



# ERP COIN

Global E-commerce connections

**GLOBAL BUSINESS MANAGEMENT AND CONNECTIVITY SOLUTIONS**  
**On Blockchain and Smart contract platform**

W H I T E P A P E R

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# OVERVIEW



With the population of more than 600 million people and a value of the internet economy reaching \$ 50 billion per year, Southeast Asia is currently the most vibrant e-economy in the world, and these number still keep growing steadily. Along with Vietnam as such other largest economies in the world as India, China, Japan and Korea, and the Asia-Pacific Economic Cooperation (APEC) contributing to more than a half of global GDP with the majority of the largest and most dynamic technology

companies in the world.

Continuing in the industrial revolution 4.0, Blockchain is considered as a "key" technology for digital transformation and building of future information technology platforms.

With its ability to share data and information transparently in real time, save storage space and high security, blockchain technology is one of the breakthrough technology trends, which can be widely applied in many sectors and fields.

With our team of numerous qualified technicians who have many years of experience in the field of Information Technology (IT), software engineering and Fintech, we recognize a great opportunity to apply Blockchain technology to solving the problems of the society.

Based on the research and development of Core base, we conduct ICO activities to obtain the necessary budget to build up and apply the ERPBLOCK solution, the world's first enterprise-class ERP solution that uses Blockchain technology, in practical life. .

# ABOUT US



**BizNet Software** is a startup business founded by two members, KhamnoySoukkhavong, a Laos, and Nguyen Ba Khang, a Vietnamese, in their desire to utilize software technology to help Southeast Asian businesses catch up with Western companies.

We currently have subsidiaries in Singapore, the USA, China, Laos and Vietnam.

We are a leading company in providing software solutions, e-commerce logistic and retail support solutions.

In Vietnam: We are one of the pioneers specializing in establishment, consultancy and deployment of ERP solutions for small and medium sized enterprises, supply of customer service solution and chatbot solution. We also cooperated with Viettel Post Joint Stock Company in building and deployment of VTSale all in one, an e-commerce sales and logistic solution..

We have been financed at Series A category by Nexttech Group of Technopreneurs, one of the leading technological groups in Southeast Asia.

## **Vision:**

To become a global ecosystem of e-commerce management and connectivity solutions, and one of the world's leading hi-tech solutions.

## **Mission:**

COMPUTERIZE, ELECTRONIZE AND  
TRANSPARENTIZE GLOBAL  
COMMERCIAL MANAGEMENT  
TECHNOLOGY AND CONNECTIVITY.



# MARKET & OPPORTUNITIES

# MARKET OPPORTUNITIES

Since the explosion of technology in recent years, bringing about tremendous opportunities, the development potential of the software industry in general and the software industry in the enterprise market in particular has become unlimited. According to PhoneArena, the software and application market will reach \$6.3 trillion in the next three years, four times of the current amount of \$1.3 trillion.

Along with the rapid development of technology, demand for modernization and electronization is booming, offering great opportunities for developers.

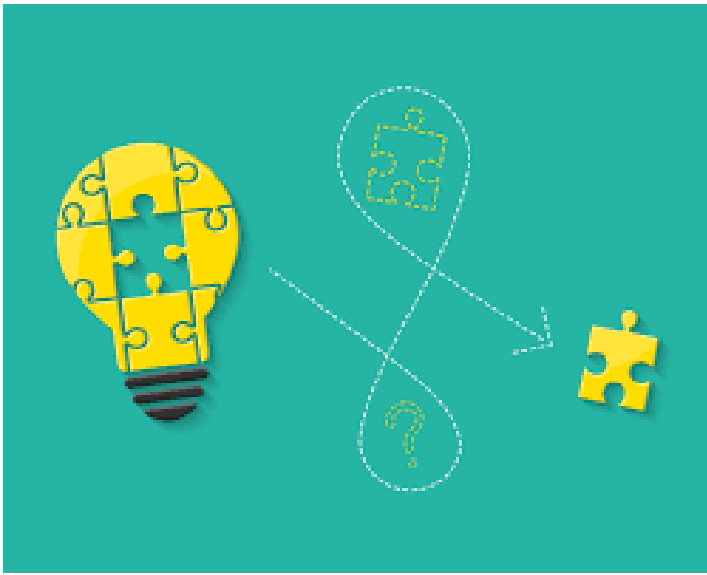
Revolutionary technologies, most recently the revolution of mobile device and mobile application industry to name a few, have created thousands of businesses worth billions of dollars.

And now we are witnessing another revolution, the revolution of the Blockchain,

a new revolution that promises to change the whole of human society, and is evaluated as equal to the internet revolution. Blockchain will have the same effect as the internet did. We're going to have several million people working in this industry, if not tens of millions. Antonis Polemitis, the CEO of Nicosia University and an expert of blockchain and cryptocurrency education, said: "You are going to need accountants, auditors, lawyers and government regulators who understand how it works."

The technology has applicability to many business areas including health care, education, manufacturing, energy and supply chain, according to a report announced by Gartner in 2017. The report also estimates "blockchain will add \$3.1 trillion in business value by 2030".

With our team and experience, we recognize a critical opportunity in application of Blockchain to solving the problem of global business management and connectivity.

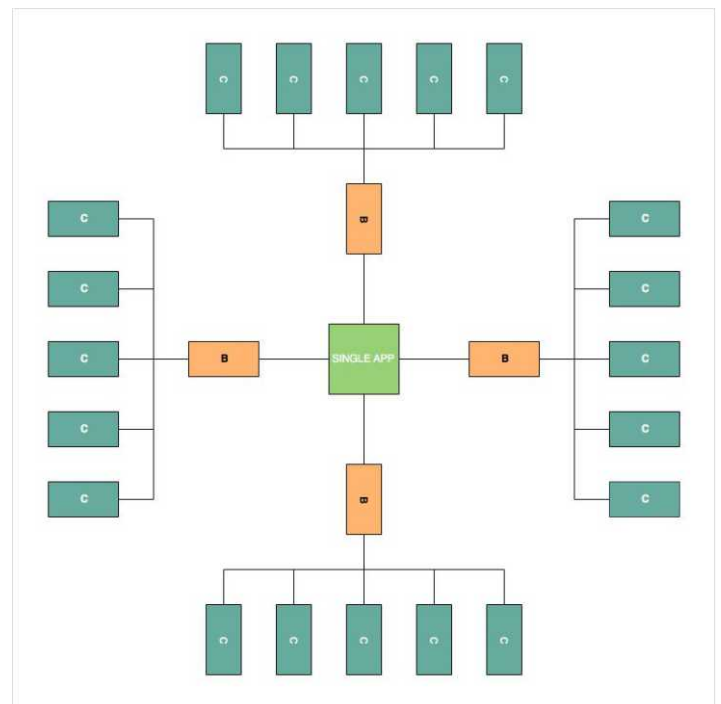


consumption as a whole. Meanwhile, technologies are always changing very fast and many solutions can not catch up with the trend, causing technical and technological inconsistencies.

While large ERP software systems are the heart and soul of modern enterprises, they have been the epitome of IT over the past decade. ERP software requires a long, cumbersome and costly editing process to fit the specific business processes of each industry and company. Emerging issues such as time consumption and high cost for implementation are always a haunt for business leaders.

