

**FINCHAM
INDIA**

**FINLAND
CHAMBER OF COMMERCE
IN INDIA**
MEMBERS' HANDBOOK



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HONORARY BOARD MEMBERS



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Ambassador of
Finland in India



Jukka Holappa
Country Manager
Business Finland

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Sanjay Aggarwal
Chairperson



Sanjay Malik
Vice Chairperson



Amit Gossain
Board Member



M C Suresh Kumar
Board Member

SECRETARIAT

Swati Grover
Administrator



ABOUT FINCHAM

The Finland Chamber of Commerce in India (FINCHAM India) was established in 2018 to boost trade between Finland and India, and to support the investment and other business operations of its members.

In a short span of time, FINCHAM India has evolved into a systematic and recognized portal for Finnish companies in India, for the discussion and identification of common economic and trade interests and concerns. Through its activities which include road-shows, interface with both Indian and Finnish government officials, members and committee meetings, expert talks & knowledge sessions, inter-company/ industrial visits for sharing of best practices and networking events, FINCHAM India has been building and fostering growth of a collaborative business climate for the Indo-Finnish business community in India by inter alia acting as an advocacy forum for promoting interests of members on the policy front. Furthermore, the Chamber also supports member companies in their corporate affair and social responsibility activities, government relations work, dispute resolution and problem solving. All this in collaboration with Finnish government officials.

The membership of the Chamber comprises of Finnish companies in India representing diverse industries and sectors, including Energy, Telecom, IT & ITeS, Logistics, Pharmaceuticals, Mines & Minerals, Real Estate, Pulp & Paper, Workwear Solutions, Electronics, etc.

FINCHAM India is an integral part of Team Finland in India which comprises of the Embassy of Finland in India and Business Finland alongwith the Chamber. In line with its commitment to building and fostering the growth of a synergetic business climate for the Finnish business community in India, FINCHAM India collaborates with the Embassy of Finland in New Delhi to organize Team Finland business delegation visits across the country, with a view to explore opportunities for business development, technical and operational collaborations with leading Indian companies across various sectors of operations.

The Chamber has been building an expanding cooperation network with leading national and state level industry bodies and associations, including India's largest industry body CII. The Chamber also participates in EU wide business advocacy forums across sectors through a strong network of European bi-lateral chambers.

The members of FINCHAM India enjoy many benefits including, access to our networking events to build upon shared values, engage in experience sharing, strengthen the existing and potential partnerships with our Finnish member companies as well as Indian business leaders, to encourage bilateral commerce between India and Finland.

The FINCHAM Members' Handbook provides an overview of the member companies and their key innovative offerings for the Indian market.

ABOUT THE ORGANIZATION

Ahlstrom-Munksjö is a global leader in sustainable and innovative fiber-based solutions. Fibers are at the core of what they do and the common denominator for their products and solutions. Ahlstrom-Munksjö adds value by combining fibers with its advanced technology and innovative and entrepreneurial culture, constantly exploring novel materials and new applications. Sustainability, innovation and quality are central in all its solutions, and compostable food and beverage processing and packaging materials, liquid and air filtration media, diagnostic materials and protective medical fabrics are only the beginning.

Fast Facts:

- ◆ Global network of sales offices and 45 plants in 14 countries
- ◆ Approximately 7,800 employees
- ◆ More than 6,000 customers in over 100 countries
- ◆ Net sales of approximately EUR 2.7 billion
- ◆ Head office in Helsinki, Finland

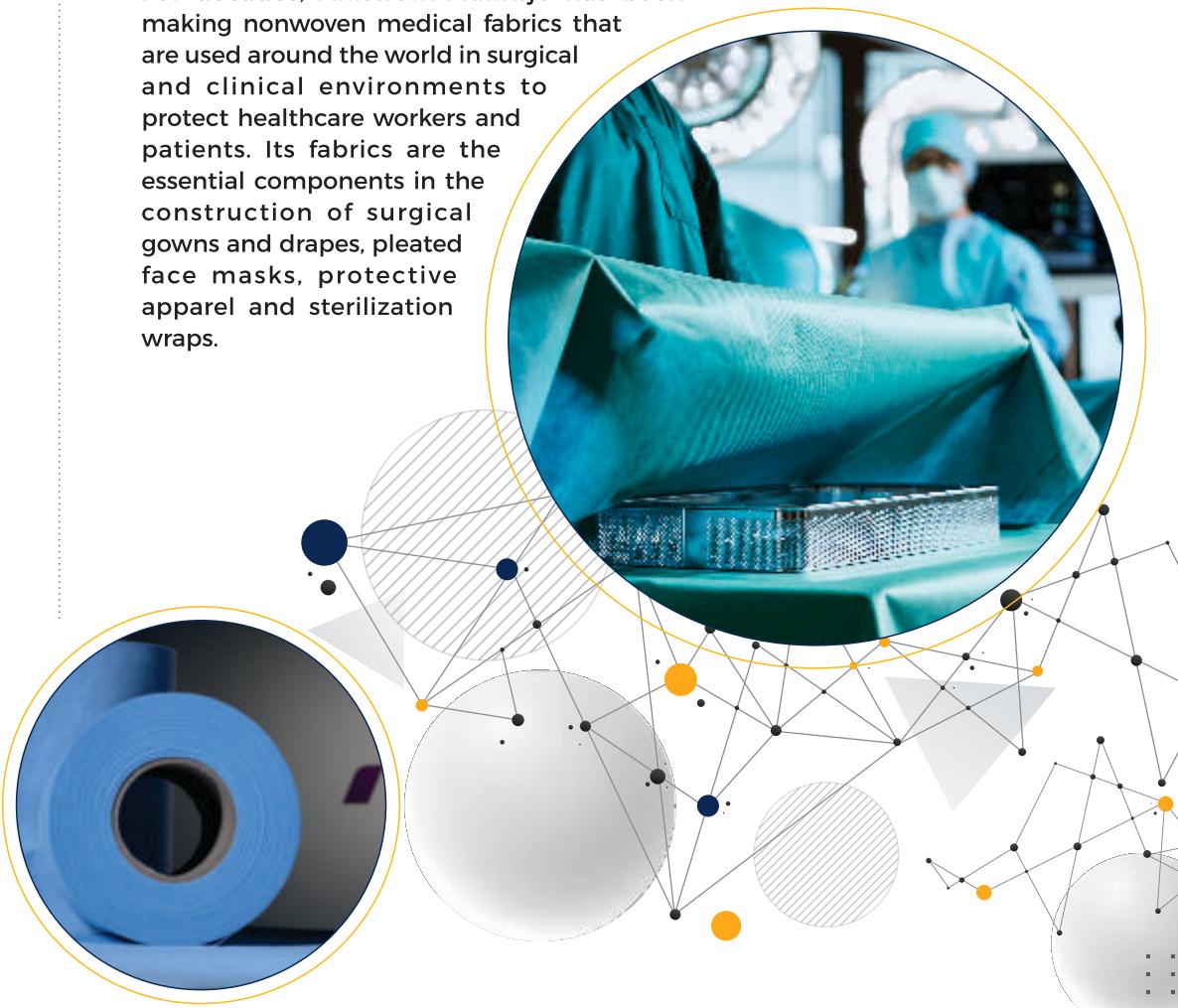
A global leader in protective fabrics

Along with the medical PPE value chain, Ahlstrom-Munksjö is involved in both raw material manufacturing (example, face mask materials, medical barrier fabrics, protective apparel), and end-product production and

assembly (sterilization wraps). It manufactures medical fabrics in its Windsor Locks, CT USA plant as well as Mundra, Gujarat, India.

Key Innovative Offerings For The Indian Market: Current & Upcoming

For decades, Ahlstrom-Munksjö has been making nonwoven medical fabrics that are used around the world in surgical and clinical environments to protect healthcare workers and patients. Its fabrics are the essential components in the construction of surgical gowns and drapes, pleated face masks, protective apparel and sterilization wraps.



Its high performing Breathable Viral Barrier (BVB) product portfolio consists of medical fabrics that are constructed with a tri-laminate fabric, providing protection, comfort and performance.

ViroSēl™ BVB fabric is specially designed to protect people in the most critical surgical environments. ViroSēl™ passes rigorous industry standards that are used to measure the ability of the fabric to protect against blood borne pathogens.

PureArmor® BVB protective apparel fabric is specifically developed for environments sensitive to particle contamination like a laboratory due to its low lint and particle shedding.

TrustShield™ medical fabrics are laser resistant, protect against biological and chemical permeation, and are highly absorbent.

VaporCool™ is like an extension to the wearer's body. It is made with an SMS fabric that has an innovative layer called Adaptive™ which is a "hydro-functional" polymer that changes with the environment around it.

The civil use face mask materials, TenderGuard™ BioBased and BioFilter, are sustainable, renewable and biodegradable. TenderGuard™ Natural and Smooth fabrics are designed for medical face masks. They are soft, protective, hypoallergenic and environment-friendly.

Protection beyond apparel fabrics

Ahlstrom-Munksjö sterilization wraps play a key role in hospital acquired infection prevention and patient safety. Reliance® product range comprises various types of fabric, manufactured from 100% cellulose, cellulose + synthetic and 100% synthetic fibers. The wide range and combination of

sterilization wraps enable its customers to select the most appropriate Sterile Barrier System to meet their requirements and finds application in:

- ◆ Sterilization wraps for terminally sterilized medical devices
- ◆ Filter for containers
- ◆ Overwrap for single use Custom Procedure Trays (CPT)
- ◆ Tray liner for moisture absorption and protection of the tray

Achievements & Recognitions

Awarded for having the "Highest Increase in Export Year Over Year," an annual event held in Mundra, India that recognizes businesses for their exporting performance (April 2019)

Other References

- ◆ Medical Barrier Fabrics
- ◆ Sterilization Wraps
- ◆ Medical Microsite



Contact Information

www.ahlstrom-munksjo.com

ABOUT THE ORGANIZATION

Algol established its operations in Helsinki in 1894, when Albert Goldbeck-Löwe started an agency business in Helsinki and began supplying Finnish industry with industrial chemicals, metals and building materials. Today, Algol is an international multi-branch corporation that remains Finnish family-owned. The company is active in lines of business in which its own contribution, and that of its partners, can have a positive impact on the environment, health and safety.

Algol Chemicals offers a wide range of industrial chemicals, specialty chemicals and polymers for industrial production processes. It connects manufacturers of industrial raw materials to industrial customers by offering value-added services, tailored deliveries and expert product know-how. It sources its products globally and serves its customers locally.

Thousands of globally sourced, REACH compliant products are delivered to its customers directly from local warehouses throughout the Nordic and Baltic regions, Belarus, Ukraine and India. The company also has a joint venture, Omya Algol Rus, which operates in Russia and Kazakhstan.

ALGOL IN INDIA

Development

Algol believes in continuous improvement, agility and openness to new ideas. Algol Chemicals India Private Limited holds the same value system as its parent company. It is headed by Mr. Pulok Roy (Director) along with his specialized tecno-commercial team with PAN India presence and warehouses located primarily in Delhi, Mumbai and Chennai.

