

eCommerce [RH329] :: Design Specification

Version 1 Published February 27, 2009 Created by Nathan Curtis

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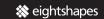
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Change History

Version 1 :: June 26, 2009

- Initial design spec authored based on final wireframes and design strategy
- Inclusive of requirements for product category, product, cart, and checkout pages



Reviewers

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Design Strategy & Research



Creative Brief

The ecommerce flow requires a range of updates based on formative user research and business requirements.

In an effort to increase product marketing impact and social interactions, the team looks to improve marketing billboards on product and category pages and enable product ratings. Additionally, customer service will improve via inline click-to-chat sessions between customer and representative.

In addition, new business requirements will facilitate credit check across multiple audience types, promotion codes to enable discounts, and varied shipping options and discounts.

Design Objectives

- 1. Lift order conversions
- 2. Improve customer satisfaction
- 3. Increase store flexibility

Project Scope

The project scope is limited to requirements formally identified by Product Marketing in:

ProjectRH329.FallUpdates.Requirements.doc

Target Audience

The audiences for this documentation include:

- Product Marketing: To understand and validate the realization of the user experience based on requirements
- **Engineering:** Learn and respond to design treatments that must be implemented.
- **Quality Assurance:** Identify test cases and clarify requirements in detail.
- Design Peers: Confirm and collaborate on a consensus design solution across roles

Deliverables

Design Strategy

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Wireframes & Design Specification

Documentation of the interaction design, depicting the structure, behaviors, and functional requirements

Visual Design Comps

Visual, high-fidelity mockups that clarify color, typography, and final layout upon which presentation layer assets are created

Usability Test Script

Prototype

Moderate fidelity mockups used to assess design quality via usability testing with participants

Usability Test Report

Assumptions, Constraints & Other Considerations

- All visual style, typography, and layout will be instantiated based on exisiting conventions
- Components will be reused, particularly those for page shells and existing page designs
- Product taxonomy (including available product attributes and classifications) will remain unchanged for this release

Presentation Model

The experience will be built largely upon the existing design system foundation of page types & components. However, new components and page types will be defined and design as necessary.



Design Objectives

The following objectives are formed as a result of design collaboration, site analytics of the e-commerce process, and user-centered feedback derived from interviews.

Lift Order Conversions

- Decrease exit rate by answering key questions
- Improve user interface of complex customer decisions
- Enhance product displays via billboard photos & carousels

2 Improve Customer Satisfaction

Enable customers to engage more deeply through:

- Real-time customer support
- Customer ratings

Increase Store Flexibility

Broaden store capabilities to:

- · Offer varied discounts through promo codes
- Handle consumer and business customers differently



Formative Research

Introductory descriptive text about the context of the quotes Lorem ipsum dolor sit amet, consectetuer adipiscing elit. Morbi commodo, ipsum sed pharetra gravida, orci magna rhoncus neque, id pulvinar odio lorem non turpis.

Approach

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Participants

Sed aliquam, nunc eget euismod ullamcorper:

- [Participant Type] (##)

[Summary Point]

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[Summary Point]

- [Objective bullet point]
- [Objective bullet point]
- [Objective bullet point]

[Summary Point]

