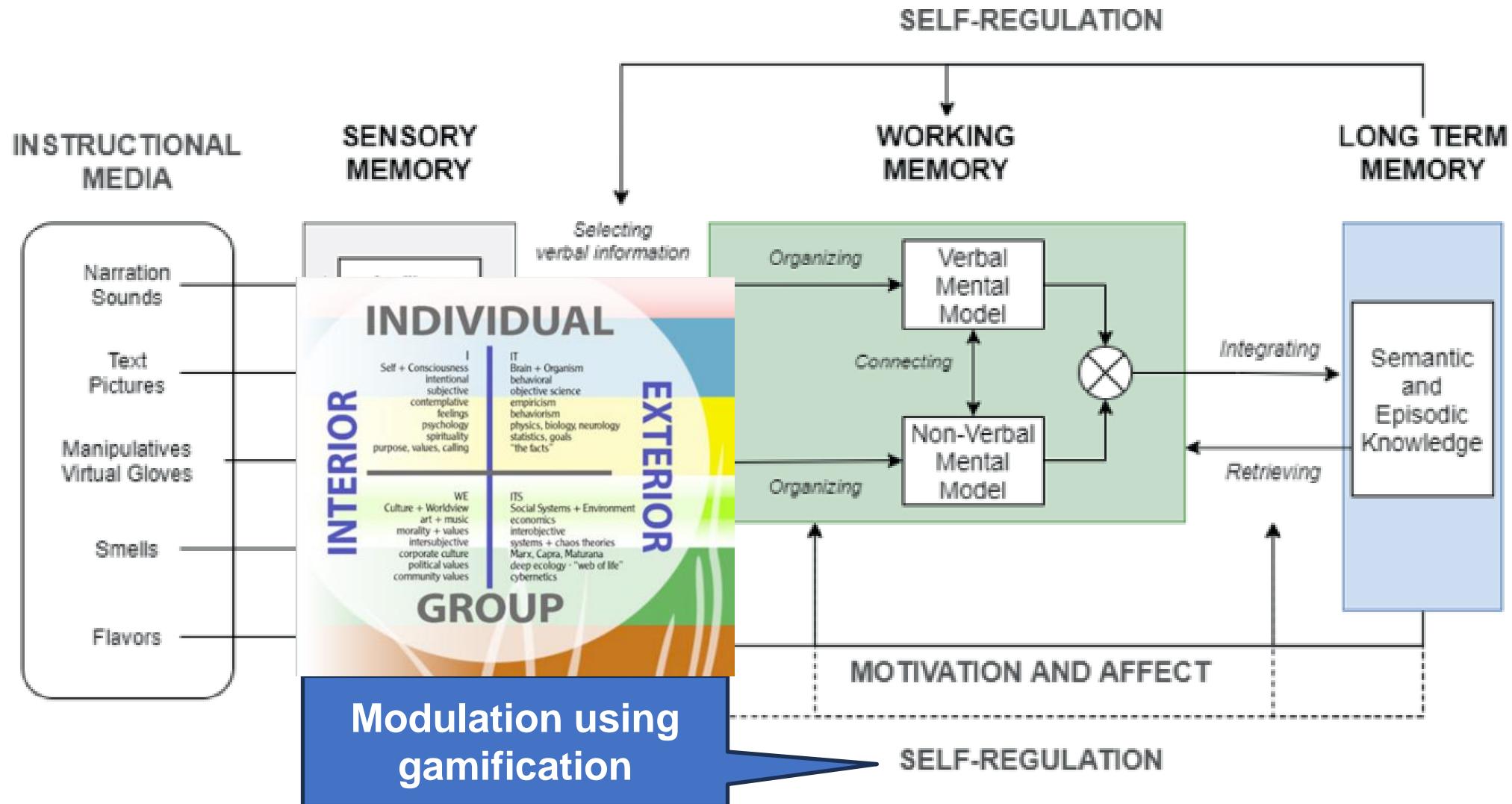


Source.

Mullins, J. K., & Sabherwal, R. (2020). Gamification: A cognitive-emotional view. *Journal of Business Research*, 106, 304-314.

Natucci, G. C., & Borges, M. A. (2020) Balancing Game Elements, Learning, and Emotions in Game Design. *Communications in Computer and Information Science*, vol 1702. Springer, Cham. [https://doi.org/10.1007/978-3-031-27639-2\\_5](https://doi.org/10.1007/978-3-031-27639-2_5)

# Cognitive Affective Theory of Learning with Media

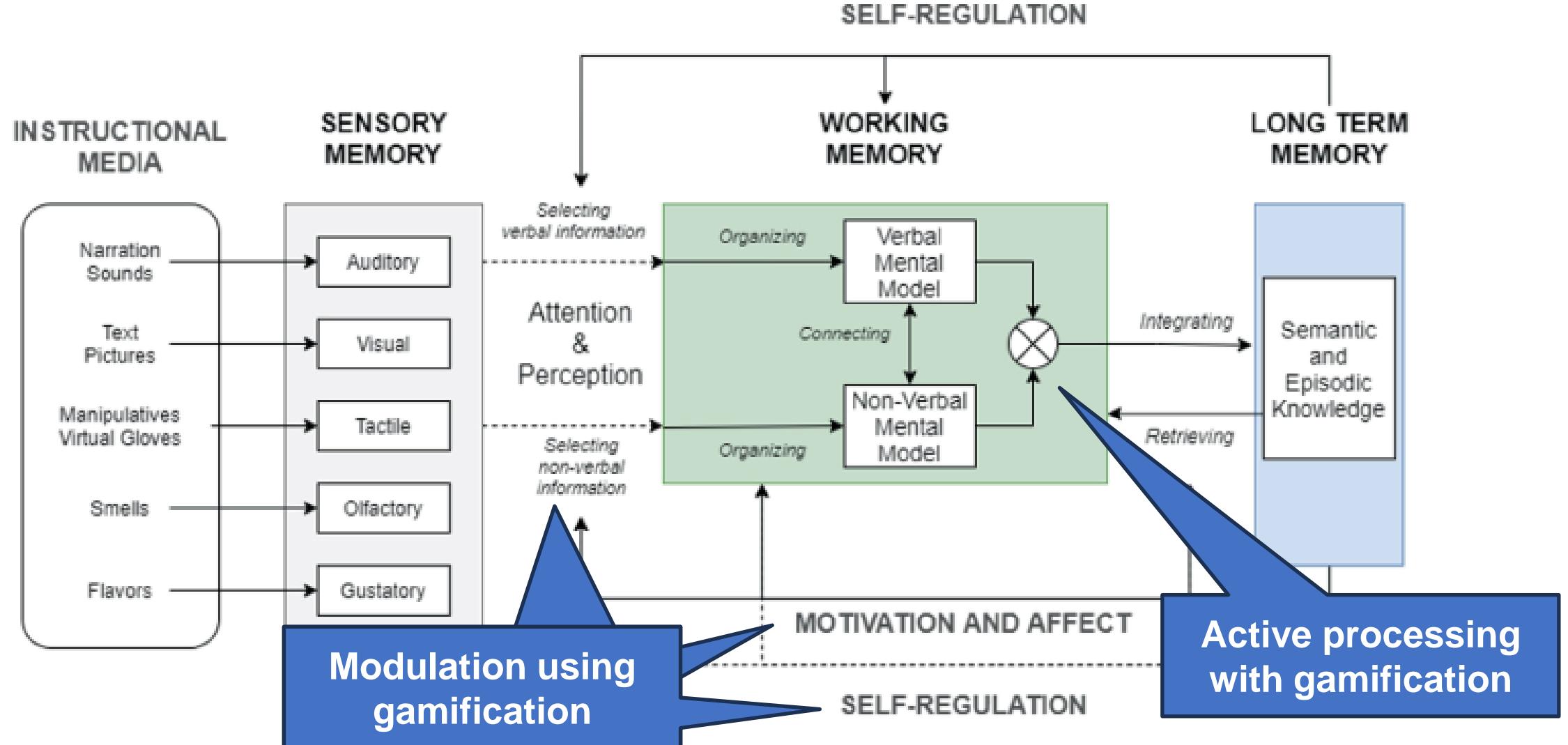


Source:

Mullins, J. K., & Sabherwal, R. (2020). Gamification: A cognitive-emotional view. *Journal of Business Research*, 106, 304-314.

Natucci, G. C., & Borges, M. A. (2020) Balancing Game Elements, Learning, and Emotions in Game Design. *Communications in Computer and Information Science*, vol 1702. Springer, Cham. [https://doi.org/10.1007/978-3-031-27639-2\\_5](https://doi.org/10.1007/978-3-031-27639-2_5)

# Cognitive Affective Theory of Learning with Media

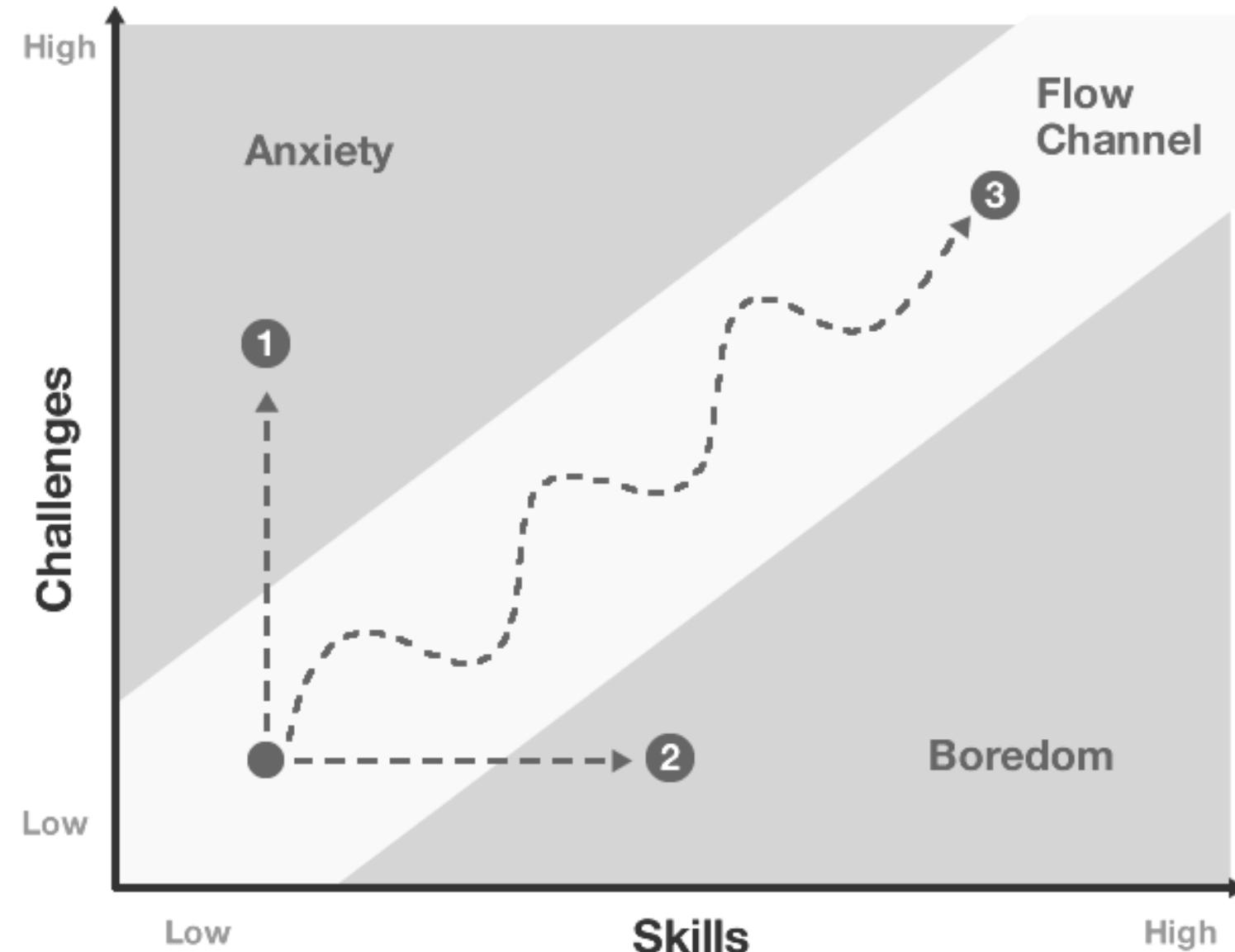


Source:

Mullins, J. K., & Sabherwal, R. (2020). Gamification: A cognitive-emotional view. *Journal of Business Research*, 106, 304-314.

Natucci, G. C., & Borges, M. A. (2020) Balancing Game Elements, Learning, and Emotions in Game Design. *Communications in Computer and Information Science*, vol 1702. Springer, Cham. [https://doi.org/10.1007/978-3-031-27639-2\\_5](https://doi.org/10.1007/978-3-031-27639-2_5)

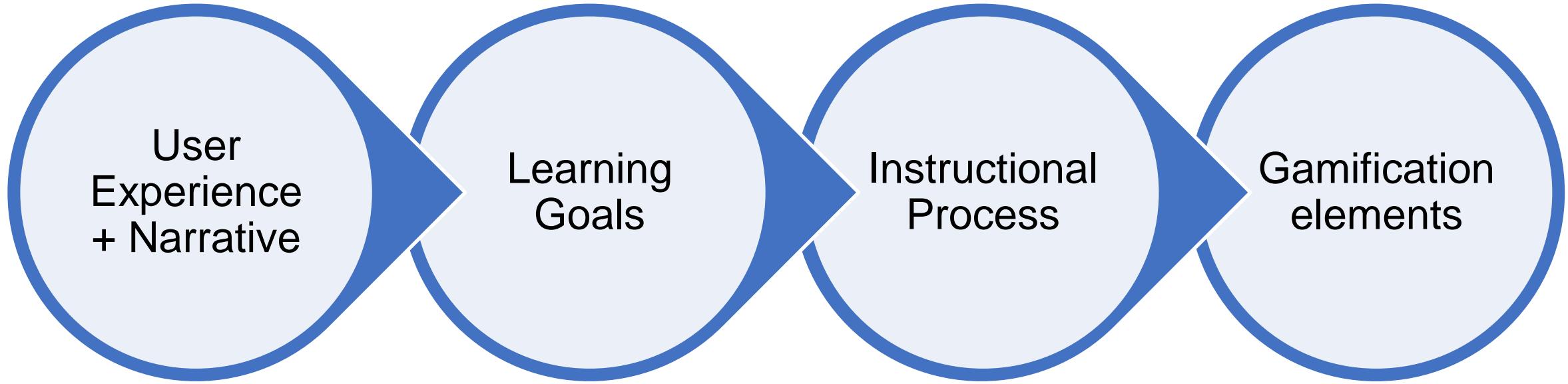
# Modulating Gamification with Flow Theory



Nakamura, J.; Csikszentmihályi, M. (2001). "Flow Theory and Research". *Handbook of Positive Psychology*. Oxford University Press. pp. 195–206

