

KAYODE AKINWALE

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h 08133918219

a Ibadan, Oyo

PROFESSIONAL SUMMARY

Provided superior customer service by responding to requests, inquiries, concerns and suggestions.

Enthusiastic sales leader with proven interpersonal communication, team management, innovative, team work, adaptive, ability to work under pressure and leadership skills. [[%

SKILLS

Communication
Public speaking
Customer support
Computer skills (office)
Internet usage

HOBBIES

Networking
Reading & Research
Public

EDUCATION

Obafemi Awolowo University
Ife, OS • 11/2017

Bachelor of Arts: English Language

WORK HISTORY

DADDY'SLINE - Chief Executive Officer
Ibadan, OY • 06/2019 - Current

- Devised new promotional approaches to boost customer numbers and market penetration while enhancing engagement and driving growth
- Spearheaded expansion strategies to increase business market share, drive growth and bring in more than 20 new customers in every
- Cultivated forward-thinking, inclusive and performance-oriented business culture to lead industry in innovation and push progress

Onireke high school - English Language Teacher
Ibadan, OY • 01/2019 - 10/2019

- Developed teaching materials to supplement standard materials in order to better communicate concepts and add interest to lessons for specific concepts
- Graded students work based on completion, timeliness and accuracy and kept detailed records of grades
- Worked one-on-one with students needing individualized attention and developed with special learning plans for struggling people
- Delivered instruction in language arts encompassing reading, grammar, composition and literature, working with teachers in other subjects to integrate skills across curriculum

Crown FM 101.5 - Radio Personality
Ife, OS • 01/2017 - 01/2018

- Hosted a handful of shows five days per week and reached over 5,000 listeners, winning outstanding ratings and loyal sponsor base
- Prepared at least five daily stories to discuss during broadcasts
- Initiated debates with guests on diverse topics and increased call-in numbers by 70%

- Researched and reported breaking news during live, on-air shows
- Found, researched, fact-checked and wrote scripts for relevant topics in local news
- Checked weekly themes and guest availability to write scripts before going on-air
- Delivered exceptional programming to audience members by always researching events, guests and programs thoroughly
- Informed audience about Nigerian-ara events, general PSAs and music titles and artists
- Stayed up-to-date on all FCC requirements for various shows, adapting stories and plans accordingly

Blue Breeze Collection - Sales Representative

Ife, OS • 10/2015 - Current

- Networked at events and by phone to expand business profits and revenues
- Resolved all issues efficiently and enhanced customer satisfaction ratings from 50% to 85% in a
- Demonstrated products and specific features at customer locations and special events
- Reached out to customers after completed sales to evaluate satisfaction and determine immediate service requirements
- Increased profits by 50% through generating and maintaining accounts and effectively selling new products