## MARKET ISSUE & CURRENT SOLUTIONS

The enterprise software industry in recent years has seen huge development; thousands of companies have been born finding ways to exploit and offering a variety of application solutions to meet a certain aspect of businesses' demand. For the majority of small and medium enterprises, in the present, these solutions are appropriate thanks to its quick and cost-effective characteristics on item basis. However, it has many shortcomings and limitations because businesses have to purchase and use a variety of solutions to meet the management needs. This leads to data unsynchronization, time and cost





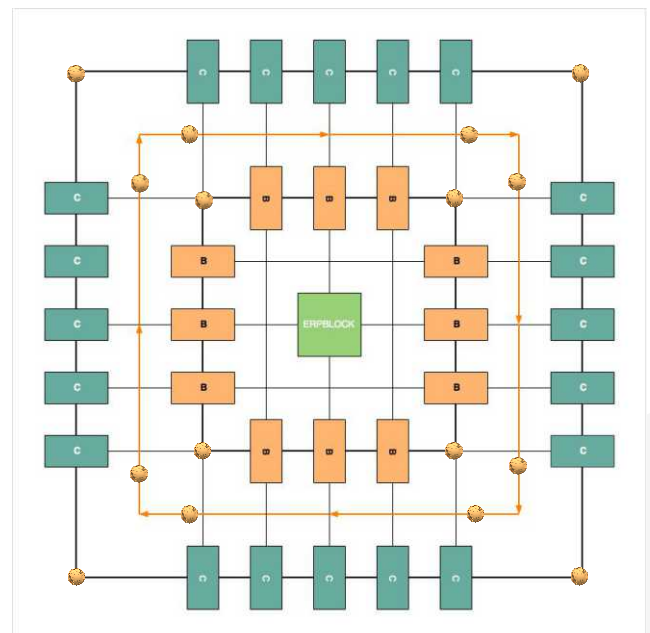
# ERPBLOCK SOLUTIONS

The ERPBLOCK builds a Platform consisting of a set of solution applications that are divided into smaller BLOCKs, which help enterprises to assemble and optimize their scales to suit specific needs and costs.

We aim to bring Blockchain technology to building the platform and decentralized applications for planning and standardizing data and connecting external data to smart contracts, in which we will build applications that allow users and enterprises to interact, transact, and browse directly with the

blockchain. Think about the future in the next few years, when our blockchain system will be operating efficiently and transparently, and our businesses can cooperate and transact without necessity of a trust on each other but the only trust in the system.

At the same time, we will also set up a synchronized wallet for intermediary payment in the ecosystem, as a communication tool between users and enterprises, among different enterprises, and among different users on the global scale.





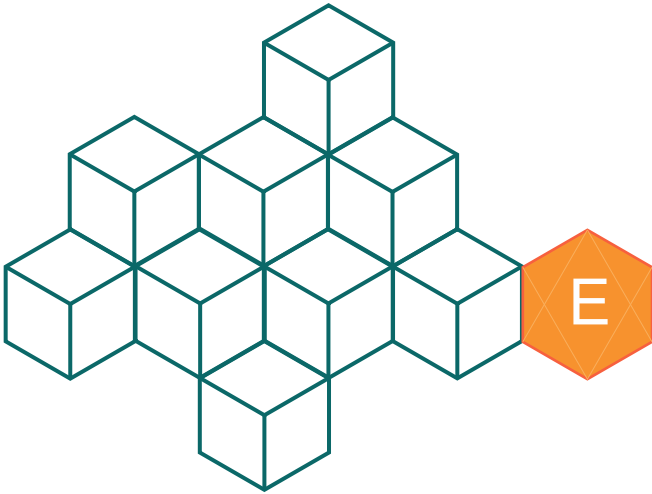
# CHAPTER 2

# SOLUTIONS



*GLOBAL ENTERPRISE MANAGEMENT  
AND CONNECTIVITY SOLUTION*

# ERPBLOCK



develop different languages for each nation in accordance with development strategy.

## Payment solution and electronic wallet

ERPBLOCK gives priority to make payment via ERPCOIN to create big community and ecology.

In terms of enterprises:

Enterprises wishing to use ERPBLOCK have to register ERPCOIN account and wallet, then buy ERPCOIN on the floor and synchronize into enterprise's account, activate and use BLOCK functions by converting ERPCOIN on electronic wallet already embedded in the platform for developers (B2B).

As for commercial enterprises using BLOCKs related to retail sales, website and other sales applications, the BLOCKs has already been integrated protocol to receive ERPCOIN from clients (B2C).

With B2C protocol, enterprises can manage, set up payment by the currency of their own countries.

## Multilingual platform

ERPBLOCK is built on Multilanguage Corebase Platform.

In our plan, we are going to build English version first; Vietnamese, Indonesia and Thailand are languages prioritized to develop because those are countries with large population and South East Asia is the most active economic area.

Then, we are planning to develop Chinese version because this is the language with enormous number of speakers.

After that, we prioritize to develop other major languages and in the future to

**In terms of users and clients:**

We develop payment wallet using QR CODE technology, the users can transfer money to each other or buy products at enterprises accepting payment via ERPCOIN and give the enterprises the QR CODE code to scan or transfer into enterprises' wallets.

Vietnam. As for clients in Vietnam, we will buy ERPCOIN and convert into Ngan Luong so that clients can use legally. We are now negotiating with other e-wallet and payment gate, and in the future, the number of establishments accepting



In some countries, the law has not allowed to pay via coded money like China and Vietnam, we will work with authorized electronic wallets for cooperation so that they can buy ERPCOIN and pay back to clients' wallets the corresponding electronic money that is authorized. For example, in Vietnam, we has negotiated and signed strategic cooperation with Ngan Luong payment gate, which is authorized to pay via electronic wallet by the State Bank of

ERPCOIN will quickly increase.

ERPCOIN e-wallet can also contain other types of coins. And on the basis of our existing partners and advantages, we will help convert other types of coin into such forms of currency accepted by the law.

## Delivery solution

ERPBLOCK develops many BLOCKs in stock and delivery services, and will build intelligent scenarios, in which freight companies play a very important role in checking and collecting input data. Commodity data and route are coded and recorded into blockchain system, enterprises will be disbursed in programmed installment plans.

## Connecting solutions

*ERBBLOCK provides plentiful connecting solutions*

- Connect departments within enterprises internally*
- Connect enterprise with enterprise*
- Connect enterprises with consumers*
- Connect consumers with consumers via ERPCOIN wallet*
- Connect ERPBLOCK towards other platforms via API protocol*

## Ecology

ERPBLOCK develops ecology of various products matching the needs of enterprises and promotes linking big communities.

Ecology of BLOCKs of application solutions for enterprises such as sales solution, statistics solution, management solution, third-party connecting solution.

Ecology of mobile applications and e-wallet for end-users.

Ecology of applications supporting miners to participating in mining and exchanging ERPCOIN.

Other new technologies such as artificial intelligence solutions, Big data and Internet of Thing (IoT).

Besides, ERPBLOCK has platform ecosystem from different partners of Ngan Luong payment gateway, which is one of the top Fintech companies in the area with available branches in 6 different nations and the ecosystem of hundreds of thousands of customers.

## CHAPTER 3

# PRODUCT

## *PRODUCT*

### **For enterprises:**

ERPBLOCK is a Platform consisting of a collection of technology solution application for managing and connecting resources of enterprise, based on cloud computing platform.

Depending on the scale and business field, enterprises can choose BLOCKs suitable for the need of resources management and planning and use integrated applications system for enterprise management, automation, digitalization, office function, functions of production management, goods management, and products origin management; the data is then coded and standardized so that enterprise can join the supplying chain.

