

# dmc\_\_1.R

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```
library(ggplot2)
library(caret)

## Loading required package: lattice
library(lubridate)

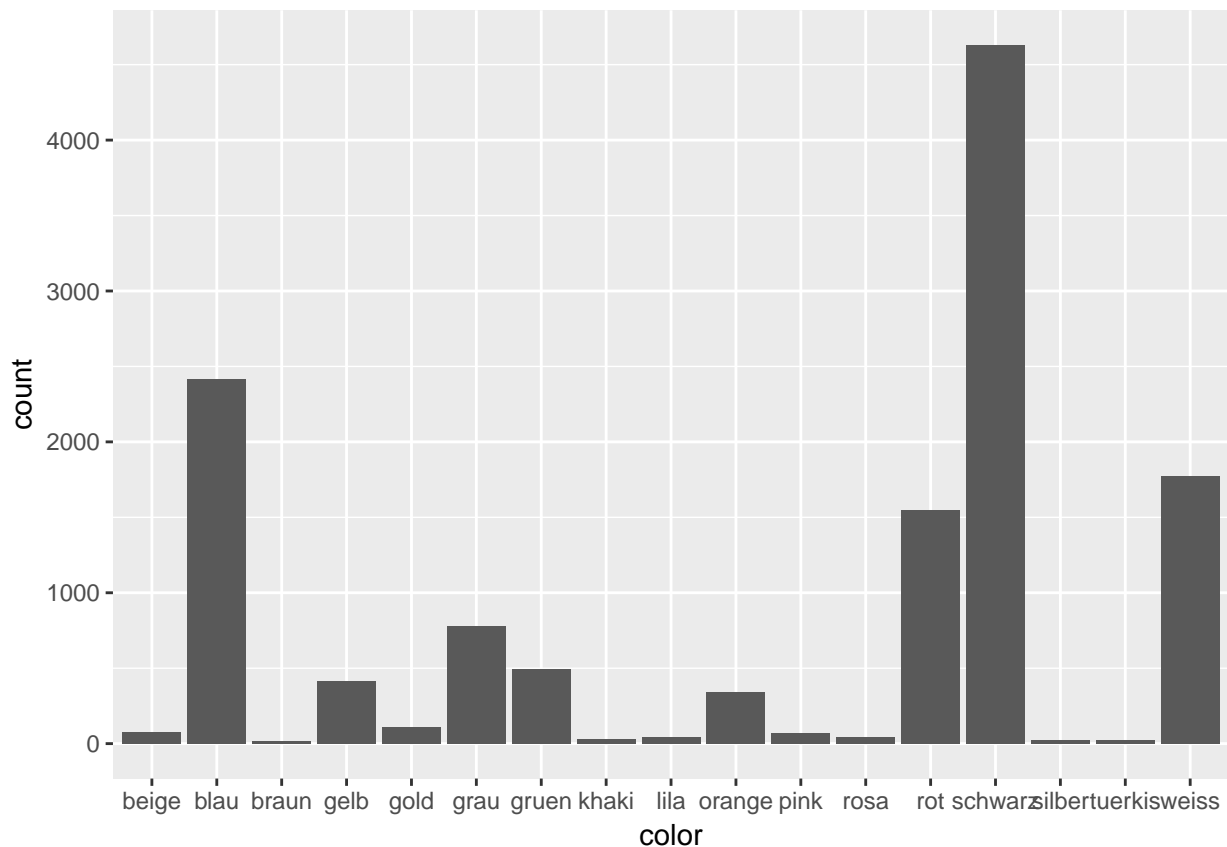
##
## Attaching package: 'lubridate'
## The following object is masked from 'package:base':
##
##      date
library(reshape2)
library(data.table)

##
## Attaching package: 'data.table'
## The following objects are masked from 'package:reshape2':
##
##      dcast, melt
## The following objects are masked from 'package:lubridate':
##
##      hour, isoweek, mday, minute, month, quarter, second, wday,
##      week, yday, year
prices <- read.csv("prices.csv", sep = "|")
items <- read.csv("items.csv", sep = "|")
train <- read.csv("train.csv", sep = "|")

# separate dates (123 days, last date: 01/31/18)
train$year <- year(ymd(train$date))
train$month <- month(ymd(train$date))
train$day <- day(ymd(train$date))
train$weekday <- weekdays(ymd(train$date))

# chosen: Color
color <- data.frame(table(items$color))
colnames(color) <- c("color", "frequency")

# 17 colors in total
# there are 4 major colors: black, blue, white and red
# 4 submajor: grey, green, gold and orange
ggplot(items, aes(color)) + geom_bar()
```



```
color[order(color$frequency, decreasing = TRUE),]
```

```
##      color frequency
## 14 schwarz      4629
##  2  blau      2418
## 17 weiss      1775
## 13  rot      1550
##  6  grau       777
##  7  gruen      494
##  4  gelb       411
## 10 orange      343
##  5  gold       107
##  1  beige        77
## 11  pink        68
## 12  rosa        45
##  9  lila        44
##  8  khaki       29
## 15  silber       22
## 16 tuerkis      20
##  3  braun       15
```

