

# Shola Ladepo Igbintade

## PROFILE

An individual who embodies the spirit of service and servant leadership. Having a sympathetic attitude and able to listen attentively at all times. Can contribute extensively to team work and always displaying a willing and helpful manner. Possessing a high level of professionalism, interpersonal and communication skills and is approachable, cheerful and friendly. Fully aware of the needs of a contemporary and multicultural society.

## KEY SKILLS AND COMPETENCIES

- Strong organizational skills.
- Communication and interpersonal skills.
- Flexible, self motivated and independent.
- Planning and report writing skills.
- Solution and result oriented
- Good knowledge of Microsoft Office Software
- Determined to make a difference to individual and community.
- Ability to thrive in challenging and multicultural settings.
- Ability to adjust quickly to a new environment.
- Can quickly understand the aims and objectives of an organisation.
- Ability to work as part of a team and a strong desire to help others.
- Knowledge of the contemporary issues in Africa.

## PROFESSIONAL EXPERIENCE

**Biofem Group, Nigeria.**  
**Strategic Business Unit Supervisor**  
**June, 2018 –present.**

### Duties:

- Achieving growth and hitting sales target by successfully managing the sales team.
- Designing and implementing strategic sales plan that expands company's' customer base.
- Managing recruiting, objectives setting, coaching and performance

## AREAS OF EXPERTISE

- Community fundraising
- IT skills
- Community service project
- Event Organizing
- Administration
- Sales and Marketing
- Coordinating
- Civic engagement
- Supervising other volunteers
- Outreach work

## PERSONAL SKILLS

Sympathetic attitude  
Good listener  
Presentable and articulate

## TRAINING

Entrepreneurship  
Public Policy Development

## PERSONAL DETAILS

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E: [igbintadeshola@yahoo.com](mailto:igbintadeshola@yahoo.com)

Date of Birth: 16/03/1990  
Nationality: Nigerian

## LANGUAGE SKILLS

Fluent in English  
Some Arabic and French

## ACADEMIC QUALIFICATIONS

B.sc (Hons) Geography  
University of Ibadan 2011 -2015

O Levels: distinction in Yoruba,  
Commerce, Accounting, Geography, and  
Economics.  
Command Secondary School  
2003-2009

monitoring of sales representatives.

- Build and promote long lasting customer relationships by partnering with them and understanding their needs.
- Presents sales, revenue and expenses reports and realistic forecasts to the management team.
- Identify emerging markets and market shifts.

#### **Accomplishments:**

- Increased customer base from zero to 2000 within five months by employing strategic sales initiative.
- Retained the company's top customers by presenting them with discount option.
- Consistently achieved more than the expected sales target for three months.

### **Government Day Secondary School Gwadabawa, Nigeria.**

**Class Teacher, May, 2015- April, 2016**

#### **Duties:**

- Taught Geography and Economics across senior secondary school levels.
- Assessed students' performance in key subjects, grading and making recommendations respectively.
- Provided mentoring and study focus advice/counseling to passing out senior secondary school students.
- Coordinating extracurricular activities such as sports and career debate among students.

#### **Accomplishments:**

- Initiated The Register, a reading comprehension exercise which resulted in 70% increase in students' participation in reading exercise.
- Collaborated with a local library to introduce young students to the concept of reading and real book.
- Decreased teaching aids cost by introducing technology based learning.

### **VOLUNTEER WORK**

**Army Children School, Ibadan, Nigeria  
Graduate Teaching Assistant, December,  
2016- Till present**

#### **Duties:**

- Managed a classroom of 138 pupils.
- Taught all class subjects.
- Assessed pupils performance, and made recommendation

- Provided mentoring and study focus avenue
- Coordinated extracurricular activities

#### **Accomplishments:**

- Helped to improve basic education in Nigeria.
- Assisted in class and school Management.
- Encouraged pupils to learn about their cultural heritage by creating a series of family tree lessons.
- Implemented two -way communication, an intuitive that encouraged pupils to take equal part during lesson impartation and class discussion.

**National Emergency Management Agency,  
Sokoto, Nigeria.**

**Emergency Management Vanguard, May  
2015- April 2016**

#### **Duties:**

- Involved in the organisation and logistical planning of outreach.
- Established, maintained and developed relationships with vulnerable people.
- Occasionally worked with people in a classroom setting helping with skills for life.
- Mentored and trained new volunteer.
- Took minutes and prepared reports in meetings and events respectively.
- Liaised with social workers and other healthcare professionals.

#### **Accomplishments:**

- Coordinated, and trained 20 new volunteers.
- Trained up to 50 community members on life skills.
- Partnered with over 5 NGOs and one financial institution in assisting the vulnerable people of the community.

### **LEADERSHIP RESPONSIBILITIES**

- Team Leader, YALI Network, 2018.
- Faculty Coordinator of the Muslim Students' Society of Nigeria, University of Ibadan - 2014-2015.
- SBU Supervisor, Biofem Group, 2018.