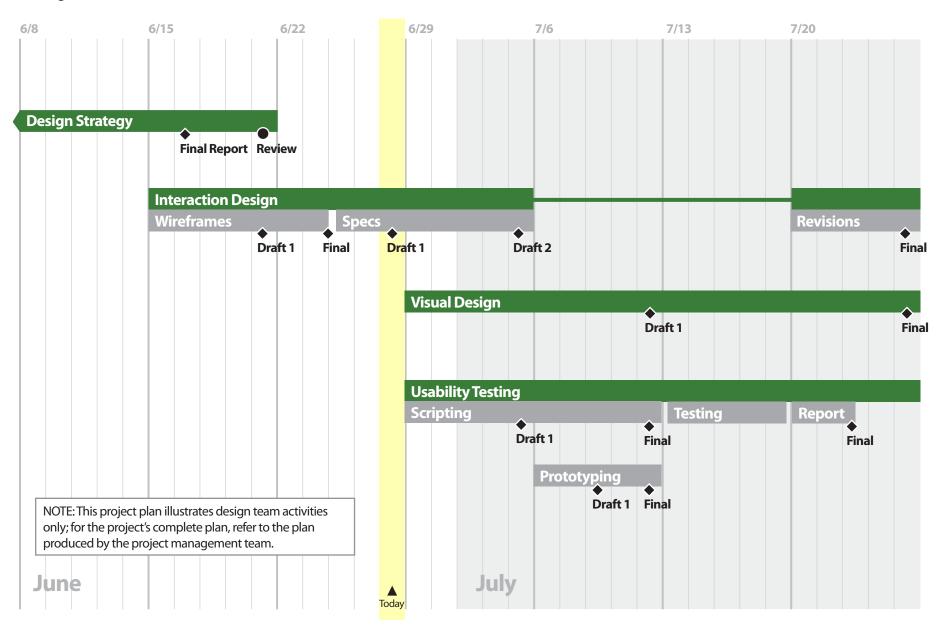
- [Objective bullet point]
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- [Objective bullet point]

[Summary Point]

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Project Plan

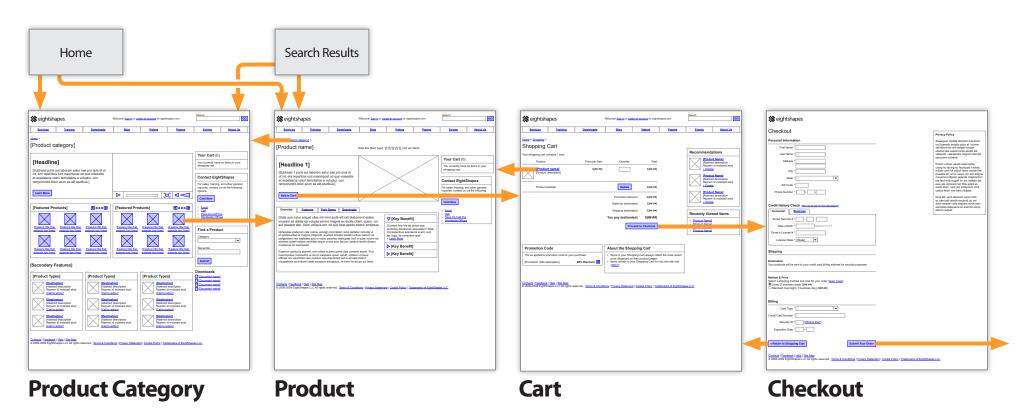
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Maps & Flows

Flow

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Page Variations

N/A

- 1. Single Photograph, No Items in Cart
- 2. Multiple Photos, Items in Cart
- 1. Empty
- 2. 1 Item
- 3. Many Items, with Promo Code applied
- 1. Standard
- 2. Business Credit Check, FREE Shipping

Components

- c1. Contact Us
- c2. Mini-Cart

- c1. Contact Us
- c2. Mini-Cart
- c3. Billboard
- c4. Accordion
- c5. Ratings

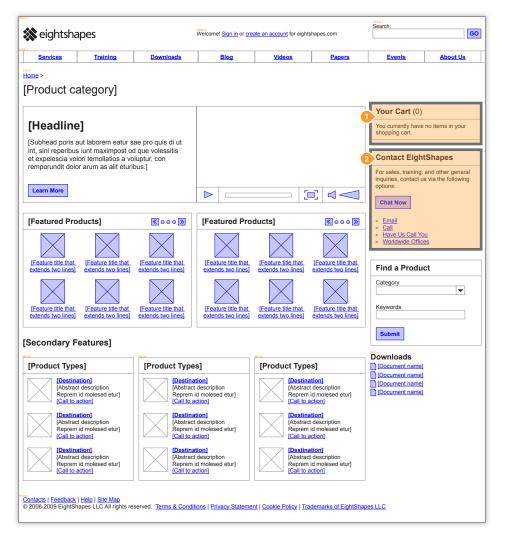
c5. Promotion Code

- c6. Credit History Check
- c7. Shipping Options

Pages



1. Product Category



The product category page includes a video spotlight and a range of featured product collections.

