



	QUARTERLY TRENDS							FULL YEAR		
	4Q21	3Q21	2Q21	1Q21	4Q20	4Q21 Change		2021	2020	2021 Change
						3Q21	4Q20			2020
SELECTED BALANCE SHEET DATA (period-end)										
Total assets	\$ 500,370	\$ 493,169	\$ 494,305	\$ 487,978	\$ 496,705 (d)	1 %	1 %	\$ 500,370	\$ 496,705 (d)	1 %
Loans:										
Consumer & Business Banking (a)	35,095	40,659	46,228	52,654	48,810	(14)	(28)	35,095	48,810	(28)
Home Lending (b)	180,529	179,489	179,371	178,776	182,121	1	(1)	180,529	182,121	(1)
Card	154,296	143,166	141,802	132,493	144,216	8	7	154,296	144,216	7
Auto	69,138	68,391	67,598	67,662	66,432	1	4	69,138	66,432	4
Total loans	439,058	431,705	434,999	431,585	441,579	2	(1)	439,058	441,579	(1)
Deposits	1,148,110	1,093,852	1,056,507	1,037,903	958,706	5	20	1,148,110	958,706	20
Equity	50,000	50,000	50,000	50,000	52,000	—	(4)	50,000	52,000	(4)
SELECTED BALANCE SHEET DATA (average)										
Total assets	\$ 497,675	\$ 491,512	\$ 485,209	\$ 484,524	\$ 486,272 (d)	1	2	\$ 489,771	\$ 501,584 (d)	(2)
Loans:										
Consumer & Business Banking	37,299	43,256	49,356	49,868	49,506	(14)	(25)	44,906	43,064	4
Home Lending (c)	183,343	181,150	177,444	182,247	185,733	1	(1)	181,049	197,148	(8)
Card	148,471	141,950	136,149	134,884	141,236	5	5	140,405	146,633	(4)
Auto	68,549	67,785	67,183	66,960	64,342	1	7	67,624	61,476	10
Total loans	437,662	434,141	430,132	433,959	440,817	1	(1)	433,984	448,321	(3)
Deposits	1,114,329	1,076,323	1,047,771	979,686	928,518	4	20	1,054,956	851,390	24
Equity	50,000	50,000	50,000	50,000	52,000	—	(4)	50,000	52,000	(4)
Headcount	128,863	126,586	125,300	126,084	122,894	2	5	128,863	122,894	5