ERPBLOCK apply Blockchain technology into connecting enterprises together, in which each enterprise serves as a Node in peer-to-peer network. Through intelligent contract platform, enterprises can exchange, search information and conduct commercial transactions, connect and share resources together globally.

### **For end users:**

ERPWALLET focuses on the development of wallet applications with advanced technology platforms in which blockchain plays a fundamental role, making payments easy, electronize and convenient. It is also a safe, transparent, and profitable digital preservation tool, and profitable from the Proof of Stake (POS).

Different from existing ERP solutions, ERPBLOCK provides a great deal of flexibility and many use values, such as:

**Flexible:** Because it is designed on mobile blocks module, enterprises can flexibly adjust the system, depending on the scale and needs.

**Synchronous:** The system operates on cloud computing platform, data is synchronized in real time basis, regardless of the fact that enterprise has thousands of branches all over the world.

**Simple:** While ERP systems are already enormous and unwieldy, requiring very long operation time, ERPBLOCK just needs to find suitable BLOCK with need and activate it.

**Effective management:** ERPBLOCK connects internal information effectively and quickly via visual reports and graphs, helping the resources management of enterprise to become effective.

**Improve business efficiency:** ERPBLOCK provides many reports and analyzed index, based on real data on cost, revenue, selling quantity, target customers, market share, market tendency, helping managers to make quick and accurate business and managing decisions.

ERPBLOCK allows to create marketing plans, different price lists, flexible business plans, improving

fulfilling abilities and well controlling goods shipping.

**Save time and cost:** ERPBLOCK optimizes the procedure, computerize and electronicize a lot of work, helping to reduce time, personnel, cost on retrieving, stationary, office equipment and facilities.

**Lost prevention:**

ERPBLOCK is able to process shipping notification from suppliers in order to minimize incorrect orders as well as faulty products.

Any small changes in orders (number, components...) will be automatically updated in inventory management reports and in regular records by ERPBLOCK.

**Standardize procedure and profession:**

Cooperate effectively. All members in enterprise, from engineers, producing workers to finance, sales department can observe all the production procedure (product design, human resources planning, machine situation, production situation, quality control, inventory, sales revenue); thus, can cooperate with each other to perform the production procedure more smoothly and effectively.

**Improve interaction:** Cooperates among departments in a harmonious way, share information quickly, build up enterprise culture, data conservation and information security.



# UTILIZATION VALUE

**Decentralize decision making:** Overall view helps the manager to be able to access and observe reports and analysis of the whole enterprise accurately, holistically and in real time.

**Increase productivity:** Determine production resources, automate preproduction procedure. Make plan, calculate cost of materials, labor and equipment, automatically make price list, prepare purchasing order, and make production plan.

**Reduce price:** Support lean manufacturing with lean production procedure, helping enterprises reduce costs effectively in many different aspects. Determine resources accurately, allocate resources sensibly, manage and direct manufacture effectively with help improve product quality, increase productivity, reduce waste, avoid mistakes and make deliveries on time.



# COMPETITORS

## COMPETITORS

ERP software market in the world now includes hundreds of suppliers with different scales. In this market, taking the largest piece is the FOUR giants in enterprise management application field.

Those companies include SAP, Oracle, Infor and Microsoft. Together, the FOUR GIANTS has taken more than half of the total ERP market in the world. The FOUR GIANTS provide top ERP solutions and often target at big clients. Their products all have holistic functions and serve for many different professions and fields.

Competitors of ERPBLOCK are also hundreds of other Single APPs, though not directly competing but those single apps have enormous cover, cheap cost and specialize in specific corners.



# COMPETITIVE ADVANTAGES

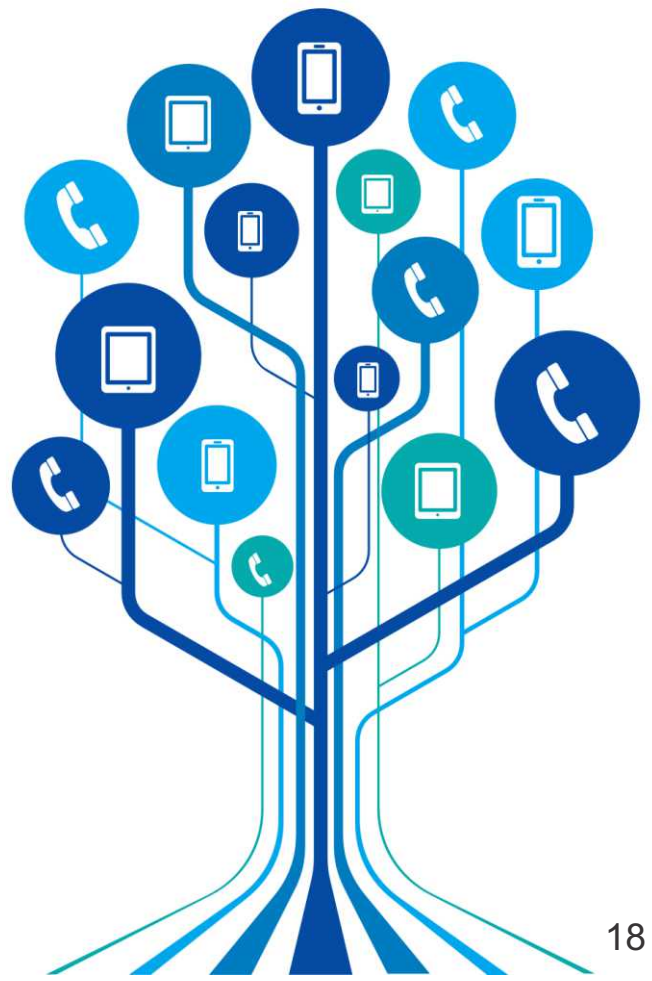
**New technology – pioneer model:** Be one of the leading companies in applying high-tech solutions into solving management problems and optimizing enterprise's activities, we have established and developed research departments for applying leading technologies such as artificial intelligence, Big Data analysis. We are one of the first enterprises researching on applying blockchain technology into enterprise management.

**Market well-informed products:** The product is designed synchronously and flexibly, meeting almost all needs of enterprises, carefully designing the interface and users' experience. Have many applications on mobile devices.

**Big ecology and big partners:** We have been the partner of and receiving investment from different corporations and companies with extensive experience in the complete ecosystem, serving people in electronic commerce (E-Commerce), electronic payment (E-Payment), Shipping (e-Logistic). We have also been cooperating with a number of major partners.