New Components

The product category page will include the following two new components:

- 1. c1. Mini-Cart
- 2. c2. Contact Us

These two components will be displayed, in that order, at the top of the page's sidebar, above existing components to Find a Product and Downloads.

c1. Contact Us & Click-to-Chat

A Standard (with Click-to-chat)

Contact EightShapes

For sales, training, and other general inquiries, contact us via the following options:

Chat Now

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- 🥟 » Email
- 🔥 » Call
- » Have Us Call You
- » Worldwide Offices

B Non-interactive (no Click-to-Chat)

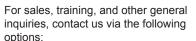
Contact EightShapes

For sales, training, and other general inquiries, contact us via the following options:

- » Email
- » Call
- » Have Us Call You
- » Worldwide Offices

Pop-in

Contact EightShapes



Chat Now

- » Email
- » Call
- » Have Us Call You
- » Worldwide Offices

Static

Contact EightShapes

[Location Name] [Address 1] [City], [State] ##### Phone: (###) ###-#####

Variations

A. Standard (with Click-to-Chat B. Non-interative (no Click-to-Chat) C. Pop-in D. Static

Clikc-to-Chat

The Click-to-Chat program enables customers to contact and have direct, online communication with a support representative. The experience — beyond the new trigger to open the window via the Contact Us component — is already in place for the Support site area. Please refer to that project's documentation for background and requirements of the program.

Elements

1. Header

■ Enable publisher to update label on a per-page (per-product) basis

2. Description

- Enable publisher to update description on a perpage (per-product) basis
- Limit to no more than three lines of text
- Minimize description variation across pages
- End description with "...options:"

3. Chat Now Button

- → onclick: Open the existing click-to-chat window already available within the support section
- If (normal business hours) and (Click-to-chat is enabled for the product or product category), then display the Chat Now button. Otherwise, hide this button.

4. Email Link

→ onclick: Navigate to the Email Us page.

5. Call Link

→ onclick: Navigate to the Call Us page.

6. Have Us Call You Link

onclick: Navigate to the Have Us Call You page.

7. Worldwide Offices Link

→ onclick: Navigate to the Worldwide Offices page.

8. Close Button

→ onclick: Close the popin window, and return focus to the parent page.

9. Address

The static address includes an location name, street address lines 1 & 2, City, State, ZIP Code, and phone number.

Use the static address when contacting EightShapes directly is not preferred, or when the primary task is to cut and paste the address or send the company mail.

c2. Minicart

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Without Promo Code

Empty Cart

Your Cart (0)

You currently have no items in your shopping cart.

With Promo Code

Your Cart (0)

You currently have no items in your shopping cart.

Promo code: [Code name]



1 Item

Your Cart (1)

Edit Cart 1

[Product name]

 \times [Product description Necti blaces dolor mollatem dolor maionsenis maximo] \$##.##

Subtotal: \$##.##

Proceed to Checkout

Your Cart (1)

Edit Cart

[Product name]

[Product description Necti blaces dolor mollatem dolor maionsenis maximol \$##.## **\$##.**##

Promo code: [Code name] Subtotal: \$#### \$##.##

Proceed to Checkout

2+ Items

Your Cart (2)

Edit Cart

Added to your cart:

[Product name]

[Product description Necti blaces dolor mollatem dolor maionsenis maximol \$##.##

Other items in your cart:

[Product name]

[Product description Necti blaces dolor mollatem dolor maionsenis maximol \$##.##

Subtotal: \$##.##

Proceed to Checkout

Your Cart (3)

Edit Cart

 \times

X

[Product name]

[Product description Necti blaces dolor mollatem dolor maionsenis maximo] \$##.## \$##.##

[Product name] (2)

[Product description Necti blaces dolor mollatem dolor maionsenis maximol \$##.## \$##.## (\$##.## per item)

Promo code: [Code name]

Subtotal: \$#### \$##.##

Proceed to Checkout

The Minicart is a Sidebar component that enables a user to view their carts contents. prune undesired options, and proceed to checkout without having to navigate to the shopping cart.

