**Anuj Kumar**

**Present Address:** Tower 5 -902 Parsvnath Regalia Ghaziabad .

Ph: 9811576878; Email ID: anuj.mechtech@gmail.com .



**MECHANICAL ENGINEER**

*Seeking senior level assignments in Pump & diesel engine OEM industry*



**Professional Synopsis**

* An eloquent professional, over 9.1 years of experience in Mechanical Engineering Industry.
* Handling a team of 4+ looking after north zone service and spare activities.
* Established capabilities in managing and maintaining business relationship with clients and customers to achieve quality product and service norms by resolving their service-related critical issues.
* Catering to requirements in spare parts business for Delhi NCR region.
* Exclusively handling Delhi Metro Rail Corporation’s Fire, HVAC, WTP, STP, Seepage, Sewage, system maintenance and OEM requirements.
* Exhibits honest work ethic with the ability to excel in fast-paced, time-sensitive environments. Excellent interpersonal, communication team management skills.

**Core Competencies**

Feasibility Study ~ Retrofit ~ Customer Service Operations ~ Selection of Pump ~ Installation & Commissioning ~ Troubleshooting ~ Overhauling ~ Training~ Spare parts Business~ Leadership Skills



**Professional EXPERIENCE**

**M/s KIRLOSKAR BROTHERS LTD., Delhi July-2011 – Working**

**Manager: Spare Sales & Service**

1. Providing consulting and services to industries like Defense, Railways, Metropolitan METRO, Power and Energy, Oil and Gas, Building and Construction, Water Plants.
2. Generating spare parts business opportunities in above mentioned sectors.
3. Meeting spare parts and service business targets.
4. Handling service and spare parts dealers channel management for north India.
5. Accord for technical training to customers for north Indian region.
6. Business development by associating new vendors with the business and also help them to align with company policies and standards
7. Taking care of service claims of our channel partners, making sure for timely and smooth re-imbursements.
8. Catering to AMC business, Retro-fitment business and rate contracts at Delhi Metro, IOCL, BPCL, HPCL and other esteemed customers for different segments.
9. Holding meetings with our plant teams for product development and quality.

**M/S KIRLOSKER PNEUMETIC, DELHI Oct 2009 – June 2011**

**Service Executive:**

1. Installation of Centrifugal & Rotary Compressors into ASV (Air supporting Unit) at Air force stations located at various parts of India.
2. Carry out the demonstration before installation of compressors for Air force units.
3. Attend the complaints for Air force units & also attended AMC.

**Educational & Professional Development**

* **Bachelor in Mechanical Engineering in 2008 from Rajasthan University, Jaipur.**
* **H.S.C in 2004 from UP Board.**
* **S.S.C In 2001 from UP Board.**

**COMPUTER PROFICIENCY**

* SAP HANA
* SAP CRM
* MS Office



**Date of Birth:** 01 July 1985

**Marital Status:** Married

**Preferred Location:** Delhi NCR