



EDU Crowdsale WHITEPAPER

https://os.university/



Abstract

The Open Source University team is building first of its kind platform based on the Ethereum blockchain technology that will bring transparency between businesses, academia and learners. Our goal is to solve most of the currently existing problems for these three parties by connecting them on an entirely new level.

Our aim is to address actual significant problems for businesses, learners and the educational system, as it is now, by introducing our distributed application platform. It solves problems like scalability, shortage of candidates with relevant education and experience, rarely measured employee engagement, poor candidate experience, the role of recruitment organizations and job marketplace as middlemen between candidates and businesses and many more. Blockchain technology gives us the opportunity to store a candidate's academic achievements and certifications. This will make them trustworthy and easy for automatic distribution to all businesses and organizations.

Starting with more than 7000 massive open online courses and a pool of 60 million learners across the world, our solution has the potential to reach up to 3 billion Internet users.

Our expertise in the fields of software development, blockchain & cryptography gives us the confidence to create a distributed application platform that will be superior to all educational institutions, businesses, student and lifelong learners around the world.

Table Of Contents

2	Section 00	Abstract
4	Section 01	Vision
6	Section 02	Why blockchain
		2.1 Recruitment - business and learners (B2L) smart contract
		2.2 Content-on-demand market - business and academia (B2A)
		2.3 Educational - learners and academia (L2A)
		2.4 More details
11	Section 03	Strategy
		3.1 Involved parties
		3.2 Development phases
		3.3. Gas Consumption
16	Section 04	Benefits
17	Section 05	Technology
		3.1. Overview
		5.2. Architecture of the OSUni Core
		5.3. OSUni Core Versioning Scheme
		5.4. DAPP & hyperlog
		5.5. Security
		5.6. Scalability
22	Section 06	Token
23	Section 07	Team
25	Section 08	Roadmap
26	Section 09	Crowdsale
27	Section 10	Building traction
27	Section 11	Disclaimer
28	Section 12	EDU Token Circulation
29	Section 13	Legal

References

Section 14





1. Vision

oday over 3.16 billion Internet users from all ages, but more specifically young people, are still awaiting for a global solution to revolutionize the way they learn, develop, progress and succeed in life.

Despite living in the Information Age, 4-5 years of on-campus programs in a single-institution setup – be it public or private, are becoming a growingly inconvenient solution for an increasing number of people. That applies especially to attractive, highly-desired areas, such as IT, in which young professionals are entering the workforce, often relocating, before finishing their full studies. That leaves them to choose between a successful career and the completion of their formal degree.

Indeed, there are more than 50 platforms that provide free or open educational content and are established online brands – universities, networks of universities, etc. However, the main idea behind platforms like "EdX", "Coursera", "Novo Ed", "Udemy", etc. is to provide an opportunity for the educational content creators – colleges, public/private/individual educational content providers, to meet the end users, who can enroll in different courses.

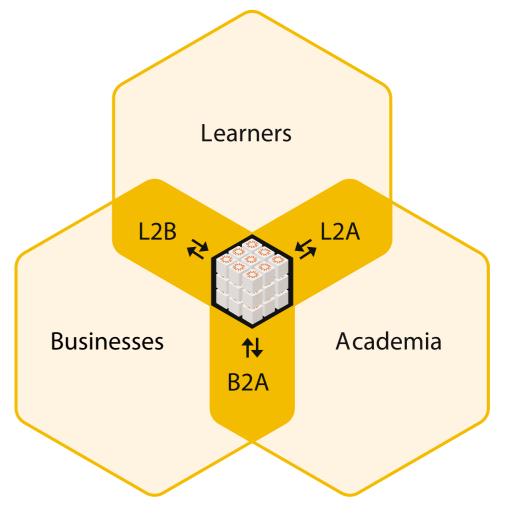
One of United Nations' Sustainable Development Goals is to ensure everyone inclusive and quality education and to promote lifelong learning(1). This goal completely corresponds with our vision to also be able to use the Open Source University platform for donations. They will be in the form of free education paid by businesses and organizations while the educational system (Academia) will reap financial benefits based on rate and successful candidates. Having in mind that "Universitas" stands for "the whole, the universe, the world", our intention is simple – to re-establish this classical community of teachers and scholars in a way which is fit for its purpose in the information age we live in.

The crypto-revolution that is happening now has the potential to achieve that goal. It will change things around by making education affordable, more beneficial by reducing the workload of third parties and will achieve traceability of all certificates. Decentralization, cryptocurrencies and smart contracts are the new solution for educating people and making them qualified for the constantly changing business demands.

To give a better overview of the counterparties we will provide an explanation about the used terms and what they represent.

- Business this term includes all kinds of small, medium and big companies operating in all areas of science, technology, construction, healthcare, automotive etc.
- Learners this term includes students and people gaining new knowledge, lifelong learners and curious minds who are seeking new challenges and professional paths.
- Academia this term includes all available up to this moment MOOCs, high schools, universities, internal training programs, etc.

The connection between the counterparties can be summarized as follows: Business and Academia (B2A), Business and Learners (B2L), Learners and Academia (L2A).







2. Why blockchain

he true potential of cryptocurrencies is still not fully revealed and expands far beyond the financial sector. The Ethereum blockchain technology brings trust between untrusted parties and can facilitate potential agreements and all kinds of communication between businesses, academia and learners. That in turn saves time, money and any misunderstandings are avoided. Nowadays these benefits are one of the most valuable assets an organization could have.

This new technology introduces transparency and removes delays as well as third party commissions between businesses, academia and learners. Blockchain enables us to regulate participants and give them more options in this microenvironment by introducing clear and highly customizable framework to automatically connect all the participants (businesses, learners, academia). All information which is saved on the blockchain is immutable and transparent for everyone. This technology will give real-time information about the most important KPIs of all the participants. For example, it can give real-time information about the performance of every single employee in a business which is part of the Open Source University network. Our highly customized smart contract will also take care of verifying and storing all of the learners' certificates on the blockchain, making them immutable and accessible to all businesses and organizations.

Feature is for innovators who dare to change the old rules and bring added value to all valuable parties.

2.1 Recruitment - business and learners (B2L) smart contract

Our highly advanced matching algorithm between business and learners will be implemented in a smart contract which will take care of the whole interaction. The connection between learners who has a set of skills in the blockchain and a business with matching requirements for these skills will be done automatically by our B2L smart contract.

