Tables

Customer Lifecycle Step
Step Name
Order in Lifecycle
Form Email

Person
Name | Title
email | Office
number | Projects

Person Project Status
Person
Project
Referred by
Lifecycle Step
Interactions [ ]
~~Step Attempt~~ Next email
Use Cases [ ]

Project
Name | Status
Category | Start date
LC Steps [ ] | End date

Interaction
Person
Project
Step
Date / Time
Comments

Use Case
Person
Project
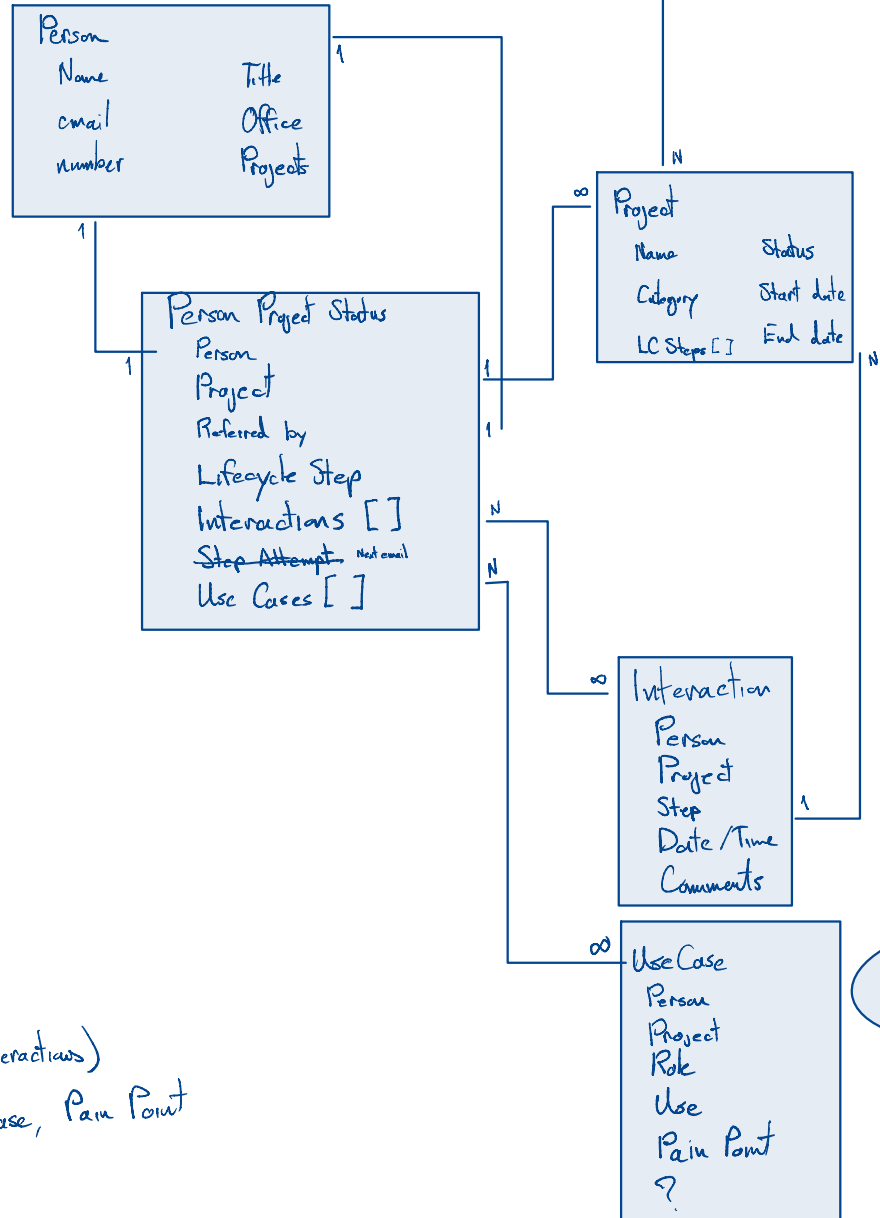Role
Use
Pain Point
?

May be difficult to differentiate among similar Use

Functionality to address each Case

Views

Projects, CNT (People), CNT (Interactions)
↳ Use Case: Role, Case, Pain Point

People in a Project
CNT (Interactions), CNT (Use Cases)

Next step (Prioritized) for each
person in project