# Proposing a framework to design personalized gamification experiences

# **How to design personalized gamification activites?**



User  
Experience  
+ Narrative

Learning  
Goals

Instructional  
Process

Gamification  
elements

User  
Experience  
+ Narrative

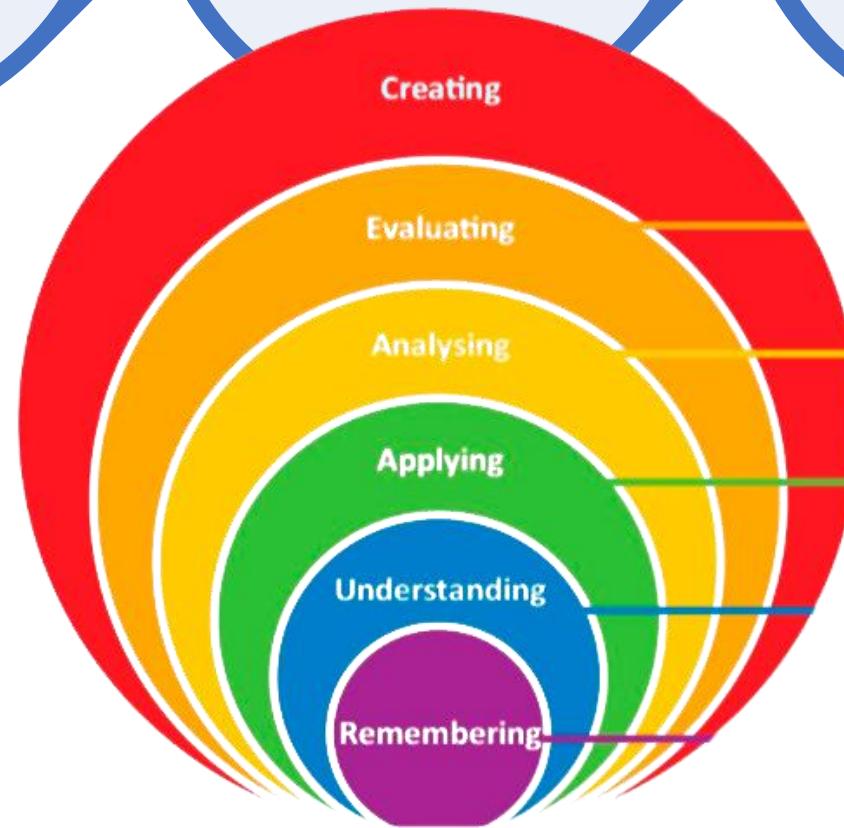
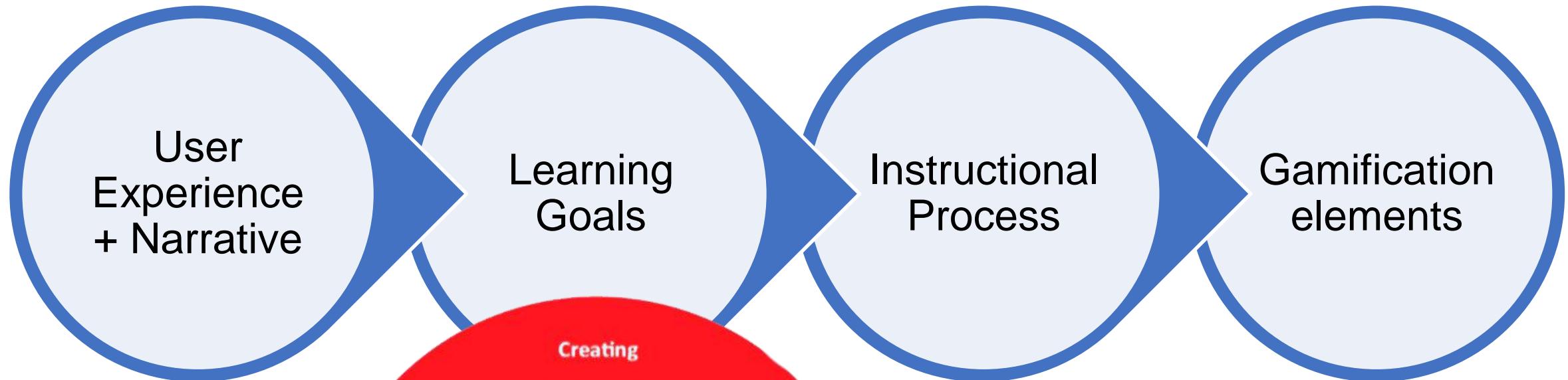
Learning  
Goals

Instructional  
Process

Gamification  
elements



© 2018 Clever Prototypes, LLC



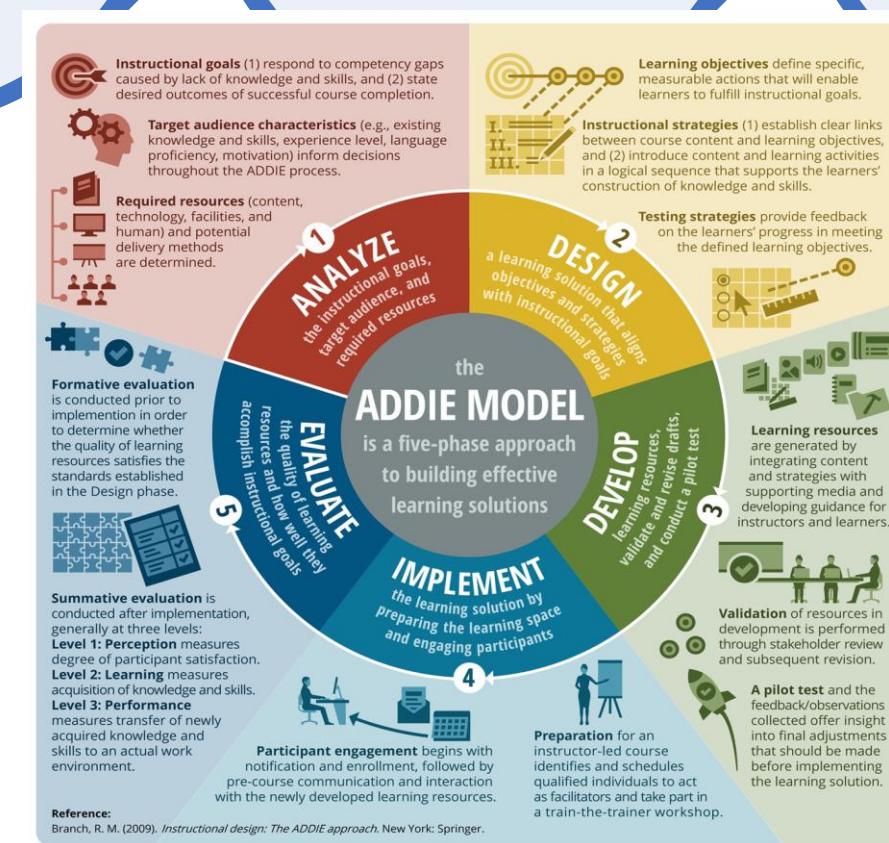
Bloom's Taxonomy (Anderson et al. 2001)

User  
Experience  
+ Narrative

Learning  
Goals

Instructional  
Process

Gamification  
elements



User  
Experience  
+ Narrative

Learning  
Goals

Instructional  
Process

Gamification  
elements

?

# **1. How to select game design elements to support learning?**

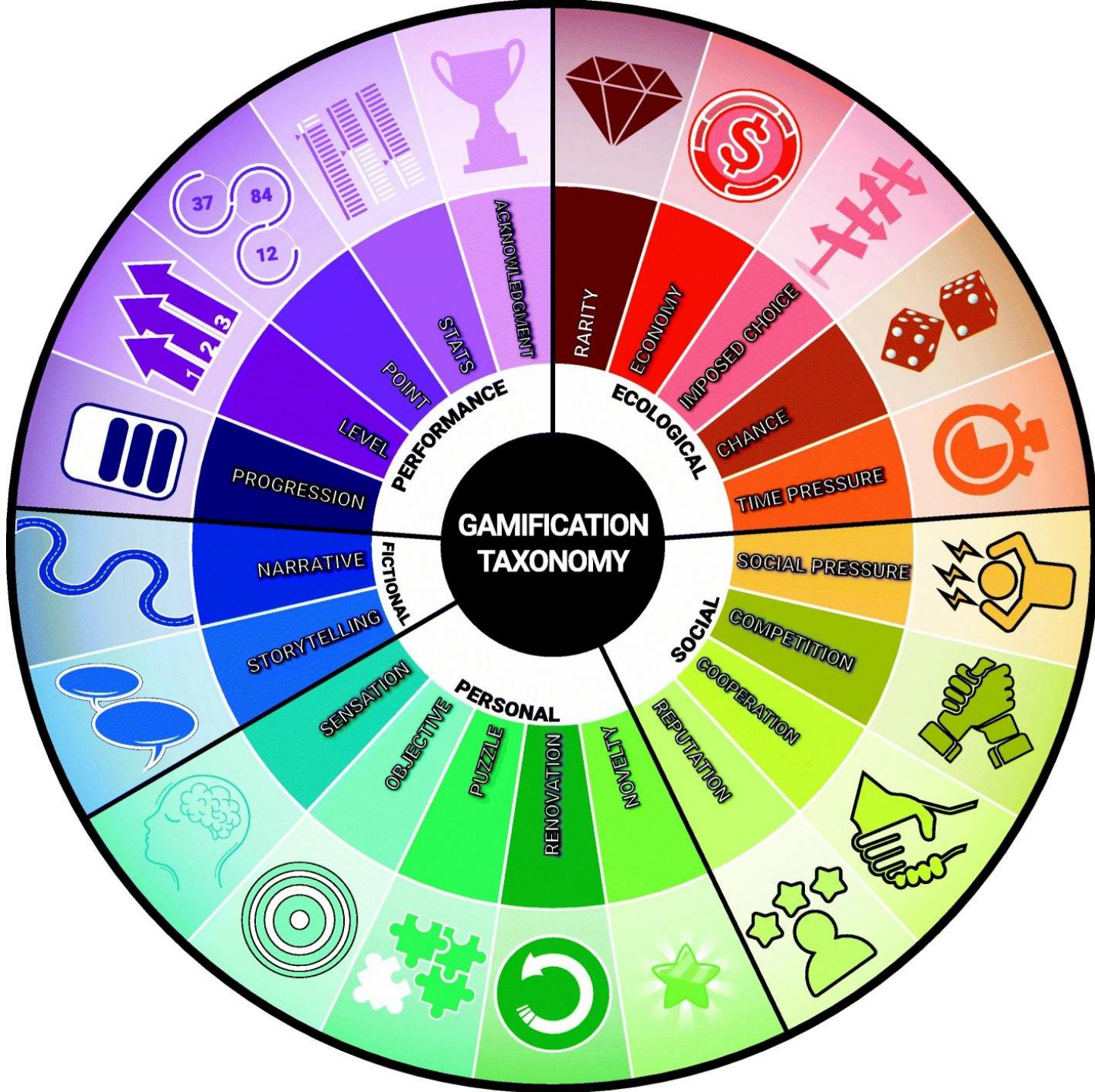
# Most interesting result

We collected data from specialists to identify the most relevant game elements that can be used in educational contexts to improve participation, motivation and engagement.

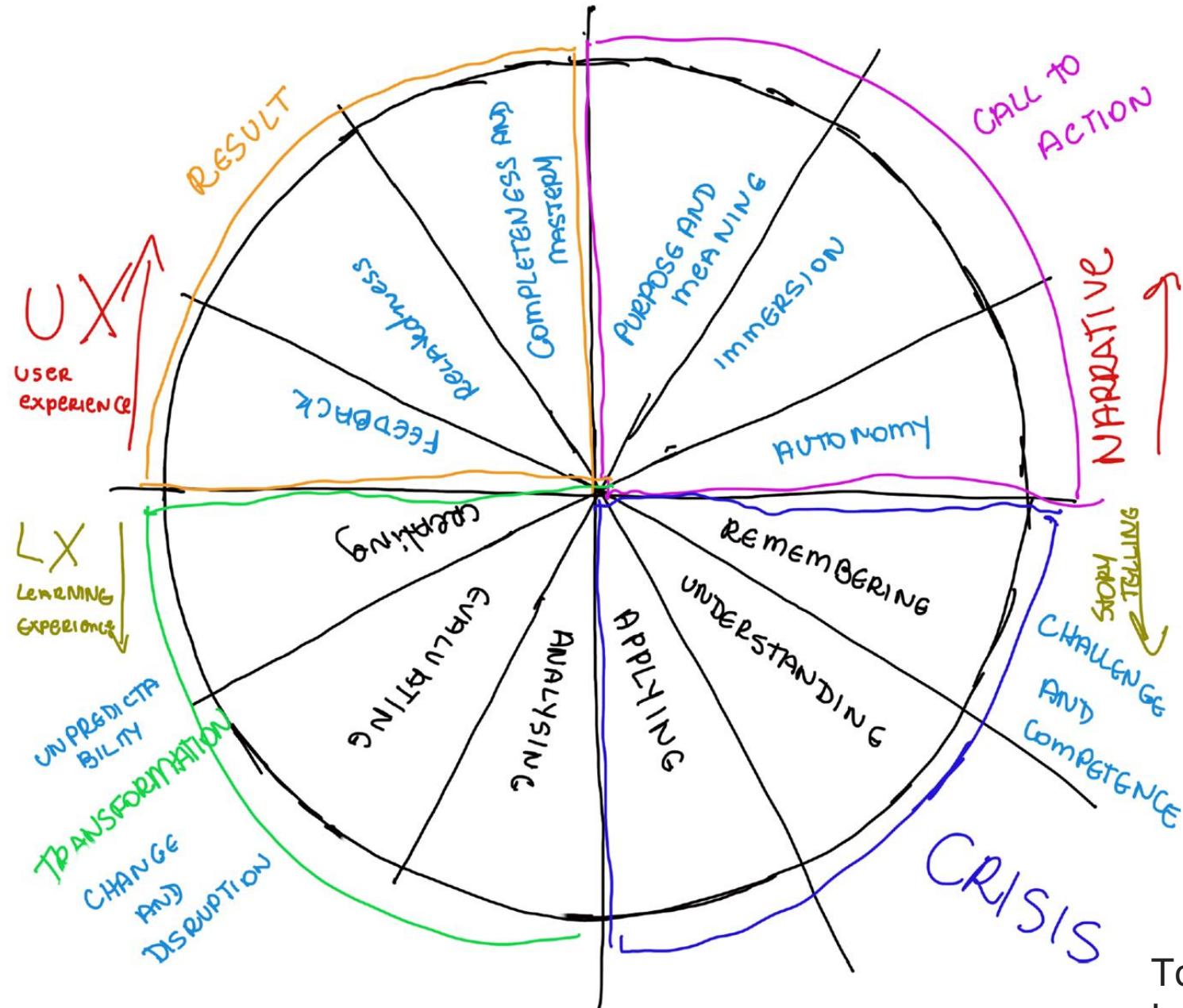
Game element	Likert Scale					Mean	SD
	1	2	3	4	5		
Objectives	0%	0%	0%	23%	77%	4.77	0.44
Level	0%	0%	8%	31%	62%	4.54	0.66
Progression	0%	0%	15%	23%	62%	4.46	0.78
Acknowledgement	0%	0%	15%	62%	23%	4.08	0.86
Point	0%	8%	8%	54%	31%	4.08	0.64
Competition	0%	0%	23%	54%	23%	4.00	0.71
Novelty	0%	0%	15%	69%	15%	4.00	0.58
Data	0%	0%	31%	46%	23%	3.92	0.71
Puzzle	0%	8%	23%	38%	31%	3.92	0.95
Classification	0%	8%	8%	77%	8%	3.85	0.76
Scarcity	0%	8%	23%	46%	23%	3.85	0.9
Sensation	0%	15%	15%	38%	31%	3.85	1.07
Cooperation	0%	0%	31%	62%	8%	3.77	0.69
Time pressure	0%	8%	23%	54%	15%	3.77	0.6
Chance	0%	8%	31%	46%	15%	3.69	0.83
Economy	0%	0%	54%	31%	15%	3.62	0.85
Choice	0%	7%	50%	36%	7%	3.43	0.77
Renovation	8%	15%	15%	54%	8%	3.38	1.12
Social pressure	8%	15%	38%	38%	0%	3.08	0.95

Toda, A. M., Klock, A. C., ... Isotani, S. & Cristea, A. I. (2019). **Analysing gamification elements in educational environments using an existing Gamification taxonomy**. *Smart Learning Environments*, 6(1), 1-14.