Variations

Empty cart:

A. Without promo code

B. With promo code

1 item in cart:

C. Without promo code

D. With promo code

2+ items in cart:

E: Without promo code (in-page update)

F: With promo code

Elements

1. Minicart header

2. Empty cart message

Empty Cart Message; otherwise hide this message.

3-6 Product

product in the cart, including the product name, description, price, and remove button.

3. Product name

→ onclick: Navigate to the product page

4. Product description

■ Limit to no more than two lines (~60 characters). If a description exceeds 60 characters, truncate at 60 characters and follow with "..."

5. Product price

- Format all prices with commas for thousands and two decimal point accuracy
- If the product has quantity > 1, then show a price per item in parentheses.
- price as gray, struckthrough, and to the left of the discounted price.

6. Remove product button

→ onclick: Remove the product from the shopping cart, and refresh the minicart display

7. Edit cart link

→ onclick: Navigate to the shopping cart page

8. Subtotal

- Display the sum all product costs
- Format all prices with commas for thousands and two decimal point accuracy

9. Proceed to checkout button

→ onclick: Navigate to the checkout page

10. Added to your cart message

cart within the current page via the add-to-cart button.

11. Other items in your cart message

G→ Display if other items were already in the cart and the user has added an item to the cart within the current page via the add-to-cart button.

12. Promo code

 If the user has applied a promo code to their shopping cart, then show the promo code.

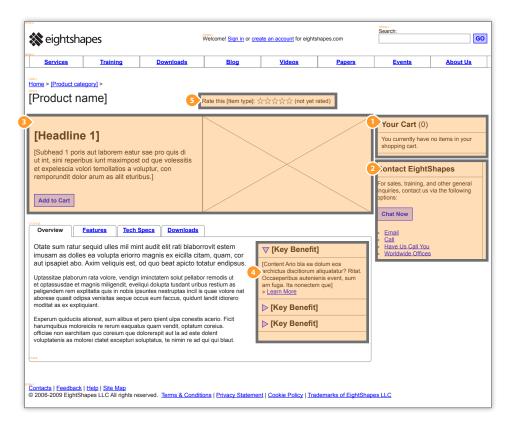
13. Remove promo code button

- If the user has applied a promo code to their shopping cart, then show the remove promo code button.
- → onclick: Remove the promo code from the shopping cart and refresh the minicart.



2. Product

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The product page includes details across four tabs, highlights key features via a spotlight billboard, and provides calls-to-action.

New Components

The product page includes the following new components:

- 1. c1. Minicart
- 2. c2. Contact Us
- 3. c3. Billboard
- 4. c4. Accordion
- 5. c5. Ratings

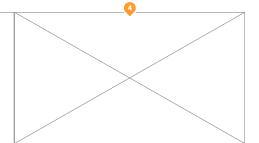
The c1. Minicart and c2. Contact Us components will be displayed, in that order, at the top of the page's sidebar, above any existing components.

c3. Billboard

[Headline 1]

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[Subhead 1 poris aut laborem eatur sae pro quis di ut int, sini reperibus iunt maximpost od que volessitis et expelescia volori temollatios a voluptur, con remporundit dolor arum as alit eturibus.]



3 Add to Cart

A Standard

[Headline 2]

[Subhead 2 poris aut laborem eatur sae pro quis di ut int, sini reperibus iunt maximpost od que volessitis tur, con remporundit dolor arum as alit eturibus.]



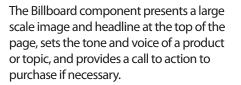


[Headline 3]

[Subhead 3 poris aut laborem eatur sae pro quis di ut int, sini reperibus iunt maximpost od que volessitis tur, con remporundit dolor arum as alit eturibus.]

Add to Cart





Variations

A. Standard

B. Two Features

C. Feature Carousel

Elements

1. Feature headline

- $\ \square$ Limit headlines to one line, do not wrap
- Follow brand guidelines for voice and tone

2. Feature description

Limit descriptions to four lines; optimally descriptions span no more than two lines

3. Add to cart button

- → Add the item to the shopping cart; if the item is already in the shopping cart, the increment the item quantity by one.
 - Add the item to the in-page mini-cart if not already included.
 - Refresh minicart calculation including subtotal
 - Transition the minicart item using a yellow fade to connote the cart's change in status
 - Stay on the current page

4. Feature image

- Use a product photography if possible
- Avoid inspirational photographs of people unless directly interacting with the product. In such cases, focus/crop photographs to focus on the product.

