

Decoding the Thought process of an entrepreneur

Developing an entrepreneur mindset In 3 steps

1. Developing a 10x product
2. Attention to detail on a daily basis
3. Extreme form of urgency

5 personality traits of an entrepreneur

1. Pattern of restlessness – learning and growth, negative for corporates, positive for startup
2. History of building things- college, workspace etc.
3. Detail oriented- corporate people may lack this
4. Humility as a beginner- failure and humility
5. Energy of a 21 year old

3 questions for an entrepreneur

1. What can be done now?
2. What is the next step and who is the owner?
3. How to simplify things

Pitch deck- online pitch, elevator pitch, short