# Taxonomy of game design elements that are commonly utilized in learning environments

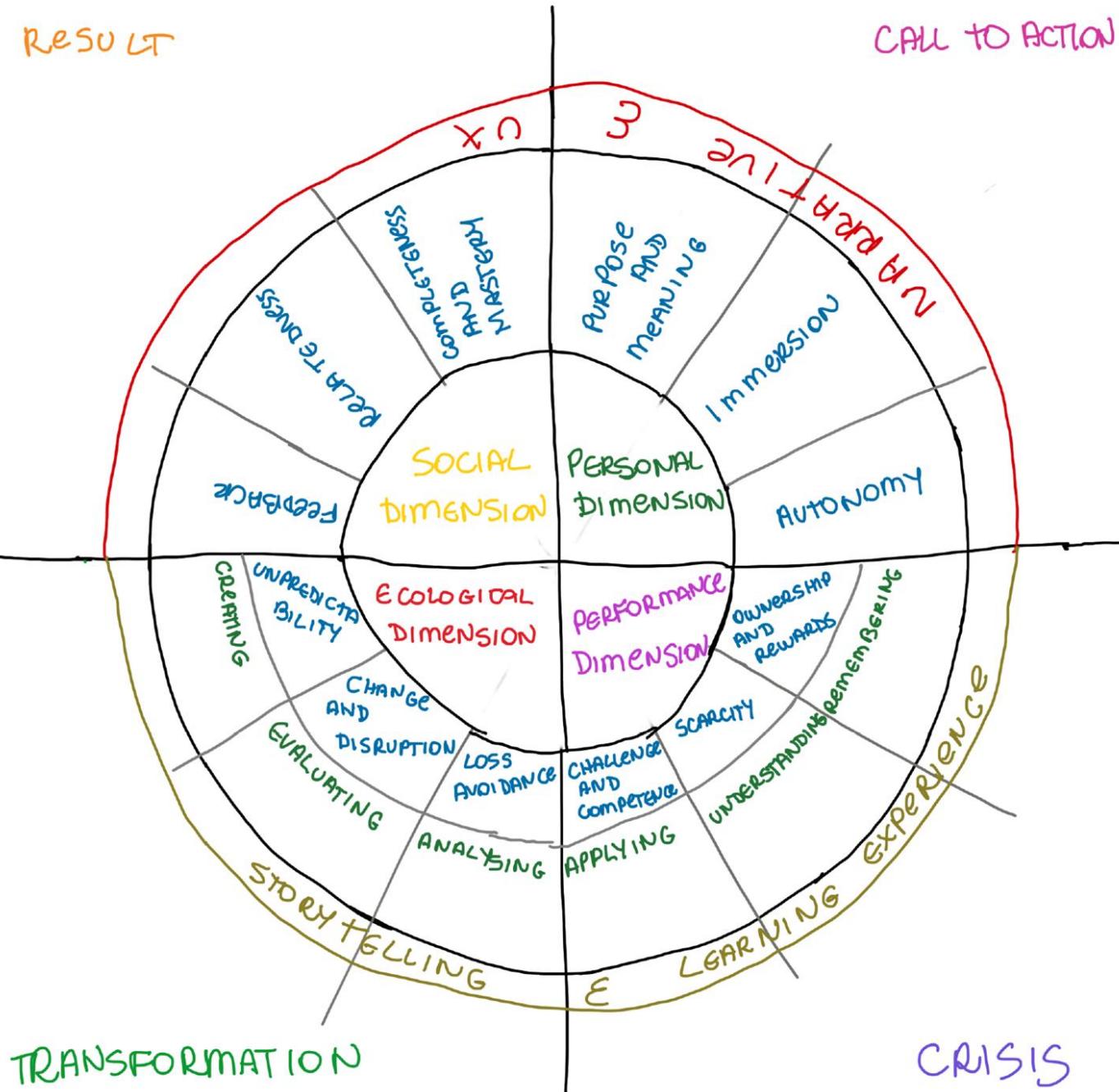


Toda, A. M., Klock, A. C., ... Isotani, S. & Cristea, A. I. (2019). Analysing gamification elements in educational environments using an existing Gamification taxonomy. *Smart Learning Environments*, 6(1), 1-14.

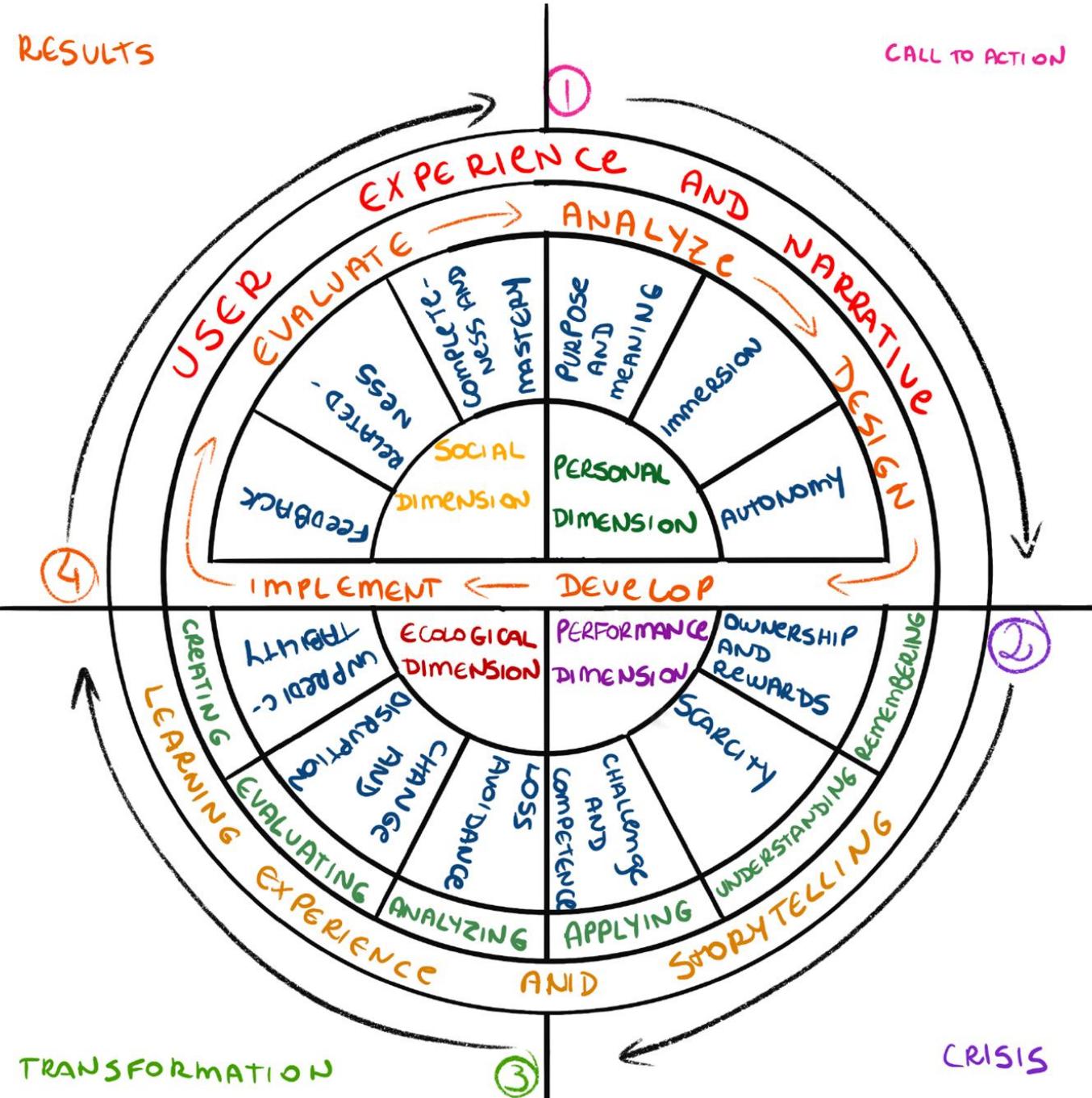


# Student's Journey and Experience + Learning Goals

Toledo, P. (2022) Gamification of Virtual Learning Environments: A Narrative and User Experience Approach. Ph.D. Thesis



Toledo, P. (2022) Gamification of Virtual Learning Environments: A Narrative and User Experience Approach. Ph.D. Thesis

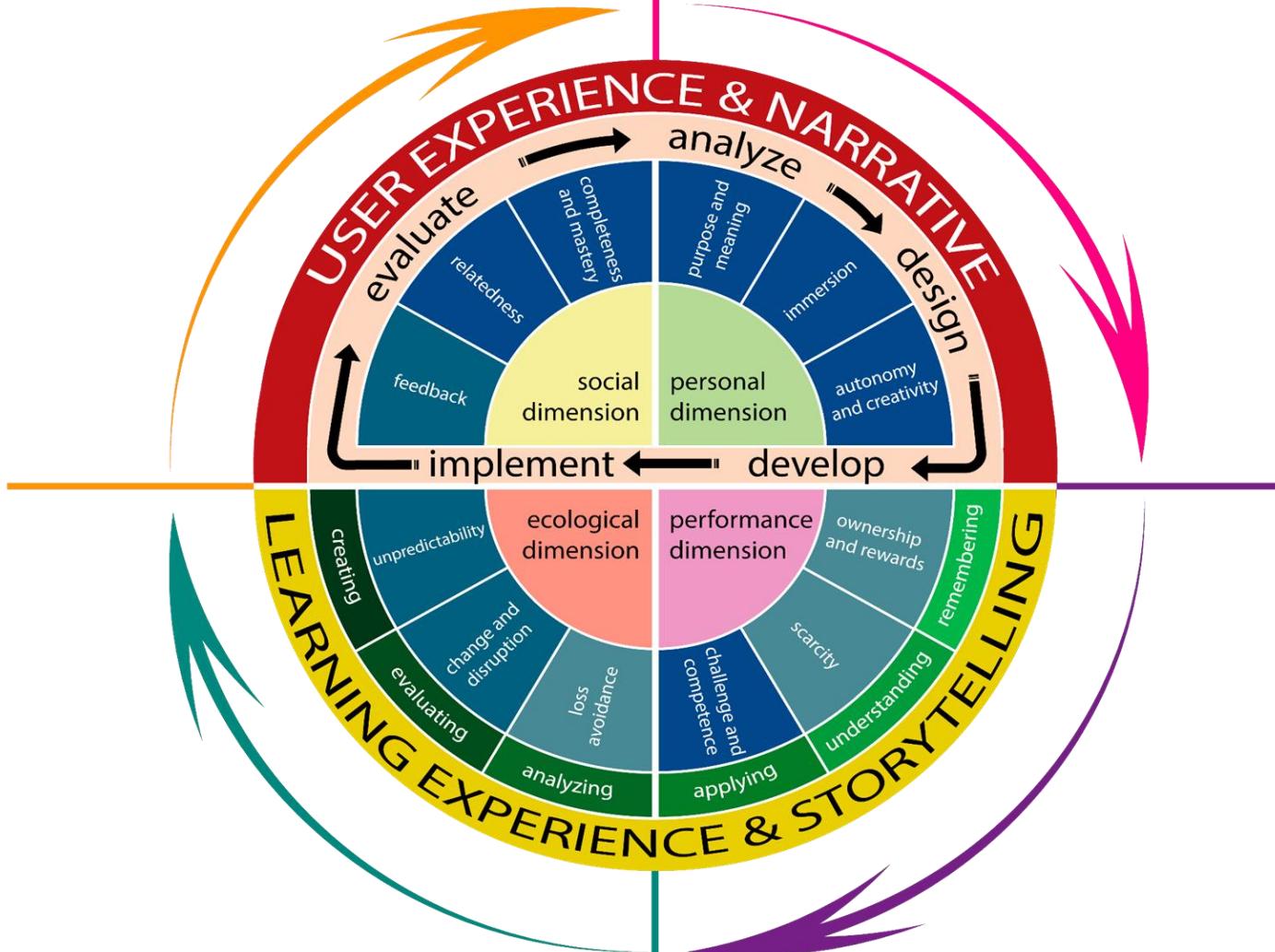


Student's Journey  
and Experience  
+  
Learning Goals  
+  
Gaminification  
elements  
+  
Instructional design

Toledo, P. (2022) Gamification of Virtual Learning Environments: A Narrative and User Experience Approach. Ph.D. Thesis

④ Results

Call to Action ①



③ Transformation

Trials ②

Toledo, P. (2022) Gamification of Virtual Learning Environments: A Narrative and User Experience Approach. Ph.D. Thesis