Values

Its values have formed to their current form due to its long history and strong company culture. It reflects its current operations, but at the same time challenges it to take value-based actions even further to confirm that its capabilities are in line with its partners' expectations as well as in accordance with the development of the environment.

Accountability

It cares about the success of its customers and other business partners. It takes responsibility for its actions and for Algol's future.

Collaboration

It works together as a team and in relation to all stakeholders, with enthusiasm, respect and commitment.

Focus Sector

Marketing & distribution in India for overseas partners (mainly in construction, paint & coatings, plastics, adhesives, rubber, detergents, industrial chemicals and food industry)

Key Innovative Offerings For The Indian Market: Current & Upcoming

There are mainly three segments:

- Chemical Imports- Marketing & distribution in India for overseas partners (mainly in construction, paint & coatings, plastics, adhesives, rubber, detergents, industrial chemicals and food industry)
- Sourcing of fine & specialty chemicals from India for overseas partners
- Providing regulatory support



Contact Information

www.algol.fi



ABOUT THE ORGANIZATION

ANDRITZ is an international technology group providing plants, systems, equipment, and services for various industries. The company is one of the technology and global market leaders in the hydropower business, the pulp and paper industry, the metal working and steel industries, and in solid/liquid separation in the municipal and industrial segments.

The company is also active in power generation (steam boiler plants, biomass power plants, recovery boilers, and gasification plants) and environmental technology (flue gas and exhaust gas cleaning plants) and offers equipment for the production of nonwovens, dissolving pulp, and panelboard, as well as recycling plants.

Other important fields of business are animal feed and biomass pelleting, as well as automation, where ANDRITZ offers a wide range of innovative products and services in the IIoT (Industrial Internet of Things) sector under the brand name of Metris.

ANDRITZ In India

ANDRITZ Technologies Private Limited with its registered office at Chennai has its business operations in Pulp and Paper, Feed & Biofuel, Air Pollution Control and Plant Automation & Digitalization industry sectors in India and nearby regions. This Indian operation also caters to various global projects of ANDRITZ and is one of the key engineering and project delivery center for the Andritz group.

Focus Sectors

- ◆ Pulp & Paper Industry
- ◆ Feed and Biofuel Industry
- ◆ Air Pollution Control Equipment
- ◆ Plant Automation & Digitalization

Key Innovative Offerings For The Indian Market: Current & Upcoming

ANDRITZ offers leading technology solutions in each focus sector for the Indian customers on par with customers in other global markets.



For the Pulp & Paper Industry:

It is one of the few technology suppliers to deliver a complete kraft pulp mill and to have it performing with world-renowned environmental excellence.

- ◆ Woodyard: ANDRITZ wood processing technology for all climates, wood species, and industries.
- ◆ Fiberline: High throughput, high quality, environment-friendly fiberlines.
- ◆ Pulp drying and finishing: Turnkey market pulp drying plants, and individual technologies for pulp drying/baling process.
- ◆ LimeLine white liquor plant: Plants producing purest white liquor with minimal energy consumption and minimum environmental impact.
- ◆ Evaporation plants: Technologies and services for highly challenging pulp mill evaporation needs.
- ◆ Recovery boilers: ANDRITZ chemical recovery boilers offer designs capable of maximizing the production of green energy, with minimum emissions, while also recovering chemicals efficiently for the fiberline.
- ◆ Gasification: ANDRITZ gasifier plants using sustainable woody biomass as fuel.
- ◆ Power boilers: Circulating fluidized bed and Bubbling fluidized bed boiler technologies for renewable fuels, Refuse-Derived Fuels (RDF) as well as for the efficient use of traditional fossil fuel.

- ◆ Non-Condensable Gas (NCG) treatment: Modern technology for recovering and treating mill gases to avoid odor it emits into the atmosphere.
- ◆ A-Recovery+ chemical recovery solutions: A tailored chemical recovery system that optimizes chemical balances in a mill to increase its ability to generate additional revenue from side streams and to avoid the cost of certain purchased make-up chemicals.
- ◆ Burner solutions: Industrial burners, burner upgrade parts and services.
- ◆ Automation & Digitalization: Advanced performance services production optimization (OPP), process analytics, asset performance & maintenance.

Key Customer Segments

ANDRITZ is a market leader catering to the entire market spectrum, from large established customers as well as those with smaller scale operations.

Contact Information

www.andritz.com



ABOUT THE ORGANIZATION

Cargotec group brands include Kalmar, that offers the widest range of cargo handling solutions and services to ports, terminals, distribution centers and heavy industry, HIAB- the on-road truck mounted cranes specialist, MacGregor- the ship crane specialists, and Bromma - the container spreader leaders. Kalmar is the industry forerunner in terminal automation and in energy efficient container handling, with one in four container movements around the globe being handled by a Kalmar solution. It is the market leader in cargo handling equipment, port automation and services.

Cargotec (Nasdaq Helsinki: CGCBV) sales in 2020 totalled approximately EUR 3.3 billion and it employs around 11,500 people.

CARGOTEC In India

Cargotec India Private Limited is a wholly owned subsidiary of Cargotec Group and was established in 2007 in India. It is also the exclusive dealer for **INDITAL** Products in India.

Focus Sectors

- ◆ Ports & Terminals Operations
- ◆ Container Freight Stations
- ◆ Steel & Heavy Industrial Handling

Key Innovative Offerings For The Indian Market: Current & Upcoming

Current Offerings:

- Reach Stackers (Diesel Operated)
- Empty Container Handler (Diesel Operated)
- Forklifts (Diesel & Electric Operated)
- Terminal Tractors



The New Kalmar Eco Reach stacker offers your business the following:

- Fuel saving guarantee
- Substantial reduction in fuel costs and consumption
- Up to 40% reduction in CO₂, NO_x, SO_x, and particulate emissions
- A significant reduction in operating noise for your operators and others nearby

Upcoming Offerings:

Cargotec is committed to the Science Based Target initiative to limit the global temperature rise to 1.5°C. The target is to reduce the emissions at least 50% across the value chain by 2030.

Cargotec's goal is to become carbon neutral in its own operations (scope 1 and 2), which goes beyond the required ambition level of the Science Based Targets initiative.

Its target for the strategy period 2021-2024 is to reduce the CO₂ equivalent emission by 1 million tons and improve eco-portfolio sales with the following offerings:

- Kalmar Electric Reach Stacker- Electric Powered
- Kalmar Heavy Forklifts- Electric Powered
- Kalmar Terminal Tractors- Electric Powered



Contact Information

www.kalmarglobal.com

Key Customer Segments

Its major customers are ADANI Group, APMT, DPW, Allcargo, Tata (TMIL) GESA, J.M Baxi Group, Navkar, Saurashtra Group, Transworld Terminals, Hind Terminals, Gateway Distriparks, Kishan Marine Services, Samveda Group etc.

Achievements & Recognitions

Cargotec was awarded with a B in CDP's Climate change rating, which varies from A to D-, for the 2nd year in a row. This indicates that Cargotec is taking coordinated actions on climate issues.

Other References

- [Kalmar Electric Reachstacker](#)
- [Kalmar Robotics Launch](#)
- [Kalmar Essential Range](#)
- [The Time Is Now To Go Electric](#)
- [Kalmar Presents The Future Generation](#)





ABOUT THE ORGANIZATION

eAge Electronics Private Limited is fully engaged in manufacturing, sales and promotion of a complete range of LED lighting products. Its mission is to herald a new era of LED lighting in India and worldwide by offering international and best quality products at an affordable price, supported by excellent customer service and its philosophy is to use the best inputs, follow the best practices and relentlessly work towards creating customer satisfaction.

Founded in 2009 and as of 2017, eAge has been a part of a historic merger with [GREENLUX Finland Oy](#), a Finnish based specialist LED lighting company. Greenlux specializes in office, industrial, warehousing & parking lot and hospitality lighting. It is now a joint venture partner of Greenlux Finland Oy and both of them together have successfully supplied and installed eAge & Greenlux fixtures PAN India and Europe for various projects.

On 28th March, 2022, Greenlux Finland successfully completed a Merger with Valoya Oy, another Finnish lighting company, which is a provider of high-end, energy-efficient LED grow lights for use in crop science, vertical farming, and medicinal plants cultivation. Valoya LED grow lights have been developed using Valoya's proprietary LED technology and extensive plant photobiology research. Valoya's customer base includes numerous vertical farms, greenhouses, and research institutions all over the world (including 8 out of 10 world's largest agricultural companies).

This merger will enable eAge to now proactively take steps towards building horticulture lighting solutions tailored for the Indian market by using the best-in-class practices and knowledge brought to the fore by Valoya Oy. eAge will be looking to release a new range of horticulture lighting products by early next year.

EAGE In India

eAge Electronics Private Limited is a professional hi-tech LED lighting organization based out in Gurgaon, Haryana. It adopts a highly innovative approach in order to provide tailor made lighting solutions across all the domains i.e. Sports Stadiums, Hotels, Hospitals, Industries, Architectural and other Indoor and Outdoor applications. eAge deeply cares about its consumers' satisfaction and pays the



utmost attention to quality and timely delivery. eAge team is well trained to offer its customers with the best service and technical advice. The company prides itself on its ability to innovate and customize solutions to suit every customer's needs.

Its products today range from all types of indoor and outdoor LED lighting fixtures e.g. Hi Mast for Sports Lighting, Street Lights, Flood Lights, Panels, Hi Bay Lights, Linear Lights, Underwater Lighting, UVC lighting etc. It is in partnership with world class vendors for the design of its LED lighting products, they are also actively involved in providing contract manufacturing solutions for businesses with specialized lighting needs.

Focus Sector

LED Lighting with specialized application in Sports, Industrial, Hospitality & Contract Manufacturing

Key Innovative Offerings For The Indian Market: Current & Upcoming

- ◆ Industrial Lighting
- ◆ Sports Lighting Solution
- ◆ UVC lighting
- ◆ Horticulture Lighting (Upcoming)



Contact Information

www.eage.org

Key Customer Segments

- ◆ **Corporates and Developers:** Frigo Glass, IKEA (IMS Supplier), RICO Auto, Coca Cola, Asahi Glass, Mantri Builders, DLF, Prestige Builders, IREO, EON, Unitech, Orient Craft, NDMC, Voltas, Competent Construction Company, RBD, Agson Global, Ansals
- ◆ **Hospitals:** Medanta, Shri Gangaram Hospital
- ◆ **Hotels:** Oberoi Group, ITC, Hilton, Inter Continental, Ramada, JW Marriot, The Pllazio, Pride Hotel
- ◆ **Sports:** Ena, Biratnagar Stadium Nepal, Yug Sports Academy, Amherst Lawn Tennis Club

Achievements & Recognitions

- ◆ Complete lighting solution for IKEA Hyderabad store
- ◆ First indigenous development of Hi-efficiency sports lighting fixture in India
- ◆ Sports lighting of 4 stadiums PAN India within calendar year 2021-2022
- ◆ Rapid development of UV sanitization modules to retrofit in Voltas A/C's during Covid 19 period





ABOUT THE ORGANIZATION

Elematic is a Finland based leading one-stop-supplier of precast concrete technology all over the world. Established in the year 1959 in Finland, it currently works in over 100 countries covering six continents and has installed more than 4,000 precast plants. It supplies everything from a single machine to a production line and to a complete precast plant.