The first and one of the most valuable benefits of this smart contract is that it significantly facilitates the work of third party recruitment companies. This drastically reduces business expenses in the process and brings a higher percentage of successful candidates. From a business perspective this automatically removes the necessity to publish job openings and desperately trying to reach the right candidates. The B2L smart contract will also be used to keep track of employee performance which can lead to transparent social benefits for top performers. It is a completely secure system built on top of the blockchain, allowing businesses to have up-to-date knowledge about their employees. The natural evolution of the business provoked by our B2L smart contract will be represented by better interaction with other businesses (as strategic partners).

End result for the business (in B2L) will be:

- · Advanced matching algorithm (approaching the right learners)
- · Dramatically lower recruitment expenses
- · Increase success rate of new candidates
- · Real-time performance indicators for current employees
- · Transparent social benefits for top performers
- · Up-to-date knowledge base inhouse
- Transparency in the interaction business-to-business (B2B)

Learners will use an advanced matching algorithm to find the best position in accordance with their experience and knowledge, saving hours of searching on different platforms. The biggest opportunity for the learners is getting approached by businesses based on their performance. Our B2L smart contract will secure learners selected by the business with the option to allocate part of the hiring bonus as a compensation for the candidates during their probation period.

End result for the learners (in B2L) will be:

- · Advanced matching algorithm (selecting the right position with one click instead of switching between numerous job finding platforms)
- Direct connection of all learners with the business
- Transparent social benefits and compensations for employees
- · Learners can be approached by business in a very early stage of their education (gives real-life experience and possible career path before graduation)
- · Direct connection between what you learn and the professional opportunities you have





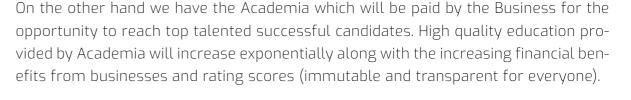
NOWADAYS	FUTURE WITH B2L SMART CONTRACT
65% of the employers claim talent shortage is the biggest challenge in hiring.	<20% of the employers will report talent shortage because of the connection the infinite pool of fresh talents updating their skills every day on the blockchain.
62% of employers felt the labour market was candidate-driven.	Business and learners will form the market by constantly changing demands. Our B2L smart contract will let businesses and learners (featuring employees and business owners) generate new ideas and actively collaborate.
64% of the companies only measure employee engagement once a year.	All businesses on the blockchain will be able to measure all important KPIs for them in real time.
Almost 60% of the job seekers report having poor candidate experience.	B2L smart contract will ensure the connection between businesses and learners by common areas of interest by avoiding common mistakes made during the old hiring process.
74% of the workforce are open to making a career move.	<15% of the workforce will be open to make a career move because the matching algorithm will pick the right candidates by measuring their interests.

2.2 Content-on-demand market - business and academia (B2A) smart contract

Our solution will give advantage to the businesses to pick the right candidates directly from the student desks and involve them in real-life situations. This ability to select candidates will be valuable for businesses which will have highly specialized employees. Businesses will have a talented pool of learners from which they can hire the right candidates. B2A smart contract will also facilitate the process of organizing internal specializations and trainings which in turn will build in-house knowledge.

End result for the Business (in B2A):

- Solving scalability constraints
- · Access to an infinite pool of new talents
- · Ability to approach learners by top performance results
- · Customizing semi-completed learners



End result for the Academia (in B2A):

- · Scalability and education corresponding to the real-life demands
- · Financial benefits given by the business when matched with the right learner
- · Partnership with businesses to organize internship programs
- · Prestige (rating which will be updated in the blockchain)

2.3 Educational - learners and academia (L2A) smart contract

L2A smart contract will bring transparency and traceability in the entire microenvironment between learners and academia. It will help the old educational system to enter the new technological age by achieving complete transparency, security and flexibility provided by the blockchain.

Academia will have absolute traceability of all the participants' results from their courses and degrees. Our smart contract will create endless possibilities to take already designed functionality to a completely new level of instant contact between academia and learners. For example, learners participating in a specific course or degree can securely save certificates and diplomas into the blockchain and have real-time feedback about ongoing courses and how they can improve their performance.

End result for the Academia (in L2A):

- · Traceability of all participants for courses and degrees
- · Real-time performance information related to courses and degrees
- · Transparency of all skill sets of the learners
- Automatically suggesting suitable candidates for newly formed courses and specializations
- Feedback from learners about future improvements, features and ideas





Learners who are using L2A smart contract will have the ability to get instant information about newly formed programs. By storing their certificates on the blockchain Learners can get feedback about their current performance in their ongoing courses and can receive advice about how to get the best result. Another benefit of the L2A smart contract is that groups of learners can be formed automatically by areas of interests and these groups can be matched to specific internship programs and real-life specializations.

End result for the learners (in L2A):

- · Authentic and immutable skill set saved on the blockchain
- Instant access to all new programs and experiments related to the area of interest
- · Feedback on how a particular learner can improve his/her performance

2.4 More details

Last, but not least, there are actually a few projects, such as Udacity, which organize their own courses into so called "nanodegrees", and Course Buffet - an aggregator that enables you to customize a pre-designed educational pathway. However, none of the current solutions empower the end-user to organize the knowledge himself.. On top of that the end-user is unable to enroll in a fully tailor-made programme, which is pan-university, trans-border, one that can be endorsed and recognized by different public and corporate entities around the world, thus to provide a fully-fledged alternative to on-campus, single-institution, closed-source curricula. We intend to deliver this opportunity to the world. As Linus Torvalds, the founder of Linux, once said -

"In real open source, you have the right to control your own destiny."

3. Strategy

The whole education technology market encompasses more than 40 discrete market segments, involving different parties. The Open Source University strategy is to involve all the parties in a distributed platform without any specific centralized dominant.

3.1. Involved parties

The main parties which will benefit from the project (yet the list is not limited) are:

3.1.1. BUSINESSES

We live in rapidly changing times, especially for businesses. Let's just consider that in a single generation, businesses have had to adapt to entirely new (digital) marketing channels, decide on how to invest in (and utilize) new technologies, and compete on a global level — things that were unimaginable a few decades back. Things have changed a lot since then and will continue to change with the rise of the 4th Industrial Revolution.