# Step by Step



Example of use



Personal Dimension

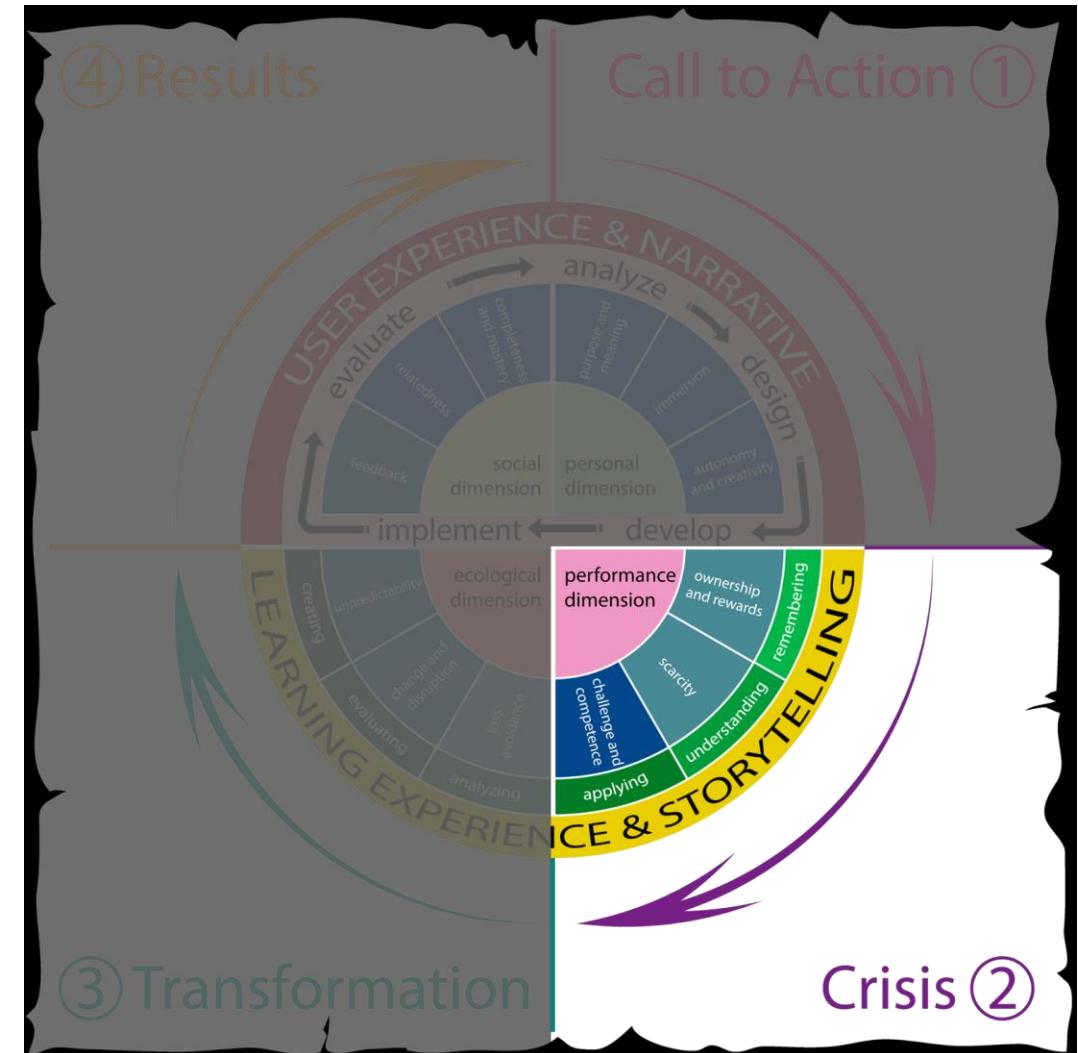


# Step by Step

## Act 2: Crisis (Conflict)

**take the student out of their  
'comfort zone', and challenge them  
to grow.**

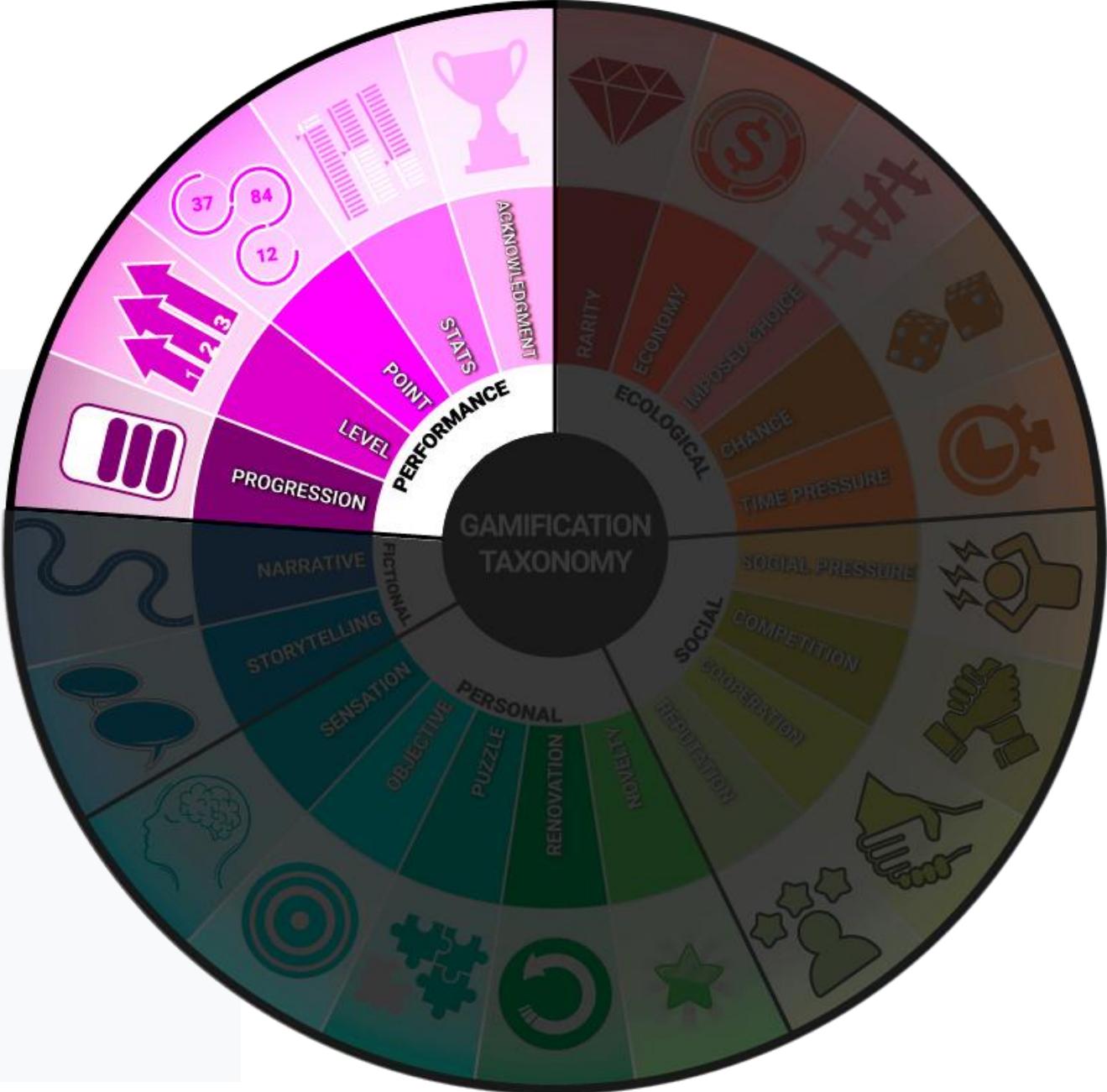
- Ownership and Rewards
- Scarcity
- Challenge and Competence



# Step by Step



## Performance Dimension



# Testing the framework

# Understanding the impact of personalized gamification over time on Students' behavior

Rodrigues, L'., Pereira, F. D., .... & Isotani, S. (2022). Gamification suffers from the novelty effect but benefits from the familiarization effect: Findings from a longitudinal study. *International Journal of Educational Technology in Higher Education*, 19(1), 1-25.

The screenshot shows the CODEBENCH platform interface. At the top, there is a navigation bar with a user icon, the text "CODEBENCH", and links for "HOME", "DISCIPLINAS", "IDE", "SOBRE", "MINHA CONTA (Leandro)", and "LOGOUT". Below the navigation bar, the page title is "LABORATÓRIO 0 – PRIMEIROS PASSOS COM O PYTHON" with a subtitle "Introdução à Programação de Computadores, Leandro Silva Galvão de Carvalho". A breadcrumb trail indicates the current location: "Página Inicial / Trabalhos / Laboratório 0 – Primeiros passos com o Python". The main content area features a sidebar on the left with links for "Inicio", "Trabalhos", "Materiais Didáticos", and "Mensagens". The "Trabalhos" link is currently selected. The main workspace contains a code editor with the file "main.py" open, displaying the following Python code:

```
# Leandro
# 31 / 05 /2016
# Lab 0, EX 1
print("Universidade Federal do Amazonas")
```

Below the code editor, there are tabs for "Console" and "Shell". A message at the bottom of the workspace says "Parabéns, seu código está correto!". To the right of the workspace, there is a sidebar titled "Enunciado" containing the task description: "Meu primeiro programa. Escreva um programa que imprima na tela do computador a seguinte mensagem: Universidade Federal do Amazonas". Below this, there is a section titled "Dicas" with the note: "Use a função `print()`, que exibe mensagens na tela do computador." At the bottom right, there is a cartoon character of a boy holding a yellow star.

# Online Judge - Experimental Task



HOME DISCIPLINAS IDE SOBRE GABRIEL

Introdução à Programação de Computadores — Turma MA01 — professor(a) David Fernandes de Oliveira

Home > Introdução à Programação de Computadores — Turma MA01 > Trabalhos

## Exercícios de Desafio 6: Repetição por Contagem

Início Trabalhos Materiais Didáticos 5 Mensagens Gamificação

Início

### Enunciado

■ 01

#### Validador de senhas

□ 02

Na Universidade Federal do Amazonas (UFAM), um aluno deve se matricular no site do *ecampus* por meio do seu email e senha. Um dos pré-requisitos para finalizar o cadastro é que a senha deva possuir pelo menos 01 caractere maiúsculo, 01 caractere minúsculo e pelo menos 8 caracteres no total.

■ 05

Notas Escreva um programa que valide a senha. Dado uma string de tamanho  $N \geq 8$  como entrada, verifique se ela:

- Contém pelo menos 01 caractere maiúsculo
- Contém pelo menos 01 caractere minúsculo
- Possui pelo menos 8 caracteres

Como saída, imprima **SENHA VALIDA** caso a senha seja válida.

Caso contrário, imprimir **SENHA INVALIDA**.

### Dicas

1. Use os métodos `.islower()` e `.isupper()` para saber se um caractere é minúsculo ou maiúsculo. Por exemplo:  
`senha[i].islower()`
2. Use a função `len()` para determinar a quantidade de caracteres de uma STRING.

Arquivo Editar Buscar Executar Ferramentas Ajuda

Python 3 ★ main.py Ajuda

```
1 senha = input("Digite a senha: ")
2 a = 0
3 mai = 0
4 mi = 0
5 if (len(senha)>=8):
6     for i in senha:
7         if(senha[a].islower()):
8             mi = mi + 1
9         if(senha[a].isupper()):
10            mai = mai + 1
11        a = a + 1
12    if(mai>0 and mi > 0):
13        print("SENHA VALIDA")
14    else:
15        print("SENHA INVALIDA")
16 else:
17    print("SENHA INVALIDA")
```

Console Shell

```
$ python3 main.py
Digite a senha: Hr123456789
SENHA VALIDA
```



## LABORATÓRIO 0 – PRIMEIROS PASSOS COM O PYTHON

Introdução à Programação de Computadores, Leandro Silva Galvão de Carvalho

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Início

Trabalhos

Materiais Didáticos

Mensagens

## Início

✓ Exercício 1

✓ Exercício 2

✓ Exercício 3

✓ Exercício 4

✓ Exercício 5

✓ Exercício 6

✓ Exercício 7

## Notas

Arquivo Editor Buscar Executar Ferramentas

main.py

```
1 # Leandro
2 # 31 / 05 /2016
3 # Lab 0, Ex 1
4
5 print("Universidade Federal do Amazonas")
```

Console

Shell

Parabéns, seu código está correto!

## Enunciado

Meu primeiro programa

Escreva um programa que imprima na tela do computador a seguinte mensagem:

*Universidade Federal do Amazonas*

## Dicas

Use a função `print()`, que exibe mensagen na tela do computador.



## CODEBENCH

LAB

introdução

Início

Enredos da gamificação:

Geral

Capítulo 1

Capítulo 2

Capítulo 3

Capítulo 4

Capítulo 5

Capítulo 6

Final

Que sucesso! Você ajudou a liberar a ponte que liga a vila Freiheit e a cidade Kalayaan. Isso ajudou muito os dois povoados, pois Kalayaan, é rica em comércios. Entretanto, as demais partes do Reino de Midgard continuam inacessíveis. Um lacaio da **Quimera**, chamado **Stuark**, é o culpado por manter as duas vilas isoladas. **Stuark** está sendo protegido pelo sacerdote. Você precisa encontrar o sacerdote que está no templo trancado a oito cadeados. Só tem uma forma de você abrir o templo: "destrancando os oito cadeados na porta do templo". Para destrancar os cadeados você precisa se unir aos outros aprendizes e juntos resolverem os exercícios de programação no CodeBench. Após cada resolução de exercícios serão sorteadas cartas de recompensa. Faça exercícios até destrancar todos os cadeados. Após abrir o templo, você percorrerá o seu subterrâneo, passará por provações em uma escuridão assustadora, encontrará enigmas e lutará com o terrível **Stuark**. Corra! Ajude a libertar os povoados!

Guerreiros e Guerreiras — Grupo Bronze 3

Gustavo Antonio de Paula Santos  
Nível 3 Experiência 110 x115



Vida



340/340

Energia

48/48



Lua Gabriella Gonçalves Maia  
Nível 2 Experiência 86 x80



Vida



295/320

Energia

44/44

## Definições de termos

## CARTAS DE RECOMPENSA (CARTAS DE THORIEL)



São as cartas sorteadas para um aluno quando um exercício é resolvido corretamente. As recompensas são: moedas, pontos de experiência, abertura de novos locais exploráveis e progressão nos capítulos. Também conhecidas como **cartas de Thoriel**.

## EXPERIÊNCIA

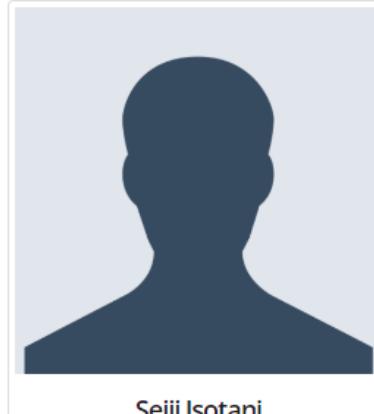
Pontos de experiência (EXP) podem ser sorteados ao fim da resolução de exercícios, encontrados explorando os mapas e realizando missões.



LAB

introdu

Inicie



Seiji Isotani  
PROFESSOR(A)

## Objetivos da disciplina

<https://uspdigital.usp.br/jupiterweb/obterDisciplina?sgldis=SSC0600>

## Emblemas da gamificação

Você pertence ao grupo Bronze, representado pelo emblema abaixo. Existem três grupos: Ouro, Prata e Bronze. O seu grupo é determinado pela quantidade de pontos de experiência (Exp) que você adquiriu dentro do ambiente da gamificação.



Os emblemas abaixo representam o seu desempenho nas atividades da disciplina de programação. Os emblemas podem ser de Ouro, Prata ou Bronze. O primeiro emblema, de Ouro, representa a sua média nas avaliações (10) feitas até então; o segundo, de Bronze, representa a sua média nas listas de exercícios (0); e o terceiro emblema, de Bronze, representa a frequência com que você acessa o CodeBench.



## Progresso Individual

### TOTAL DE PONTOS GANHOS



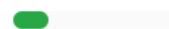
10.0%

### TRABALHOS COM 10.0



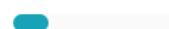
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### MENSAGENS LIDAS



0.0%

### MATERIAIS BAIXADOS



0.0%

# Gamification: Immersive, Social, Challenge

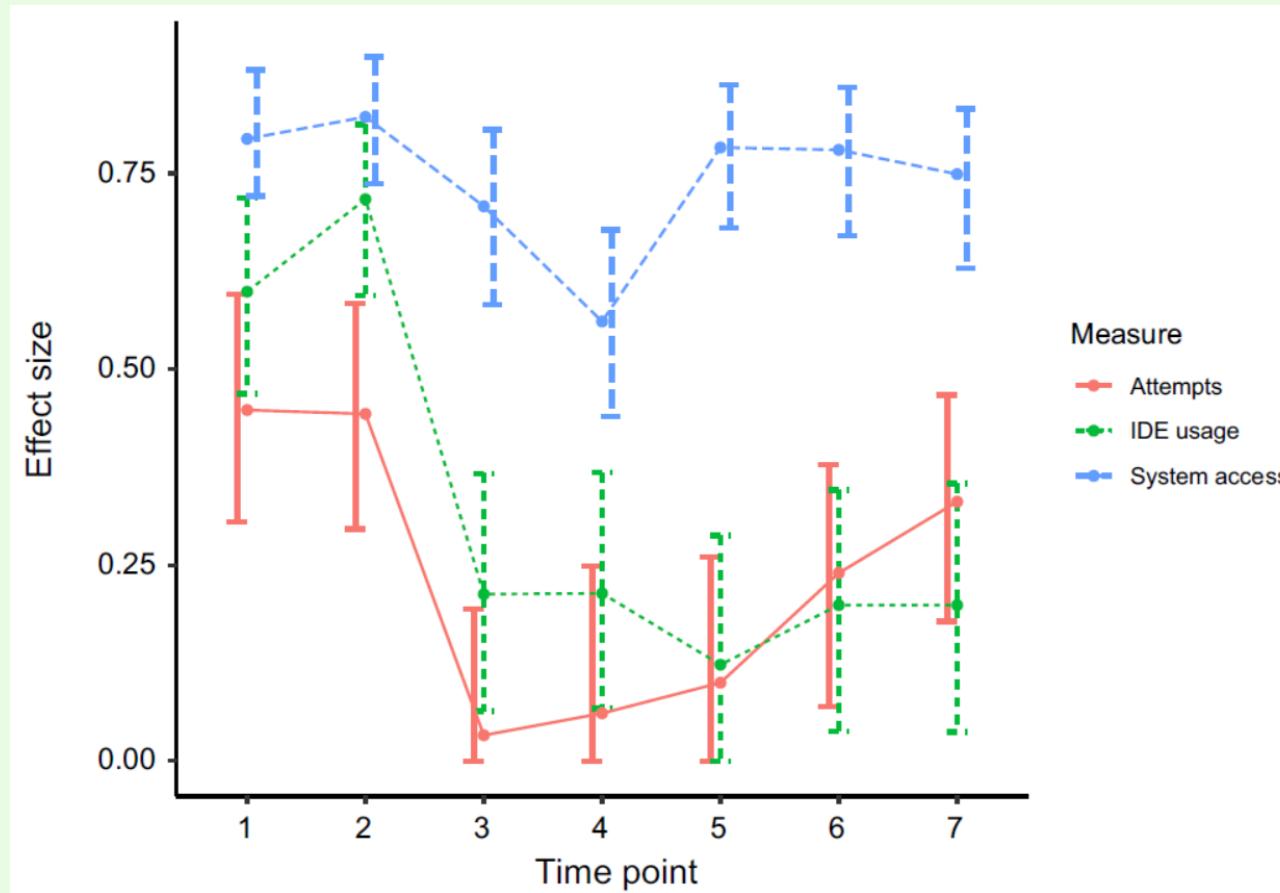


Gamification suffers from the novelty effect but benefits from the familiarization effect (IJETHE)

