

Acronis | Insightz MDR

Powered by a Leading Cybersecurity Ecosystem

Are your clients truly protected? What about their data?

The threat landscape is getting more sophisticated.

- 60% of breaches bypass traditional detection-only technologies.
- AI makes cybercriminals more dynamic.

MSPs starting or growing their security practice should

consider adding advanced security services to their tech stack.

- Address sophisticated threats like zero days and APTs.
- Couple advanced detection and response services (EDR/XDR/MDR) with true business resilience without introducing another management console.
- Optimize resource allocation through outsourced excellence.

An MDR built for MSPs to deliver security expertise, unmatched business resilience, and rapidly expand multiple compelling service offerings to clients.

- 24/7/365 world-class SOC, delivered by a certified partner.
- Best-of-breed remediation, including recovery.
- Prioritized threat visibility in a single platform for all your services.



Acronis | Insightz MDR: Top 5 use cases

- 1 Amplify effectiveness and optimize resource allocation**
 - Monitoring and support delivered by an expert SOC.
- 2 Identify and block attacks before breach**
 - Block common threats with award-winning endpoint protection.
 - Detect and respond to advanced threats via rapid, deep analysis by security experts.
- 3 Proactive response**
 - Event triage, prioritization, real-time alerting.
 - True business continuity with seamless remediation and recovery.
- 4 Enable compliance and cyber insurance**
 - Continuous incident reporting.
 - Data and incident correlation for compliance reporting.
- 5 Consolidate solutions**
 - Rapidly launch and scale multiple services including cybersecurity, data protection and endpoint management.
 - Single platform to reduce TCO by up to 60% with unified service management.

How Acronis | Insightz MDR delivers rapid investigation and response, scalable across varying clients

Effortless provisioning	Continuous monitoring	Alert prioritization and expedited investigation	Standard	Seamless, integrated recovery
Provision service with a single click. An outsourced SOC handles the rest.	Peace of mind from a world-class, outsourced SOC.	Outsourced incident investigation and prioritization leveraging rich telemetry, threat intelligence and forensic experience.	Real-time alerting, detailed analysis and instantaneous response.	Unmatched business resilience via integrated remediation and restoration.

Choose the service that matches your resource availability and that meets your client's needs

Acronis | Insightz MDR offering:

- **Advanced** — Fully outsource endpoint security operations for peace of mind and business resilience. assuredness

Included	Advanced	PARTNER COST (SGD)
MDR onboarding	✓	1-50 users: \$72 per lic per year
24/7 support by an outsourced SOC	✓	51-100 users: \$70 per lic per year
24/7/365 monitoring to identify cyberthreats	✓	101-250 users: \$68 per license per year
Event triage and prioritization with real-time alerting	✓	251-500 users: \$65 per license per year
Rapid cyberthreat detection and isolation by SOC team	✓	501 users and above \$60 per license per year
Guidance for how to mitigate, stop and prevent security incidents	✓	
Detailed multichannel security escalations (email, WhatsApp text)	✓	
24/7 security threats remediation by MDR team	✓	
Outsourced attack rollback and recovery from backups (requires agreement with MSP)	✓	
Endpoint risk profile assessments	✓	

SLA: CRITICAL Severity: 30 mins; HIGH Severity: 30 mins; MEDIUM severity: 4 hour; LOW Severity: 8 hour

Excludes Acronis licenses or any other licenses. **Excludes logs storage (Customer to store at their own logs container if required for compliance). ^Customer to assign a Point-Of-Contact. Terms & Conditions: EXCLUDE all licensing and any logs storages; managed services only; minimum 12 months coverage period; Price quote in SGD and excludes GST; subject to change without prior notice