

# OGUNTUASE SAMUEL KAYODE

## PERSONAL INFORMATION

<b>CONTACT ADDRESS</b>	Plot 10 sode Estate, Iyana Adeoyo Oluyole Axis, Ibadan
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<b>STATE OF ORIGIN</b>	Ekiti State
<b>NATIONALITY</b>	Nigeria

## PROFILE SUMMARY

A dexterous product sales expert with expertise who enjoys making aggressive sales strategies to routinely exceed corporate quotas. Passionate about developing long time customers relationship which promotes organization's value and integrity. A professional whose ability to convert a prospect to a reliable customer is engulfed.

## CORE COMPETENCIES

Proficiency in Microsoft packages (Word, Excel and powerpoint)

- Strong communication and analytical skills
- Speaks English, Yoruba and Pidgin English fluently
- Diplomatic in decision making and policy formation
- Meticulous to details and in dealing with clients to maintain the organisations core values

## EDUCATION AND QUALIFICATION

2010-2015 Ekiti State University Ado Ekiti (B.A (HONS) English and Literary Studies  
(Second Class Lower Division)

2002-2008 Adladof High School, Ifaki Ekiti (SSCE)

1997-2002 Peerless Kiddies Academy, Ifaki Ekiti (FSLC)

## **PROFESSIONAL CERTIFICATION**

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Professional diploma in HUMAN RESOURCE MANAGEMENT

Obafemi Awolowo University, Ile-ife

2017.

## **WORK EXPERIENCE**

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2008-2009	Eminent Tutorial College, Akure, Ondo State	Tutor
2015-2016	Bobbyjay Computer Institute, Omolayo Plaza, Ado-Ekiti	Secretary
2016-2017	Emmanuel College Ile-Ife (NYSC)	English Teacher
2017.	Mutual Benefit Life Assurance Ltd, Ado-Ekiti	Marketing Executive

## **KEY ACHIEVEMENTS**

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Participate in all strategy sessions to identify clients and prospects sales opportunities.

Ensure target is met as at when due.

Identify and develop strategies based on company's objective and market trend

## **HOBBIES**

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- Reading
- Sports
- Making researches

## REFERENCES

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- **CHIEF ADENIJI**

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- **DR. MRS. LARA OWOEYE**

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