# Study Overview

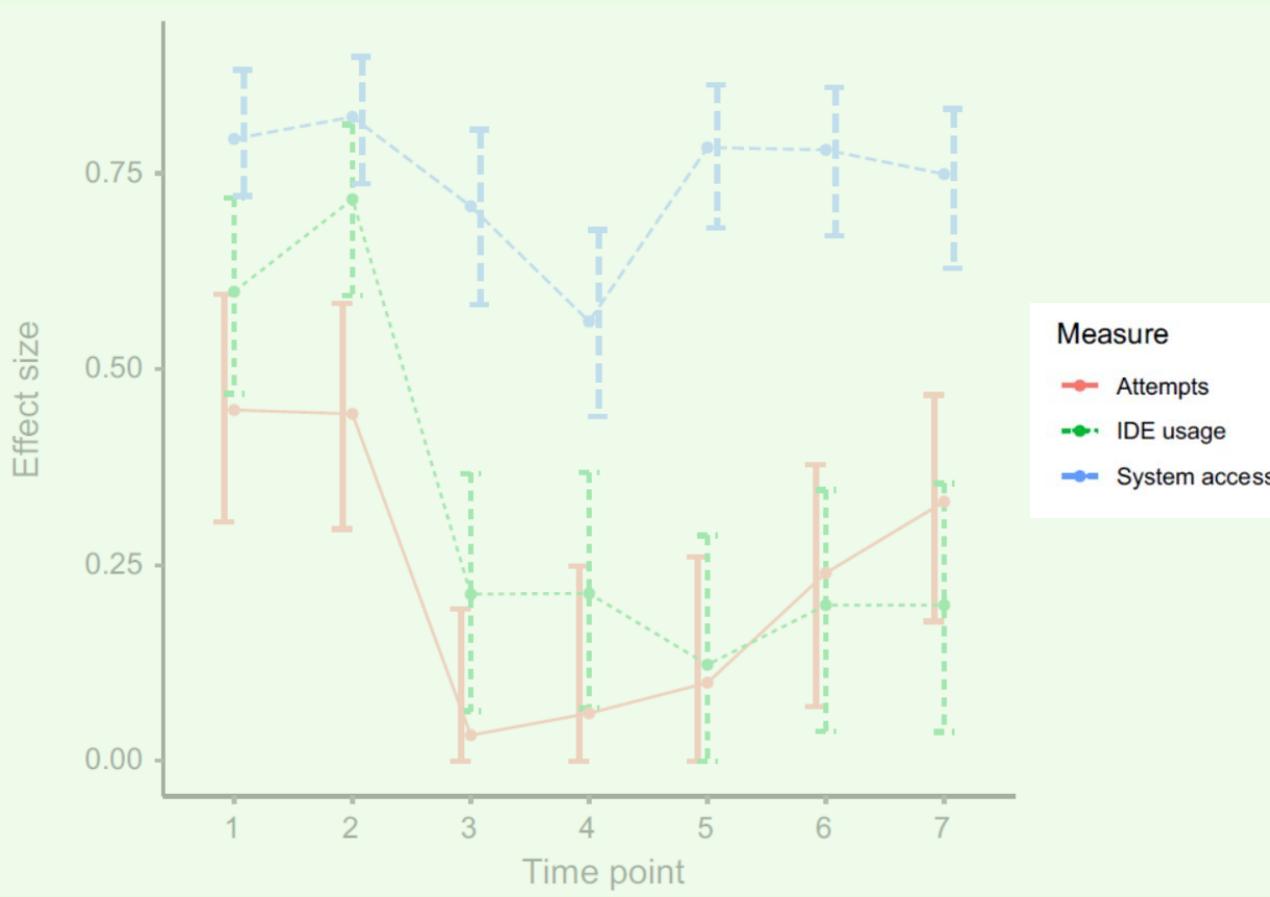
- 2x2 quasi-experimental study
  - Gamification: yes or no
  - Usage time: seven weeks
- Dataset
  - CS1, STEM students from UFAM
  - Data from 756 students (2016 to 2018)
  - Measures: Attempts, IDE usage, system access
- (Robust) Data Analysis
  - Two-way ANOVAs
  - Effect size comparisons per time point

# Personalized Gamification's effect over time



Bootstrap-based, 90% CIs for non-gamified vs gamified  
Gamification suffers from the novelty effect but benefits from the familiarization effect (IJETHE)

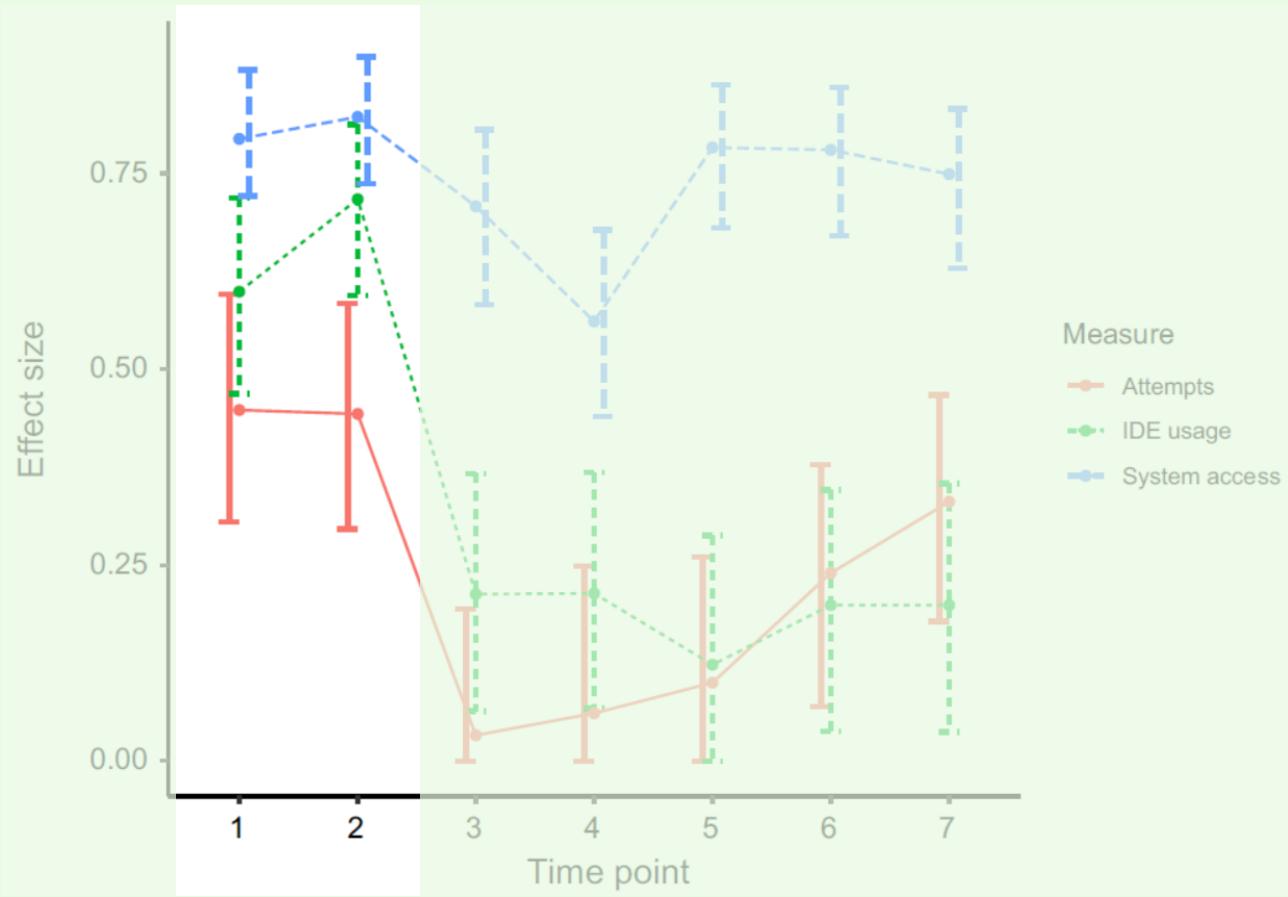
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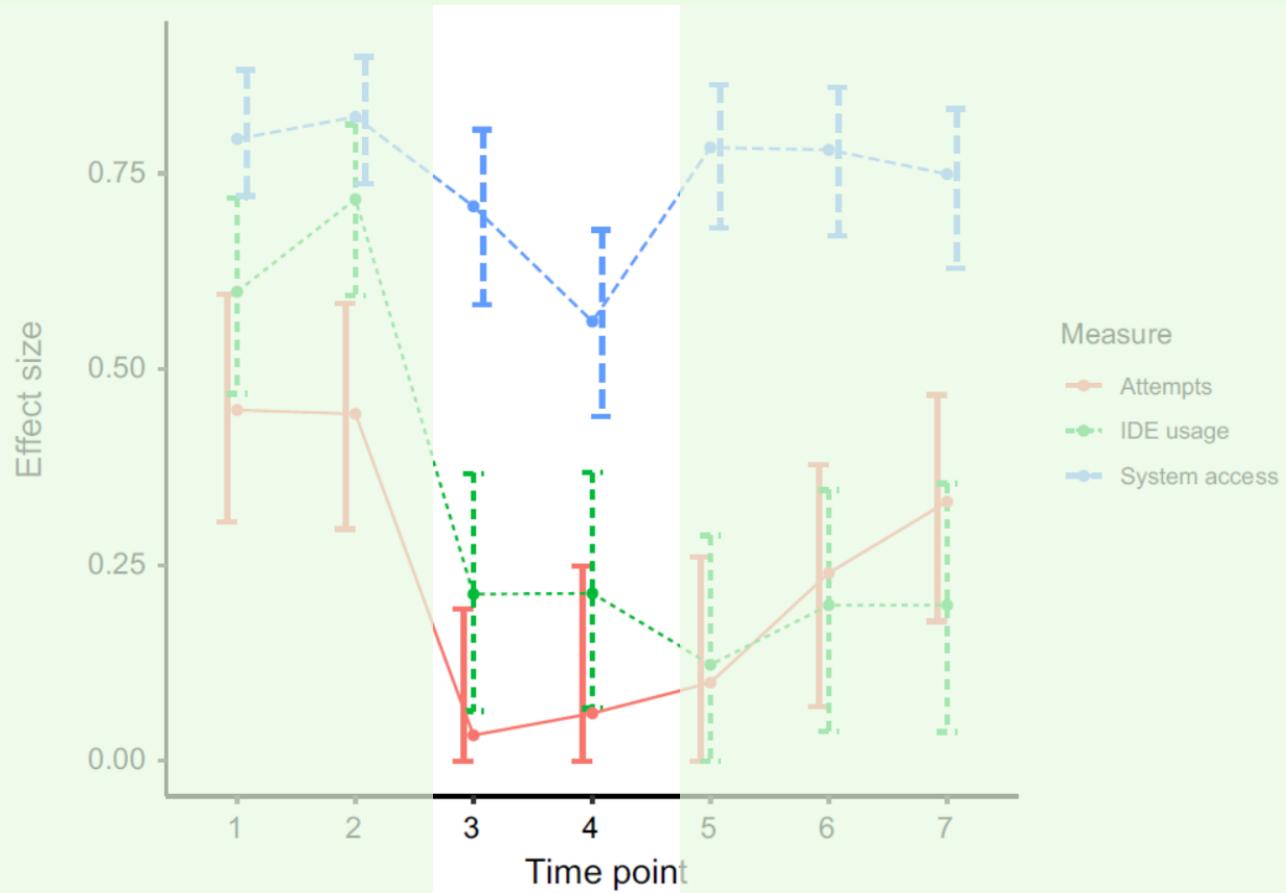
# Gamification really works, until ...



Bootstrap-based, 90% CIs for non gamified vs gamified

Gamification suffers from the novelty effect but benefits from the familiarization effect (IJETHE)

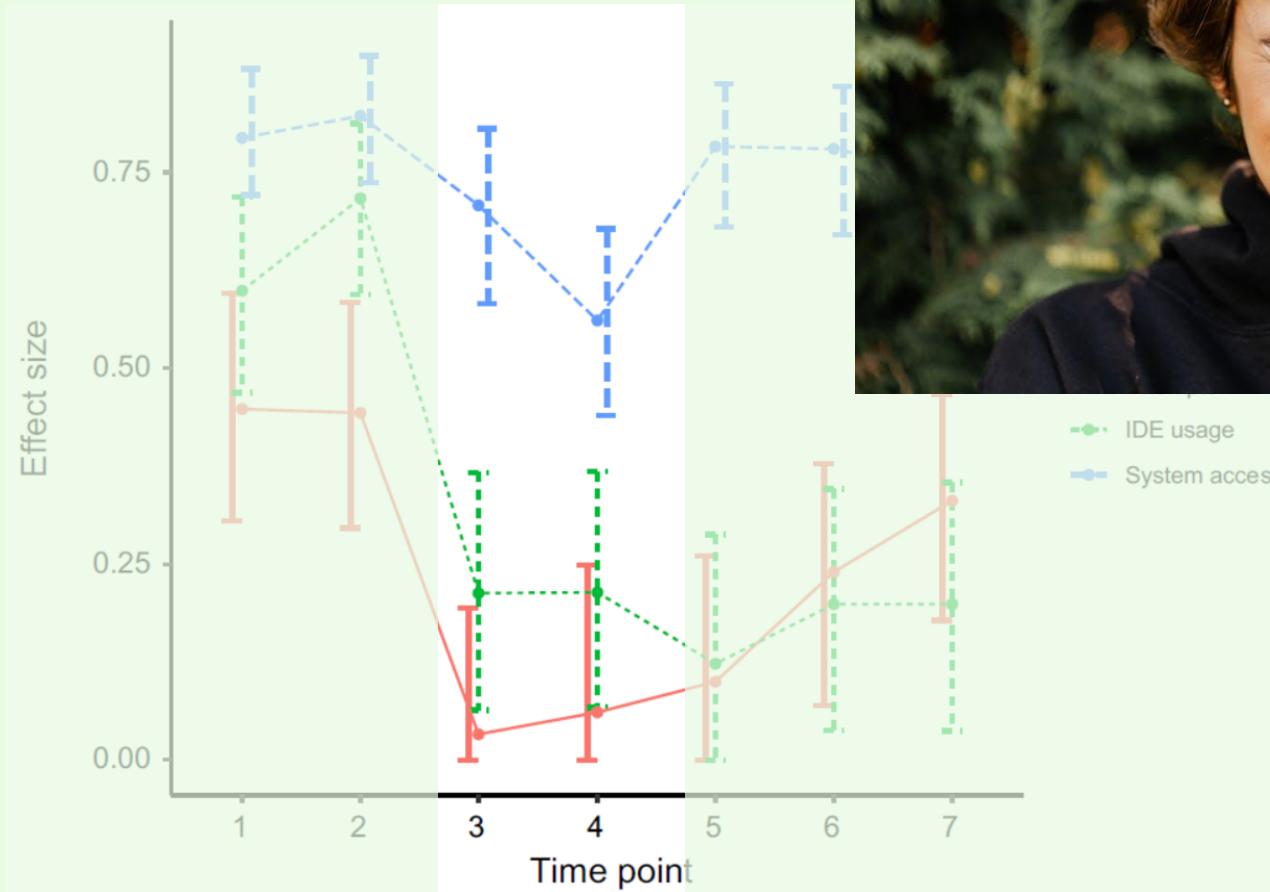
## ... the novelty effect wears off



Bootstrap-based, 90% CIs for non gamified vs gamified

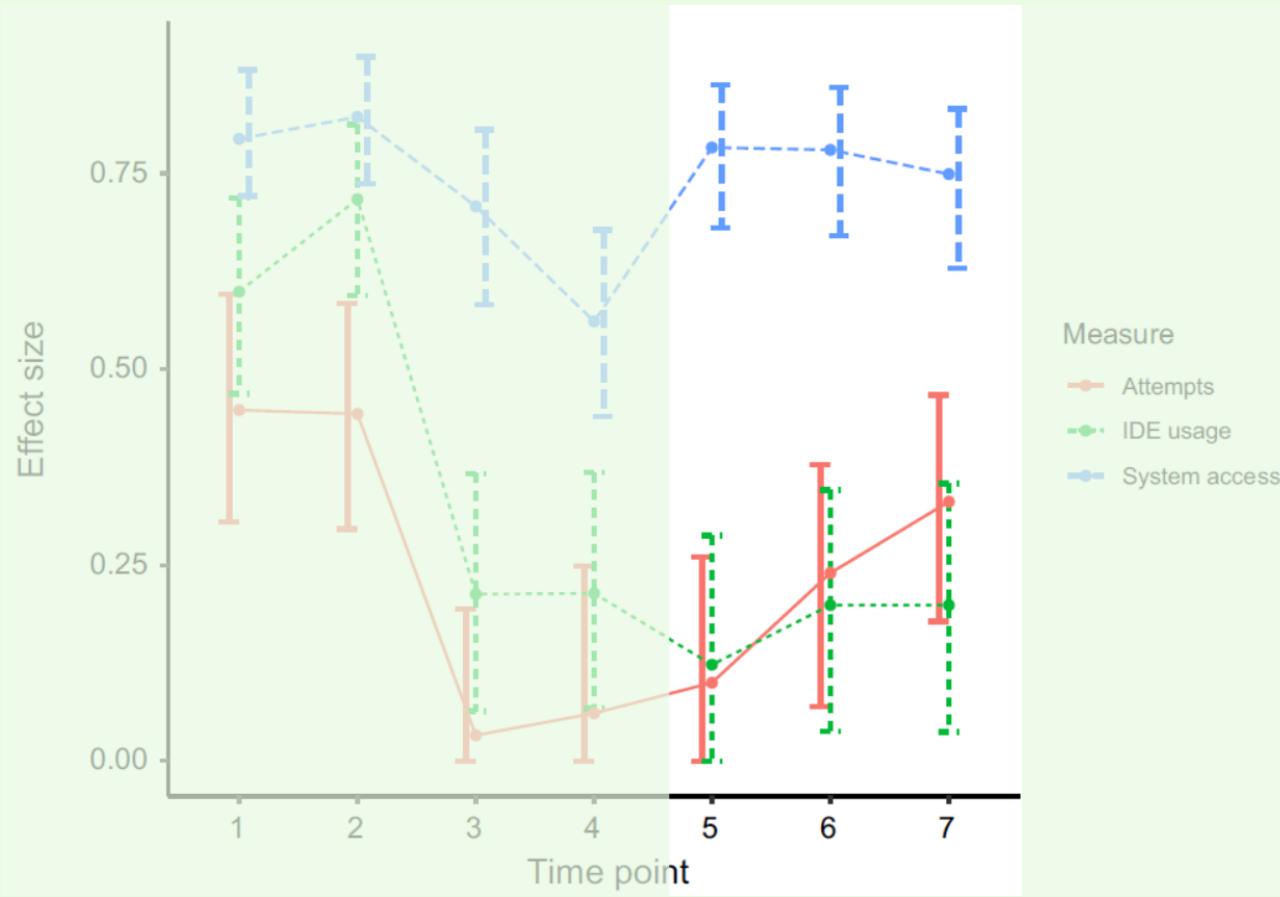
Gamification suffers from the novelty effect but benefits from the familiarization effect (IJETHE)