The core of business organizations consists of highly educated and motivated employees, who are turning ideas, that seem to be impossible today, a reality tomorrow. Businesses will benefit from the Open Source University project by exploring and will make good use of existing learning opportunities by organizing new learning pathways, shaping current demand of specialists and approaching the right candidates without any third party organization or job opening advertisements. That in turn saves time and money. One of the greatest benefits in the system we are developing is that part of the financial resources, which every business will save in the process, can be invested back in employees and academia, which will boost the educational system and will motivate the the workforce as well as people to learn.

3.1.2. STUDENTS AND LIFELONG LEARNERS

We want to establish the first blockchain solution in the educational sector, which creates opportunities for everyone. This unique decentralized software will take care of handling the information for all courses, certifications, and grades students have (coming from different learning providers – institutional, but also non-formal education).





Students will benefit from the system, because all their achievements will instantly be saved on the blockchain and distributed to organizations that provide academic and professional development opportunities. All achievements of the learners will be stored and distributed over the blockchain to all working in the same area business organizations with respect to the privacy of every single learner.

The strong social innovation aspect of the Open Source University is that it will help in finding the right development opportunities not only for the technically savvy or for the ones with access to high quality education, but for millions of learners from socially excluded or underprivileged groups. Others who are not traditionally enrolled in higher education are included as well, including displaced migrants, people with disabilities, a growing number of elderly, incarcerated, facing social stigma, low-income households, etc.

Open educational content comes from learning providers from all over the world, in various different languages and platforms. Now is the moment to bring all this knowledge, spread over the network, together in one place, store it in the blockchain securely and to connect promising students to the right professional opportunities regardless of religion, location or social status. This process will happen automatically and will allow learners to figure out how to better present themselves to the businesses. Our smart contracts will handle the entire process of promoting the right learners to businesses over the Ethereum blockchain.

3.1.3. ACADEMIA

We will be the GNU/Linux of Higher Education – providing the opportunity to open-source all areas of the Academia governance setup, related to the interaction with students and public and private sector demands.

Nowadays e-learning content providers (with products ranging from MOOCs to master degrees) are making significant progress building high quality courses and alternative learning experiences, such as microdegrees and nanodegrees, covering the practical applications of the skills every participant is going to gain. Harvard, MIT, Berkeley, among others, are some of the schools that you have at your fingertips through the EdX platform. 400,000+ certificates were proudly earned by EdX students up until 2015. Coursera, one of the other best practices, partners with the US State Department to create "learning hubs" around the world – a project through which students can get internet access, take more than 500 courses from 100+ top universities and educational organizations, and participate in weekly in-person study groups to make learning even more collaborative.

Furthermore, the numbers below that highlight the success of some of the leading learning content providers, speak for the great need to support and advance the expansion of the sector for the good of society:

- Udacity started, based on a successful pilot online course in Stanford that attracted 160 000 students from more than 190 countries.
- Coursera has 24 million registered users signed up for its programs, and offers more than 2 000 online courses.
- Open edX is an open source platform that powers edX courses, which has more than 10 000 000 users. Through the platform, the percentage of students required to retake a particular course dropped from 41% under the traditional format to 9% for those taking the edX blended course offering.
- Udemy has over 7 million students & more than 30 000 courses as of 2016. Furthermore, there are more than 16 000 instructors and 80+ course-on-demand languages, excluding the "Udemy for Business" corporate training/learning portal.

We invite members of the Academia into a distributed network of contributors, which contains impeccable and up-to-date information about the achievements and skills every learner gained along his/her road to excellence. The benefit for the Academia is that we'll transform the old inefficient system of paper registers, manually tracked information, lost data, into ONE shared place where all the information, related to each learner will be safely stored and available on demand. Our system will be like a personal wallet, but containing all the information, associated with every degree, specialization, or course that this participant has gained over the years.





3.2. Development Phases

The learning process has never been easier and more transparent. Now, Blockchain will prove the track record for every learner in real time. Our solution will disrupt standard education and will make qualitative connection between business, learners and academia.

By using peer-to-peer technology and by encrypting sensitive information we will be able to directly connect specific businesses, academia and learners with matching skills, interests and requirements. Businesses will be able to sponsor the right candidates via smart contract without third parties and numerous platforms for job finding. At the same time all status updates related to the specific candidate (gaining new courses or obtaining a specific degree) will also be handled. These updates will be sent via smart contracts to academia and businesses which will reflect immediate updates in all ledgers.

Academia will earn financial bonuses from all learners which have been chosen by the business and have passed interviews for a specific position. Academia will have a larger audience of learners who will be more involved because they'll know that results gained by them will go directly to the business which is constantly searching for new talents via the Ethereum blockchain. Our decentralized application (DApp) along with multiple smart contracts will take care of all the information and connections in the backend regarding every single learner in the system. By developing this technology we are saving time for all learners to focus on the important things and to automatically connect all the right academial and business organizations which offer opportunities corresponding to their needs and desires.

Along with the integration of this decentralized application, Open Source University intends to allow initiating generosity programs for educational purposes. The final solution will also have the opportunity to facilitate internal courses for the business and donations to specific groups of people who can't afford education and the right to prove themselves in a specific area of knowledge. All criteria of the donations can be set in the smart contract and donors can be certain that the sponsorship has reached its destination, avoiding any third parties and saving a lot of capital for the actual donations. Nowadays, reaching the right target is one of the most valuable assets and by using smart contracts designed for that purpose we are able to create trustworthy relations between business, academia, learners and all kinds of humanitarian activities they might have.

3.3. Gas Consumption

Since the Open Source University project is an Ethereum blockchain-based system, part of the operational issues that we investigated were related to the gas consumption. In order to stimulate all parties to be involved in the learning process, and stimulate them to provide content that is corresponds to the market demands, the decision was taken to distribute the gas consumption expenses as follows:

3.3.1. BUSINESSES

The gas used to create and modify degree blocks in the Ethereum blockchain will be paid by the business (and/or any other organizations that are leveraging the system from a content perspective). Businesses will also cover the gas consumed by Academia (while they are updating courses on the blockchain) + their interest rate (if one is defined).

If a learner wants to approach a specific business organization, but there is not a full match (i.e. all courses and requirements, defined by the business degree blocks), gas used for the communication will have to be covered by the student. Whenever there is a full match (students that completely cover business-defined learning pathways) and communication is established between the student and the business parties, gas expenses will be covered by the business.