Based on the customer requirements, it offers precast production lines in three different technology levels- Semi, Pro, & Edge. Its 450 patents have made it a leader in precast innovations in machines and technologies for producing extruded Hollow-core slabs, Sandwich walls, Load bearing walls, Columns, Pre-stressed beams and non-load bearing Acotec walls. Elematic has a 60% market share in Hollow core slab technologies and 40% share in all other technologies.

ELEMATIC In India

Elematic India Private Limited incorporated in 2008 is the daughter company of Elematic Oyj. It has installed more than 35 plants PAN India for developers and contractors for their projects ranging from commercial to warehouse/ industrial and residential buildings. In India, it has a large team consisting of more than 150 people engaged in precast structural design, projects and manufacturing. Elematic India has a manufacturing facility for Moulds at Alwar, Rajasthan.



Focus Sectors

- ◆ Precast Technology for Buildings- Commercial Office Buildings, Malls, Hospitals, Residential, Warehouse and Industrial
- ◆ Mass Housing and Affordable Housing
- ◆ Precast Technology for Infra Segment- Concrete distribution system for precast yards making infra elements like RRTS/ U girders/ Tunnel segments etc.

Project references

- ◆ Aurobindo Reality, Hyderabad, India
- ◆ B.E. Billimoria, Pune, India
- ◆ BSBK, Raipur, India
- ◆ Elematic: Breaking the Traditional Mould
- ◆ Elematic India & Aurobindo Realty Developing Value-for-Money Projects
- ◆ The Smartest Way to Build India

Key Innovative Offerings For The Indian Market: Current & Upcoming

- ◆ Precast technology: State-of-the-art precast machinery from Finland and moulds from India
- ◆ Structural design & BIM service for precast buildings
- ◆ Turnkey precast machinery project installation, after-sales service & AMC
- ◆ Supervision services for precast elements production, quality assurance & elements installation



Contact Information

www.elematic.com



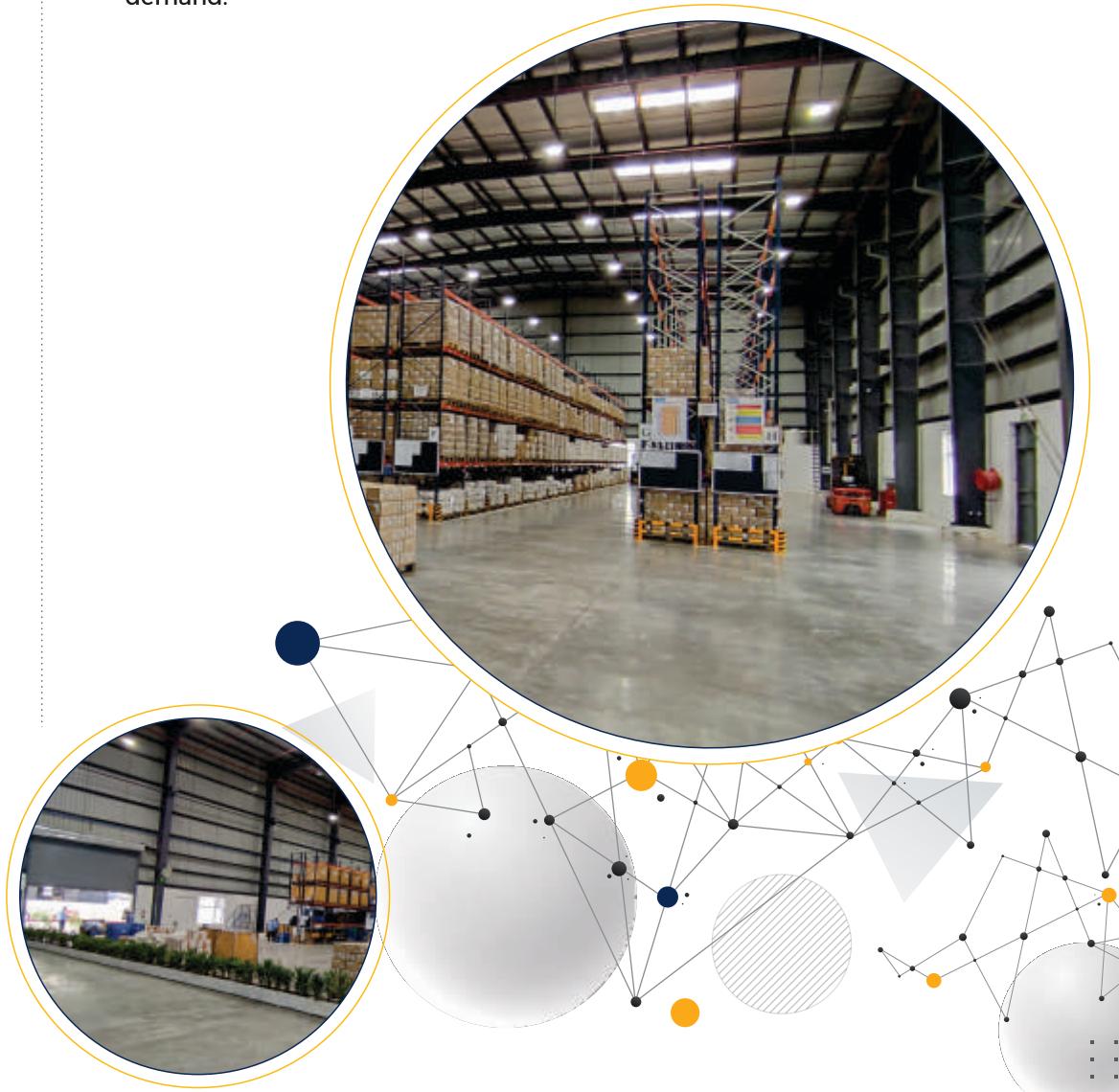
ABOUT THE ORGANIZATION

For over 60 years, Ensto, a growth-oriented and international family business, has been dedicated to electricity with a long-term and human-centric approach. It offers smart and reliable electrical solutions and expertise for electricity distribution system operators and helps them to succeed and create a more sustainable tomorrow. Currently, Ensto has a total of 920 employees in 17 countries in Europe and Asia. It is bound by its common purpose of making life better with electricity, sustainably. It has world-class manufacturing in 7 countries, and strives for superior quality, efficiency, delivery capability and flexibility in everything it does.

ENSTO In India

Ensto in India started operation in 2009 at Manesar, Haryana which is 40 km from New Delhi. It has a wide range of products and solutions for low and medium voltage overhead lines and underground cable networks. Solutions for fully covered conductor systems, network automation and cyber secured networks are examples of its offering. To be ready for the future challenges, it constantly searches for new smart solutions together with its customers. It designs, tests and manufactures its own solutions and products. This gives it an opportunity to serve customer needs on an individual level and bring new innovations to the market. Its accredited in-house laboratory supports the development and ensures that the products are durable, high-quality and

long-lasting. In June 2021, Ensto expanded their operations by inaugurating a new bigger facility at Manesar in order to cater the increasing market demand.



Focus Sector

Electrical Utility

Key Innovative Offerings For The Indian Market: Current & Upcoming

Overhead Line Networks

Ensto's overhead line products and solutions for low and medium voltage networks are reliable, installer-friendly and proven to last for decades even in the most challenging weather conditions.

Underground Cable Networks

Ensto offers underground cable products and solutions for low and medium voltage networks covering both heat shrink and cold shrink technologies. Ensto Pro training and easy-to-install products, as well as excellent installation instructions ensure the quality of the installation and a reliable network.

New Smart Technologies

Ensto provides innovative and smart solutions that enable DSOs to have a secure, reliable and high-quality network.

Installation Tools

Ensto's tool selection includes products that are especially designed to fit the needs of network installers. When installers use tools that fit and are designed for their work, a reliable installation can be made safely. Furthermore, a well-made installation has a great impact on the service life and reliability of the network.

Key Customer Segments

Electricity DSO, EPCs in Electrical

Achievements & Recognitions

Preferred Supplier of Electrical Distribution Network Accessories in India



Contact Information

www.ensto.com

ABOUT THE ORGANIZATION

Founded in 1923, Finnair is one of the oldest and continuously operating airlines in the world. Finnair is also a part of the OneWorld alliance. It is a network airline specialized in connecting Europe and Asia using the short northern route via Helsinki. Finnair covers over 100 destinations worldwide with operations in about 70 destinations in Europe, and 5 destinations in America.

FINNAIR In India

Finnair started its operations in India in the year 2006 with direct flights from Helsinki to New Delhi. Over the years, the volume of passengers traveling between India and Finland has witnessed a phenomenal increase. Considering the ever-increasing demand for connectivity between India and Finland, Finnair has now expanded its operations in India. Starting August 6th, 2022 Finnair will also have direct connectivity between Helsinki and Mumbai. When flying to Europe or the US via Helsinki, travelers can now enjoy the compact and uncrowded Helsinki Airport.

Focus Sector

Aviation Industry

Key Innovative Offerings For The Indian Market: Current & Upcoming

Finnair aims to decouple traffic growth from the emissions growth. The airline, therefore, aims to attain carbon neutrality by the end of 2045. As the first milestone towards achieving its aim of carbon neutrality, Finnair aims to reduce net emissions by 50% from 2019 level by 2025. For the purpose, and to implement the EU directives on use of Sustainable Aviation Fuel, Finnair aims to introduce green aviation fuel to its carrier fleet worldwide.





Finnair is also committed towards contributing to all 17 sustainable development goals propounded by the United Nations. Its current focus lies on 6 of the SDGs most relevant to its business namely gender equality (5), industry innovation and infrastructure (9), responsible consumption and production (12), climate action (13), peace, justice, and strong institutions (16), and partnerships for the goals (17).

Achievements & Recognitions

Finnair won the 2018 TripAdvisor Travelers' Choice Award for Airlines in the category Traveler's Choice Major Airline- Europe

Contact Information

www.finnair.com



ABOUT THE ORGANIZATION

Orion Corporation is a globally operating Finnish pharmaceutical company, building well-being for more than 100 years. Orion develops, manufactures and markets human and veterinary pharmaceuticals and active pharmaceutical ingredients. The company is continuously developing new drugs & treatment methods. The core therapy areas of Orion's pharmaceutical R&D are neurological disorders, oncology and respiratory diseases for which Orion develops inhaled pulmonary medication.

Orion's main market is Finland, where it is the clear market leader. Orion's products are marketed in over a 100 countries. All of Orion's manufacturing plants & most of its R&D operations are in Finland.

FINORION In India

FinOrion Pharma India Private Limited based in Mumbai is a wholly owned subsidiary of the Orion Group. Its presence in India provides an opportunity for Orion Group to strengthen the business relationship with current partners and support the head quarter in various office activities. The India office focuses mainly on global supply chain operations and R&D activities.