**... the novelty effect wears off, but**



Bootstrap-based, 90% CIs for non gamified vs gamified  
Gamification suffers from the novelty effect but benefits from the familiarization effect (IJETHE)

# ... familiarization brings light

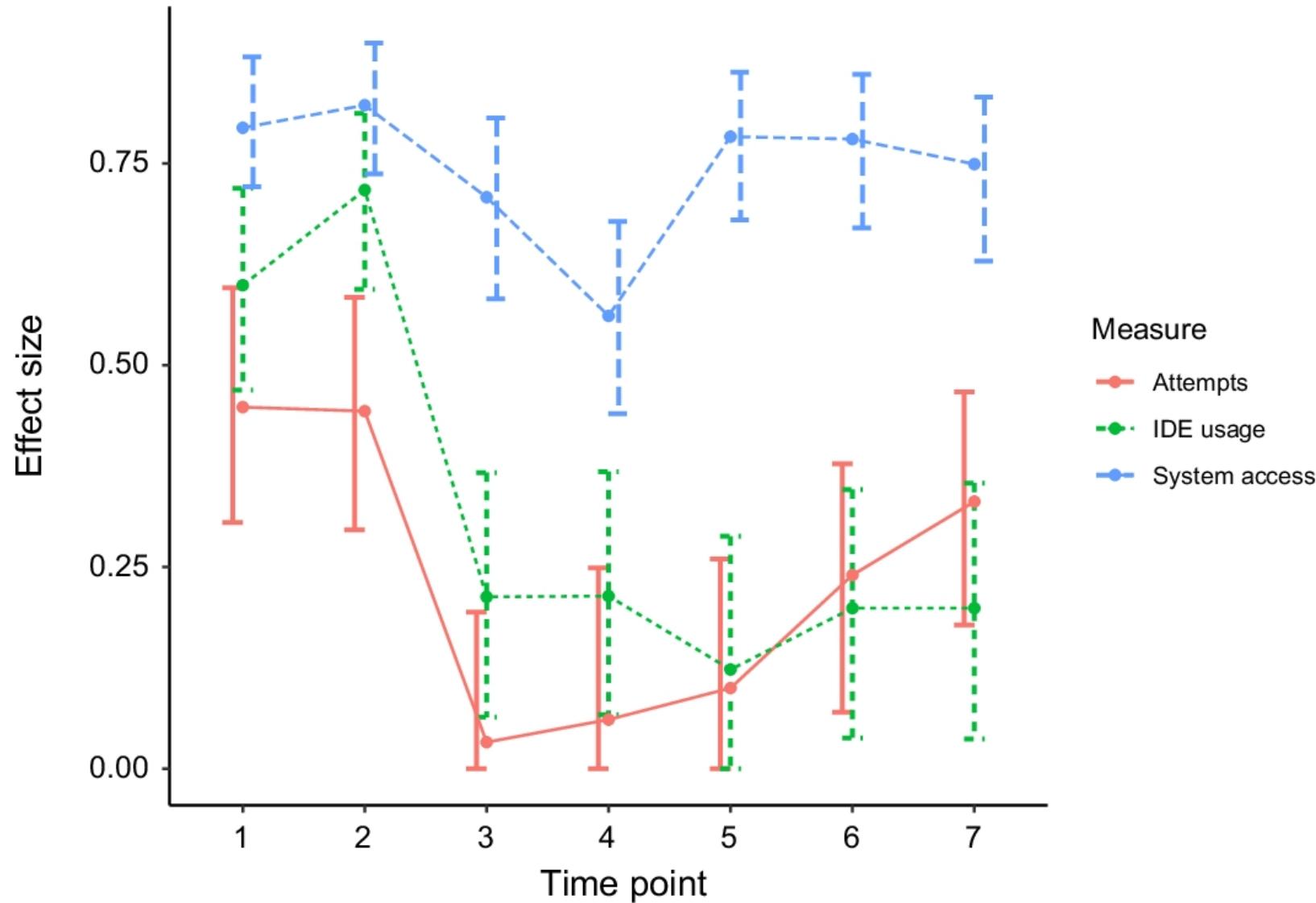


Bootstrap-based, 90% CIs for non gamified vs gamified

Gamification suffers from the novelty effect but benefits from the familiarization effect (IJETHE)

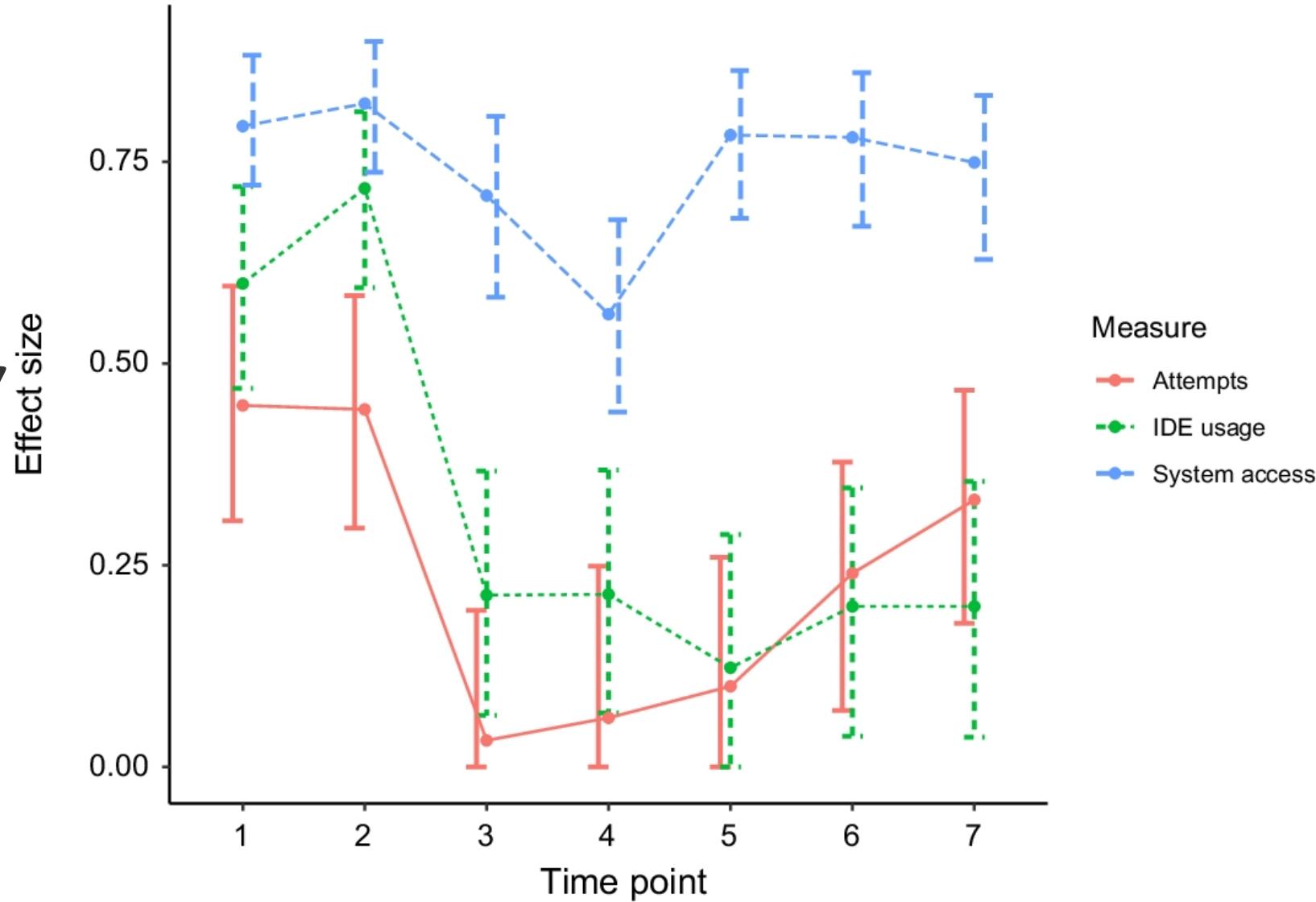
# Most interesting result

We found empirical evidence supporting that gamification **likely suffers from the novelty effect** but also **benefits from the familiarization effect**, contributing to an overall **positive impact on students**.



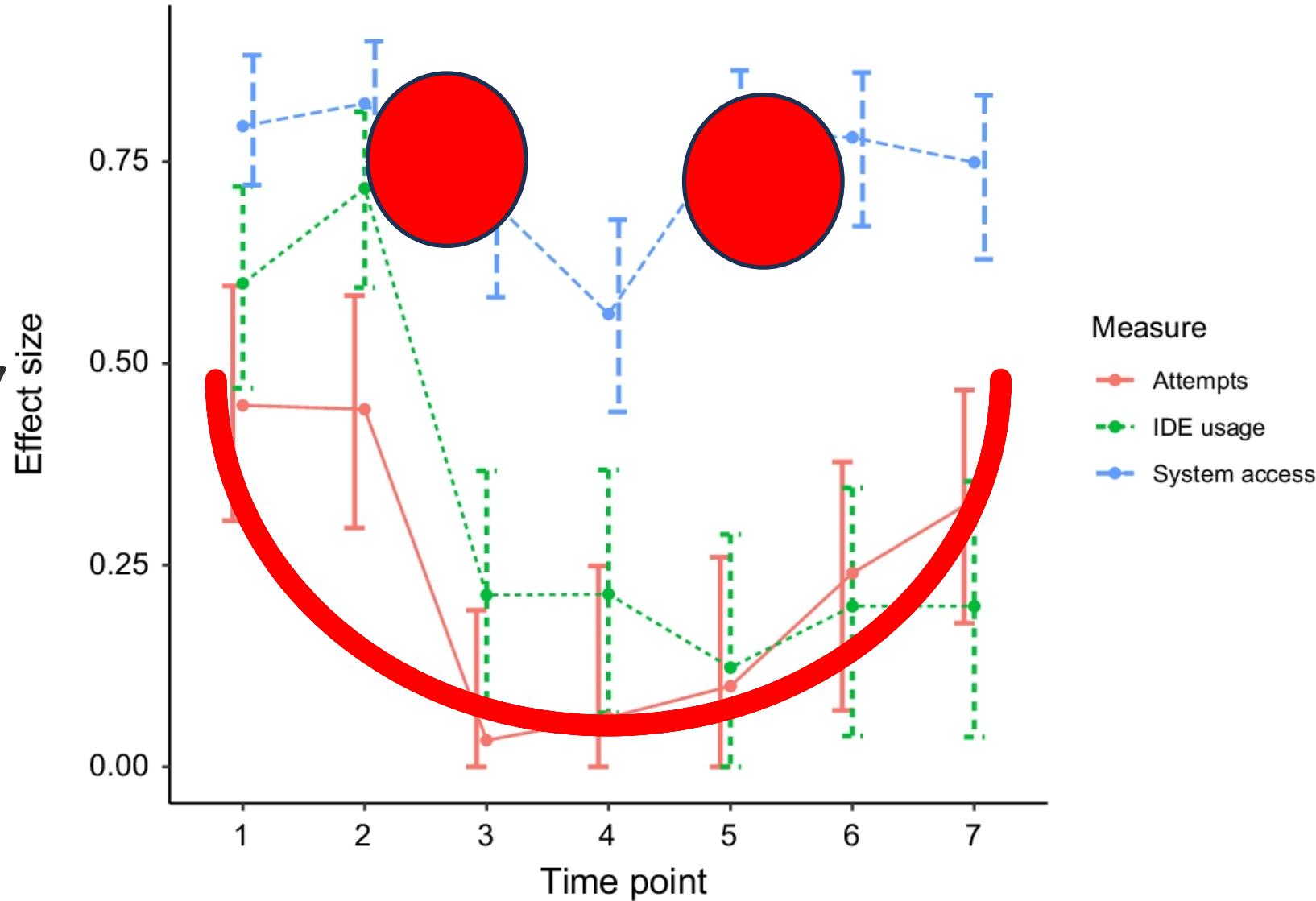
My co-authors didn't like it, but I friendly call this phenomena:

# THE SMILEY EFFECT



My co-authors didn't like it, but I friendly call this phenomena:

# THE SMILEY EFFECT



**How to assist teachers to use  
our framework and augment  
their capabilities to design  
gamification scenarios  
considering other contextual  
variables?**

- Data collected from 361 individuals from 19 different countries
- We investigate how to semi-automatically tailor gamification designs to users considering:
  - geographic location, learning activity types, gender, game preferences, previous game experiences, etc.

Rodrigues, L., Toda, A. M., ....& Isotani, S. (2022). **Automating gamification personalization to the user and beyond.** *IEEE Transactions on Learning Technologies*, 15(2), 199-212.

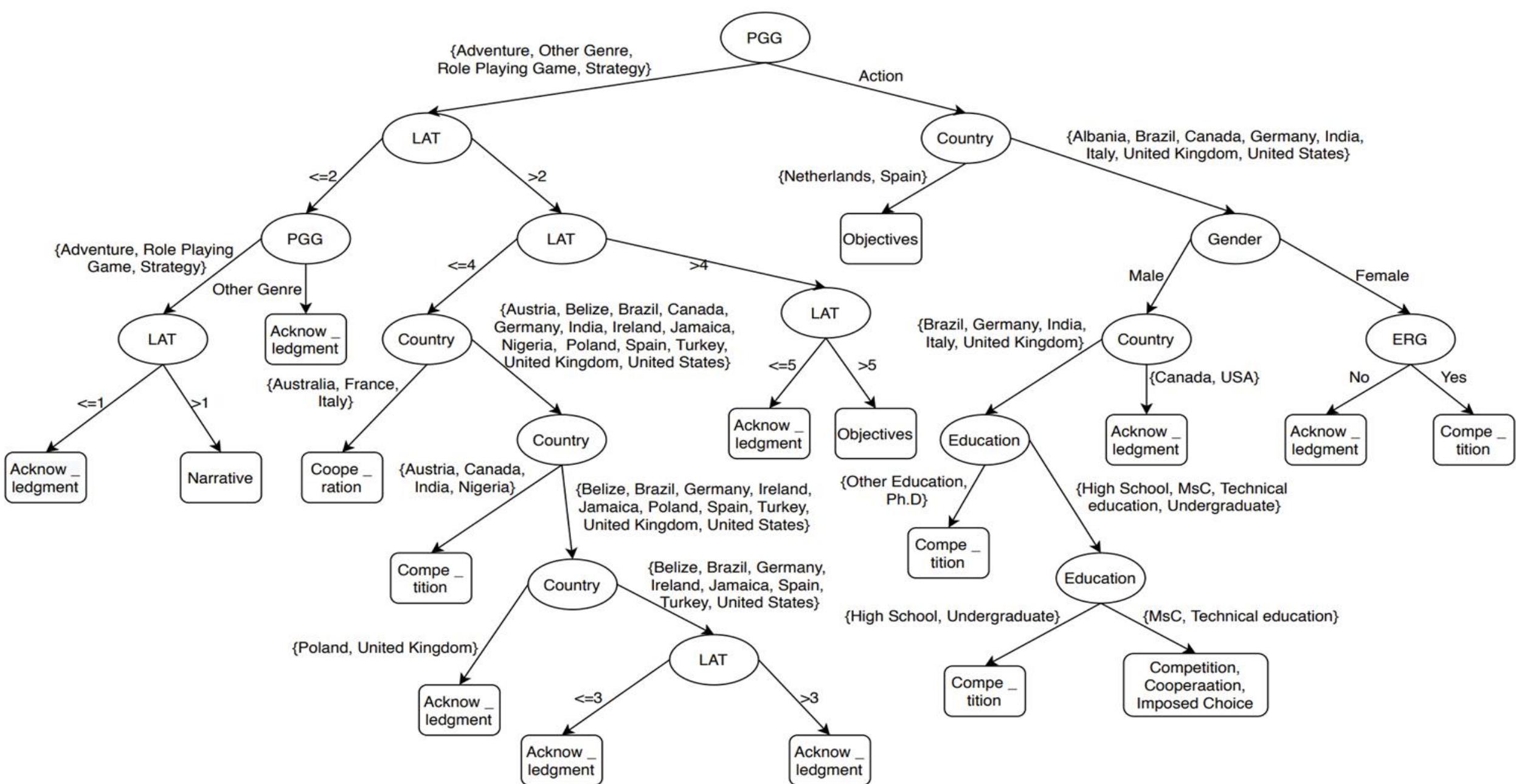


Fig. 1. Conditional decision tree for participants most preferred game element. Codes refer to preferred game genre (PGG), learning activity type (LAT), and experience researching gamification (ERG).