3.3.2. LEARNERS

Gas expenses, related to profile updates, course progress, and payments for courses will initially be covered by the students. In the future, based on the Generosity concept in OS.University, after a mutual agreement, businesses will be able to cover the students' expenses partially or entirely.

3.3.3. ACADEMIA

The gas used to synchronize course data on the Ethereum blockchain will initially be paid by the Academia (providers of MOOCs and other learning experiences). Whenever Businesses start to combine those courses into learning pathways, i.e. "open source degrees", those expenses will be refunded to the Academia. In addition, businesses will pay interest rate according to what is defined by the learning providers, whose offerings are being leveraged.







4. Benefits

usinesses will benefit from shaping candidate/employee expertise and from directly approaching their learning and development needs in a distributed manner. All "men in the middle" will be excluded from the picture, thus reducing business expenses, reducing lead-time, and increasing expertise accuracy.

Academia will benefit from scaling their audience (hence the economy of scale), gaining competitive advantage through modernization and automation of operations, combined with the customization of the educational experience.

Learners will benefit from receiving higher quality education (adequate to the needs of economy) and from directly approaching employers when it comes to matching the expectations with the individual learning and development profiles all done directly through the Ethereum blockchain (without a middle-man).

Certifications will automatically be submitted on the blockchain, cutting the bureaucracy and allowing all stakeholders to focus on the important aspects of life and business.

Any personal information of the parties involved will be stored in an encrypted & secure way.

5. Technology

5.1. Overview

Open Source University will be a distributed education and certification platform, operating on the public Ethereum blockchain. The platform distinguishes 3 main networks where business, learners and Academia will transparently collaborate.

Our aim is to bring the education process to its next level. We will enable Massive Open Online Courses (MOOCs) and other high-quality learning opportunities, which are distributed over a number of online platforms and providers, to be openly integrated into the Open Source University platform, using smart contracts. This will allow students to benefit locally from the global opportunities in a structured and systemized way.

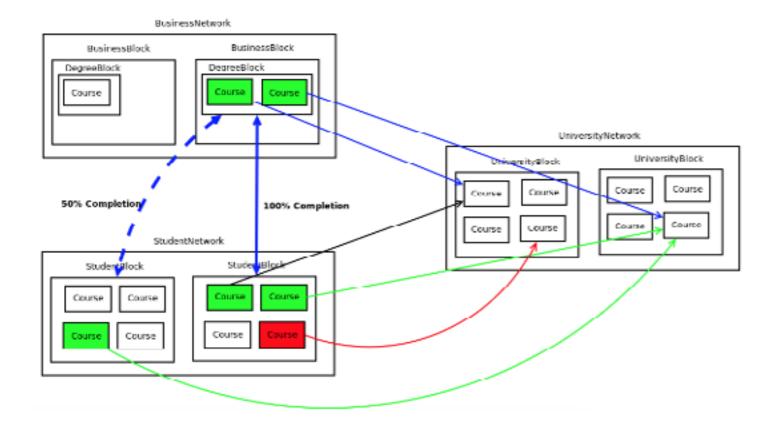
Businesses will be able to define distributed learning pathways/ open source degrees, truly presenting their demands and publish them on the Ethereum blockchain, allowing to complete those degrees and receive certification that is distributedly preserved and guaranteed. In case of a degree match, students and business will be able to directly communicate.

We call the critical set of smart contracts facilitating the most important interactions between business, students and Academia "OSUni Core". It will be kept small and highly modular to mitigate the possibility and impact of potential bugs in smart contracts.

"OSUni Core" will be made publically available with an open-source license and will go through multiple security audits on every update, to ensure the users that we'll pursue have the highest quality possible.







5.2. Architecture of the OSUni Core

- **EDU Token:** the ERC20 token used to trade courses and degrees
- **OSUni Business Registry:** handles information about company profiles & their degrees
- OSUni Academia Registry: handles information about Academia & their courses/degrees
- OSUni Learner Registry: handles information about students, progress & certification
- **OSUni Interview:** handles communication between businesses & learners
- OSUni Generosity: handles education related donations for courses and degrees

5.3. OSUni Core Versioning Scheme

The OSUni Core is going to use a semantic versioning model. Given a version number MAJOR.MINOR.PATCH, increment the:

- MAJOR version when you make incompatible API changes;
- MINOR version when you add functionality in a backwards-compatible manner;
- PATCH version when you make backwards-compatible minor improvements.

Additional labels for the pre-release and the build metadata are available as extensions to the MAJOR.MINOR.PATCH format.

5.4. DAPP & Hyperlog

etailed data will be kept on the blockchain in a multi-master, append-only data-base called 'hyperlog' based on 'MerkleDAG' objects, composed by many DAG-Nodes that are linked using the Ethereum blockchain technology.

To ensure consistency, the overall result will be verified through the OSU Interview module. Involved parties will be able to register information which will be used during every business <> learner "interview" process. The exchange of private data sets peer-to-peer which will redefine the Ethereum blockchain network and bring much needed privacy for the sensitive information, along with full transparency of the transactions.

Nevertheless, this approach improves scalability, because the 'hyperlog' functionality is essentially an equivalent to sharding. (see "Scalability" section for more details on how the data will flow between the parties involved).

5.4.1. BUSINESS PROFILES

When it comes to recruitment, businesses will be able to target the right candidates for a specific position by organizing all the learners that are available in the blockchain under unique addresses. 'OSU Business Registry' will take care of recording company profiles on the blockchain, aggregating students by skills and using 'hyperlog' (peer-to-peer connection) + 'node-rsa' (for generating 512





bit-length keys for the sensitive information) in addition to MapReduce (condensing large volumes of data into useful aggregated results) in order to handle big data smoothly on the client side.

One of the most valuable benefits is that 'OSU Business Registry' saves significant amount of time and money for the business in the process of connecting the right candidates, excluding the third parties.

5.4.2. LEARNERS PROFILE

It will be possible for the students to pay for specific courses or programs/ specializations/ open source degrees (i.e. block of courses) with all conventional currencies including ETH, BTC and LTC. Within the structure, information for every learning opportunity will be specified.

5.4.3. ACADEMIA PROFILE

Academia will start to reap the benefits of joining the blockchain the moment the businesses start to add preferable learning experiences, aggregating blockchain data, according to their needs and requirements. When businesses combine specific courses into custom specializations, adapted to their profile, fees that are already set will be paid to the institutions and experts, supplying the content. The fee (when such is charged) will be decided upon by the educators and will be publicly distributed over the Ethereum blockchain. The Academia will have a rating recorded on the blockchain which can be updated from businesses and learners based on provided content and top talents formed by specific academia.