Focus Sector

Pharmaceutical Industry

Achievements & Recognitions

- Received a Silver rating from Ecovadis, which is a global leading business sustainability rating platform
- Also recognized as being in the top 13% of all companies assessed by Ecovadis regarding the areas of sustainability
- Orion has been working for years to reduce its carbon footprint with success. It is now time to raise the bar and commit to an even more ambitious target: carbon neutrality by 2030



Contact Information

www.orion.fi



For a cleaner world

ABOUT THE ORGANIZATION

Fortum is a European energy company with activities in more than 40 countries. It provides its customers with electricity, gas, heating and cooling as well as smart solutions to improve resource efficiency. It wants to engage its customers and society to join the change for a cleaner world. Together with its subsidiary Uniper, it is the third largest producer of CO₂ free electricity in Europe. With approximately 19,000 professionals and a combined balance sheet of approximately EUR 69 billion, it has the scale, competence, and resources to grow and to drive the energy transition forward. Fortum's share is listed on Nasdaq Helsinki and Uniper's share on the Frankfurt Stock Exchange.

FORTUM In India

Fortum in India is focused on 3 verticals (Solar, E-mobility & Biorefinery). Starting its activity in India in 2012 with an acquisition of an operating 5 MW solar plant in Rajasthan, Fortum has created a portfolio of 685 MW operating solar assets in India. In February 2022, Fortum won the right from Solar Energy Corporation of India (SECI) to build two solar power parks with a total capacity of 600 MW in Karnataka, India and in March 2022, Fortum won the bid from Gujarat Urja Vikas Nigam Ltd. (GUVNL) to build a 200 MW solar project in Gujarat, India.

Focus Sectors

- ◆ Renewable energy (Solar, Hybrid, Storage, Waste, Hydrogen)
- ◆ E-mobility ecosystem
- ◆ Biorefineries

Key Innovative Offerings For The Indian Market: Current & Upcoming

- ◆ Fortum Charge & Drive supports a network of more than 6,000 smart charging points in Nordic countries, of which more than 30% are DC quick chargers, besides providing access to more than 200,000 charging points through its in-house aggregator model under brand "Plugsurfing." Since piloting in India in October 2017, Fortum Charge & Drive India is expanding the DC fast-charging network in the country. Fortum is presently operating in 12 major Indian cities, 125 public charging points-across 8 states and growing.
- ◆ Fortum's Bio2X is a journey that has just begun. Fortum has made its first step by investing in a first commercial biorefinery in India in a joint venture with Numaligarh Refinery Limited along with Chempolis for setting up a bamboo-based Biorefinery Plant. The plant will use bamboo as raw material, and it will produce bioethanol, biochemicals and excess electricity. In the long run, Fortum wants to minimize biomass-based energy production and focus on high-value products. Currently, a bioethanol refinery based on bamboo as raw material is under construction at Numaligarh, Assam. It's a JV amongst Numaligarh refinery (NRL), Fortum & Chempolis. It is scheduled for commissioning by the year end of 2022.

Achievements & Recognitions

- ◆ Awarded a GRESB 5-star rating (ranking it in the top 2 out of 7 entities for solar power generation in Asia). The GRESB assessment allows it to assess its performance against the most material environmental, social and governance (ESG) metrics
- ◆ Received Asset Triple A award in the category of Best Supply Chain Solution (ESG) in the Energy Industry for 2021

- ◆ Certified as 'Great Place to Work' in September 2021
- ◆ Bhadla and Amrit solar power plants in Rajasthan bagged the National Safety Award in March 2022 by the Factories & Boilers department of the Rajasthan State Government



Contact Information

www.fortum.in





The Home of Nokia Phones

ABOUT THE ORGANIZATION

Headquartered in Espoo, Finland, HMD Global Oy ("HMD") is the home of Nokia phones and HMD Services. Established in 2016, HMD's mission is providing accessible connectivity for everyone. HMD designs and markets a range of smartphones and feature phones and an expanding portfolio of innovative service offerings. With an ongoing commitment to security, durability, reliability, and quality across its range, HMD is the proud exclusive licensee of the Nokia brand for phones and tablets. HMD operates in 8 regions- Europe, Asia Pacific, Americas, Greater China Region, India, Middle East and North Africa (MENA), Russia and Sub-Saharan Africa.

HMD has a simple idea at the core of its operations: that mobile technology can enhance the everyday lives of everyone around the world. Its wide selection of phones are a step toward realizing that vision, but HMD goes even further: its phones are made to get better for years to come, with a design that remains timeless and updates that improve security and performance. It ensures that these principles are inherent in each and every one of its phones. Its Nokia Device Ecosystem has a diverse product portfolio across different categories- feature phones, smartphones, tablets and audio accessories.

HMD In India

India is one of the top priority markets for HMD Global. It has built a presence in India with over 800+ exclusive distributors and over 100,000+ retail stores

across India. HMD Global has a presence on Nokia.com/phones and has partnerships with leading e-commerce stores. Its Nokia Mobile Care network has a wide presence across the country and supports customers via phone, chat, email and in-app functionality all days of the week. Nokia Mobile Care provides green product lifecycle support and environmental disposal.

Nokia is a registered trademark of Nokia Corporation. Android is a trademark of Google LLC. All specifications, features and other product information provided are subject to change without notice.

Focus Sector

Consumer Electronics

- ◆ Smartphones
- ◆ Feature Phones
- ◆ Tablets

Key Innovative Offerings For The Indian Market: Current & Upcoming

Smartphones

- ◆ Nokia 5.4
- ◆ Nokia C20
- ◆ Nokia C01 Plus
- ◆ Nokia C30
- ◆ Nokia 3.4
- ◆ Nokia G10
- ◆ Nokia C20 Plus
- ◆ Nokia Xr20

Feature Phones

- ◆ Nokia 110 4G
- ◆ Nokia 6310

Tablets

- ◆ Nokia T20

Key Customer Segments

- ◆ Consumers
- ◆ Enterprises

Achievements & Recognitions

2020

- Nokia was rated as #1 Most Trusted by Counterpoint Research across the 3 key parameters of build quality, software and security upgrades and Android Enterprise Recommended phones
- 6 awards won at iF Design Awards 2020
- Opened a brand-new software security center in Tampere
- Announced its expansion in Brazil
- Named "Best Android Smartphones for Maintaining Value"
- Named "Top for Security Patch and Reference SLR Labs Data"
- Launched its first ever 5G Nokia smartphone, the Nokia 8.3 5G
- Entered a brand-new service category with HMD Connect global data roaming
- Named "Organization with Best Employee Relations Practice" at Global HR Excellence Awards 2020

2019

- 31 awards won at Mobile World Congress 2019
- 11 awards won at IFA 2019

- Top 5 mobile phone brands in many key markets across the world. This includes key strategic regions- Asia Pacific, America, Europe, Sub-Saharan Africa, North Africa
- Global leader in feature phone segment for value and number two for volume
- Amongst the first manufacturers to offer a double-letter upgrade to Android 10 and Android Pie
- Global leader for smartphone software updates and security
- "Outstanding Quality and Delivery" award received from Vodafone Supplier Awards

2018

- Tripled its smartphone user base in 2018 compared to previous year
- Received unicorn status in 2018
- 25 awards won at MWC 2018

Contact Information

www.hmdglobal.com

ABOUT THE ORGANIZATION

Huhtamaki Oyj is a global leader in sustainable packaging solutions, with over a 100-year-long legacy and Nordic heritage. It believes in protecting food, people and the planet.

For Huhtamaki, packaging is so much more than just what goes around a product. It's about building brands, opening new opportunities in new markets and protecting reputations as much as products. That's why it is invested for the long-term, to help its customers as they develop and grow. It leverages its rich experience and strong technical capabilities to help brands serve more packaging convenience, personalisation and sustainability and keep pace with rapid change. As specialists of flexible packaging, its purpose is to help great products reach more people, more easily.

HUHTAMAKI In India

Huhtamaki's operations are supported by 16 state-of-the-art and fully integrated manufacturing facilities in India. Its skilled and experienced team contributes across the business functions with their expertise, for enhanced efficiency and efficacy. With 3,025 employees across India, it strives to play a key part in helping great products reach more people easily, with safety, sustainability, and ethics at the core of what it does.

It believes that food packaging is essential. Thereby, it ensures hygiene and safety of food & beverages by fulfilling packaging needs that help in preserving the food and increase shelf life. It keeps food & beverages edible for longer. Thereby, reducing food waste while providing access to affordable food for consumers, wherever they are in the world. It also develops fit-for-purpose packaging integral to industries like health care, personal & home care, pet care and other non-food solutions. To this end, it is material positive, choosing the right packaging materials based on their functionality and full-life cycle, making evidence-based decisions to drive the circular economy.

Its product portfolio also includes tube laminates, making it a partner of choice for beauty care, oral care and the pharma industry. It brings in innovation in design through its labeling solutions portfolio.

Packaging is about continuous innovation, and at Huhtamaki India, it constantly innovates. Its specialized technologies and capabilities include promotions and security solutions, digital printing solutions, specialized pouching solutions, Rotogravure cylinder and more. These enable it to gain a competitive edge and leverage its technological expertise in over 12 markets around the globe.

Focus Sector

Flexible packaging and labeling catering to industries such as Personal Care, Food & Beverages and Pharma

Key Innovative Offerings For The Indian Market: Current & Upcoming

- **Sustainable solutions** (Polyolefins, Mono PE solutions) have started to replace conventional non-recyclable flexible packaging solutions for various product categories for both food and non-food products. Easy-to-recycle options based on subject solutions are perfect options without compromising shelf life, used on same packaging lines and consumer convenience.

- **Rigid formats to lightweight flexible packaging:** Flexible packaging options replacing rigid packs are becoming very popular for all types of packaging formats. Flexible formats are also less in weight and consume less plastics, hence are cost effective.
- **Source reduction options (down gauged pack designs):** For flexible packaging, down gauging is a continuous innovation activity by which Huhtamaki is able to reduce the packaging material consumption without compromising customer's critical requirements.
- **Biodegradable packaging & compostable packaging solutions:** To take care of packaging littering all around, the solutions of biodegradable, industrial as well as home compostable options are being explored by Huhtamaki.
- **Paper based solutions:** As required by the customers, the paper based solutions are being developed. The new packaging solutions constitute a high level of paper and are ready to replace plastics based packaging for both barrier and non-barrier applications.

Achievements & Recognitions

- Won 2 SIES Awards
- Won 2 World Star Awards
- Won 4 IFCA Star awards



Contact Information

www.huhtamaki.com

ABOUT THE ORGANIZATION

Incap Corporation is an internationally operating contract manufacturer, whose customers include leading suppliers of high-technology equipment. It is a globally operating electronics manufacturing service provider with factories in India, UK, Estonia, Slovakia, sourcing team in Hong Kong and headquarters in Finland.

INCAP In India

Incap India is a part of Incap Corporation. Its modern manufacturing facilities in Tumkur serve customers all over the world. Incap India is located only 65 kms from the airport and the city of Bangalore, the center of India's high-tech industry.