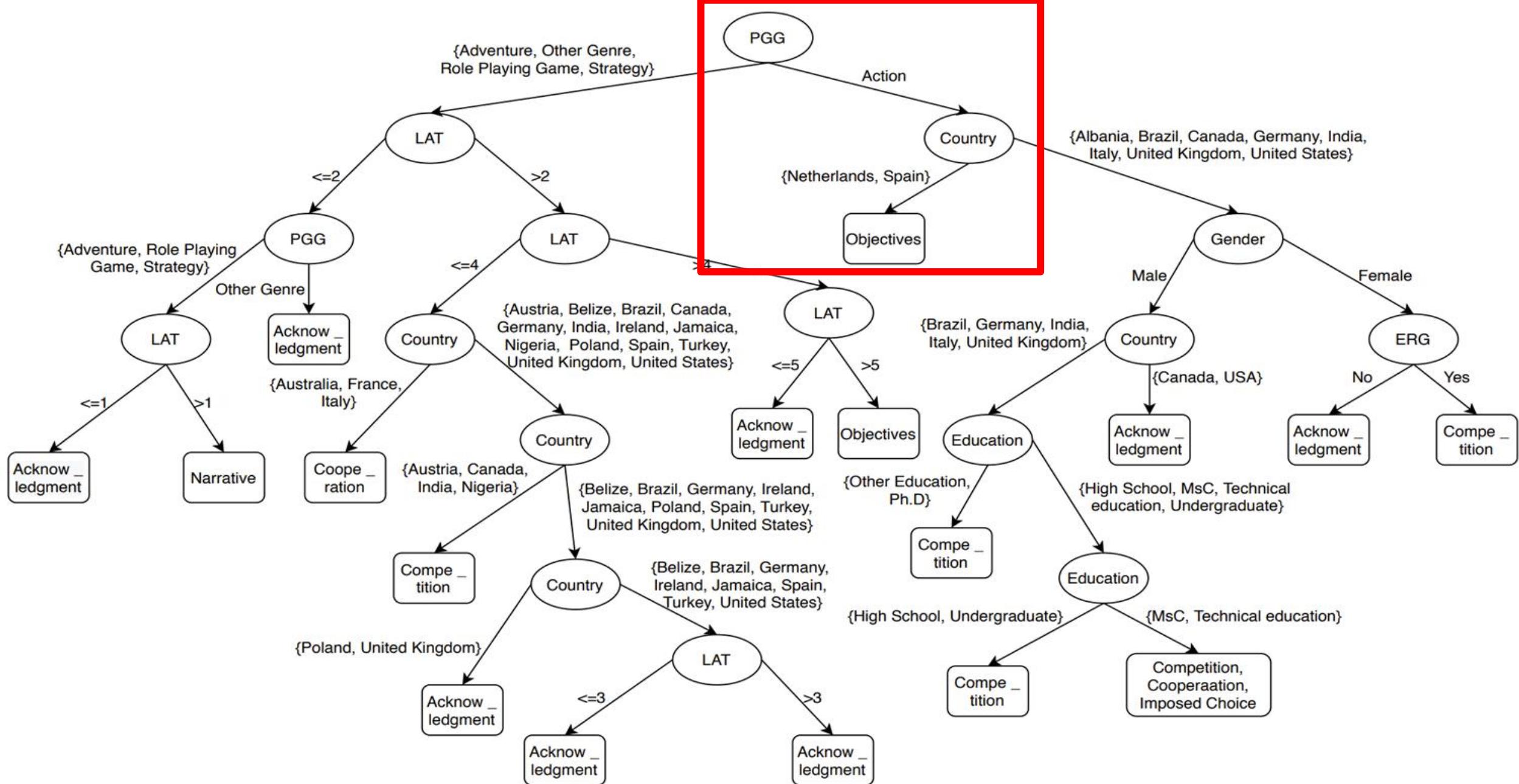


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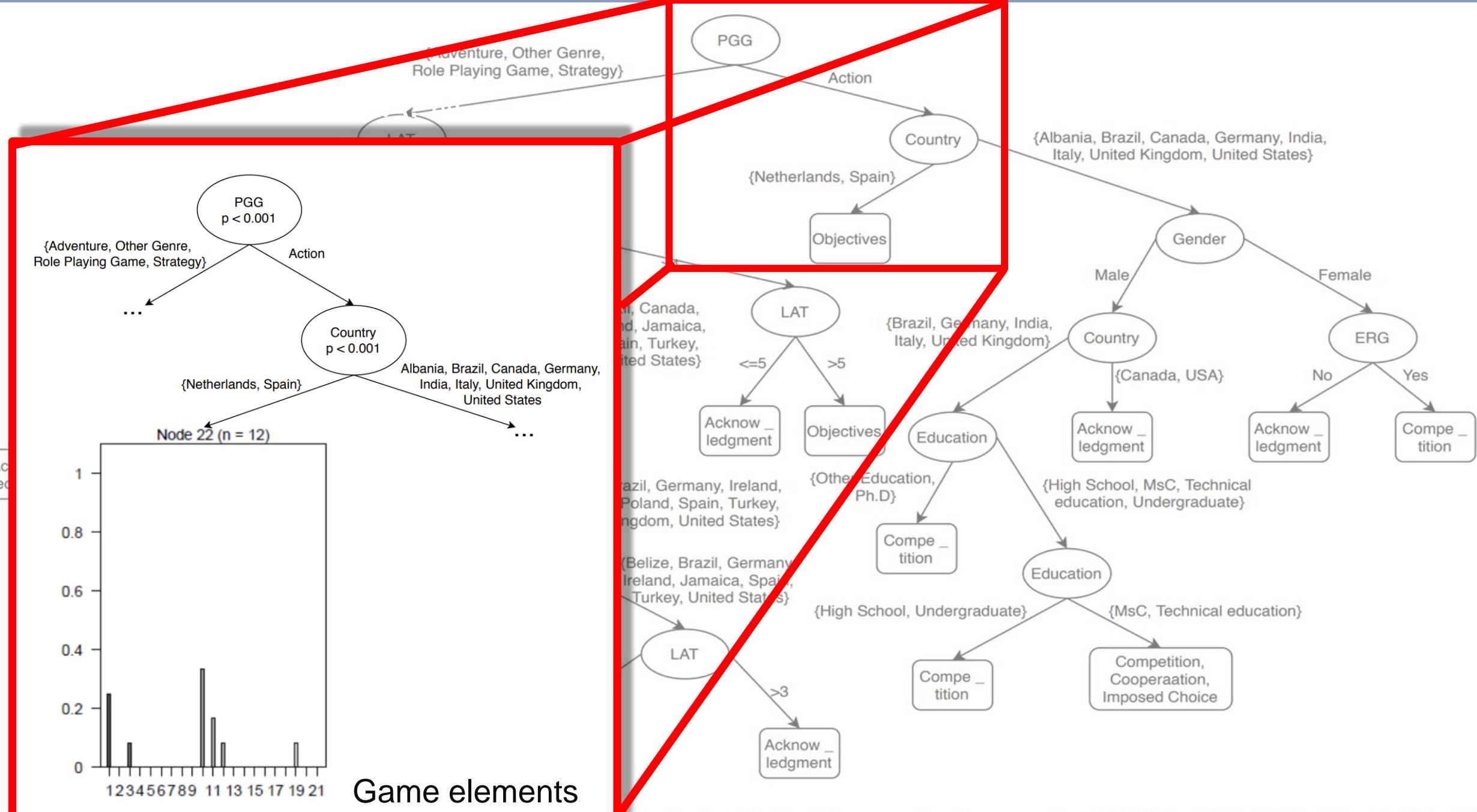
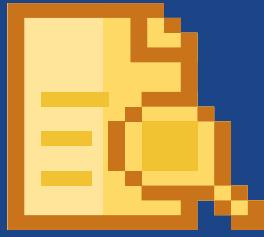


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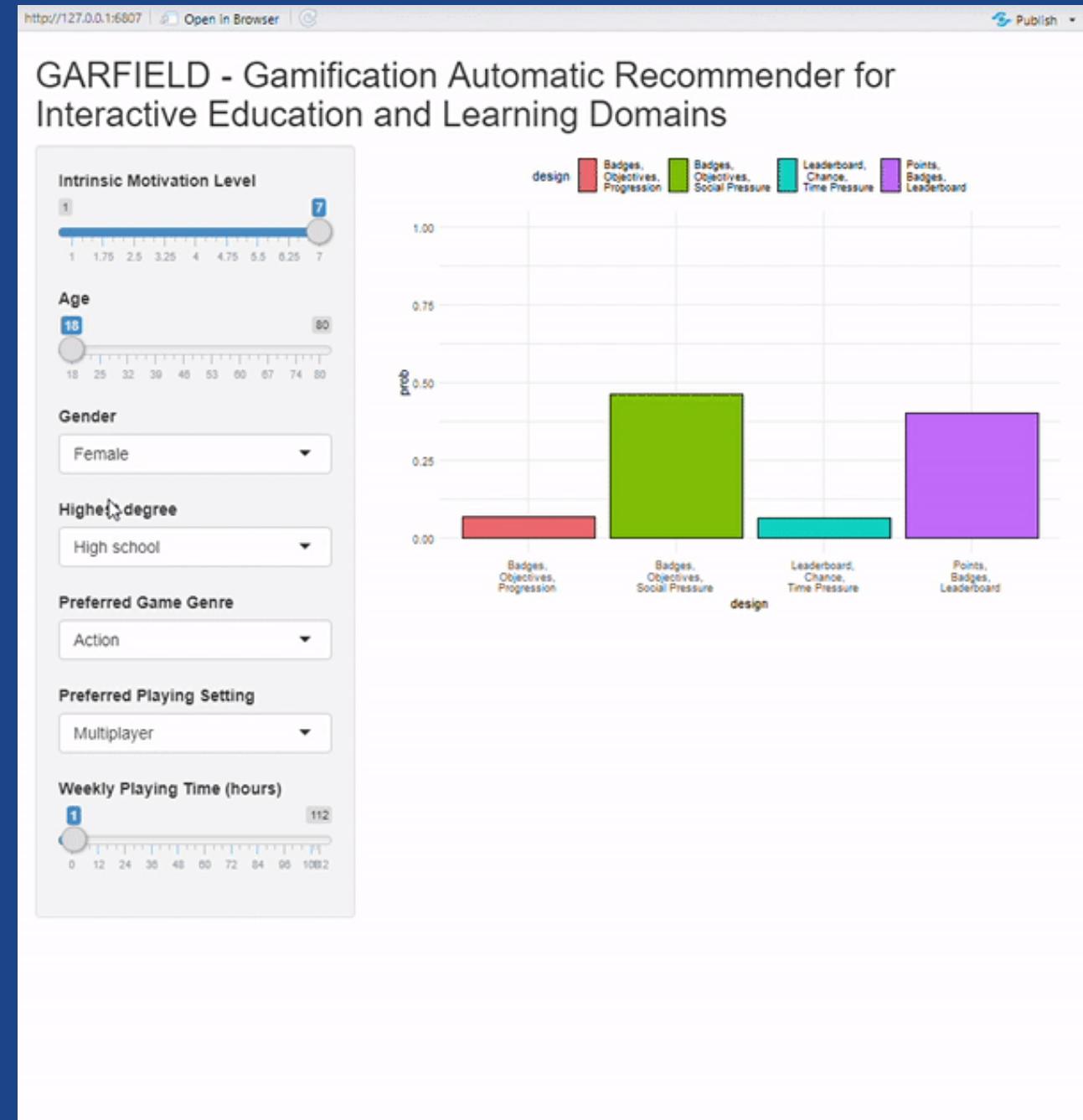