5.5. Security

Securing our Token and sensitive information distributed over the blockchain is our highest priority. We are making three step security audits. First step is detailed internal test for information security vulnerabilities like reentrancy bugs, ponzi schemes, manipulation of smart contract outcome etc. The second step is to test every new version and upgrades of the contracts over test network consulting with private already launched successful ICOs. The third step is vulnerability testing in a sandbox environment organized with the whitehat community members incentivized by a bounty programme.

We know that smart contract developers must be a lot more security-focused than their traditional software counterparts. Over the blockchain the design and programming paradigms evolved exponentially. Unlike traditional software lifecycle, where version upgrades is the norm, smart contracts are immutable once deployed. Smart contract architecture must be highly modular foreseeing future changes.

Our testers of smart contract security understand the new paradigm of distributed trust computing and showing proficiency in frameworks as Open Zeppelin and Oyente. We strongly believe that raising awareness and responsibility on smart contract security are both essential steps in beginning to build a solid defense

5.6. Scalability

A further perk of keeping data into the blockchain only shared between businesses/ learners, is that only they get access to the messages handled by OSU Interview module. However, the general public can still see on the blockchain recorded tags and data of all the learning experiences (course, programs, etc.), related to a specific address, but nothing more.

"OSUni" network has several layers: the first one is OSUni exchange, which is built on Ethereum smart contracts, containing a few solutions which allow us to have flexibility by adding a few layers on top of one scalable base.





In short, we are adding a unique functionality to an already working Ethereum blockchain. By nature, our extension using hyperlog and MapReduce processing and aggregating big data to retrieve the right information to our clients, is extremely scalable and maintainable by all nodes in the ecosystem.

6. Token

Within the Open Source University ecosystem, our token (EDU) will be used to facilitate the connections in the educational system between Business, Learners and Academia (MOOCs and other learning opportunities).

Academia will be able to create courses and programs and upload part of the information, related to those, on the blockchain. Once the student enrolls in a specific course or a learning pathway (provided for free, or with a fee) all the information about the expertise and progress will be saved in the blockchain. That will allow businesses to target the right candidates, keeping in mind that private information about the contact of students will be kept highly secured behind public addresses of transactions, which can't be traced.

Business will also be able to publish courses and open source degree blocks, and refund the educational process for promising candidates/employees partially or entirely. The number of participants in courses will increase exponentially corresponding to the added value of the courses and degrees, which Academia is supplying.

Originally, the ERC20 token standard was available and actively being discussed as an Ethereum Improvement Proposal (EIP). On GitHub, Hudson Jameson of the Ethereum Foundation said, "To be clear, this is NOT a new version of ERC-20. This PR is simply meant to formally define ERC-20 version1 since there are slight deviations within the community. Once a community consensus on version1 is reached, we will mark this ERC as accepted and it will become official with regards to the EIP repo."

The Open Source University token (EDU) is designed according the latest EIPs that has been adopted in the previous hard fork and these planned for immediate adoption expected to be included on the next hard fork.

EDU tokens will be created during the pre-sale and the actual sale period depending on how many are purchased and acquired during that period.

7. Team



Hristian Daskalov, Project Lead

Author of the book "Stakeholder Management in Higher Education, Research & Innovation". Former secretary general of the national students' assembly in Bulgaria. PhD student at Sofia, Brno, and Riga Technical Universities in the area of open source project management. Policy expert at the Brain Workshop Institute with background in the area of innovation, incl. as part of the expert body behind the national investment program on science and education, and as a consultant to the Ministry of Economy on the "Smart Specialization Strategy" (S3).



Jordan Jambazov, Technology Lead

Senior Software developer with 10+ years of experience. Co-founder of software consulting company IO Era. Open Source software advocate. Jordan has experience in organizing and leading academic courses and broader learning & development initiatives, such as hackathons, in an open and collaborative manner, leveraging community engagement and co-creation tools and techniques.



Dobromir Kovachev, Blockchain Developer

More than 10 years experience in software development field combined with successfully finished software solutions with National significance for customers like "Kozloduy" NPP, "Belene" NPP and NABUCCO pipeline. Deep understanding of blockchain and real live solutions. Passionate visioner and lifelong learner, with years of experience as developer and coach of cross functional teams.







Momchil Jambazov, Creative Technologist

Digital designer, web developer and problem solver with over 8 years of experience in building websites, e-commerce and other digital experiences. Momchil is passionate about new technologies, such as blockchain cryptocurrencies, and strives to build a better and more beautiful web. His other passion is related to open education, incl. Massive Open Online Courses (MOOCs) as a mean to open-up academic learning towards new audiences. His entrepreneurial experience includes co-founding three successfull companies in the filed of web and application development - Empybit, Code Ideo and IO Era, working with clients from Europe to Canada and the United States.



Vladimir Tasev, Blockchain Developer

Vladimir has deep knowledge as a software engineer with rich experience in .NET framework, SQL Server, web development and Solidity. His professional experience begins as Software developer at DeltaStock LTD - the leading company for providing integrated online trading services to clients from all segments in Bulgaria. He is currently involved in several projects in the digital world. He is a co-founder of Cerve. me and founder of the Softador.com. All of this is supported by a degree of Business Informatics that provided him with the knowledge in developing IT strategies and project management that involves establishing and pursuing the project goals.



Petar Angelov, Developer

Petar has a solid experience in the IT field with more than 6 years working as a Programmer Analyst. Additionally, he has a profound knowledge in .Net framework and SQL Server technologies. What adds up to his professional experience is the development of trading forex software. Along with his role as a developer, he is also engaged in business analysing. Since the beginning of 2016 Petar has been a huge blockchain fan and etherium enthusiast. His knowledge and experience is also backed up by a Masters degree in Information Technologies.

8. Roadmap

2015

The OSUni proof-of-concept phase was initiated, along with corporate partners from the Bulgarian industry and software development sectors, resulting in early versions of the system's architecture and design. The OSUni research project initiated at the Faculty of Management within the Technical University of Sofia, resulting in scientific publications on the subject, published in Bulgaria, Latvia, and the Czech Republic.