Tumkur factory specializes in manufacturing of electronics and box-build products, having long experience particularly in power electronics. The machinery is suitable for common component technologies, and together with the great location and skilled personnel, Incap is able to provide high quality manufacturing services to meet the most demanding customer needs.

Incap India has:

- ◆ World-class manufacturing services close to growing market in Asia-Pacific
- ◆ Experience in electronics manufacturing since 1987
- ◆ 18,000 square meters of total floor space + 9,000 square meters upcoming
- ◆ Customers are global companies with operations in Europe and Asia
- ◆ Long experience in manufacturing power electronics and related box-build products



Focus Sectors

- ◆ Prototyping & Engineering Services
- ◆ PCB Assembly Manufacturing
- ◆ Box Build Assembly
- ◆ Customized Solutions
- ◆ Cable And Wire Harness Assemblies
- ◆ Engineering Services
- ◆ Magnetic Assemblies
- ◆ After Sales

Key Innovative Offerings For The Indian Market: Current & Upcoming

- ◆ Green energy and alternate energy solutions- wind, solar
- ◆ Products for AI and IoT based applications
- ◆ Cutting-edge technological products for industrial applications

Key Customer Segments

- ◆ Power Electronics
- ◆ Digital Energy
- ◆ Industrial Electronics
- ◆ Alternate Energy/Green Energy

Achievements & Recognitions

- ◆ Incap India wins the prestigious IT Exports Award of STPI
- ◆ Best District Export Award Tumkur in the District Category for the year 2020-2021
- ◆ Incap India sponsored local school's entire computer lab

Contact Information

www.incapcorp.com





ABOUT THE ORGANIZATION

Kemppi is the design leader of the arc welding industry. It is committed to boosting the quality and productivity of welding by continuous development of the welding arc. Kemppi supplies advanced products, digital solutions and services for professionals from industrial welding companies to single contractors. The usability and reliability of its products is its guiding principle. It operates with a highly skilled partner network covering over 70 countries to make its expertise locally available. Headquartered in Lahti, Finland, Kemppi employs close to 800 professionals in 17 countries.

KEMMPI In India

Kemppi India Private Limited has its offices located in the major industrial cities of India, Chennai & Pune. Railways, Shipyards, Nuclear Plants, Power Plants, Boiler Industries, Gas Pipelines and many other segments are loyal Kemppi users. Kemppi India is active in promoting skill development across the country. Kemppi Chennai demo center is equipped with advanced Kemppi machines and Kemppi robotic welding systems. The Pune center is equipped with Kemppi's state-of-the-art A7 MIG Welder and KempArc robotic welding systems integrated with robots from well-known robot manufacturers.

Focus Sector

Its offering includes welding solutions- equipment, welding management software and expert services- for both demanding industrial applications and ready-to-weld needs.

Key Innovative Offerings For The Indian Market: Current & Upcoming

- **MasterTig**, red dot design award winner 2020 MasterTig sets new standards for weld quality, usability, and power efficiency.
- **Kemppi A7 MIG Welder**- Comprehensive welding system for robotic arc welding applications. It can be integrated with any robot brand.
- **X8 MIG Welder**- The X8 MIG Welder is a multi-process welding solution that redefines welding performance and usability. It includes a digital WPS feature.
- **X5 FastMig**- Versatile industrial multi-process welding machine built with energy-efficient inverter technology. Precise ignition and stable arc control maximize welding quality and minimize the need for after-treatment.



- **Master S-** Master S is designed for high-performance Stick (MMA) welding. Power source including cellulose welding characteristics provides great welding results with pleasurable welding experience.

Key Customer Segments

Its solutions are suitable for various industries and welding applications, from light steel structures to heavy fabrication. Whether you weld mild steel, stainless steel, or aluminum, it has just the thing for you.

- Metal fabrication workshops (power plant components, material handling, machinery)
- Transportation (rolling stock, car industry, component suppliers, two wheelers, trucks, busses, car repair)



Contact Information

www.kemppi.com/en-US

- Construction (steel structure workshops, buildings, infrastructure, loaders, excavators)
- Chemical, process, oil & gas industry (food processing, pharmaceutical, paper & pulp, refineries, gas processing plants, chemical plants, onshore pipelines)
- Shipbuilding and offshore (shipyards, offshore yards)

Achievements & Recognitions

MasterTig welding equipment and Flexlite welding torch were recognised for their designs at the Red Dot Design Awards 2020





Elevators
Escalators

ABOUT THE ORGANIZATION

KONE Corporation is a global leader in the elevator and escalator industry. The company provides elevators, escalators, automatic building doors, as well as solutions for modernization and maintenance in over 140 countries around the world. With the mission to improve the flow of urban life, KONE moves over 1 billion people each day. It serves approximately 550,000 customers across the globe and has over 1.4 million elevators and escalators in their maintenance base. In 2021, KONE had annual sales of EUR 10.5 billion, and at the end of the year over 60,000 employees. KONE class B shares are listed on the Nasdaq Helsinki Limited in Finland.

KONE In India

KONE's presence in India dates back to 1984 and today, it is the leading elevator company in India. Headquartered in Chennai, KONE India serves customers all over the country through its 50+ branches and provides sustainable People Flow™ solutions for India's rapidly growing cities. Its production unit near Chennai is one of the 10 global manufacturing units in seven countries, producing elevators for the Indian market as well as for Bangladesh, Bhutan, Nepal and Sri Lanka.

Chennai also has 3 training centers where KONE's installation engineers and field mechanics are trained. Besides, it has a global technology and engineering center in Chennai and Pune, which is one of the seven global R&D centers.

KONE works with almost all the large players in India. At the Reliance Jio Centre, it has the largest passenger elevator in the world.

Focus Sector

KONE is the leading manufacturer of elevators, escalators as well as provides solutions for maintenance and modernization to add value to buildings throughout their life cycle.

Key Innovative Offerings For The Indian Market: Current & Upcoming

KONE DX Class Elevators

This is the world's first elevator series with built-in digital connectivity as standard, with pre-set themes, curated music and animated lights, ecosystem partners, information screen and touchless signalization.



KONE 24/7 Connected Services

KONE provides intelligent proactive maintenance that connects elevators and escalators to KONE cloud-based service and uses artificial intelligence-based analytics to make smarter preventive maintenance decisions that take people flow to a whole new level.

CSR Initiatives

KONE's CSR initiatives are focused on educating the economically backward children as well as ensuring cleanliness in line with Govt. of India's Clean India Mission.

Sustainability

KONE's targets are in line with limiting global warming to 1.5°C, the most ambitious criteria for setting science-based targets.

Achievements & Recognitions

- ◆ Listed in the 100 most innovative companies list of Forbes, 8 times
- ◆ Awarded a place on CDP's prestigious 2020 'A List,' for many years
- ◆ Awarded the EcoVadis platinum medal for its sustainability performance, placing it among the top 1% of all assessed companies
- ◆ Certified as a Great Place to Work by the acclaimed Great Place to Work Institute® for 2 consecutive years
- ◆ Recognized as one of the best employers in the world by Forbes business magazine in their Forbes' 2020 Global 2000: World's Best Employers list for 4th consecutive year
- ◆ Received numerous awards in India covering all the aspects including best brand, great culture, innovative solutions and many more



Contact Information

www.kone.in



ABOUT THE ORGANIZATION

Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity-enhancing lifting solutions as well as services for lifting equipment and machine tools of all makes. The Group has 16,200 employees at 600 locations in 50 countries. Konecranes is listed on the Nasdaq, Helsinki. The Group's brand strategy is based on the corporate Konecranes master brand, which is complemented by the Demag brand and a portfolio of freestanding power brands. Konecranes branded products are sold directly to end users, while power branded products are sold to distributors and independent crane builders. Demag branded products are also sold to distributors and independent crane builders.

KONECRANES In India

Konecranes and Demag Private Limited is a 100% owned subsidiary of the Konecranes Group based in Finland. It started its journey in India in early 2007 and has grown rapidly to a company which today numbers more than 800 employees.

- **Factory:** In 2013, it opened a brand-new manufacturing facility in Jejuri, Maharashtra. Ranging over 48,000 square meters, this state-of-the-art manufacturing facility has the capacity to manufacture 1,000 cranes per annum according to the highest quality and safety standards. This facility

is the first in Konecranes Group to install a roof top solar power project installing 880 KWP solar panels on its factory rooftop for fulfilling the energy requirement of the entire manufacturing unit including the administrative building. Around 1,094 MT of carbon emission per annum is saved which is equivalent to removing 315 cars off road per annum.

- **Engineering Knowledge Centre:** The company has a global engineering design and IT office at Pune, having a strength of more than 500 employees who cater to Indian as well as global crane design requirements, IT support and development.
- **Service Network:** It provides industry-leading maintenance services for all types and makes of industrial cranes and hoists. With its own service branches in 7 locations throughout India, it currently has over 80 service engineers to serve the customers, trained to the highest standards at its own training facility in Pune. Distribution center facility near Pune is customer-focused and serves as a link between its supply factories and customers. Konecranes Service is not just talking about the industrial internet, it is already using it, transforming the delivery of maintenance services in every aspect of the day-to-day operations.

Focus Sector

Konecranes designs, manufactures, and installs cranes for all industries in India, which include general manufacturing, automobile, power, petrochemical, renewable energy, ports, infrastructure among many others, and provides lifting solutions and services for every application.

Key Innovative Offerings For The Indian Market: Current & Upcoming

- **Konecranes CXT- Wire Rope Hoist Crane:** Lifting capacity of up to 80 tons.
- **Konecranes C-Series Chain Hoist:** Designed for over a million operations for loads up to 5,000 kilograms.
- **Workstation Cranes-** These come with a light, durable enclosed aluminum profile, as well as enclosed steel profile, both with lifting capacities up to 2,000 kilograms.

- **Ex-proof Cranes:** Hazardous atmospheres in chemical and petrochemical plants, oil refineries, gas power plants, wastewater treatment plants, paint shops and other industrial sites.
- **Smart Features:** Most Konecranes overhead traveling cranes can be equipped with Smart Features that give greater control over the material handling in the production processes.
- **S-Series Crane (Upcoming):** This is a game changer in light-medium lifting with a new benchmark. An innovative hoist, synthetic rope and Smart Features make it a leader in lifting technology.

Achievements & Recognitions

- Certified with ISO 14001:2015- The Environmental Management System Standard
- Certified with ISO 9001:2015- The Quality Management System Standard
- Certified with ISO 45001:2018- The Occupational Health and Safety Management System Standard



Contact Information

www.konecranes.com/en-in

ABOUT THE ORGANIZATION

Lindström is a textile service company focused on making its customers' lives easier in Europe and Asia. With more than 170 years of experience in the textile industry, it offers a wide variability of services ranging from workwear, mats, restaurants and hotel textiles to industrial wipers, cleanroom, and washroom services.

