Name:	Date:
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Discovering Our Personality through TRUE COLORS

(Adapted from Head Start of Greater Dallas – http://hsgd.org)

Outcomes:

- ✓ Discover the qualities and characteristics of your own personality style or type.
- ✓ Gain an understanding of other personality styles.

Key Concepts:

- ✓ True Colors is a metaphor.
- ✓ Each person is a blend of the four colors or styles a spectrum.
- ✓ There are no bad or good colors.
- ✓ There are many variations within each color.

Each of us has a different and unique personality; however, there are also some common traits that we share. True Colors is an attempt to identify various personality styles and label them with colors. This model of categorizing personality styles is based on many years of work by other researchers and psychologists. Mostly, it draws heavily on the work of Isabel Briggs-Myers, Katherine Briggs, and David Keirsey. Don Lowry, a student of Keirsey, developed the True Colors system, which uses four primary colors to designate personality types and behavioral styles.

Lowry's objective was to understand how personality styles can be used to initiate better communication and understanding between people in a multitude of places: at home, at school, at work, in the community. He hoped it would lead to positive self-worth and self-esteem.

The belief is that with an increased understanding of ourselves and others, conflicts will decrease. Once you learn your color and that of your classmates, you will have a better understanding of why you, and they, behave in certain ways.

Each color is associated with certain personality traits or behaviors. Everyone has some degree of each color, but one color is predominant. The following guiz will identify your color spectrum. Follow the directions carefully and transfer your scores to the score sheet. If you have two colors with the same score, you pick which one you think more accurately describes you.

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Instructions: Compare all 4 boxes in each row. Do NOT analyze each word; just get a general sense of each box. Score each of the 4 boxes in each row from most to least as it describes you:

4 = most, 3 = a lot, 2 = somewhat, 1 = least.

	A	В	С	D
	==	_	_	=
	Active	Organized	Warm	Learning
	Variety	Planned	Helpful	Science
	Sports	Neat	Friends	Quiet
Row 1	Opportunities	Parental	Authentic	Versatile
NOW 1	Spontaneous	Traditional	Harmonious	Inventive
	- Production and a second			
	Flexible	Responsible	Compassionate	Competent
	Score	Score	Score	Score
	E	F	G	н
	Curious	Caring	Orderly	Action
	Ideas	People Oriented	On-time	Challenges
		·		
	Questions	Feelings	Honest	Competitive
Row 2	Conceptual	Unique	Stable	Impetuous
	Knowledge	Empathetic	Sensible	Impactful
	Problem Solver	Communicative	Dependable	
	Score	Score	Score	Score
	I	J	K	L
	Helpful	Kind	Playful	Independent
	Trustworthy	Understanding	Quick	Exploring
	Dependable	Giving	Adventurous	Competent
Row 3	Loyal	Devoted	Confrontive	Theoretical
	Conservative	Warm	Open Minded	Why Questions
	Organized	Poetic	Independent	Ingenious
	Organized	Foelic	maepenaem	Ingenious
	Score	Score	Score	Score
	M	N	Ο	P
	Follow	Active	Sharing	Thinking
	Rules	Free	Getting Along	Solving Problems
	Useful	Winning	Feelings	Perfectionistic
		_		
Row 4	Save Money	Daring	Tender	Determined
	Concerned	Impulsive	Inspirational	Complex
	Procedural	Risk Taker	Dramatic	Composed
	Cooperative			
	Score	Score	Score	Score
	Q	R	S	Т
	Puzzles	Social Causes	_	Pride
			Exciting	
	Seeking Info	Easy Going	Lively	Tradition
	Making Sense	Happy Endings	Hands On	Do Things Right
Row 5	Philosophical	Approachable	Courageous	Orderly
	Principled	Affectionate	Skillful	Conventional
	Rational	Sympathetic	On Stage	Careful
	- Kauonai	Оутгрантене	On Stage	Carcial
	Score	Score	Score	Score

Total Orange Score	Total Gold Score	Total Blue Score	Total Green Score
A,H,K,N,S	B,G,I,M,T	C,F,J,O,R	D,E,L,P,Q

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If any of the scores in the colored boxes are less than 5 or greater than 20, you have made an error. Please go back and read the instructions.

Congratulations! You now know your color spectrum. Here are some general descriptions of each color:

Greens	Oranges
 □ Are innovative and logical □ Seek to understand the world □ Need to be competent □ Require intellectual freedom □ Are curious □ Question authority □ Push themselves to improve □ Seek perfection in play □ May become intellectually isolated □ Are slow to make decisions □ Value concise communication □ Look for intellectual stimulation □ Enjoy intriguing discussions □ Are sometimes oblivious to emotions □ Are detached □ Believe work is play □ Are drawn to technical occupations □ Analyze and rearrange systems □ Focus on the future □ Bring innovation to society 	 □ Are free and spontaneous □ Are impulsive risk-takers □ Are active □ Are optimistic □ Resist commitment □ Can become virtuosos □ Thrive on crises □ Are drawn to tools □ Like to be the center of attention □ Have great endurance □ Are drawn to action jobs □ Need variety □ Are dynamic, animated communicators □ Are competitive □ Deal with the here and now □ Are bold in relationships □ Are generous □ Have difficulty finding acceptance □ Like to live in a casual atmosphere □ Bring excitement to society
Golds	Blues
□ Are dutiful and stable□ Need to be useful	☐ Are in search of themselves