2016

OSUni was announced among the top 10 social innovation ideas globally, in competition with 400 technology concepts and 130+ project proposals as part of the Living Progress Challenge of Hewlett Packard Enterprise. OSUni receives positive reviews and engages itself in expanding its partnership network under programs for supporting young entrepreneurs, led by the Ministry of Economy and the Open Society Institute, as well as through the Sofia Business School.

2017

OSUni was announced as a 2017 "YouthSpeak" forum winner in Latvia, based on a scaled-down prototype version, resulting in a 2-month distributed learning program implementation project at a community center in Sao Paulo, Brazil. The OSUni development phase reaches an important milestone, given the expansion of the team with professionals from a leading software consultancy and experts, specializing in blockchain-based applications, leading the way to our initial currency offering (ICO).

2018

EDU tokens will be registered for trading at various cryptocurrency exchanges. Universities, online platforms, and other L&D providers, will be onboarded, along with their educational offerings. The beta version of OSUni platform is to be released in 04 2018.

2019

A global educational marketplace will function on top of the distributed database, i.e. the Ethereum blockchain. Academia, learners, and businesses will have the chance to see the benefits of implementing the platform in practice – from learning, credentials verification, and career development perspective.





9. Crowdsale

he tokensale will be held through a smart contract. Its address will be pub-I lished on the Open Source University website on the 20th of November. The first funding round (the pre-sale) will end either when 4,800,000 EDU tokens have been sold or on the 31st of December. EDU tokens are sold to accelerate the development of the Open Source University platform. The pre-sale goal is to raise ~3750 ETH for funding the platform's Alpha release and initial business development. The Alpha release, the main tokensale and the EDU token exchange listing should take place in first half of 2018.

DURING PRESALE:

The first 2,601,600 tokens sell at a price of: 1350 EDU per 1 ETH The other 2,198,400 tokens sell at a price of: 1200 EDU per 1 ETH



- DEVELOPMENT 50%
- BUSINESS DEVELOPMENT
- MARKETING 15%
- REGULATION & TAXES
- CONTINGENCY
- LEGAL & ADMINISTRATIVE



- - 4,800,000 EDUs
- PUBLIC TOKEN SALE 30,000,000 EDUs
- OPEN SOURCE UNIVERSITY 8,400,000 EDUs
- TEAM & ADVISERS 3.840,000 EDUs
- BOUNTY PROGTRAM 960,000 EDUs





10. Building traction

s part of our sustainability and traction building strategy, we are going to Approach and build partnerships with businesses, academic institutions and student organizations.

Some of the potential partners that we recognize on the ed.tech vertical are Coursera, EdX, Udemy, Future Learn, Open 2 Study and others listed in the document "Research on the existing EdTech business landscape".(3)

As business partners we will directly approach all "Fortune 2018" technological companies and a dedicated team will be working with them to flawlessly adopt the technology.

In order to build traction among students, we will directly approach international, nation, and local technology-oriented and representative student bodies, starting with: ESU (European Students Union), ESTIEM (European Students of Industrial Engineering & Management), BEST (Board of European Students of Technology), NASC (National Association of the Students Councils).

11. Disclaimer

I e have invested in seeking out legal and compliance expertise to ensure that EDU crowdsale meets all current regulatory rules of the Initial Coin Offering at the ICO-stage.

According to the professional opinion of our legal advisors, based on the Howey Test, our EDU Tokens should not be deemed as security tokens and do not need to be registered as security.

OS.University focuses on the legislative regulation of the ICO, digital tokens and operations with cryptocurrencies to provide our users and contributors safe and reliable solutions for crowdfunding

The EDU Token is a utility token and it does not constitute any kind of securities.

In accordance with the laws and with respect to our contributors we adopted a "know your customer" procedure (KYC). This procedure will be in place for all our contributors.

Our KYC procedure is based on already provided solution by Parity Technologies ltd called PICOPS (https://picops.parity.io/#/). The PICOPS solution was integrated into our website (https://os.university/) according to described instructions by Parity Technologies ltd. https://github.com/paritytech/certifier-website/wiki/PICOPS-Developer-Guide.

If the contributors pass all the legal procedures implemented into PICOPS by Parity Technologies ltd. before contributing they have to fill in their Surname, Given name, Country, email and an already verified ETH Wallet on our platform (https:// os.university). Apart from this, all contributors have read and agree with the Whitepaper, Terms and Conditions and Privacy Policy documents. Most importantly, all contributors need to confirm that they are not US citizens.

Our whitelisting process includes all the details mentioned above.

Our EDU token pre-sale period will start from 20.11.2017 till 31.11.2017 but if we change the dates later on because of unpredicted circumstances, we accept no responsibility.

Our EDU token sale period will start from 04.06.2018 till 01.07.2018, when we have released OSUni platform's alpha. If unpredicted circumstances occur we accept no responsibility.

RECHAINED ltd. company is behind statements like Open Source University, OSUni and We. RECHAINED ltd. is the legal owner of all the information, code, designs, tokenomics and materials issued which are related to Open Source University project.

12. EDU token circulation

When the OSUni platform is mature enough and all participants can collaborate and benefit by using it, it's necessary to take reasonable fees to be able to continue working on the customer experience and all the extra requirements and suggestions you might have. All fees will be taken only from users which have made transactions using Ethereum for method of payment.

The token fee will be divided by participants:

- The OSUni platform will collect a transaction fee for subscriptions of new businesses and academia on the platform, aggregating paid courses on the blockchain, bidding for preparing custom courses and interview bounties dropped by businesses to learners.
- Learners will receive EDU tokens when they win challenges prepared by academia and businesses.
- Academia will receive fees from requests for custom courses by businesses and organizations along with benefits from all paid courses.
- Businesses are gaining access to an endless pool of learners, selecting already existing learning programs or preparing new ones corresponding with current business demands.

Platform fees will be divided in two parts which are:

- 30% of EDU tokens burnout.
- 70% will be allocated for market expansion and OSUni platform support

13. Legal

13.1. Disclaimer of liability

To the maximum extent permitted by the applicable laws, regulations and rules, RECHAINED Ltd. will not be liable for any consequential, indirect, special, incidental, or other losses of any kind, in tort, contract or otherwise (including but not limited to loss of revenue, income or profits, and loss or use of data), which arise from or in connection with any acceptance of this Whitepaper (or any part thereof by you) or reliance on it.

