Hardworking employee enthusiastic about learning field inside and out. Pursues opportunities to learn new skills and contribute to group success. Offers strong administrative, relationship-building and problem-solving abilities.

# **Work History**

2018-11 -2019-09

# Manager

Printing Press, Ondo, Ondo

- Controlled costs and optimized spending via restructuring of budgets for labor, capital assets, inventory purchasing and technology upgrades.
- Expanded cross-functional organizational capacity by collaborating across departments on priorities, functions and common goals.
- Maximized performance by monitoring daily activities and mentoring team members.
- Supervised labor costs and departmental expenses to remain in line with budget.

2020-01 -2020-07

### **Teacher**

Sunrose College, Ondo, Ondo

- Collaborated with faculty to develop after-school tutoring program for struggling students.
- Communicated frequently with parents, students and faculty to provide feedback and discuss instructional strategies.
- Worked cooperatively with other teachers, administrators and parents to help students reach learning objectives.
- Fostered team collaboration between students through group projects.

2020-08 -2021-09

# Sales Representative

Stanmark Cocoa Cadbury Company, Ondo, Ondo

- Achieved monthly sales goals by promoting product benefits and enrolling new clients.
- Determined problem areas and resolved issues related to profitability and business objective achievement.
- Implemented marketing strategies and techniques,

# Ibitayo Fawehinmi

#### Contact

**Address** 

Ibadan, Oyo

**Phone** 

08169727128

E-mail

kekefosu478@gmail.com

**Twitter** 

@Fawehinmilbita1

#### **Skills**

Staff Management

Excellent

Office administration

Excellent

Strategic planning

Very Good

Time management

Very Good

- increasing revenue and customer satisfaction.
- Assisted in product placement and visual merchandising, maintaining attractive and inviting appearance.

#### 2021-11 -Current

# Sales Representative

Nigeria Bottling Company, Akure, Ondo

- Developed and delivered engaging sales presentations to convey product benefits.
- Achieved monthly sales goals by promoting product benefits and enrolling new clients.
- Determined problem areas and resolved issues related to profitability and business objective achievement.
- Implemented marketing strategies and techniques, increasing revenue and customer satisfaction.

#### **Education**

2004-09 - **Wassce** 

2010-07 Success International Institutions - Ondo

2014-10 - Bachelor Of Arts: Education: English
2018-10 Language

Obafemi Awolowo University - Ondo