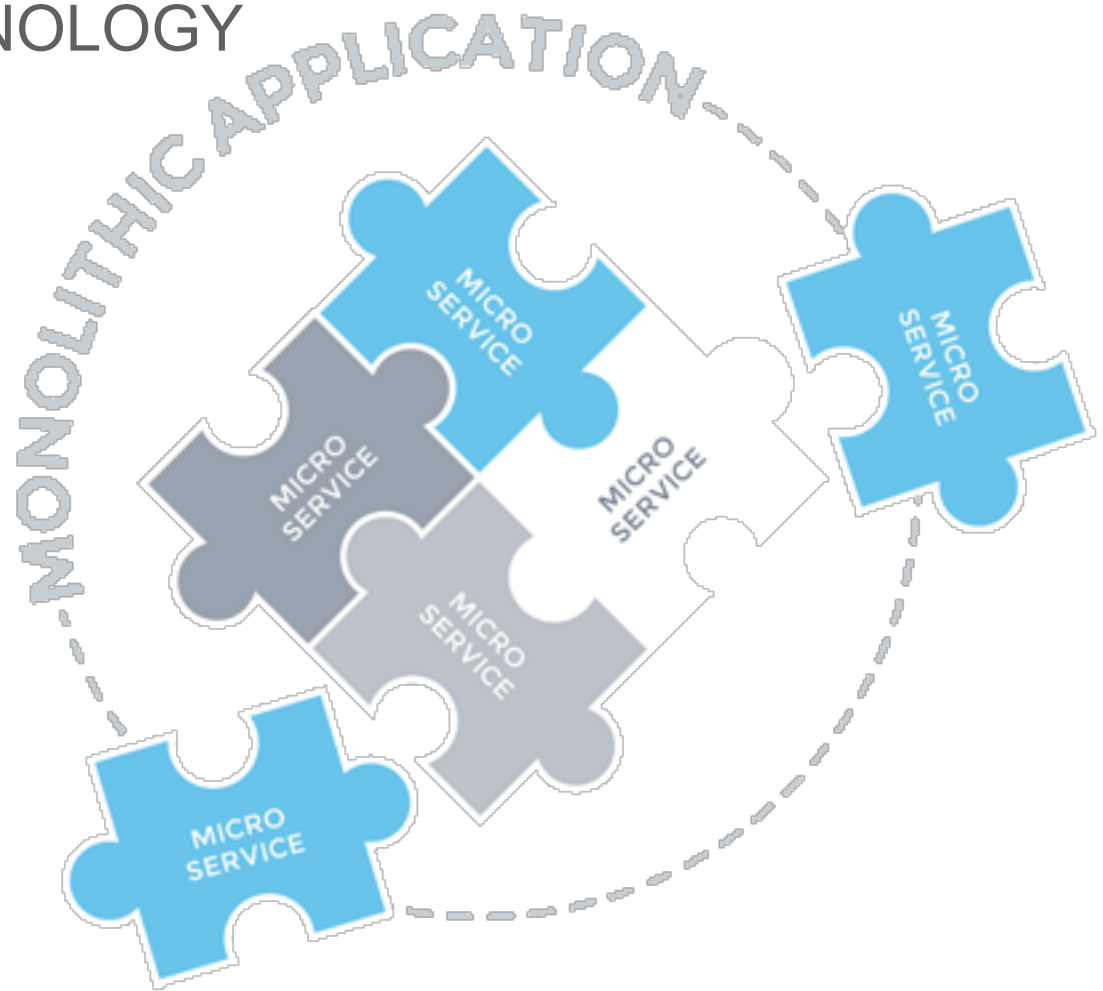
**Top experts:** Have many years of experience and achievements in e-commerce, technology, business, and finance fields.

**Cheap price:** With other ERP system, the cost for implementation is really expensive and it is almost monopoly playing ground for big companies, while applying various single solutions doesn't lower the cost. ERPBLOCK connects modules according to practical needs, helping enterprises to save a lot of cost.



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## OVERVIEW OF TECHNOLOGY



### *MICROSERVICE STRUCTURE MODEL*

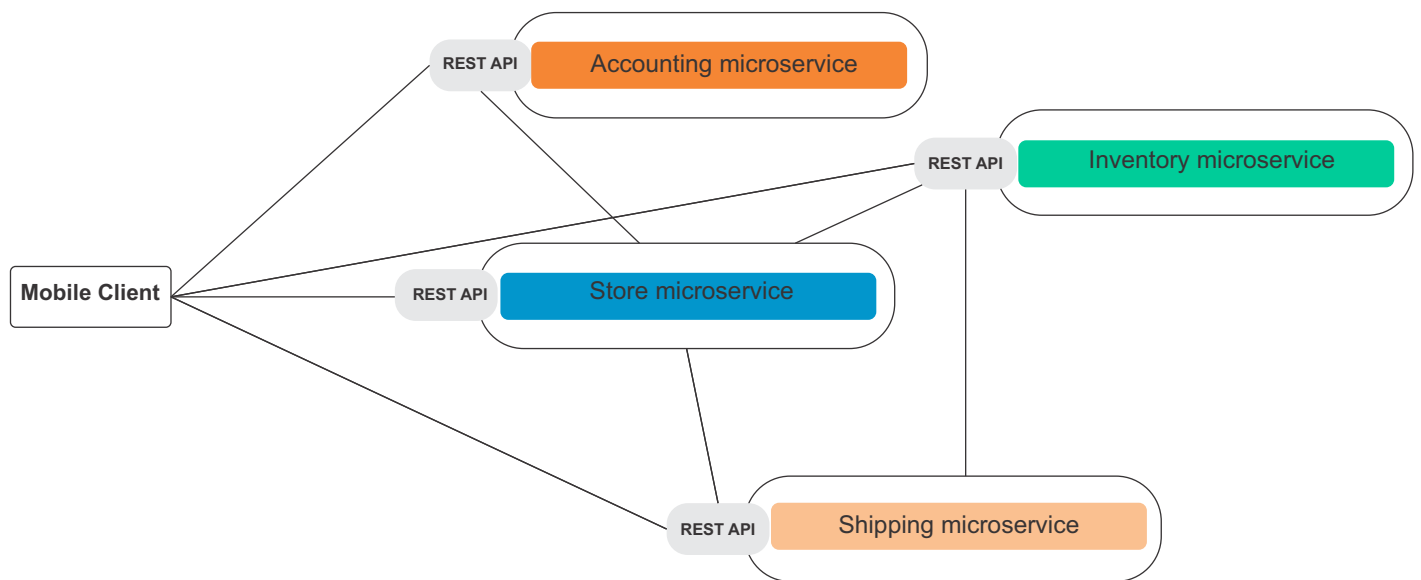
#### *SIMPLIFICATION OF COMPEXITY*

According to the microservice structure model, each microservice undertakes a variety of specialized functions such as order management and client management. Each service is a minor application of which its core polyhedral architecture is business logic connecting to the different adapters. Some of minor services manifest Application Programming Interface (API) for other microservices or incoming call client application. During the operation, each microservice runs in a virtual machine or Docker container.

These microservices can use different technological foundations and serve for one specific and limited purpose.

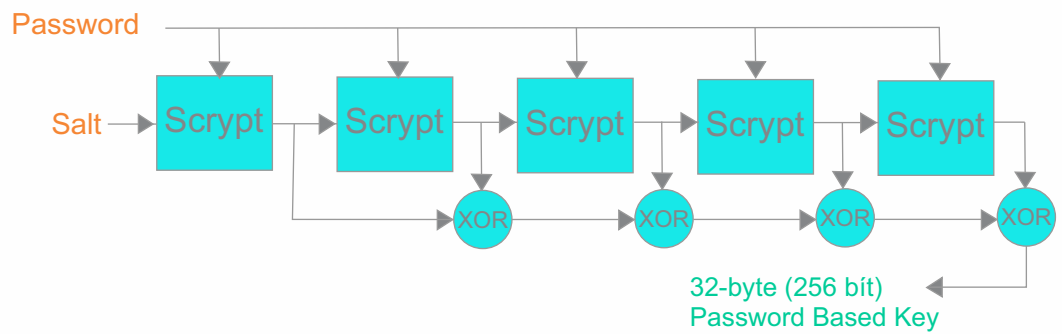
**Technology:** In the Microservice structure, ERBBLOCK develops and studies the application of many new technologies, such as IoT, AI, machine learning, Big Data processing and analysis and Blockchain in the process of encoding and validating data.