Lindström focuses on making its customers' lives easier by supporting them to shine and their businesses to grow. Its easy-to-use textile services are a cost-efficient and environment-friendly way of taking care of a company's textile needs. It strives to create value for its customers in everything it does, executed with excellent customer experience.

LINDSTRÖM In India

Lindström is a forerunner in 360-degree workwear management. Its PAN India presence helps in improving compliance & standardization of workwear hygiene processes. The circular economy is woven into its business in terms of efficient use of textile, water and energy, thus helping its customers to become carbon neutral & water positive. Its business continuity, risk mitigation & infection control measures help it to become a preferred partner by industry.

Focus Sectors

Textile Service Rental

- ◆ Workwear
- ◆ Cleanroom
- ◆ Returnable Shopping Bags
- ◆ Reusable Face Mask
- ◆ Reusable Goggles
- ◆ Reusable Mops
- ◆ Mats Service

Key Innovative Offerings For The Indian Market: Current & Upcoming

- ◆ **Workwear solution based on your needs:** Make the sustainable choice with Lindström's transparent and reliable Workwear Full Service. Its high-quality and durable workwear is produced, maintained, and repaired for people's safety and comfort. Gain insights on workwear usage and service



performance with the help of Lindström digitally supported workwear rental service. Free up time to concentrate on your core business, let Lindström take care of the rest.

- ◆ **Cleanroom textile service- guaranteed hygiene, safety, and reliability:** Lindström's reusable cleanroom garments and accessories designed especially for the pharmaceutical industry act as a barrier between the person and the manufacturing environment. It helps with preventing contamination in the production area and thus, ensures the safety of your products. Its cleanroom services operate according to ISO 14644 and adhere to GMP procedures.
- ◆ **Returnable shopping bags reduce plastic waste:** Its returnable shopping bag service is the new norm of retail. It works just like a deposit bottle; when returned to your store, the customer gets a full refund of the deposit they paid for it. Its returnable shopping bags always bring your customers back to you and reduce plastic waste at the same time—it's a win-win!

Key Customer Segments

- ◆ Pharma
- ◆ Healthcare
- ◆ Engineering and Assembly
- ◆ HoReCa
- ◆ Food Processing
- ◆ Electronics
- ◆ Retail
- ◆ Facility Management



Contact Information

www.lindstromgroup.com

Achievements & Recognitions

India level

- ◆ Winner of Dare2Dream Company of the year 2021 award in textile industry category
- ◆ Customer Retail Journey Innovation in 2nd Edition of Future of Retail Summit and Awards 2019
- ◆ Best Employer Brand. Awards are hosted by the Employer Branding Institute: World HRD Congress & Starts of the Industry Group
- ◆ HR Value Creator Award in the category of Diversity and Inclusion in People & Culture Summit 2018

International level

- ◆ Lindström Bulgaria won the **Forbes Business Awards** in the services category
- ◆ Family Business of the Year 2021 award by The Finnish Family Firms Association





ABOUT THE ORGANIZATION

Metso Outotec is a frontrunner in sustainable technologies, end-to-end solutions and services for the aggregates, minerals processing, metals refining and recycling industries globally. Its purpose is to enable sustainable modern life. Headquartered in Helsinki, Finland, Metso Outotec employs over 15,000 people in more than 50 countries and its sales for 2020 were around EUR 3.9 billion. By improving its customers' energy and water efficiency, increasing their productivity, and reducing environmental risks with its product and process expertise, it is the partner for positive change.

It aims to be a sustainability leader in its industry. Sustainability at Metso Outotec is founded on its strategy, and code of conduct, as well as on selected, globally acknowledged guidelines and principles. By providing new and better technologies and changing current ways of operating, it helps its customers meet their sustainability goals.

One of its key targets is its commitment to the 1.5°C journey, with targets that are validated by the Science Based Targets initiative. Its all-encompassing approach on sustainability is called Planet Positive.

METSO In India

In the last 25+ years of Metso Outotec's presence in India (since 1992), there has been continued investments in facilities, as well as people. Having head office in Gurugram and 5 regional offices, 3 production units (Alwar, Vadodara & Ahmedabad), 2 repair facilities (Faridabad & Bengaluru), 4 warehouses

(Farukhnagar, Bengaluru, Sanand & Bhubaneswar) and over 40 service locations, Metso Outotec in India serves over 3,000 customers across industries.

Focus Sectors

Aggregates, Minerals Processing & Metals Refining

Key Innovative Offerings For The Indian Market: Current & Upcoming

- Reactorwell™
- Concorde Cell™
- High Pressure Grinding Roll (HPGR)- Metso HRC™
- Stirred Media Detritors (SMD)
- Vertimill®
- CycloneSense™
- TankCell®



Key Customer Segments

Aggregates, Minerals Processing & Metals Refining

Achievements & Recognitions

- Best Employer Award 2021 by Employers Association of Rajasthan
- Ranked 8th in the 2021 Global 100 List of the World's Most Sustainable Companies



Contact Information

www.mogroup.com

ABOUT THE ORGANIZATION

Mirka is a global family-owned Finnish company that produces and markets abrasives, polishing compounds and sanding tools. It is a manufacturer and specialist in coated abrasives and allied products & committed to create dust-free surface preparation processes. It is a world leader in offering a complete range of technically superior & high-quality abrasives, innovatively designed tools, supplementary products, and complete sanding systems. Its mission statement is "To give people the opportunity to perform better."

Mirka is known as the inventor of Abranet that ensures 100% dust free sanding that not only ensures a healthy working environment but also helps in improving manpower efficiency, thus giving higher profitability.

MIRKA In India

Mirka India Private Limited is a fully owned subsidiary of Mirka Limited, Finland. Its journey in India began in 2008 when its sales office was incorporated in Delhi. In 2010, a full-fledged subsidiary was set up. Presently, it has 400+ channel partners across the country and a strong workforce of 50+ personnel catering to more than 2,000 Happy Mirka Customers. Mirka India stays true to its mission statement across all its sectors & has been offering the customers a differentiated experience every time they interact with Mirka.

Focus Sectors

Mirka offers surface preparation solutions for below sectors:

- ◆ Automotive Refinish
- ◆ Wood
- ◆ Construction & Decoration
- ◆ Marine
- ◆ Industry
- ◆ Transport
- ◆ Precision Industry



Key Innovative Offerings For The Indian Market: Current & Upcoming

Mirka is an inventor of net abrasives, providing dust-free sanding solutions for various applications. It is a manufacturer of innovative sanding & polishing tools and consumables, offering solutions like:

- ◆ Innovative dust free sanding solution
- ◆ Optimized surface preparation: A 4-step quick repair technique for bodyshop business
- ◆ Solution trolleys- Work station based on lean management concept to cut movement & time wastage during the sanding process
- ◆ AIROS- The first smart electric sander for robotic sanding & polishing applications



Contact Information

www.mirka.com

Key Customer Segments

- ◆ Automotive Refinish
- ◆ Wood
- ◆ Construction & Decoration
- ◆ Top End Semi Pro Retail- 3 Step Upgradation

Achievements & Recognitions

- ◆ Red Dot Award for innovative tools 3 times

The awarded products are all characterized by an innovative symbiosis of aesthetics and user-friendly functions.





- 40% of fixed line voice network of India is connected to Nokia equipment
- 65% of FTTH high bandwidth customers are connected with Nokia equipment i.e. 2.5 million out of 3.5 million homes

Focus Sector

Telecommunication and Information Technology

ABOUT THE ORGANIZATION

Nokia creates technology that helps the world act together. As a trusted partner for critical networks, it is committed to innovation and technology leadership across mobile, fixed and cloud networks. It creates value with intellectual property and long-term research, led by the award-winning Nokia Bell Labs. Adhering to the highest standards of integrity and security, Nokia helps build the capabilities needed for a more productive, sustainable and inclusive world.

NOKIA In India

Nokia has been connecting people since 1995 in India. The first GSM call was made on a Nokia handset over a Nokia built network. From enabling growth of 2G technology, bringing high quality 3G services, pioneering 4G to steering India towards the 5G revolution now, Nokia has been an integral part and celebrates its journey of 25 years of mobile telephony in India.

Today, India is amongst the high-growth markets for Nokia.

- 15,000+ direct employees and thousands more employed indirectly
- Every single call in India touches a Nokia network element in the complete call flow
- 1/3 of overall mobile subscribers in India are served by Nokia Radio
- 98% of VoLTE calls are connected with Nokia IMS core every day
- 48% of total voice traffic runs on Nokia core

Key Innovative Offerings For The Indian Market: Current & Upcoming

Making India 5G Ready

Nokia has been leading the commercial deployment of 5G globally, both from the standardization and commercialization aspects. It is engaging and participating in various initiatives by the Industry and the Government of India towards the path to 5G.

- Manufacturing and Exporting 5G high-end radio equipment from India Factory to USA, EU
- R&D on 5G technologies in Bengaluru center
- India use-case focused 5G trials with all the 3 private operators and Indian IT companies- realizing the full potential of digitalization and Industry 4.0 in diverse sectors of healthcare, education, agriculture, manufacturing, etc.
- From the global delivery centers in Chennai and Noida, Nokia is managing 5G networks across the world- building services capacity for 5G networks

Manufacturing Operations

Its Chennai factory, established in 2008, is the largest telecom manufacturing facility in the country, spread over 140,000 square meters. It manufactures all telecom equipment across technologies and was the first to manufacture 5G radio in the country. It is also India's first Industry 4.0 enabled factory. Today, 50% of the production is exported to over 100 countries.

Global R&D Center in Bengaluru

Nokia's commitment to India is deeply engraved in the way it harnesses the potential of local talent for research and development. Its Bangalore Technology Center is one of the 4 main global R&D sites for the company, employing over 6,000 people with over 26% of women in the center.

Global Delivery Center

Nokia was a pioneer to set up its largest global delivery centers in Chennai and Noida. These centers today employ over 4,000 highly skilled employees in India who provide support at various stages of the networks across 103 countries.



Contact Information

www.nokia.com

Corporate Community Investment

Nokia has launched Smartpur initiative to create a sustainable digital village ecosystem where communities in villages will leverage digital tools to bring efficiency in daily lives, transparency in governance, economic prosperity for households and ease of access to various kinds of government services and information and aims to create over 400 such villages in 4-5 years.

Other References

- [Make In India | Nokia](#)





ABOUT THE ORGANIZATION

Normet is a fast growing and innovative company with a mission to lead the transformation into a more digital and sustainable tomorrow in underground mining and tunneling.

Normet's value proposition is defining the future underground.

It secures a safe and sustainable future, innovates for performance and partners for lifetime value. With over 14,000 delivered machines, Normet has become one of the market leaders.

In addition to equipment, it provides construction chemicals, rock reinforcement and a comprehensive range of aftermarket services.

NORMET In India

Normet in India has been present for the past 13+ years with head office in Noida and plants in Jaipur, Khopoli and Howrah. At Jaipur, Normet also has an upcoming global Center Of Excellence (COE) with an R&D facility that will cater to the global requirement.

Focus Sector

Underground Mining And Tunneling

Key Innovative Offerings For The Indian Market

Normet's real differentiator for its customers is the application know-how combining all these areas- to deliver superior customer value.

