

ADEDOKUN, ABIADE ABIMBOLA

NO 231^AOkeayoTuntun,
Oki Olodo Area,
Iyana Church,
Ibadan.
Oyo State.
07039219897, 07011260936,
OCTOBER 20th 1983
Abiade20084u@yahoo.com

OBJECTIVE:

- To work diligently in a way that needs of the customers are affectively satisfied and ensure an organizational goals are profitably achieved.
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SKILLS

- Computing (proficient in the use of Microsoft word, Excel and Power Point)
 - Thinking (Creative thinking & strategic thinking).
 - Marketing Communication skills, persuasion interpersonal skills.
 - Customer Services
 - Cooperation/partnership
 - Goals getter/Organization objectives
 - Conflict solving/Decision making.
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LECTURING EXPERIENCE:

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|---|----------------|
| • Osun State College of Technology, Esa – Oke | 2017 till date |
| • Osun State College of Education, Ilesha | 2018 till date |
| Served as Exam Coordinator | |
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WORKING EXPERIENCE:

LERE AJEWUMI TRADING COMPANY LTD, IBADAN FROM DECEMBER 2003-DECEMBER 2004

- Served as sales representative for efficient distribution of the products

KEY ROLES:

- Developed and deployed various marketing strategies to enhance sales plan of the company.
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IZZIE LOCAL GOVERNMENT AREA, IBOKO EBONYI STATE

(NYSC) OCTOBER 2007-SEPTEMBER 2008

- Worked as register at the department of National Population Commission in Izzie Local Government Iboko, Ebonyi State.
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TOP NAS COMPANY NIG LTD, 11/13 AKINYEMI CRESCENT, OFF FATAI ATERE WAY, MATORI MUSHIN LAGOS FROM 2010 – Till Date

- Served as Store Officer.
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ACHIEVEMENTS:

- Generating sales opportunities by identifying appropriate business targets for the company.
 - Development distribution plans for the company
 - Carried out effective distribution of company's product to the potentials customers.
 - Revised and implemented the sales strategic plans.
 - Established good relationship with customers for continuous patronage.
 - Attending to customers complaint
 - Implementation of marketing penetration strategy to achieve company's business goals and objectives.
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ACADEMIC QUALIFICATIONS:

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| • Federal polytechnic Offa, Kwara State | 2004 – 2006 |
| Higher National Diploma (HND) in Marketing | |
| • Federal Polytechnic Offa, Kwara State | 1999 – 2003 |
| National Diploma (ND) in Marketing | |
| • St. Augustine Ikire, Osun State | 1998 |
| Senior secondary School Certificate Nov/Dec | |

- Ife Anglican Grammar School, Ile – Ife, Osun State 1996
Senior secondary School Certificate Nov/Dec
- St. Paul’s Primary School, Gbongan, Osun State 1986 – 1992
First school Leaving Certificate

CERTIFICATES IN VIEW

- Post Graduate Diploma in Education at NIT (National Institute of Teacher) 2019
 - Nigeria Institute of Management (Chartered) NIM 2019

TRAINING ATTENDED

- AIICO Insurance, Consultant (agent) Ikeja 2009 – 2010

WORKSHOP/SEMINAR ATTENDED

- Immunization Polio Eradication Programme by USAID, NPI and BASICS 11

HOBBIES:

- Reading and Travelling

REFREES:

PASTOR ADEBAYO LASABI

NO, 1 Okunola area, avenue, Bodija, Ibadan.

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