

Tu-Linear-02

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```
library("readxl")
linear_data = read_excel("./Tutorial/1_LinearRegression_Tutorial_Data.xlsx")
```

We squared Ctenure and Mtenure and used both as DVs. The result shows both them are significant drivers for financial profit.

```
Ctenure2 = linear_data$Ctenure^2
Mtenure2 = linear_data$Mtenure^2
performancelmsq = lm(Profit~Ctenure+Ctenure2+Mtenure+Mtenure2+Pop+Comp+Visible+PedCount+Res+Hours24+CrewSkill+MgrSkill+ServiceQuality, data = linear_data)
summary(performancelmsq)
```

```
##
## Call:
## lm(formula = Profit ~ Ctenure + Ctenure2 + Mtenure + Mtenure2 +
##      Pop + Comp + Visible + PedCount + Res + Hours24 + CrewSkill +
##      MgrSkill + ServiceQuality, data = linear_data)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -99094  -27677  -4817   28339  102418
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)  -79305.417   92141.801  -0.861  0.392780
## Ctenure       2909.344     948.874    3.066  0.003230 **
## Ctenure2      -21.687       9.840   -2.204  0.031319 *
## Mtenure       1509.284     304.652    4.954  6.08e-06 ***
## Mtenure2      -3.955       1.384   -2.858  0.005825 **
## Pop           3.560        1.361    2.617  0.011177 *
## Comp        -27112.103   4817.217  -5.628  4.88e-07 ***
## Visible      11123.893   8323.300    1.336  0.186357
## PedCount     39131.188   7837.037    4.993  5.27e-06 ***
## Res          50892.746  35556.162    1.431  0.157438
## Hours24      61433.631  17267.683    3.558  0.000731 ***
## CrewSkill    -29072.466  16388.600   -1.774  0.081063 .
## MgrSkill      33534.580  16107.128    2.082  0.041548 *
## ServiceQuality  853.431    503.420    1.695  0.095124 .
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 47690 on 61 degrees of freedom
```

```
## Multiple R-squared:  0.7655, Adjusted R-squared:  0.7155
## F-statistic: 15.31 on 13 and 61 DF,  p-value: 1.321e-14
```

Based on the previous results, we find Visible may not be a relative DV for profit. We removed Visible from the linear regression function and the results had no major changes. Hence we conclude Visible is not a significant driver for profit.

```
performance = lm(Profit~Ctenure+Ctenure2+Mtenure+Mtenure2+Pop+Comp+PedCount+Res+Hours24+CrewSkill+MgrSk
summary(performance)
```

```
##
## Call:
## lm(formula = Profit ~ Ctenure + Ctenure2 + Mtenure + Mtenure2 +
##      Pop + Comp + PedCount + Res + Hours24 + CrewSkill + MgrSkill +
##      ServiceQuality, data = linear_data)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -113036  -28239   -3942   30624  102919
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)  -40635.689   88033.914  -0.462  0.645990
## Ctenure       3085.505     945.613    3.263  0.001795 **
## Ctenure2      -23.565       9.801   -2.404  0.019201 *
## Mtenure       1426.830     300.225    4.753  1.23e-05 ***
## Mtenure2      -3.439       1.337   -2.572  0.012534 *
## Pop           3.820       1.355    2.818  0.006469 **
## Comp        -26957.924   4846.272  -5.563  6.02e-07 ***
## PedCount     37375.646   7775.000    4.807  1.01e-05 ***
## Res          48919.394   35750.016    1.368  0.176133
## Hours24      63943.198  17273.769    3.702  0.000457 ***
## CrewSkill    -33486.271  16153.844   -2.073  0.042339 *
## MgrSkill     34879.274  16177.272    2.156  0.034966 *
## ServiceQuality  936.987    502.679    1.864  0.067060 .
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 47990 on 62 degrees of freedom
## Multiple R-squared:  0.7586, Adjusted R-squared:  0.7119
## F-statistic: 16.23 on 12 and 62 DF,  p-value: 7.31e-15
```