

NDUBUISI TEMPLE CHUKWUBE

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OBJECTIVE

I am looking for a challenging job with a rapidly growing organization that can provide me with a range of goals and job objectives within a contemporary and economical business setting.

PERSONAL DETAILS

- Date of Birth : 14/11/1989
- Marital Status : Single
- Nationality : Nigerian
- Sex : Male
- State : Imo
- Local Government : Ezinihite

EDUCATION

- **University of Benin**
2016
Sociology and Anthropology
BSc
- **New Heaven International School**
2008
West African Senior School Certificate Examination
Distinctions And Credits
- **Awada Primary School**
2001
Primary School Leaving Certificate
Credits

EXPERIENCE

- **Fabsu Bitters (FMCG)**
01/01/2020 - Till date
Marketer (Team Lead)
Present, promote and sell products using solid arguments to existing and prospective customers.
Perform cost benefit and needs analysis of existing/potential customers to meet their needs.
Establish, develop and maintain positive business and customer relationships.
Expedite the resolution of customer problem and complaint to maximize satisfaction.
Achieve agreed upon sales target and outcomes within schedule

- **Evergold Collections**

01/03/2019 - 30/06/2020

Social Media Marketer (Part Time)

To use all the social media platform to reach prospects and customers to make sales.

To work with customers to find what they really want.

To create solution and ensure a smooth sales process.

- **Sterling Bank Plc**

01/06/2018 - 25/02/2019

Customer Relations Officer

To conduct preliminary due diligence on prospect and refer the prospect to the bank for account opening.

Acquire customers that meet the criteria of target market segment prescribed by the client.

To create solution and ensure a smooth sales process.

To raise deposit liability from customers within stipulated interest bands.

Promote other products and services of the bank as may be instructed.

- **Onaolapo Memorial High School**

02/05/2017 - 12/04/2018

Teacher (NYSC)

To plan and prepare appropriately the assigned courses and lectures.

To conduct assigned classes at the scheduled Times.

To demonstrate competence in classroom instructions.

To comply with requirements for the safety and supervision of students inside and outside the classroom.

- **Jumia Online Retail Service**

01/02/2014 - 28/01/2016

Sales Officer

To sell products, goods and services to customers.

To work with customers to find what they really want.

To create solution and ensure a smooth sales process.

To find new sales leads, through business directories, client referrals etc.

SKILLS

- Good analytical and problem solving skill.
- Strong social and communication skill
- Proficient MS-Office and computer skills
- Excellent teamwork attitude
- Customer service skill
- Target oriented and Meeting deadline
- Ability to work under pressure and work with little or no supervision.
- Persistence and Honesty

PROJECTS

- **The National Anti-corruption Volunteer Corps Certificate of Participation.**

Led a team of 30 Corp Members to embark on a project on Ifelodun Local Government, where we organized a debate competition in collaboration with the National Anti-corruption Commission (ICPC) Oshogbo and also an Ishiba Development Program (NGO), among all the Government schools in Ifelodun Local Government, something that hasn't been done in that local Government.

And awards was given out, gifts were presented to all the pupils that came and some items was also given to the schools. And the results was the good impact it had on the children, being that the topic had to do with the solutions to corruption in the society.

REFERENCE

- **Dr. Ebojoh Voke - "University of Benin. "**
Senior Lecturer
08038204571
- **Mr Stephen Onuoha - "Sterling Bank Plc "**
Service Manager
08037277366
- **Anderson Okenwa - "First Bank Plc "**
Customer Service Executive
07069600646