13.2. Risks and uncertainties

Prospective purchasers of EDU tokens (as referred to in this Whitepaper) should carefully consider and evaluate all risks and uncertainties associated with RE-CHAINED Ltd., the Distributor and their respective businesses and operations, the EDU tokens, the RECHAINED Ltd. Initial Token Sale (each as referred to in the Whitepaper), all information set out in this Whitepaper and the T&Cs prior to any purchase of EDU tokens. If any of such risks and uncertainties develop into actual events, the business, financial condition, results of operations and prospects of RECHAINED Ltd. could be materially and adversely affected. In such cases, you may lose all or part of the value of the EDU tokens.





13.3. No representations and warranties

RECHAINED Ltd. does not make or purport to make, and hereby disclaims, any representation, warranty or undertaking in any form whatsoever to any entity or person, including any representation, warranty or undertaking in relation to the truth, accuracy and completeness of any of the information set out in this Whitepaper.

13.4. Terms used

To facilitate a better understanding of the EDU tokens being offered for purchase by the Distributor, and the businesses and operations of RECHAINED Ltd., certain technical terms and abbreviations, as well as, in certain instances, their descriptions, have been used in this Whitepaper. These descriptions and assigned meanings should not be treated as being definitive of their meanings and may not correspond to standard industry meanings or usage. Words importing the singular shall, where applicable, include the plural and vice versa and words importing the masculine gender shall, where applicable, include the feminine and neuter genders and vice versa. References to persons shall include corporations.

13.5. No further information or update

No person has been or is authorised to give any information or representation not contained in this Whitepaper in connection with RECHAINED Ltd. and its respective businesse and operations, the EDU tokens, the RECHAINED Ltd. Initial Token t (each as referred to in the Whitepaper) and, if given, such information or representation must not be relied upon as having been authorised by or on behalf of RECHAINED Ltd. The RECHAINED Ltd. Initial Token Sale (as referred to in the Whitepaper) shall not, under any circumstances, constitute a continuing representation or create any suggestion or implication that there has been no change, or development reasonably likely to involve a material change in the affairs, conditions and prospects of RECHAINED Ltd. or in any statement of fact or information contained in this Whitepaper since the date hereof.

13.6. No offer of securities or registration

This Whitepaper does not constitute a prospectus or offer document of any sort and is not intended to constitute an offer of securities or a solicitation for investment in securities in any jurisdiction. No person is bound to enter into any contract or binding legal commitment and no cryptocurrency or other form of payment is to be accepted on the basis of this Whitepaper. Any agreement in relation to any sale and purchase of EDU tokens (as referred to in this Whitepaper) is to be governed by only the T&Cs of

such agreement and no other document. In the event of any inconsistencies between the T&Cs and this Whitepaper, the former shall prevail. You are not eligible to purchase any EDU tokens in the RECHAINED Ltd. Initial Token Sale (as referred to in this Whitepaper) if you are a citizen, resident (tax or otherwise) or a green card holder of the United States of America. No regulatory authority has examined or approved of any of the information set out in this Whitepaper. No such action has been or will be taken under the laws, regulatory requirements or rules of any jurisdiction. The publication, distribution or dissemination of this Whitepaper does not imply that the applicable laws, regulatory requirements or rules have been complied with.

13.7. No advice

No information in this Whitepaper should be considered to be business, legal, financial or tax advice regarding RECHAINED Ltd., the Distributor, the EDU tokens, the RE-CHAINED Ltd. Initial Token Sale (each as referred to in the Whitepaper). You should consult your own legal, financial, tax or other professional adviser regarding RECHAINED Ltd. and its respective businesse and operations, the EDU tokens, the RECHAINED Ltd. Initial Token Sale (each as referred to in the Whitepaper). You should be aware that you may be required to bear the financial risk of any purchase of EDU tokens for an indefinite period of time.

13.8. Representations and warranties by you

By accessing and/or accepting possession of any information in this Whitepaper or such part thereof (as the case may be), you represent and warrant to RECHAINED Ltd. as follows:

- · you agree and acknowledge that the EDU tokens do not constitute securities in any form in any jurisdiction;
- · you agree and acknowledge that no regulatory authority has examined or approved of the information set out in this Whitepaper, no action has been or will be taken under the laws, regulatory requirements or rules of any jurisdiction and the publication, distribution or dissemination of this Whitepaper to you does not imply that the applicable laws, regulatory requirements or rules have been complied with;





- · you agree and acknowledge that this Whitepaper, the undertaking and/or the completion of the Blockchain Initial Token Sale, or future trading of the EDU tokens on any cryptocurrency exchange, shall not be construed, interpreted or deemed by you as an indication of the merits of the Blockchain, the EDU tokens, the Blockchain Token Sale (each as referred to in this Whitepaper);
- · the distribution or dissemination of this Whitepaper, any part thereof or any copy thereof, or acceptance of the same by you, is not prohibited or restricted by the applicable laws, regulations or rules in your jurisdiction, and where any restrictions in relation to possession are applicable, you have observed and complied with all such restrictions at your own expense and without liability to Blockchain;
- · you agree and acknowledge that this Whitepaper does not constitute a prospectus or offer document of any sort and is not intended to constitute an offer of securities in any jurisdiction or a solicitation for investment in securities and you are not bound to enter into any contract or binding legal commitment and no cryptocurrency or other form of payment is to be accepted on the basis of this Whitepaper;
- · you agree and acknowledge that in the case where you wish to purchase any EDU tokens, the EDU tokens are not to be construed, interpreted, classified or treated as:
- 1) any kind of currency other than cryptocurrency;
- 2) debentures, stocks or shares issued by any person or entity (Blockchain)
- 3) units in a business trust;
- 4) derivatives of units in a business trust;
- 5) units in a collective investment scheme;
- 6) rights, options or derivatives in respect of such debentures, stocks or shares;
- 7) rights under a contract for differences or under any other contract the purpose or pretended purpose of which is to secure a profit or avoid a loss;
- 8) any other security or class of securities.
- 9) you are fully aware of and understand that you are not eligible to purchase any EDU tokens if you are a citizen, resident (tax or otherwise) or green card holder of the United States of America:
- 10) you have a basic degree of understanding of the operation, functionality, usage, storage, transmission mechanisms and other material characteristics of cryptocurrencies, Blockchain-based software systems, cryptocurrency wallets or other related token storage mechanisms, Blockchain technology and smart contract technology;
- 11) you are fully aware and understand that in the case where you wish to purchase any EDU tokens, there are risks associated with Blockchain and its respective business and operations, the EDU tokens, the Blockchain Token Sale (each as referred to in the Whitepaper); 12) you agree and acknowledge that Blockchain is not liable for any indirect, special, incidental, consequential or other losses of any kind, in tort, contract or otherwise (including but not limited to loss of revenue, income or profits, and loss of use or data), arising out of or in connection with any acceptance of or reliance on this Whitepaper or any part thereof by you; 13) all of the above representations and warranties are true, complete, accurate and nonmisleading from the time of your access to and/or acceptance of possession this Whitepaper or such part thereof.