**Programming language:** ERPBLOCK is divided into multiple small blocks. Depending on the demand and purpose, these blocks are written in the programming languages most optimally to the use purposes. In Corebase, the Java base is commonly applied; with AI applications, Python is mostly used. Meanwhile, JavaScript and Nodejs participate much in the real time event and data processing applications; the Blockchain technology is written mainly by C++.



# BLOCKCHAIN TECHNOLOGY FOR ERP COIN

Script algorithms (Hash Algorithm). This algorithm combined with SHA-256 algorithms. However, for the purpose of decryption, the Script algorithm executes more calculation sequences than the SHA-256 algorithm in Bitcoin. The algorithm is decrypted by computer networks based on the one-block confirmation mechanism of the transaction.



ERPCOIN is applied in all B2B, B2C and C2C transactions on the ERPBLOCK network or used for storage and exchange on the Crypto currency exchange.

The ecosystem of ERPCOIN is very big, but it's supply is limited, so it is possible for the price of ERPCOIN to increase in the future.

ERPCOIN is a decentralized digital currency with limited supply. ERPCOIN is born to finance the ERPBLOCK project and acts as intermediary for commercial exchange and transaction within the ERPBLOCK network.

ERPCOIN is a peer-to-peer digital currency which allows instant payment in the world. Based on the Bitcoin's peer-to-peer interface, its main feature is using



# MECHANISM OF DEPLOYMENT

ERPCOIN applies the Blockchain technology for the trust consensus and decentralized on a peer-to-peer network and mines through the Proof of Stake protocol (PoS).

The total supply of ERPCOIN is 105,000,000; the starting reference price is \$0.6/coin on average. The starting capitalized price of ERPCOIN is 63.000.000 USD.

The ERPCOIN mining process is divided into two stages as follows:

## **Pre-mining:**

Through the Proof of Work protocol (POW), 65% of ERPCOIN shall be pre-mined to finance the project and ICO process.

## **Public-mining:**

After ICO, the mining ports shall be made public so that the miners can take part in the mining process. ERPCOIN is mined by the POS protocol. To enable ERPCOIN to be

mined, the miners have to demonstrate the possession of ERPCOIN in the wallet. This protocol is given to encourage the holdings of ERPCOIN, helping promote an increase in the currency value, strengthen the power of the system and prevent 51% of the attacks.

## **Mining machine:**

The mining algorithms of ERPCOIN are much simpler than Bitcoin's, it can be mined on weaker computers and it will take up less power. Through the Script algorithm, the diggers can mine ERPCOIN and BITCOIN in parallel process without conflict. ERPCOIN is optimally mined by Bitmain's Script dedicated mining machines.



**Solution service supplier:** ERPBLOCK tends to become a global solution service supplier. There is Store on the Corebase, which enables customers to buy and sell solution blocks. In addition, ERPBLOCK also supplies valued-added services such as domain service and cloud storage solution.

**E-commerce logistics:** The market is expected to reach a growth of USD 4,058 billion by 2020, the global e-commerce field shall need a support of Blockchain to catch up with the development trend. ERPBLOCK shall get ahead of the trend and cooperate with carriers to develop the application of Blockchain technology in the field of goods transportation. With this technology, one sign-in person can share information with multiple units on the same built network. For example, when the goods are transported from client A to client B, all members of the Blockchain network can monitor the goods transportation state and know the arrival time exactly.

**Electronic trading floor:** During the development, ERPBLOCK shall build the internal electronic exchange so that ERPBLOCK-based members can exchange and make transactions of ERPCOIN with other digital currencies. In the future, ERPBLOCK plans to build the B2B supply chain trading floor.

**Electronic communication intermediary:**

As we know, the data plays a very important role in and is one of the most valuable assets of enterprises. However, most of these data has been wasted and not been exploited efficiently. Based on the Blockchain technology and fundamental role, ERPBLOCK tends to build solutions to help enterprises exchange information and make data transactions with each other.

**Electronic wallet**

In the ERPBLOCK ecosystem, ERPWALLET e-wallet plays the key role as both a payment intermediary and a participant in consolidating the power of the system through Blockchain's Proof of Stake (POS).

**Sources of income**

The income source from selling solutions accounts for a large density and shall gradually increase year by year. The price of solution blocks is listed in USD; it is possible to exchange ERPCOIN or other digital currencies. ERPBLOCK also allows to make a payment by Fiat currency via Visa card, Master card or Paypal card. The average cost by license for each block is approximately USD 15/month. One enterprise uses 10 basic blocks on average for the purposes of management of sales, products, personnel, incomings and

outgoings, orders, discount, website, partners, customer care, recruitment, social network connection, etc.

The income source from e-commerce logistics activities also accounts for a large density. By cooperating with carriers, ERPBLOCK receives a percentage share from orders induced and run through the system. In Vietnam and Laos, the share rate for new customers is 20-25% of the carriage cost.

Revenues are from transactions via electronic wallet and electronic asset transaction services.

The income source from transaction fees via the electronic trading floor and electronic communication intermediary shall make up a significant rate in the future.

**Distribution channels**

- Online advertisements converted via online channels such as Google and social networks into the website [www.erpblock.io](http://www.erpblock.io).
- Marketing linked through forums and famous persons.
- Distribution and financing through vocational training schools and business classes.
- Cooperation with strategic partners and companies in the ecosystem.



### *IDEA*

After many years of software development and business, we realize the incorporate's difficulty and expense in deploying management solutions and technology infrastructure, therefore, ERP system is necessary to customize assembly of dynamic demands, which depend on the business circumstances and business scale.

ERPBLOCK was established to meet those demands.

# INITIAL ACHIEVEMENTS

Unlike several ICO projects, which are only about concept ideation, ERPBLOCK is totally distinct. During the past 2 years, we have not only researched and developed a number of products, but also established Corebase with several achievements:

In the end of 2015, launching the product and outlining the concept.

In March, 2016: Launching MiniERP version 1.

In June, 2016: Update version 2, launching Bizsale software – MiniERP solution for the enterprises.

In October, 2016: Biznet Corporation was established in Vietnam to supply ERP implementation consulting solutions for SMEs.

In December, 2016: Setting up an R&D Department for Artificial Intelligence (AI) study, AI application solution development into Chatbot technology and automated customer services.

In February, 2017: Received Serial A investment from NganLuong Payment Gateway, which is one of the top influential electronic gateway in Vietnam and in the area.

In March, 2017: Launching BizChat products, AI Chatbox application solutions

into the social network connection and customer care services.

During 2017, we have found the great opportunity in applying Blockchain technology to solve social problems based on Corebase which was researched and developed. We have operated ICO to establish and launch ERPBLOCK solution. Any corporates, which putting ERP solution, became the 1st ones in the world applying the Blockchain technology in practical life.

## **The initial plans:**

In June, 2017: A Blockchain technology research team was established.

In August, 2017: Designing ERPBLOCK products for global market based on Blockchain platform and ICO plan under ERPCOIN.

In December, 2017: Signing strategic agreements with Viettel Post Joint Stock Corporation to launch e-commerce logistics management software called VTSale – All in one which is based on Corebase platform of ERPBLOCK.