5. Feature option image

- billboard, then display a thumbnail associated with each feature to the right of the feature image.
- If the image applies to the current displayed feature, then highlight the image (such as with a larger stroke weight as in Figure 3).
- onclick: Display the selected feature headline, description, and photograph within the billboard

6. Feature carousel navigation

- If more than three features are included within the billboard, display feature carousel navigation above and below the three feature option images.
- onclick: Rotate thumbnail images in the direction selected by 1 (do not rotate "pages" of feature option images).



c4. Accordion

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V [Key I	Benefit]	▼ [Key Benefit]	▼ [Key Benefit]
[Item Title]	[Item Description aliquatatur? Ritat. Occaeperibus] [Item Description aliquatatur? Ritat.	[Content Ario bla ea dolum eos archictus discitiorum aliquatatur? Ritat. Occaeperibus autenienis event, sum am fuga. Ita nonectem que] » Learn More	[Content Ario bla ea dolum eos archictus discitiorum aliquatatur? Ritat. Occaeperibus autenienis event, sum am fuga. Ita nonectem que] » More Details
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c5. Ratings



The product rating component enables users to view and apply a rating to the displayed product.

Variations

Aa. Standard B. Two Features

b. Two reatures

C. Feature Carousel

Elements

1. Rating Label

- Include a specific label of what is being rated, generally by "type". For example, include "product", "article", or "post."
- Do not label the specific item, since the rating is adjacent to the item title anyway.

2. Rating Stars

- → onhover: Highlight all stars to the left of and including the current star, connoting that a rating would be applied equivalent to the currently hovered star. Also update the Rating Messaging to reflect the level of the current star.
- → onclick: Save the applied rating, and once saved, exchange the level (such as "Excellent") with "Saved." Do not transition to an applied rating after this (until the user would reload the page), but instead sustain the user's applied rating.

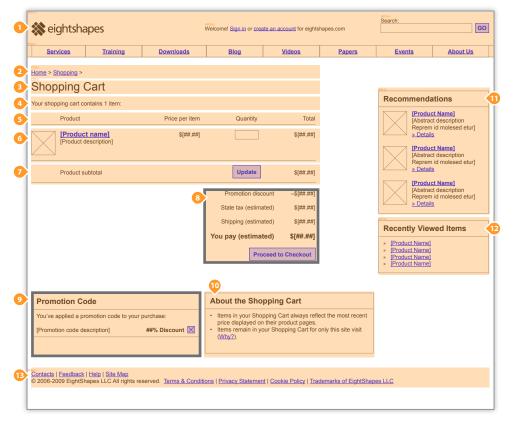
3. Rating Messaging

- If the item has not yet been rated, show "(not yet rated)".
 - If the item is being rated (a star is being hovered), then display the associated rating level. If the item has been rated, display the average out of total possible stars (refer to "Applied Ratings" figure).
- Use a common and meaningful spectrum of rating levels, such as Horrendous, Poor, Fair, Good, and Excellent.
- Use levels consistent with the tone of the brand.

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3. Cart

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The shopping cart summarizes all items that the user intends to purchase, displays aggregate pricing, and leads to checkout.

Purpose

The shopping cart serves as the hub of selected items through an online store experience, and the key page from which the user can continue through to checkout in a familiar way.

For this project, the shopping cart serves as the primary location to apply and manage a promotion code. Here, users can:

- Add a promo code whether or not the cart contains any items
- Remove an applied promotion code
- Learn about promotion codes
- Navigate to as a hub for promo code application (such as from a promo banner elsewhere on the site or via paid search and print advertising)

Promo & Cart Rationale

The shopping cart serves as a persistent and visible destination within the shopping experience, where users can manage their overall order, discern price impacts, and consider their order from a high level.