NORMET Equipment

Normet provides the right equipment for every job, ranging from:

- ◆ Charging
- ◆ Scaling
- ◆ Concrete Spraying
- ◆ Concrete Transportation
- ◆ Underground Logistics
- ◆ Lifting and Installation

Normet SmartDrive® (The Modular Battery Electric Vehicle)

Among Normet's key missions, one is to build a sustainable tomorrow with Normet SmartDrive® equipment range as its first step towards creating greener mines for the future.

- ◆ Normet's battery electric architecture provides improved performance with zero local emissions, savings in ventilation, cooling and eliminates fuel transportation costs with lower equipment maintenance costs.
- ◆ Visit normet.com/smardrive to see the full range of SmartDrive equipment and battery chargers available.

NORMET Construction Chemicals

Normet is proud of its proficiency in producing products that meet the current global requirement with its commitment to stay ahead through innovation.

Construction chemicals complete offerings are:

- ◆ Sprayed Concrete
- ◆ Rock & Group Support
- ◆ Water Control
- ◆ Ground Engineering
- ◆ TBM Solutions
- ◆ Waterproofing
- ◆ Readymix & Precast
- ◆ Construction & Repair

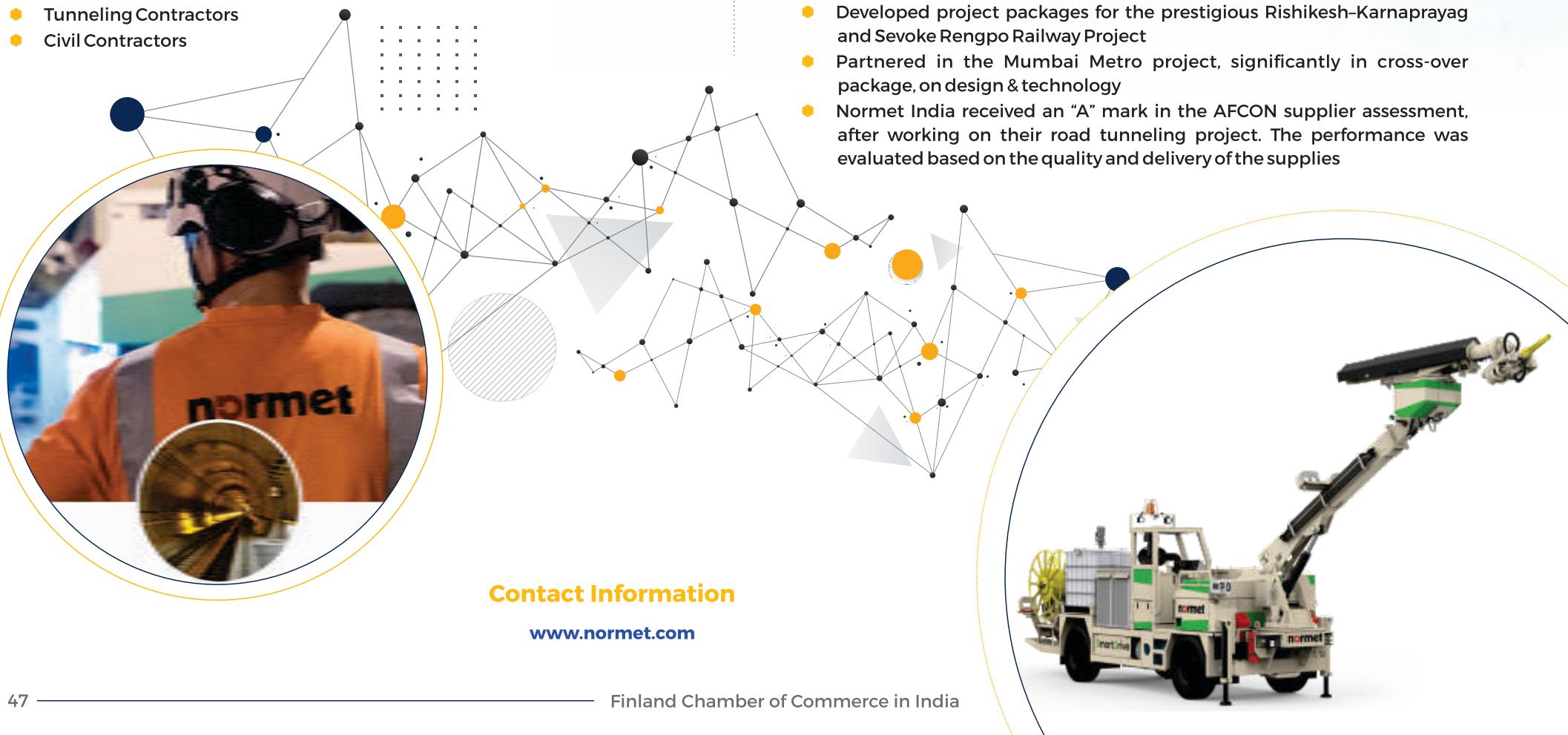
NORMET Services

Normet services are designed to maximize safety, productivity, and profitability in all areas of tunneling and mining business. From a single machine to the entire fleet, and from delivery of parts and training to fleet performance agreements supported by a dealer network PAN India.

- ◆ Rental
- ◆ Digital Services
- ◆ Parts and Services Support
- ◆ Remanufacturing
- ◆ Continuous Optimization

Key Customer Segments

- ◆ Mining Companies and Contractors
- ◆ Tunneling Contractors
- ◆ Civil Contractors



Contact Information

www.normet.com



ABOUT THE ORGANIZATION

SEB is a leading northern European financial services group with a strong belief that entrepreneurial minds and innovative companies are key in creating a better world. It takes a long-term perspective and supports its customers in good times and bad. In Sweden and the Baltic countries, SEB offers financial advice and a wide range of financial services. In Denmark, Finland, Norway, Germany and the United Kingdom, the bank's operations have a strong focus on corporate and investment banking based on a full-service offering to corporate and institutional clients. The international nature of SEB's business is reflected in its presence in more than 20 countries worldwide, with around 15,500 employees. On 31 December 2021, the Group's total assets amounted to SEK 3,304 billion while its assets under management totalled SEK 2,682 billion.



Focus Sector

Corporate and Investment Banking



Contact Information

www.sebgroup.com





ABOUT THE ORGANIZATION

Tietoevry creates purposeful technology that reinvents the world for good. It is a leading technology company with a strong Nordic heritage and global capabilities. Based on its core values of openness, trust and diversity, it works with its customers to develop digital futures where businesses, societies, and humanity thrive.

Its 24,000 experts globally specialize in cloud, data, and software, serving thousands of enterprise and public-sector customers in more than 90 countries. Tietoevry's annual turnover is approximately EUR 3 billion and the company's shares are listed on the Nasdaq exchange in Helsinki and Stockholm, as well as on Oslo Børs.

TIETOEVRY In India

Based at strategic locations in India- Pune, Bengaluru and Chandigarh, Tietoevry's business units help its customers in accelerating their digital journey to scale business advantage. It fosters a culture of continuous learning and focuses on optimizing and aligning with its customers' IT initiatives and business strategies while assisting them in reaching global markets faster with its innovative solutions.

Focus Sectors

Tietoevry provides IT services and solutions in sectors including automotive, banking and financial services, construction, education, energy, forest, pulp, paper & fiber, healthcare & welfare, life science, manufacturing, oil and gas, public sector, retail and consumer services and telecom.

Key Innovative Offerings for The Global Market

Following its new strategy announcement in October 2021, Tietoevry unveiled a renewed brand and identity in January 2022 to position itself for the future. The core of the brand and identity is the new purpose: "Creating purposeful technology to reinvent the world for good."

As part of the new strategy, six new specialized businesses were also made operational in January 2022 and renamed to reflect their distinct focus and market position.

- ◆ **Tietoevry Create** (earlier TietoEVRY Business Design and Engineering): The business accelerates customers' digital agenda to create competitive products and data driven businesses utilizing design, data and cloud technologies. This is a global business with software and data engineering at its core.
- ◆ **Tietoevry Transform** (earlier TietoEVRY Enterprise Modernization): This business drives enterprise-wide transformation across customers' business processes, applications and infrastructure. Deep customer knowledge, global cloud & data competencies and automated operations form its foundation.
- ◆ **Tietoevry Connect** (earlier TietoEVRY Cloud Platform Services): The business is a multi-cloud platform provider with a full range of infrastructure choices at scale, ensuring security, resilience and compliance for customer's business.

- ◆ **Tietoevry Banking** (earlier TietoEVRY Financial Services Solutions): It aims to be the market-leading financial-software products, platform and services partner in the Nordics and beyond.
- ◆ **Tietoevry Care** (earlier TietoEVRY Health & Care): The business aims to reinvent the Nordic health and social care sector with modular, open and interoperable software, enhancing care personnel and citizen experience.
- ◆ **Tietoevry Industry** (earlier TietoEVRY Industry Software): The business is a portfolio of distinct competitive software and data solutions across a wide variety of industry domains. These include the public sector, pulp & paper and utilities.



Contact Information

www.tietoevry.com

Achievements & Recognitions

- ◆ Recognized as Nordic leader in 24 of the ISG Provider Lens™ Nordic quadrants in 2021
- ◆ 'The Polite Type' campaign was awarded as Best of the Best at Red Dot Awards
- ◆ 2021 Microsoft Partner of the year in Finland and Microsoft Best Co-sell partner in Norway
- ◆ Recognized for tackling climate change by global environmental non-profit CDP; featured on their prestigious 'A List'
- ◆ Achieved platinum level in Ecovadis ranking for its long-term commitments especially in CO₂ reductions and gender balance ambitions.

Other References

- ◆ External Recognitions
- ◆ Tietoevry India





ABOUT THE ORGANIZATION

Valmet is a leading global developer and supplier of process technologies, automation and services for the pulp, paper and energy industries. With its automation systems and flow control solutions, the company serves an even wider base of process industries.

Valmet aims to become the global champion in serving its customers. Its 17,000 professionals work close to customers and are committed to improving customers' performance every day.

The company has over 220 years of industrial history and a strong track record in continuous improvement and renewal. In 2022, a major milestone was achieved, when flow control company Neles was merged into Valmet. The combined company net sales in 2021 was approximately EUR 4.5 billion based on the respective company figures.

VALMET In India

Valmet started its operations way back in 2005 with 3 persons looking after the overall Indian market and today it has grown to more than 850 employees in India after the integration of Neles. Indian offices also cater to the neighboring countries- Pakistan, Bangladesh and Sri Lanka.

It has a long and enriching experience in India and all leading pulp and paper manufacturers believe and rely on Valmet technology and services. Its services include a full scope of offering to its pulp, paper, board, tissue, energy and automation customers countrywide managed through its offices at locations in Gurugram, Chennai, Mumbai, Pune & Vadodara. Gurgaon office drives the overall strategy, sales, marketing and customer relationship supported by dedicated centers in Chennai which offers engineering services

to global pulp and energy projects, Automation & Flow Controls in Mumbai, Stock Preparation equipments through facilities at Markal (Pune) and the new Filter Fabric facility at Fulgaon, Pune. The facility at Vadodara mainly supports Valmet TwinRoll reconditioning according to global standards.

