

ADEYEYE RACHEAL TOYIN

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19, Orisunmibare, Ajibode, Ibadan,
Oyo State.

OBJECTIVE

A proactive and result driven individual with proven record of establishing and growing sales. Competent in Microsoft applications with solid grasp of analytics. Seeking to join a dynamic sales team, bringing effective communication skills, demonstrable persuasion, resourcefulness, and experience to create potential sales growth, profit margin and increased customer patronage.

EXPERIENCE

2018 -
2020

Taries Beauty Lounge, Ikeja, Lagos State.

Sales Manager

- Participated in spontaneous sales call rides and planned field days.
- Provided customers with product knowledge and managed customer orders.
- Acknowledged and resolved customer enquiries, complaints regarding sales and services
- Developed sales strategies to acquire new customers
- Demonstrated track record of meeting/exceeding goals as an individual contributor.
- Achieved 80% close out sign offs on pre-agreed deliverables.

2014 -
2015

Yemkem International Nigeria Limited, Ikeja, Lagos State.

Sales Representative

- Worked as part of the sales team to develop both new and existing markets.
- Performed sales presentations to a range of prospective clients.
- Obtained deposit and balance of payments from clients and maintained client's record.
- Prepared weekly and monthly reports on sales.
- Exceeded sales target and improved customer's patronage more than 25%.

EDUCATION

2017

The Polytechnic, Ibadan.

Geological Technology

Upper Credit in Higher National Diploma (HND) and National Diploma (ND) respectively.

2012

Bibiire International Comprehensive College, Ibadan.

West African Senior School Certificate.

2007

St. Peter's Nursery and Primary School, Ibadan.

First School leaving Certificate.

SKILLS

- Analytical skills
- Communication Skills and Networking Ability.
- Team building and Interpersonal Skills.
- Selling and Persuasion Skills.
- Time Management
- Strong Organisational and Problem-solving Skills.
- Microsoft Office Suite Proficiency.
- Active listening and Attention to Details.

LANGUAGE

- English
- Yoruba

PERSONAL DETAILS

- Date of Birth : 09/07/1995
- Marital Status : Single
- Nationality : Nigerian

CERTIFICATION

- **Fundamental of Digital Marketing (In view)**
Google Digital Skills for Africa.
- **Let's Break the Chain of Convid-19 Infection**
Mohammed Bin Rashid University of Medicine and Health Sciences.
- **Basic First Aid/CPR**
Novelle Center, Nigeria.
- **Environmental Impact Assessment**
Department of Petroleum Resources,Nigeria.
- **Award in Health and Safety at Work (HSE 1)**
- **Risk Assessment Practical Application (HSE 2)**
- **Award in Environmental Awareness (HSE 3)**
British International Safety Organisation, United kingdom.
- **Data Processing and Computer Graphic Design**
Eminent Scholars Computers,Nigeria.

REFERENCE

- Available on request