Unchanged Components

- 1. Header
- 2. Breadcrumbs
- 3. Page Title
- 4. Page Message
- 5. Cart Table Header
- 6. Cart Item(s)
- 7. Cart Subtotal & Update

Updated Component

8. Cart Summary

New Component

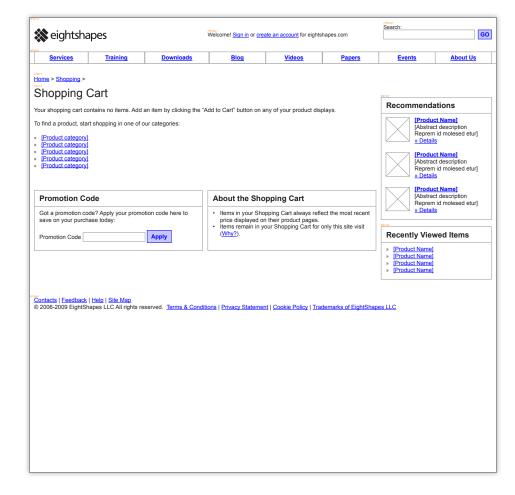
9. Cart Promo Codes

Unchanged Components (cont'd)

- 10. About the Shopping Cart
- 11. Recommendations
- 12. Recently Viewed Items
- 13. Footer

3.v1. Cart, Empty

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3.v2. Cart, 2+ Items

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Services	Training	<u>Downloads</u>	Blog	<u>Videos</u>	<u>Papers</u>	<u>Events</u>	About Us
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			State tax (estima				
			Shipping (estima				
				ceed to Checkout			
Promotion Co	ode		About the Sho	pping Cart			
You've applied a programme [Promotion code de	romotion code to your pescription]	purchase: ##% Discount	price displayed or	pping Cart always refle their product pages. our Shopping Cart for o			
Contacts Feedback © 2006-2009 EightS		served. Terms & Condit	ions Privacy Statemer	nt <u>Cookie Policy</u> <u>Trad</u>	emarks of EightShap	nes LLC	

c6. Promo Code

Promotion Code Got a promotion code? Apply your promotion code here to save on your purchase today: Promotion Code Apply

A Default (no code applied)

Promotion Code	
You've applied a promotion code to your	purchase:
[Promotion code description]	##% Discount 🔀

B Applied code

Promotion Code	
The promotion code you've applied does n promotion. Please reenter the code and try	
Promotion Code [code in error]	Apply

G Error

The promo code application enables users to enter a textual promo code to receive discounts and premium offers.

Variations

- A. Default (no code applied)
- B. Applied code
- C. Error

Elements

1. Header

2. Introduction

3. Text box

■ Limit entry to no more than 10 characters

4. Apply button

- → onclick
 - If the text box is empty, then display an error message
 - Validate the promo code applied, based on table X.
 - If the promo code is valid, refresh the Promo Code to reflect the applied code (see figure B), and refresh the shopping cart inline to reflect any applicable savings.

5. Description & discount percentage

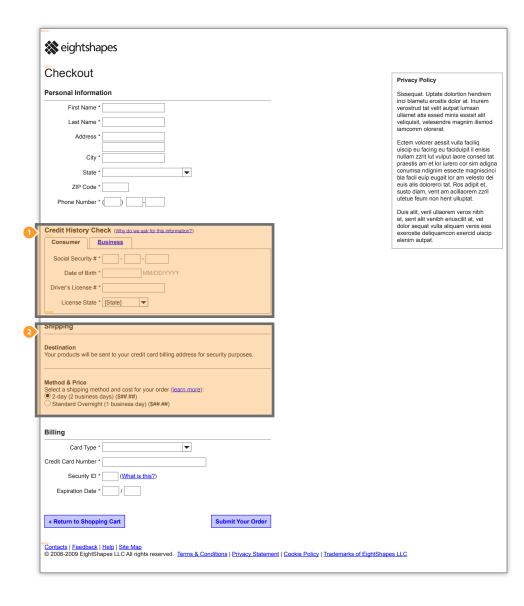
6. Remove code button

- → onclick
 - Remove the applied promo code
 - Refresh the Promo Code component to the no code applied state (refer to figure A).
 - Refresh the shopping cart to remove any promo-code based discounts applied.