The distribution or dissemination of this Whitepaper or any part thereof may be prohibited or restricted by the laws, regulatory requirements and rules of any jurisdiction. In the case where any restriction applies, you are to inform yourself about, and to observe, any restrictions which are applicable to your possession of this Whitepaper or such part thereof (as the case may be) at your own expense and without liability to RECHAINED Ltd. Persons to whom a copy of this Whitepaper has been distributed or disseminated, provided access to or who otherwise have the Whitepaper in their possession shall not circulate it to any other persons, reproduce or otherwise distribute this Whitepaper or any information contained herein for any purpose whatsoever nor permit or cause the same to occur.

13.10. Cautionary note on forward-looking statements

All statements contained in this Whitepaper, statements made in press releases or in any place accessible by the public and oral statements that may be made by RECHAINED Ltd. or its respective directors, executive officers or employees acting on behalf of RECHAINED Ltd. (as the case may be), that are not statements of historical fact, constitute "forwardlooking statements". Some of these statements can be identified by forward-looking terms such as "aim", "target", "anticipate", "believe", "could", "estimate", "expect", "if", "intend", "may", "plan", "possible", "probable", "project", "should", "would", "will" or other similar terms. Neither RECHAINED Ltd., the Distributor nor any other person represents, warrants and/or undertakes that the actual future results, performance or achievements of RECHAINED Ltd. will be as discussed in those forward-looking statements. The actual results, performance or achievements of RECHAINED Ltd. may differ materially from those anticipated in these forwardlooking statements. Nothing contained in this Whitepaper is or may be relied upon as a promise, representation or undertaking as to the future performance or policies of RECHAINED Ltd. Further, RECHAINED Ltd. disclaim any responsibility to update any of those forwardlooking statements or publicly announce any revisions to those forward-looking statements to reflect future developments, events or circumstances, even if new information becomes available or other events occur in the future. However, these terms are not the exclusive means of identifying forward-looking statements. All statements regarding RECHAINED Ltd.'s financial position, business strategies, plans and prospects and the future prospects of the industry which RECHAINED Ltd. is in are forward-looking statements. These forward-looking statements, including but not limited to statements as to RECHAINED Ltd.'s revenue and profitability, prospects, future plans, other expected industry trends and other matters discussed in this Whitepaper regarding RECHAINED Ltd. are matters that are not historic facts,





but only predictions. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual future results, performance or achievements of RECHAINED Ltd. to be materially different from any future results, performance or achievements expected, expressed or implied by such forward-looking statements.

These factors include, amongst others:

- (a) changes in political, social, economic and stock or cryptocurrency market conditions, and the regulatory environment in the countries in which RECHAINED Ltd. conducts its respective businesses and operations;
- (b) the risk that RECHAINED Ltd. may be unable or execute or implement their respective business strategies and future plans;
- (c) changes in interest rates and exchange rates of fiat currencies and cryptocurren-
- (d) changes in the anticipated growth strategies and expected internal growth of RE-CHAINED Ltd.:
- (e) changes in the availability and fees payable to RECHAINED Ltd. in connection with their respective businesses and operations;
- (f) changes in the availability and salaries of employees who are required by RE-CHAINED Ltd. to operate their respective businesses and operations;
- (g) changes in preferences of customers of RECHAINED Ltd.;
- (h) changes in competitive conditions under which RECHAINED Ltd. operate, and the ability of RECHAINED Ltd. to compete under such conditions;
- (i) changes in the future capital needs of RECHAINED Ltd. and the availability of financing and capital to fund such needs; (j) war or acts of international or domestic terrorism;
- (k) occurrences of catastrophic events, natural disasters and acts of God that affect the businesses and/or operations of RECHAINED Ltd.;
- (l) other factors beyond the control of RECHAINED Ltd.; and
- (m) any risk and uncertainties associated with RECHAINED Ltd. and their businesses and operations, the EDU tokens, the RECHAINED Ltd. Initial Token (each as referred to in the Whitepaper). All forward-looking statements made by or attributable to RE-CHAINED Ltd. or persons acting on behalf of RECHAINED Ltd. are expressly qualified in their entirety by such factors. Given that risks and uncertainties that may cause the actual future results, performance or achievements of RECHAINED Ltd. to be materially different from that expected, expressed or implied by the forward-looking statements in this Whitepaper, undue reliance must not be placed on these statements. These forward-looking statements are applicable only as of the date of this Whitepaper.

13.11. Market and industry information and no consent of other persons

This Whitepaper includes market and industry information and forecasts that have been obtained from internal surveys, reports and studies, where appropriate, as well as market research, publicly available information and industry publications. Such surveys, reports, studies, market research, publicly available information and publications generally state that the information that they contain has been obtained from sources believed to be reliable, but there can be no assurance as to the accuracy or completeness of such included information. Save for RECHAINED Ltd., the Distributor and their respective directors, executive officers and employees, no person has provided his or her consent to the inclusion of his or her name and/or other information attributed or perceived to be attributed to such person in connection therewith in this Whitepaper and no representation, warranty or undertaking is or purported to be provided as to the accuracy or completeness of such information by such person and such persons shall not be obliged to provide any updates on the same. While RECHAINED Ltd. have taken reasonable actions to ensure that the information is extracted accurately and in its proper context, RECHAINED Ltd. have not conducted any independent review of the information extracted from third party sources, verified the accuracy or completeness of such information or ascertained the underlying economic assumptions relied upon therein. Consequently, neither RECHAINED Ltd., the Distributor, nor their respective directors, executive officers and employees acting on their behalf makes any representation or warranty as to the accuracy or completeness of such information and shall not be obliged to provide any updates on the same.





14. References

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