

CAR RECOMMENDER

TENDER QUALIFICATION AND SELECTION MATRIX

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Tender qualification and selection matrix

Area	Low (1 - 3)	Medium (4-7)	High (8 - 10)	Achieved Score	weight
Compliance to tender	Mostly non-compliant	Partial Compliance	Full Compliance		30%
Requirements understanding	Unable to demonstrate understanding of requirements	Partial understanding of requirements	Demonstrates full and clear understanding of requirements		10%
Supplier Past Track Record	Insufficient track record of delivering and supporting similar projects	Good track record of delivering and supporting similar projects between 1 - 5 years	Good track record of delivering and supporting similar projects for > 5 years		5%
Supplier Personnel profiles	Profiles not matching requirements	Profile matching requirement or sufficient experience, but not both	Profiles matching requirements with sufficient experience		5%
Project Plan & Implementation timelines	Project plan not detailed, implementation plan not as per given timelines	Project plan detailed enough, or as per implementation timelines given, but not both	Project plan detailed, and implementation plan as per given timelines		15%
Price	Total Price exceeding more than 50% of stipulated budget	Total Price exceeding by 0 - 50% of stipulated budget	Total Price within stipulated budget		35%

Each tender would be evaluated against above criteria and total score would be calculated