7. Error message



4. Checkout



The checkout page enables a customer to provide personal and billing information to purchase one or more products.

New Components

The product category page will include the following new/updated components:

- 1. c6. Credit history check
- 2. c7. Shipping options

These two components will be displayed, in that order, between the personal information and billing sections of the checkout page.

*c*7. Credit History Check

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Credit History Check (Why do we ask for this information?)
Consumer <u>Business</u>
Social Security # *
Date of Birth * MM/DD/YYYY
Driver's License # *
License State * [State] ▼
Consumer option
Consumer Tax ID # * - Company Name *
Business option
Credit History Check
Since you are purchasing these products for business use, your business will be liable for this purchase and no credit history check is required.
Are you purchasing for personal use instead? Enter personal information instead »
Business (fixed)

edit history check enables the ess to validate that a customer is worthy to make ongoing payments ubscription.

ons

umer option

ess option

ess fixed

ents

click: Toggle to the alternative selection tween Consumer in figure A and Business in ure B)

security number

of birth

ers license number

se state

oany name

e option message

rnative link

click: Switch display to enable both business l consumer credit history data entry (as olayed in figure A).

/? link

→ onclick: Display W02v3 Information Balloon within basic description of why credit history information is collected

c8. Shipping

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Destination Your products will be sent to your credit card billing address for security purposes. Method & Price Select a shipping method and cost for your order (learn more): ② 2-day (2 business days) (\$##.##) Standard Overnight (1 business day) (\$##.##)

Destination Fixed, Method Options

Address *		
City *		
State *	▼	
ZIP Code *		

1 Destination Entry, Method Fixed

Alternative shipping options are personalized by previous product selection, experience context, and business rules based on cart composition.

Destination Options

- 1. Constrained (see Figure A)

 The cart product combination requires that the products are sent to the personal information that serves as the billing address
- 2. Custom (see Figure B)
- **3. Options** (see Figures C & D)
 User can select to reuse billing address or enter an alternative address

Method Options

- 1. FREE (see Figure D)
- **2. Fixed** (see Figure B)
- **3. Options** (see Figure A)

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Shipping, cont'd



© Destination Options, FREE Shipping

Shipping
Destination: Send to my billing address Send to a another address:
Address *
City *
State * ▼
ZIP Code *
Method & Price Select a shipping method and cost for your order (learn more): ○ 2-day (2 business days) (\$##.##) ● Standard Overnight (1 business day) (\$##.##)

Destination Options, Method Options

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Error Messaging

eigh ⁻	tshapes				
Checkout					
There is a problem with your address submission. Please fill in all required address fields.					
1					
Personal Inf					
First I	formation				

(A) Checkout page with error message

Conventions

The error messaging presentation rules for the Checkout page do not change with this release.

New Messages

The following additional validations are to be added based on new data collection:

ID	Event	Condition	Message
1	onblur	Social Security Number (any field) contains a non numeric character	Social security number contains a nonnumeric character
2	onblur	Date of birth is nonempty and not formatted as MM/DD/YYYY	Date of birth is not formatted correctly
3	onblur	Date of birth is less than 18 years from today's date	Date of birth reflects that you are not old enough to purchase a product from this website
4	onblur	Tax ID (either field) is nonempty and contains a nonnumeric character	Tax ID contains a nonnumeric character
5	onblur	ZIP Code is nonempty and is not a five digit numeric string	ZIP code is not formatted correctly
6	onsubmit	Social security number is empty	Social security number is required
7	onsubmit	Date of birth is empty	Date of Birth is required
8	onsubmit	Drivers License Number is empty	Drivers Licence Number is required
9	onsubmit	Tax ID is empty	Tax ID is required
10	onsubmit	Company name is empty	Company Name is required
11	onsubmit	Custom address is selected and address is empty	Address is required
12	onsubmit	Custom address is selected and City is empty	City is required
13	onsubmit	Custom address is selected and ZIP Code is empty	ZIP Code is required