Focus Sectors

Pulp, Paper and Energy Industries

Key Innovative Offerings For The Indian Market: Current & Upcoming

Gurgaon Operations

- ◆ Sales Operations
- ◆ Project Management for Paper Business Line
- ◆ Operational Excellence

Chennai Operations

- | | |
|--|--|
| <ul style="list-style-type: none">◆ Pressure Parts◆ Plate Work/Ducting◆ Civil & Structural◆ Instrumentation | <ul style="list-style-type: none">◆ Piping◆ Tanks & Vessels◆ Electrical◆ 3D Modelling |
|--|--|

Pune Operations (Markal)

- ◆ Chemical Pulping & Stock Preparation Equipments
- ◆ Papermaking & Finishing

FTU Pune Facility (Fulgaon)

- ◆ Manufacturing of VPA and FFP Cloths
 - Cutting, Sewing, Gluing
 - Seaming & Clipping in next phase
- ◆ Target is to increase end-production capacity for targeted customers in the Mining Industry, Pulp & Paper, Dry Filtration & Laundry

Automation (Mumbai)

- | | |
|--|--|
| <ul style="list-style-type: none">◆ Distributed Control Systems◆ Analyzers & Measurements◆ Performance Solutions | <ul style="list-style-type: none">◆ Quality Control System & Profiles◆ Vision Systems◆ Service Solutions |
|--|--|

Flow Controls (Mumbai & Vadodara)

- Control Valves
- ESD/ESV Valves
- Butterfly Valves
- Segment Valves
- Railroad Valves
- Slurry Knife Gate Valves
- Pumps
- Limit Switches
- On-off Valves
- Ball Valves
- Globe Valves
- Eccentric Plug Valves
- Knife Gate Valves
- Pinch Valves
- Valve Controllers
- Solenoid and Air Operated Valves

Key Customer Segments

- Pulp and Paper
- Marine Industry
- Power Plants & Automation

Achievements & Recognitions

- In 2021, Valmet was included in the Dow Jones Sustainability Index (DJSI) for the eighth consecutive year. The DJSI is a sustainability index family which includes the global sustainability leaders across industries. Valmet was listed both in the Dow Jones Sustainability World and Europe indices

- Valmet has been reporting to CDP's climate program ranking since 2015 and achieved the B rating in 2021. CDP is an international, non-profit organization that collects and assesses climate change information from companies and cities to help investors better understand the economic risks and opportunities that climate change presents to their portfolio companies
- Valmet has been rated in the top 1% among all assessed companies in EcoVadis' global corporate social responsibility assessment, receiving the best platinum medal. EcoVadis helps companies to manage their supply chain, and some of Valmet's customers are using EcoVadis as a basis for supplier audits
- In 2022, Valmet received Bronze Class distinction in the Global Sustainability Yearbook 2022 by S&P Global for its excellent sustainability performance



Contact Information

www.valmet.com





ABOUT WÄRTSILÄ

Wärtsilä is a global leader in innovative technologies and lifecycle solutions for the marine and energy markets. Its dedicated and passionate team of 17,000 professionals in more than 200 locations in 68 countries shape the decarbonisation transformation of its industries across the globe. In 2021, Wärtsilä's net sales totalled EUR 4.8 billion. It is listed on Nasdaq Helsinki.

Recently, Wärtsilä has announced its "Set for 30" commitment to achieving ambitious climate targets wherein the goal is to become carbon neutral in its own operations, and to provide a product portfolio which will be ready for zero carbon fuels by 2030.

Wärtsilä in India

Wärtsilä India has 35 years of experience in providing complete lifecycle power solutions for the Indian Marine & Energy markets. It has about 550 employees in India and has delivered around 250 power plants with a total output of over 3,500 MW. Wärtsilä takes care of the operations and management on behalf of its customers in over 35 power plants with a total output of over 1,300 MW in India. In the Marine market, Wärtsilä has delivered engines to vessels belonging to the Navy, Coast Guard, Port Trusts, Merchant Shipping, Floating Cranes and Offshore Rigs.

Wärtsilä's factory at Khopoli manufactures auxiliaries/ pipe modules and reconditions and upgrades engines, ship propellers and components.

Focus Sectors

- ◆ Energy Sector
- ◆ Marine Sector

Key Innovative Offerings For The Indian Market: Current & Upcoming

Energy Business Related:

- ◆ Grid Flexibility Solutions- Wärtsilä with its gas-based IC engine plants and battery energy storage systems is aligned to meet the objective of flexibility requirements of the grid.
- ◆ Group Captive Power Plants- Wärtsilä helps industries to come together and set up a GCPP and get the benefits of quality power.
- ◆ Wärtsilä is investigating several future fuels, including green hydrogen, synthetic methane, methanol and ammonia, with a view to provide complete flexibility across engines and the fuel chain. Its engines can currently run on natural gas, biogas, synthetic methane or hydrogen blends of up to 25% hydrogen. Wärtsilä expects to have an engine and plant concept for pure hydrogen operation ready by 2025.

Marine & Navy Business Related:

- ◆ Wärtsilä supplies indigenised DG sets and waterjets meeting stringent shock and noise requirements from its factory located at Khopoli for Indian Navy ships.
- ◆ Wärtsilä expects to have an engine running on ammonia blend for the marine market and anticipates having an engine concept with pure ammonia fuel in 2023.
- ◆ Wärtsilä leverages data analytics, AI and automation to monitor, manage and optimize every movement on the route map.

Key Customer Segments

- ◆ **Energy Business Related:** State and Central Grids, Generation Companies, Continuous Process Industries, Commercial and Industrial Consumers etc.

- ◆ **Marine & Navy Business Related:** Indian Navy and Coast Guard are important customers. Shafting & CPP systems, DG sets and propulsion engines have been supplied on a number of ships in navy and coast guard.

Achievements & Recognitions

Corporate Level Milestones

- ◆ 1983- First engine supplied by Wärtsilä Diesel in India
- ◆ 1986- Incorporation of the company
- ◆ 1989- Assembly factory setup at Khopoli
- ◆ 2003-100 engines under O&M Agreement in India
- ◆ 2005- EOU unit at Khopoli for manufacturing Gear Boxes
- ◆ 2006-3,000 MW delivered to India
- ◆ 2009- Workshops in Khopoli & Visakhapatnam
- ◆ 2018- Inauguration of 70 MW Lakwa Power Plant with 7 Wärtsilä gas engines

- ◆ 2021- Wärtsilä and LUT University carries out first-of-its-kind power system study exploring carbon neutral power system across India
- ◆ 2021- Study on 'Electricity market design for efficient procurement of ancillary services in India to address changing system needs'

Other References

- ◆ Wärtsilä's Strategy and Purpose
- ◆ Wärtsilä's Energy
- ◆ Energy Storage
- ◆ Services Catalogue
- ◆ Decarbonisation- A Viable Pathway Emerges
- ◆ Engines and Generating Sets
- ◆ Energy Saving Device
- ◆ Energy, Essentially



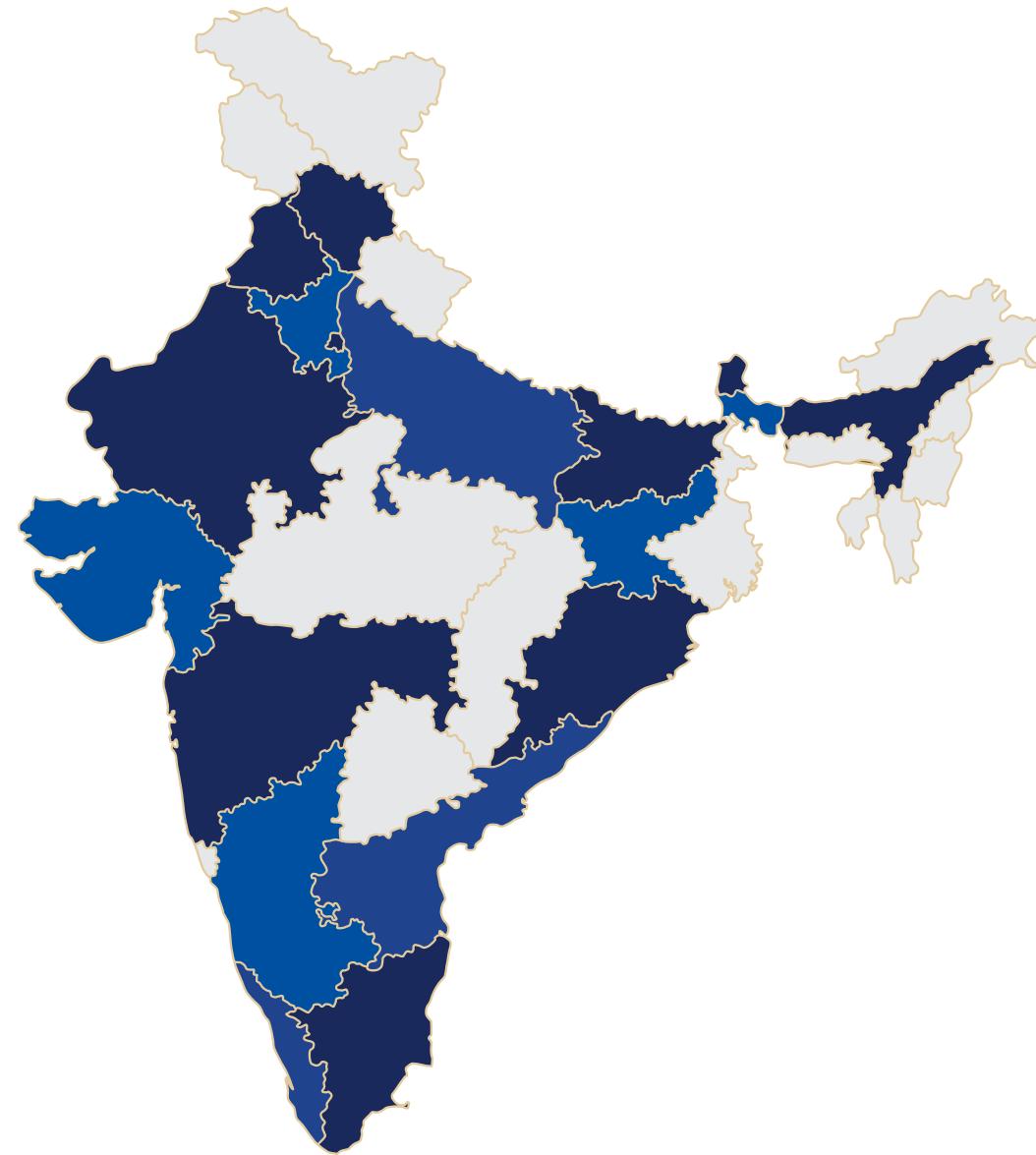
Contact Information

www.wartsila.com/in





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