In January, 2018: Signing strategic agreements with Ngan Luong Payment Gateway – the most popular electronic payment gateway in Vietnam and in the area which allows customers to exchange ERPCOIN and some of other forms of



electronic currencies to Ngan Luong and use Ngan Luong for legal payment in Vietnam.

**In Quarter 1, 2018:** Operating ICO Pre-Sale and ICO Public-Sale for ERPCOIN project to apply Blockchain technology in enterprise management. Smart contract platform helps connect Vietnamese businesses to the world.

**In Quarter 4, 2018:** Translating ERPBLOCK solutions into some big languages, promoting products to regional and international markets.

**In 2019:** Translating ERPBLOCK solutions into the language of the major countries in Southeast Asia.

Putting ERPCOIN into top 1000 popular digital currency which are applied to exchange and use smart contract by the global enterprises.

50,000 corporate customers will apply ERPBLOCK solutions and 30 million users use ERPCOIN wallet.

Future goal is to reach top 500 high-tech enterprises worldwide; ERPCOIN has become a widely accepted international means of transport.

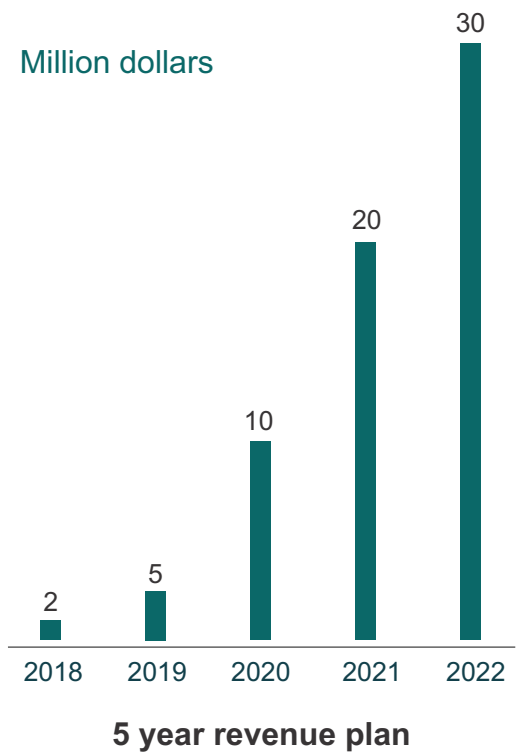
## INITIAL & ROADMAP

**In Quarter 2, 2018:** Launching the Mobile E-Wallet application called ERPWALLET APP on Android and IOS, the internal trading floor and putting ERPCOIN on the regional trading floor and putting ERPCOIN on the international trading floor.

**In Quarter 3, 2018:** In Vietnam and Laos, 10,000 corporate customers register ERPBLOCK solutions into customer care and management services. 3 million individual users will use ERPWALLET APP.

# ESTIMATED REVENUE

After 5 years of operation aiming to global market, ERPBLOCK is estimated to have a turnover of \$ 30 million per year by providing solutions, e-commerce logistics, trading floor and intermediary electronic data and the average growth of 30% per year.



**Remark:** The plans in this book are based on the script: How successful ICO campaign will be as planned; in case ICO gets less, then the expectation may be lower or time progress may be extended.





### **PURPOSE**

ERPCOIN was founded to fund the ERPBLOCK project and become exchange and transaction intermediate in the ERPBLOCK ecosystem.

Applying ERPBLOCK and ERP solutions for enterprise governance. They will be the 1st ones in the world applying the Blockchain technology in practical life



### **AMOUNT**

The total amount of ERPCOIN generated was 105,000,000 with the average reference price started \$0.6/ERP. The soft cap of ERPCOIN is 63.000.000 USD. million dollars.

# THE ALLOCATION MECHANISM ERP

29,000,000 of 105,000,000 ERPCOIN (equal to 28%) is for the crowdsale to call for investments.

36,750,000 of 105,000,000 ERPCOIN (equal to 35%) is for miners.

5,250,000 of 105,000,000 ERPCOIN (equal to 5%) is for investment incentives and community development.

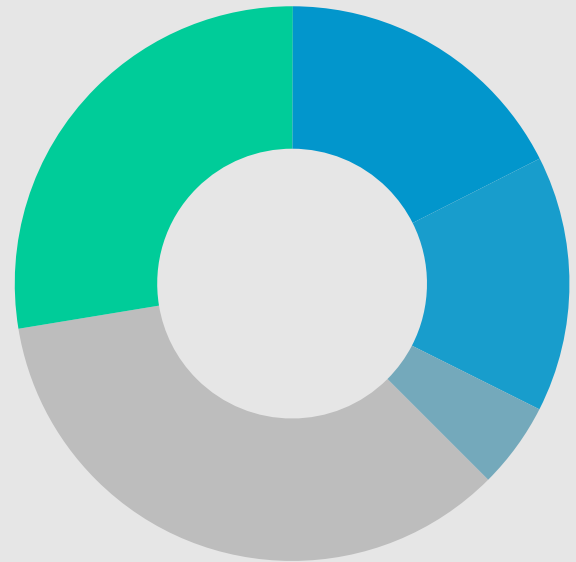
15,750,000 of 105,000,000 ERPCOIN (equal to 15%) is for Development Team and Consulting Team of this project.

18,249,000 of 105,000,000 ERPCOIN (equal to 17%) is for risk reserve and R & D activities for the product.

The goal of the ICO round is to get \$ 10 million in funding for our project.

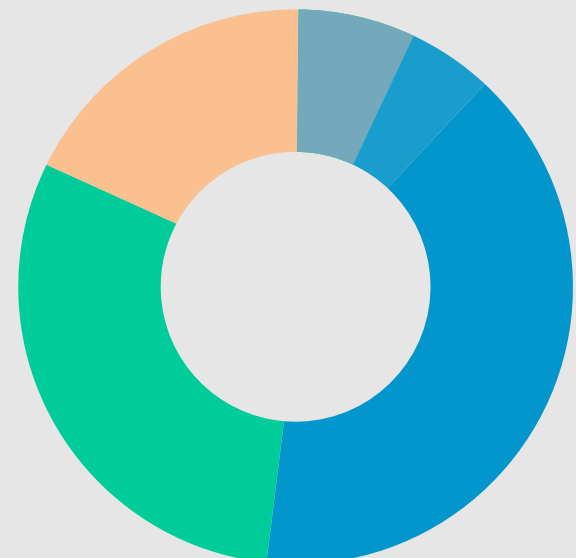
The minimum deployment target is \$ 3 million. If we do not reach Soft Cap, it will be considered unsuccessful ICO and we will proceed to refund money to investors who have participated.

## THE ALLOCATION ERPCOIN



- 28% Public selling
- 35% Digger
- 5% Investment incentives
- 15% Team & mentor
- 17% R&D Storage

## BUDGET ALLOCATION



- 7% Law
- 5% Security
- 40% Project development
- 30% Marketing
- 18% Operation

## RELEASE SCHEDULE

### From 26/01 - 19/02/2018: **Whitelist**

From January 26th – February 19th, 2018 will release 2 million ERP for some strategic partners and early registration.

### From 03/03 - 09/03/2018: **The 1st ICO**

From March 03rd, 2018 to March 09th, 2018, we will release 6 million ERP with the offer price of **\$ 0.5/ 1 ERP** this time.

### From 16/03 - 22/03/2018: **The 3rd ICO**

From March 16th, 2018 to March 22nd, 2018, we will release 10 million ERP with the offer price of **\$ 0.8/ 1 ERP** this time.