# GARFIELD

**Gamification Automatic Recommender for  
Interactive Education and Learning  
Domains**

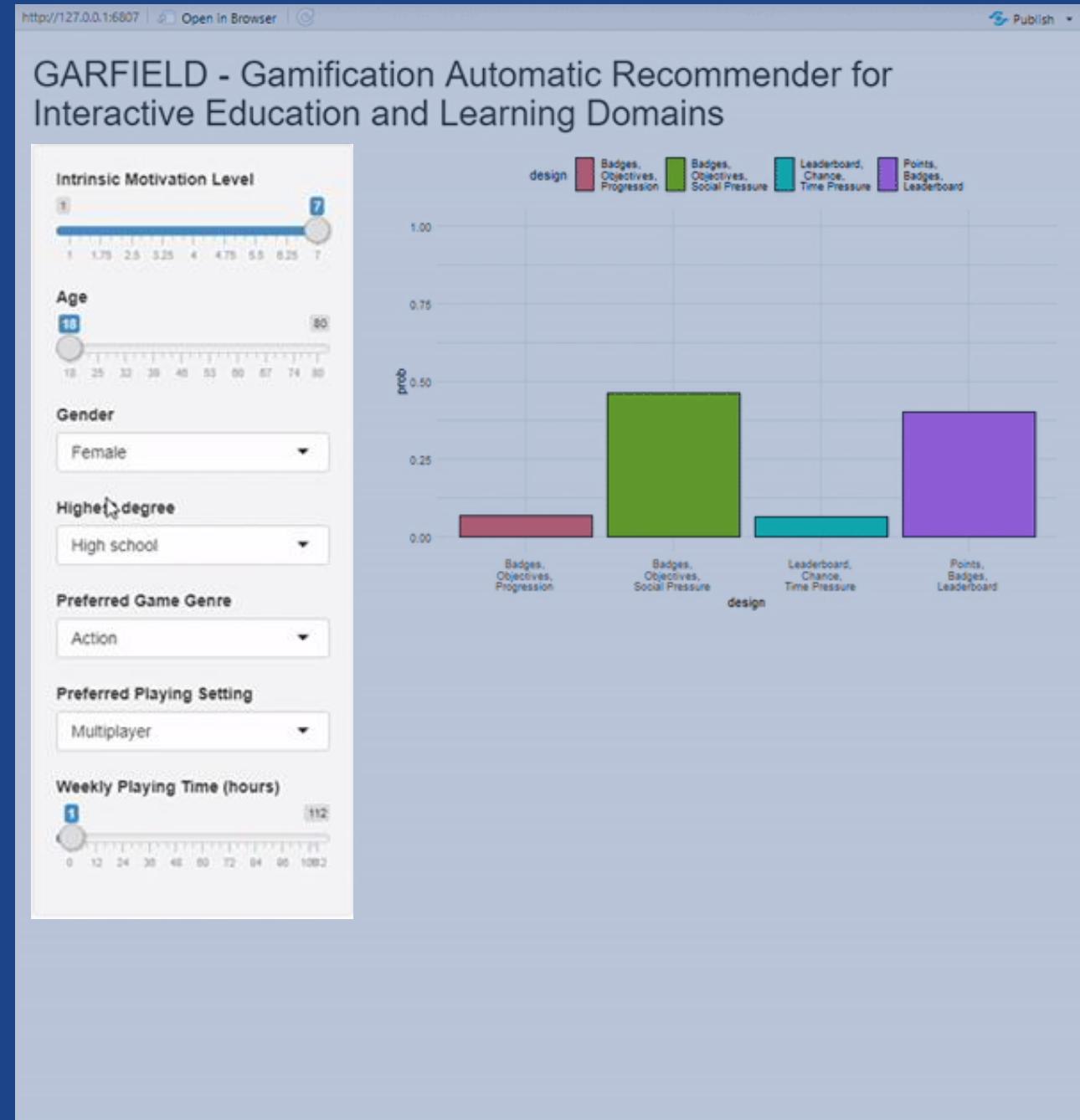
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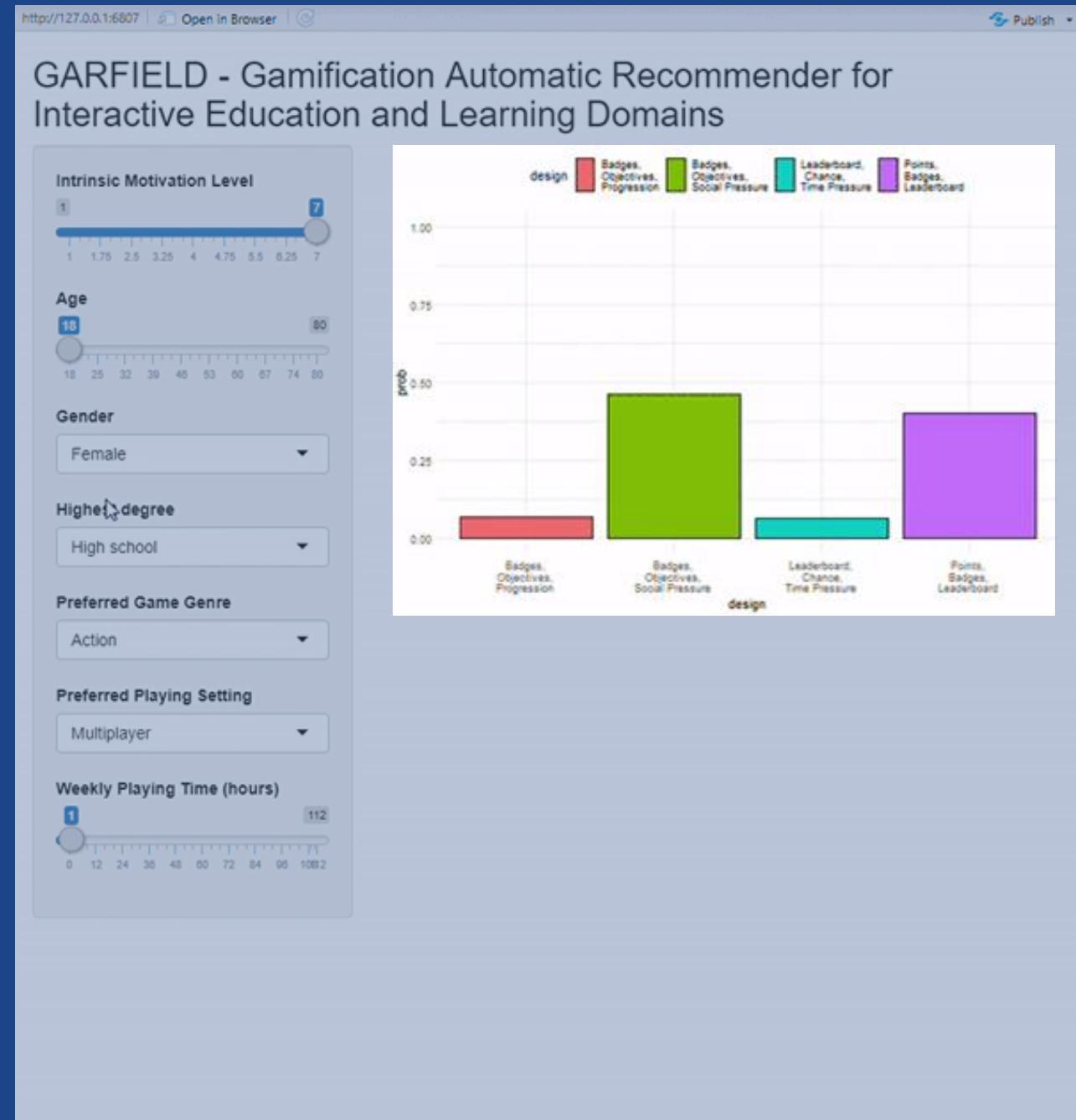
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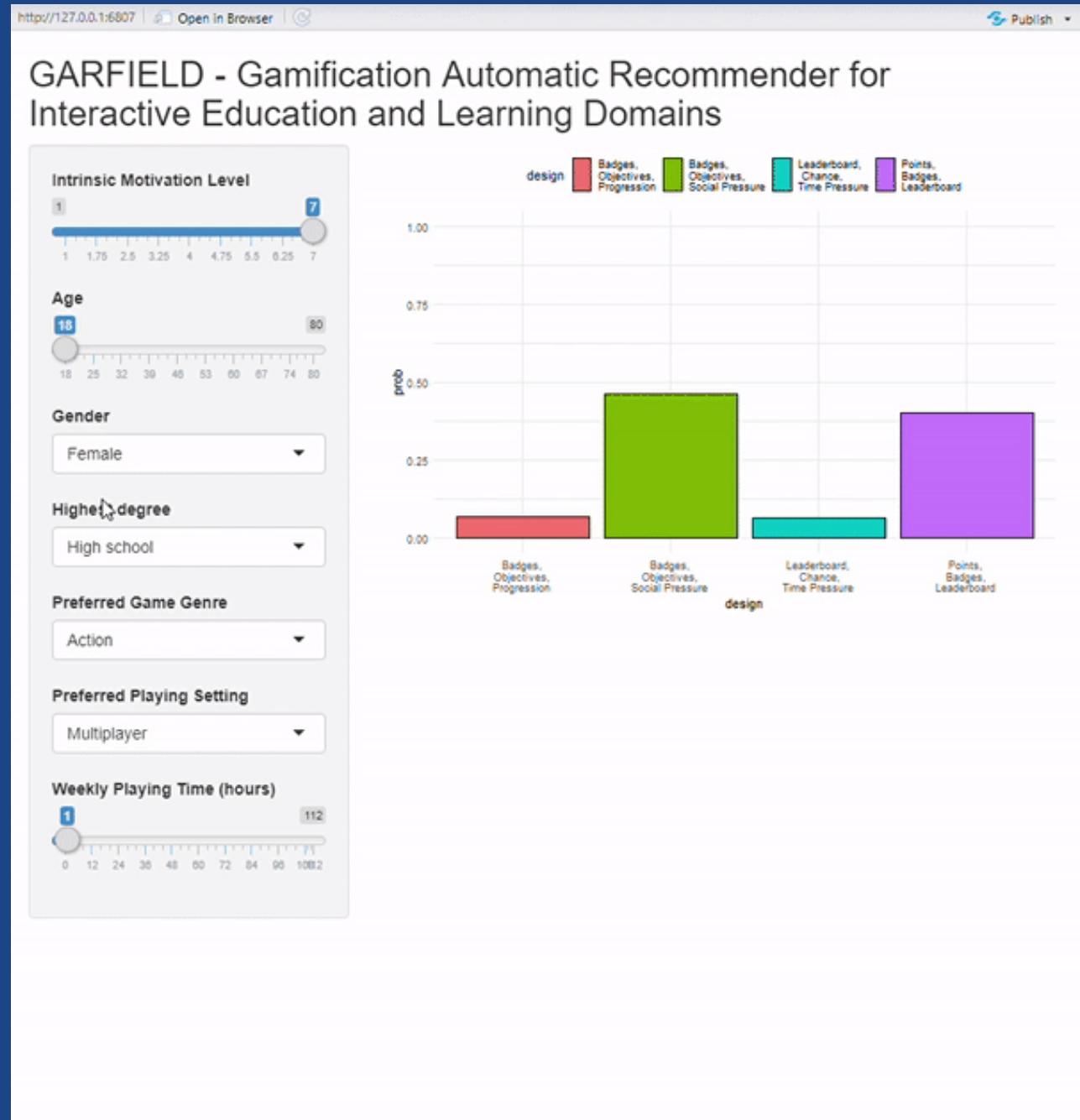
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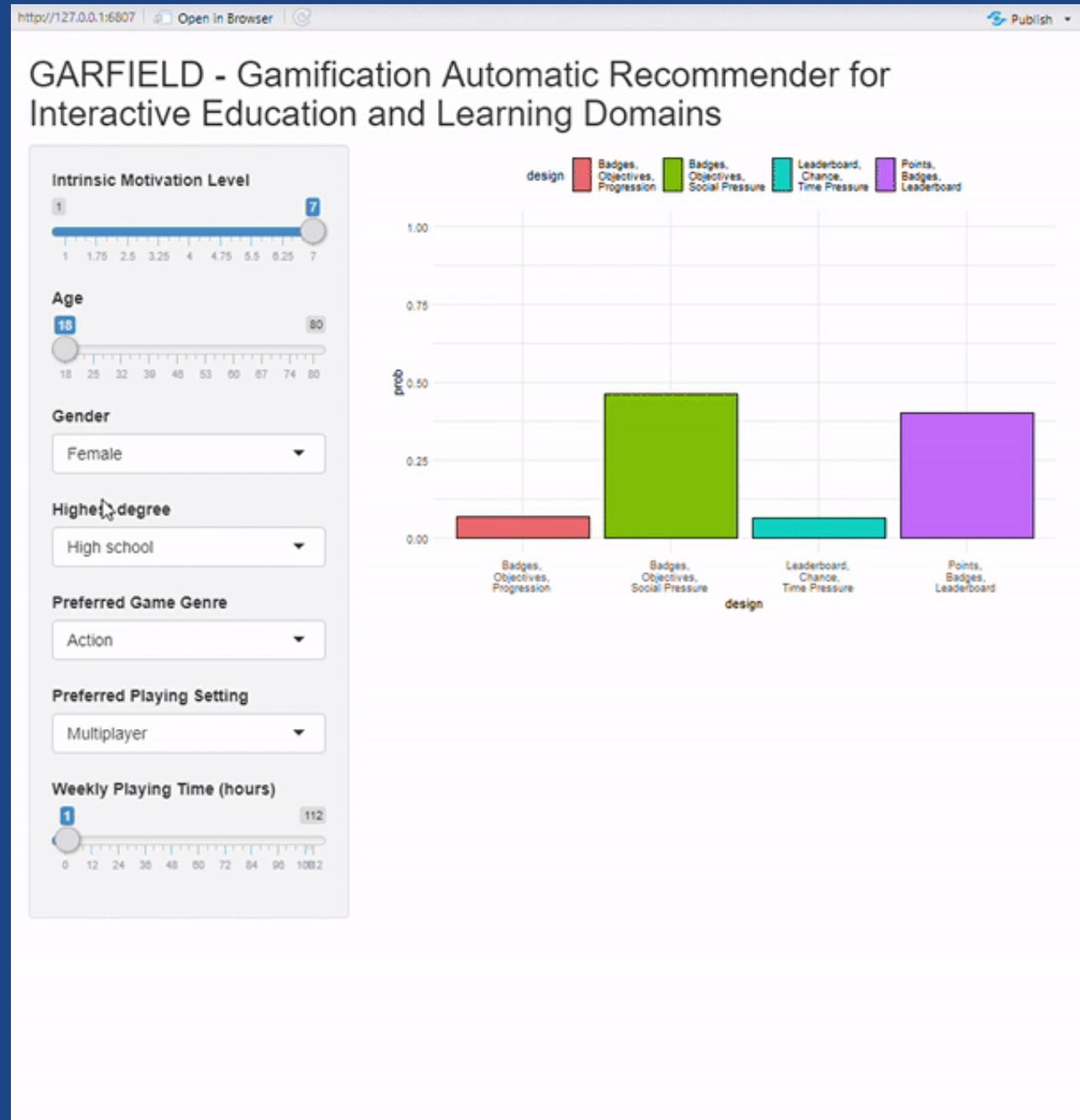
## Data-driven





## Data-driven

## Multidimensional

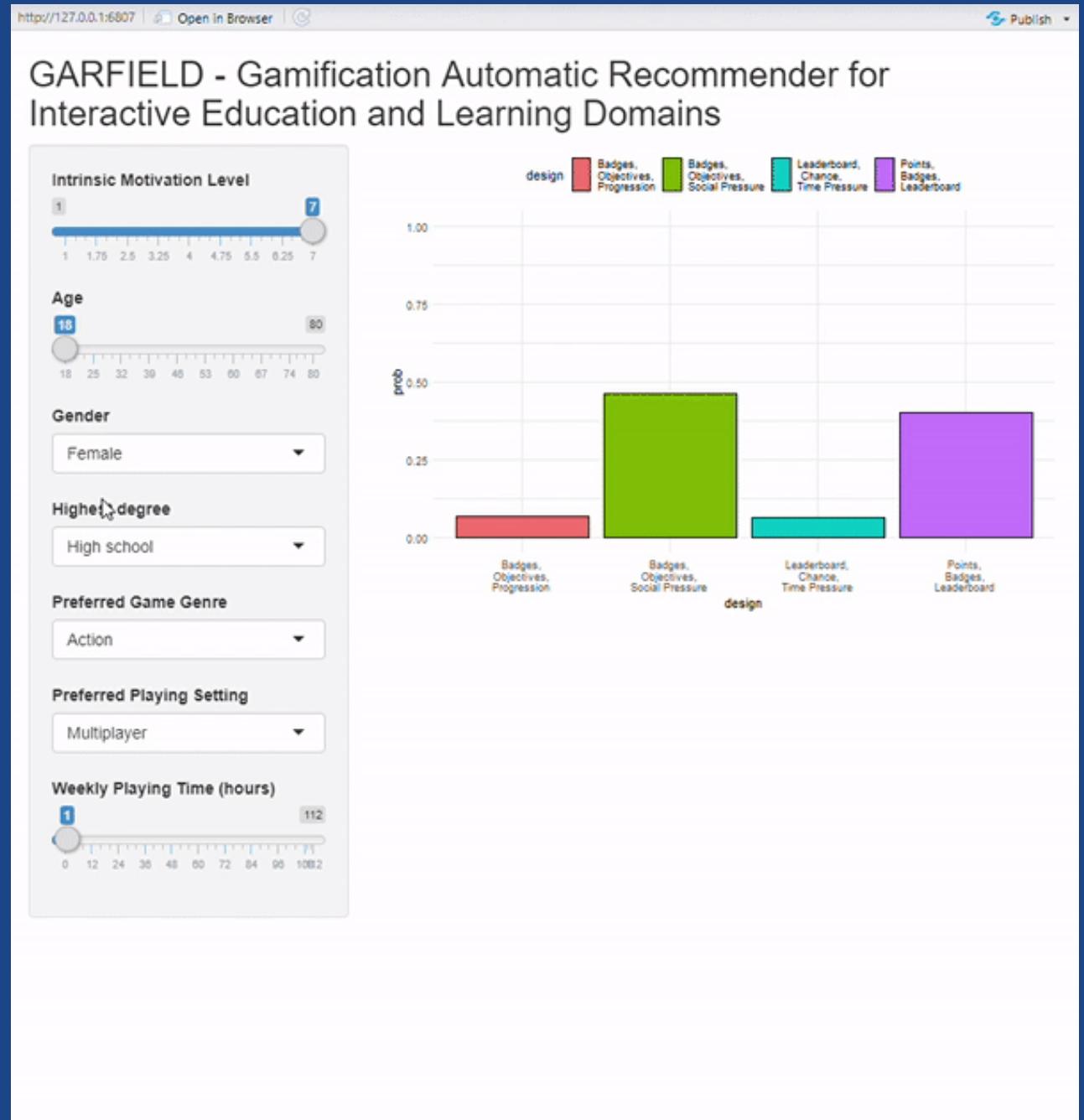




## Data-driven

## Multidimensional

## Transparent



Personalized Gamification  
works,  
but how it works,  
for whom,  
and for how long  
remain open questions to be  
explored.



Challenges

# Challenges



**How to maximize the benefits of personalized gamification, so that students are both engaged in playing but also focused on learning?**



**How to better design AI technologies to accurately guides teachers during to design of gamified educational experiences?**



**How can we use data-driven gamification designs to promote equity and equality in education?**



**How to reduce the dependence of questionnaires to identify users' preferences and player types?**



# Finish!!!!

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