

Chandra Sri Kumala international business development

10 ans d'expérience et +

Disponibilité : Immédiatement

Contact

0781432199

kumala.jenny@gmail.com

in https://www.linkedin.com/in/kumala/

Objectif professionnel

Results-driven and organized professional with more than 10 years of experience in management consultant and international business development management, seeking a managerial position to lead a team and achieve corporate development goals.

Souhaits

Métiers : Communication >

Etudes socio-économiques > Adjoint, conseil de direction > Direction commerciale et marketing > Commerce international >

Salaire (K€ bruts/an): 53/65

Zone géographique : Corse - 20 Alpes-Maritimes - 06 Haut-Rhin - 68 Moselle - 57 Bas-Rhin - 67 Seine-et-Marne - 77 Hauts-de-Seine - 92 Yvelines - 78 Seine-Saint-Denis - 93 Paris - 75 Pas-de-Calais - 62 Nord - 59

Compétences



Market access

Process of: - market analysis - competitor analysiss - Customer needs analysis - Budget review - Policy review & Registration - Core value / Local Formularies - key message - Campaign development & Advocacy



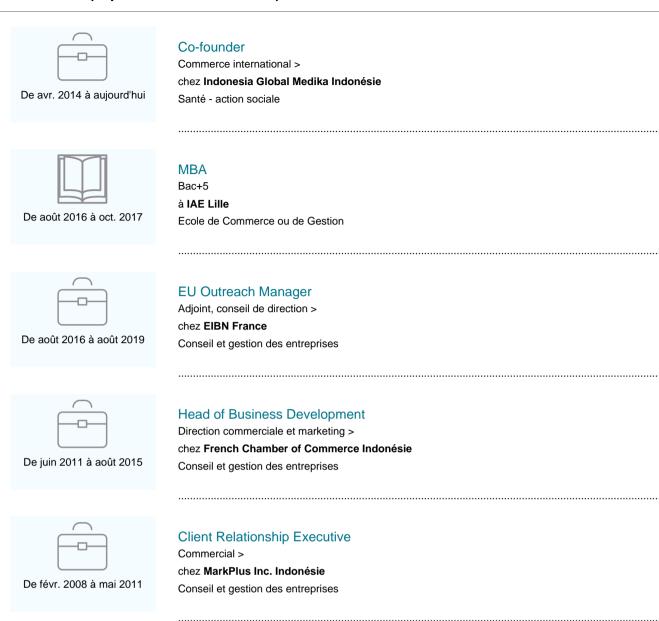
Développement commercial international

- Marketing strategy - Lead generator - Community building - Account Management & CRM - Cross selling - Negotitation - Closing

Langues



Moments clés (expériences et formations)





Master 2 Marketing Communication

Bac+

à The London School

Diplôme Universitaire