### From 20/02 - 02/03/2018: **Pre-sale**

From February 20th, 2018 to March 02nd, 2018, we offer the Pre-sale. We will release 3 million ERP and the offer price of **\$ 0.4/ 1 ERP** this time

### From 10/03 - 15/03/2018: **The 2nd ICO**

From March 10th, 2018 to March 15nd, 2018, we will release 8 million ERP with the offer price of **\$ 0.6/ 1 ERP** this time.

*Release process of ERPCoincomposes of five main rounds.*

# THE BENEFITS OF INVESTORS

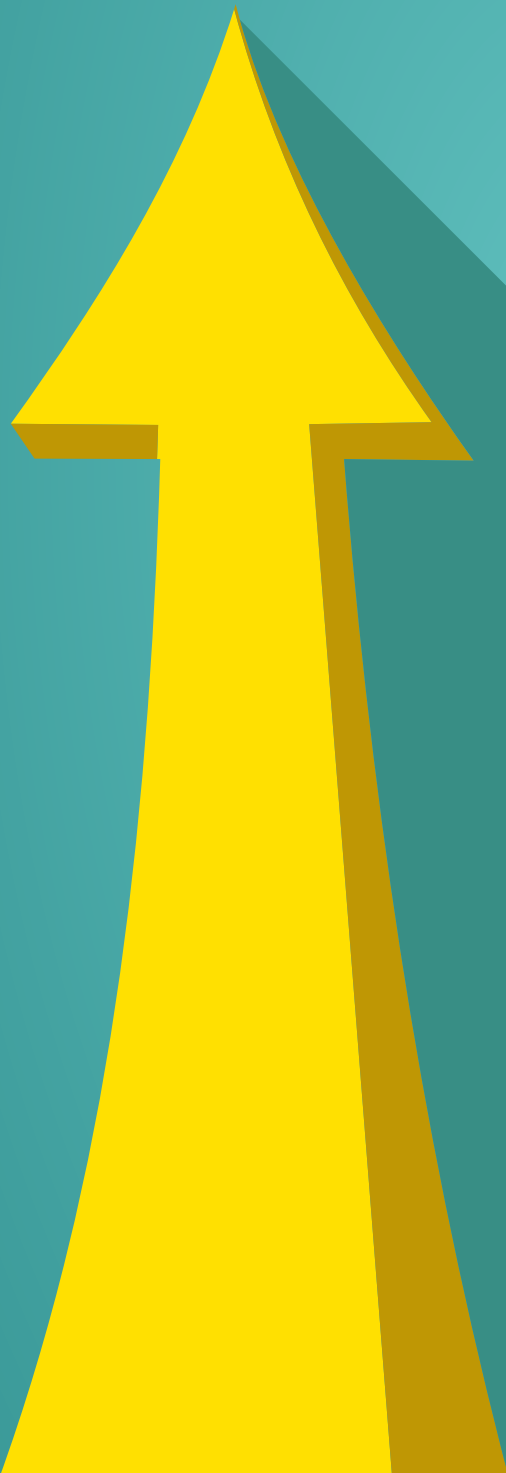
BIG PROFIT	HIGH LIQUIDITY	ABSOLUTE SAFETY
<p>Low investment capital, multiple rewards</p> <p>Clear itinerary and products.</p> <p>Large market capacity, much more chance</p> <p>Latest technology, strong growth potential</p> <p>Repurchase commitment if not on the trading floor</p>	<p>The leading acceptable ecosystem in area</p> <p>Trade with global business</p> <p>Available actual projects and diversified products</p> <p>May change to goods at any time</p> <p>There are routes to internal and international trading floor.</p>	<p>The decentralized blockchain technology.</p> <p>There were cold wallets</p> <p>Windows and Linux before the ICO</p> <p>Experienced consultants and operations team.</p> <p>Invested by the leading technology corporation.</p>

## High profitability, double interest rate:

With the advantage of big market, superior products and diverse ecosystem, ERPCOIN will promisingly be smart payment method and contract that make great contribution to the management and exchange of global trade in the coming years. While limited amount but high demand, it's great opportunity for investors to hold ERPCOIN soon with reasonable price and the profit value may be up to thousands of percent. With the Proof of Stake protocol, it's necessary to authenticate the transaction and exploit coin by evidence of shareholdings and investors will be rewarded interest rate under ERPCOIN which is automatically generated when holding money.

ERPBLOCK also has a mechanism to redistribute the profit of project to investors by using 30% of the profits each year to acquire ERPCOIN and burn it out in order to see less supply in the market and therefore, the number of shareholdings of investors will also be increased. ERPCOIN is also used to exchange for services of ERPBLOCK with many advantages in favor of investors rather than paying in other currencies, the ERPBLOCK solutions and utilities are diverse.

Besides, investors also use ERPCOIN to exchange and buy so many products and services from enterprises which apply ERPBLOCK solutions. We have co-operated with several payment gateway and created mobile wallets to help customers exchange ERPCOIN to other currencies or use it as the convenient transaction methods.



## POTENTIAL OF ERPCOIN IN THE FUTURE

With accepted ecosystems and ERPBLOCK platform, ERPCOIN will become one of the most popular digital currencies that is used by the global enterprises for exchange and transaction means. As development path, ERPCOIN will soon be listed on domestic and international exchanges. Moreover, it also promotes the value of money as well as capitalization so many times.

## DEVELOPMENT TEAM



**Mr. Nguyen Ba Khang**

CO-FOUNDER

Be an expert in the field of solution consulting, business restructure and capital investment attract. He experienced many years of business in the field of cross-border e-commerce logistics, and supply chain management.

Be founder and CEO of BizNet Group, a hi-tech software company, was invested by Nexttech and Viettel Post Group.

He is also a trainer, inspirational and entrepreneurial consultant.



**Mr: KhamnoiSoukkhavong**

CO-FOUNDER

As a co-founder and in charge of international business. He is a leading e-commerce expert with more than 10 years of experience in building ecosystems, proficiency in many languages and living, studying and doing business in different countries.

Website chain infrastructure in Laos and Southeast Asia markets.

Founding and operating TDLao real estate trading floor, Carcenter car, Groupon Triplao e-commerce floor.

He has also founded and operated a chain of Lao restaurants and food retailers in many Southeast Asian countries.



**Mrs. Nguyen Thi Thanh Nhan**

SENIOR FINANCIAL OFFICER

As a co-founder and in charge of international business. He is a leading e-commerce expert with more than 10 years of experience in building ecosystems, proficiency in many languages and living, studying and doing business in different countries.

Website chain infrastructure in Laos and Southeast Asia markets.

Founding and operating TDLao real estate trading floor, Carcenter car, Groupon Triplao e-commerce floor.

He has also founded and operated a chain of Lao restaurants and food retailers in many Southeast Asian countries.



**Mr. Le Ngoc Su**

DEVELOPMENT DIRECTOR

A member of Vietnam Real Estate Association (VNREA)>

As currently the Business Banking Director of Orient Commercial Joint Stock Bank (OCB)

Along with experience in finance, he has consulted about corporate restructuring, enterprise management, financial functions, risk control, internal control, ... for many private companies, state corporations and foreign enterprises in various industries.

## DEVELOPMENT TEAM



### Mr. Tran Manh Toan

DESIGN DIRECTOR

Founder and CEO of Rubik. The company specializes in designing brand identity for multinational companies and corporations.

