

## Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



Energy and communication facilities

more modernised equipments

reduces poverty it creates
employment
opportunities

loyalty looks

better customization



URBAN AURA INTERIORS

Better
educational
faacilities

transportation facilities

more facilities with loyalty

high infrastructure better
access to
healthcare

modern
housing and
recreation
activities

## Does

What behavior have we observed? What can we imagine them doing?

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



