# ADEBOJE OLUSESAN SUNDAY

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### **OBJECTIVE**

To contribute substantially towards the objective of the organization and to enhance the profitability growth, and long run survival through the use of exceptional services and management skills. A dynamic and result oriented individual with high regards for creativity, team work and commitment, I look forward to having a career in a world class industry with exceptional challenging opportunities in an environment which encourages and recognizes outstanding performances.

#### AREAS OF EXPERTISE

- Sales Manager Effectiveness
- Analytical Thinking
- Advanced Selling Skills
- Sales Enablement
- Customer Service
- Leadership Development
- Strategic Communication

Feb 2021 till date.

- Supervision
- Training

## **PROFESSIONAL EXPERIENCE**

### **USAKING SERVICES LTD (Lekki, Lagos)**

### **Facility Manager**

Schedule and supervise maintenance repair work and assist with checking installation and servicing building

equipment.

• Maintain ongoing communication with contractors, clients, and team.

- Repair, maintenance, and building improvement.
- Maintain accurate records of equipment functioning status and other systems in building.

ALERZO (Ibadan) 2020 (Aug. – Sept.)

#### Warehouse Manager

- Kept records of all products stored in the warehouse
- Made arrangement for proper storage of products and the maintenance of materials used for the storage.
- Received goods from the receiving department.
- Reports wastes, scrap materials and obsolete stock
- Enumerated the total number of opening and closing stock.

FAIR MONEY (Ibadan)	2020 (Feb. – Apr.
Marketer	
<ul> <li>Helped improve sales and customer services.</li> </ul>	
<ul> <li>Ensured organization survival, growth and reputation.</li> </ul>	
Met up with clients' needs and wants.	
OPAY QR (Ibadan)	2019 - 2020
Business Developer	
<ul> <li>Helping the company to develop its merchant business.</li> </ul>	
<ul> <li>Coordinating and maintaining merchants and company's image.</li> </ul>	
Standing as the intermediary between the company and its clients.	
APOSTLE BABALOLA MEMORIAL GRAMMAR SCHOOL (Ekiti)	2018
Teacher (NYSC)	
<ul> <li>Planning lessons that teach specific subjects, such as math, science, and English.</li> </ul>	
<ul> <li>Teaching lessons in whole-group or small-group configurations</li> </ul>	
<ul> <li>Assessing and evaluating student's abilities, strengths, and weaknesses</li> </ul>	
<ul> <li>Supervising children in extracurricular activities (such as lunch, playground)</li> </ul>	
<ul> <li>Preparing students for standardized tests.</li> </ul>	
ADDITIONAL EXPERIENCE	2000 2010
CHI LIMITED (Lagos)  Malux Department	2009-2010
Packaging of goods	
<ul> <li>Assisting one and other in the organization.</li> </ul>	
Develop continuous operations in the organization.	
FEDERAL AIRPORT AUTHORITY OF NIGERIAN (FAAN)	2013
Industrial Training (IT)	
Assist the Secretary in performing related activities	
Identify issues, analyse root causes and deliver solutions	
Dispatch to other management and report status to secretary.	
Reporting daily routine to the secretary.	
Excess Liberty Enterprise (Lagos)	2014-2015
Admin Officer	
Maintaining proper record	
Ensure safe keeping both as to quality and quantity of materials	
Ensuring excellent customer service and quality delivery	

# **EDUCATION & CERTIFICATIONS**

ISMI CISM/2018/6142/AFR. International Strategy Management Institute.	2018
National Youth Service Corps (NYSC)	2018
HND Business Administration and Management The Federal Polytechnic Offa, Kwara Sate.	2015-2017
ND Business Administration and Management The federal Polytechnic Offa, Kwara State	2010-2012
Secondary School Leaving Certificate  Lalupon Community Grammar school. Lagelu Ibadan	2002-2008
First School Leaving Certificate Funmisho Nursery & Primary School	1996-2001

# REFEREES

Engr. ADEBOJE, T. BODE.	The Ibarapa Polytechnic, Eruwa, Oyo State	08160127809, 08053041713.
OYINLOLA LUKMAN	Federal polytechnic Offa. Accountant 11	07032605571
OGUNDARE FISAYO	Manager at New Lane, Iyana ipaja, Lagos	08035632629