07 Years of experience in Design UX - UI, building brand identity department for multinational companies

He has run two companies specializing in furniture and design.



### Mr. Arpit Sharma

CRYPTOCURRENCY AND BLOCKCHAIN EXPERT

With over 6 years of experience working with technology and supporting Physical, Virtual and Cloud platforms globally. Planning, coordinating and implementing projects which have ensured seamless operation of advanced infrastructures.

Cryptocurrency investor, trader, advisor and market analyst since 2014 with an in-depth knowledge of Blockchain technology and marketing strategies.

Wide experience working on Cryptography and Encryption algorithms on Database and Cloud environment.

Besides, he is a photographer, graphic designer and Wordpress expert.



### Ashwin Burse

BLOCKCHAIN PROGRAMMER

He is from India. He is currently the team leader in developing software solutions for the international market. With more than 10 year experience in software solutions in Indian market, he is one of the important factors helping to promote and complete ERPBLOCK to the international markets in future.



### Mrs. Nguyen Thuy Duong

FINANCIAL DIRECTOR

She was graduated from finance and accounting department, has experienced many important tasks having 3 years of experience as chief accountant of Minh Son Commercial Joint Stock Company; 3 years of experience as chief accountant An Kim Mechanical Trading Joint Stock Company; 4 years of experience as chief accountant of Holdings Limited Company. She has joined our team for a year now and is currently in the position of CFO.

Also, she is a good manager, experienced as in the position of Nhan Hoa Limited Company's CEO.



# ADVISORY TEAM

**Mr. DAVID RONALD CARNELL**

DEVELOPMENT CONSULTANT

CFO and Executive Partner Advancing World Partners Pte Ltd

M. Commerce - University of NSW, Sydney, Australia

From 1971 up to present, he occupied various important positions in large enterprises in big markets in the world such as the U.S, Australian, Pacific–Asia, ...

He has a lot of experience in such fields as finance, legal, technology, real estate, banking, sales, IT, ...

During his career, he has helped many enterprises operate efficiently and high

profitably by his long-term management and development strategies.

Some of his contribution:

-2012 up to present: Founder and CEO - Clean Energy Capital Group, Australia.

-1992 to 2012: Shareholder and Director of Australian companies collectively referred to as the Acqua International Group ("AIG").

-1993 - 2000: Hill Young & Associates - Sydney, Australia

**Mr. JOE EADES**

ADVISOR

Founder and managing partner of Advancing World Partners. He has 20 years of experience in consulting for various industries around Pacific-Asia and Europe as the roles of Director and Advisor in technology and system, automation, training and project management. He has been an advisor for various enterprises.

He has got valuable certificates such as: Advisor for Singapore National University and other big universities, Advanced Certificate in Training and Assessment, ... He has occupied many important positions during his career from 1997 up to present.

# ADVISORY TEAM



**Professor Kim Taesu**

GLOBALIZATION STRATEGY CONSULTANT

Professor, Dr. Kim Tasue is a lecturer in Engineering Department of SunMoon University, South Korea. With more than 15 year experience in studying science technology application into life, he is currently consulting and supporting ERPBLOCK in application and development in global markets.



**Mr. Will O'brien**

BLOCKCHAIN CONSULTANT

With a background in biotechnology, Will gained an interest in blockchains in 2013 while studying and immediately recognised the value of this emerging disruptive technology. Since this time he's been fervently studying and analysing projects, crypto markets and potential blockchain applications and has build a strong broad knowledge on both the industry and technology surrounding blockchains in this time. He has moved from part time trading to working in blockchain full time for the last year touching many aspects of the industry from education, private tuition,

marketing, promotion, community management and ICO consultancy. He is always looking for new and exciting use cases of blockchain technology and primarily operates to promote wider adoption of cryptocurrencies and blockchains. He has consulted and performed promotional work for EncrypGen and Darenta ICOs and co-administrates Cryptocurrency Collectors Club (CCC,) which is the the largest and oldest cryptocurrency discussion group on Facebook.

## LEGALITY, OPPORTUNITY, RISK AND COMMITMENT

### LEGALITY

ERPCOIN is released by AND Solutions LLC whose office is at 304 S. Jones Blvd # 4068 Las Vegas NV, 89107 United States. We strictly follow all international business laws applicable in the United States.

This white paper is written by the project development team for the purpose of providing information. The contents have been referred to the data from the internet and some other non-authenticated sources. Investors who invest in ERPCOIN should be aware of and consider the various risks that may be encountered before making any investment decisions.

Investors should consult legal, financial, tax and other experts before making an investment decision. You should not invest in ERPCOIN if your country's laws and economic policies do not allow circulation or keeping of encrypted currency.

Investment in ERPCOINs is not considered as a stock or securities investment in any way of understanding, and is not considered as an overall Investment Program for any investor. All participants should be aware of and carefully consider about whether an investment is appropriate for their financial situation and resources.

We recommend investors to comply with the laws of the local country and we do not represent or provide any form of warranty and refuse to be held liable in the fullest extent of the law for any such statement or document of information transmission.

### OPPORTUNITY AND RISK

Opportunities: With comprehensive analysis and macro vision of the product as well as existing ecosystems, we are very confident in the potential and great growth of the project. It is difficult to provide forecasting details, and we will not use them to attract investors. Instead, we focus all of our energies and resources to develop products and solutions, promote cooperation and call on investors and businesses to engage in transactions, exchanges, investments, and accept the exchange of goods and services for ERPCOIN in order to boost the ERP to internal and international trading markets.

With the great market opportunities and feasible competitive advantage, we are confident that ERPCOIN will soon be recognized and have blooming growth in the coming days. Just sign up and invest now to take advantage of the early arrivals. You can also share the information of the project to get a percentage for affiliate marketing.

Potential risks: Similar to any coding currency and any other ICO project, ERPCOIN also has many potential risk factors as follows.

There is a risk of losing access right to your electronic wallets due to loss or forgotten of passwords. In this case there will be no way to get it back, and your ERPCOIN number will be stuck in Blockchain forever. So please make sure to always remember and preserve the password in good condition.

Risk may arise from the local governments adopting unfavorable policies for the development of the ecosystem.

Risk comes from tax policies, market regulation policies in the countries where we operate.

The risk arises from the company's disruption, adverse changes in BTC or ETH values, hackers, network attacks, and security vulnerabilities.

The global markets and general economic conditions can also have negative impact on the project.

Investing in ERPCOIN is significantly risky and may include abnormal risks that may result in total or partial loss of that investment unless the participants fully understand, are aware of and ready to take risks.

## STATEMENT OF THE FUTURE

Commit to buy 200% of the ICO value if ERPCOIN does not enter the international exchange.

In addition to statements about project information or guaranteed commitment statements, all statements expressed in this statement, in the forum, in press releases or in any other place accessible by everybody all comprise a "future statement and forecast". These statements can be identified by phrases such as "will", "estimate", "expect", "probably", "believe", "predict", "project", "purpose", "objective", "plan", "possible", etc. or other similar synonyms. However, these terms are not the sole means of determining the future and not supervised by any regulatory authority. These statements are not guarantees of future performance and should not be over-lieable. We have no obligation to update the expected statements if the situation has been changed. By using the expected information obtained from the White Paper, the ERPCOIN website and other materials we release, you are solely responsible in case these expected statements do not come up with your expectations.

# INFORMATION

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# SUCCESS

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