```
# merge datasets:
```

```
detailed_train <- merge(items, train, by = c("pid", "size"))
```

```
# extract_per_month <- function(m) {
#   m10 <- detailed_train[detailed_train$month == m,]
#   return(data.frame(sold_oct = tapply(m10$units, m10$color, sum)))
# }
```

```

m10 <- detailed_train[detailed_train$month == 10,]
s10 <- data.frame(sales_oct = tapply(m10$units, m10$color, sum))
m11 <- detailed_train[detailed_train$month == 11,]
s11 <- data.frame(sales_nov = tapply(m11$units, m11$color, sum))
m12 <- detailed_train[detailed_train$month == 12,]
s12 <- data.frame(sales_dec = tapply(m12$units, m12$color, sum))
m01 <- detailed_train[detailed_train$month == 01,]
s01 <- data.frame(sales_jan = tapply(m01$units, m01$color, sum))
sales_by_col <- cbind(s10, s11, s12, s01)

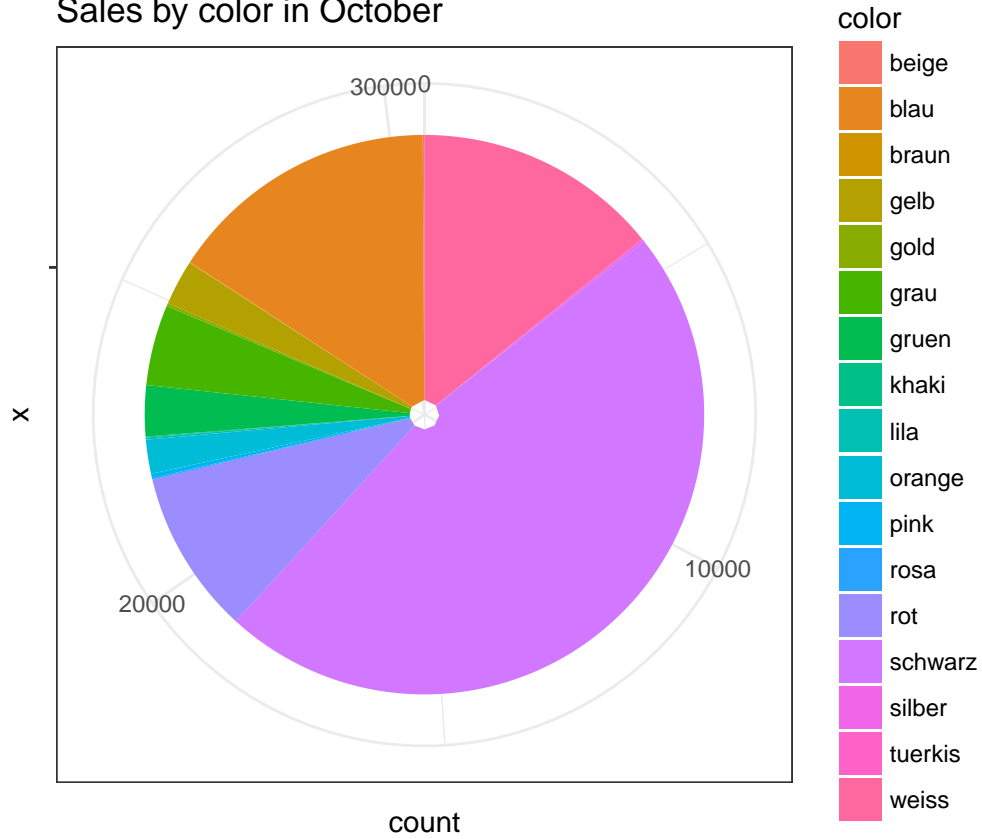
# relationship with sales
# sold units by color per month
sales_by_col[order(sales_by_col$sales_oct, decreasing = TRUE),]

##      sales_oct sales_nov sales_dec sales_jan
## schwarz      34582      49324      35489      39289
## blau         8765      12311      12544      13081
## weiss        8653       9492       8456      10160
## rot          6005       9295       9337      10696
## grau         2473       4387       4126       3731
## gruen        1816       1734       1590       2296
## gelb         1564       1293       1089       1845
## orange        835        696        603        669
## pink          121        144        148        225
## gold          114        125        300        260
## silber         56         47         38         23
## lila           53         54         56         82
## beige         32         54         62        193
## rosa          26         18         22         42
## braun          19         15          9          3
## khaki          17         22         11         16
## tuerkis         4          10          9         15

# Items sold by color in different months
# boxplots did not work because of the small values and outliers
# ggplot(m10, aes(x = color, y = units)) + geom_boxplot()
ggplot(m10, aes(x = "", fill = color)) + geom_bar() + coord_polar("y") +
  theme_bw() + ggtitle("Sales by color in October")

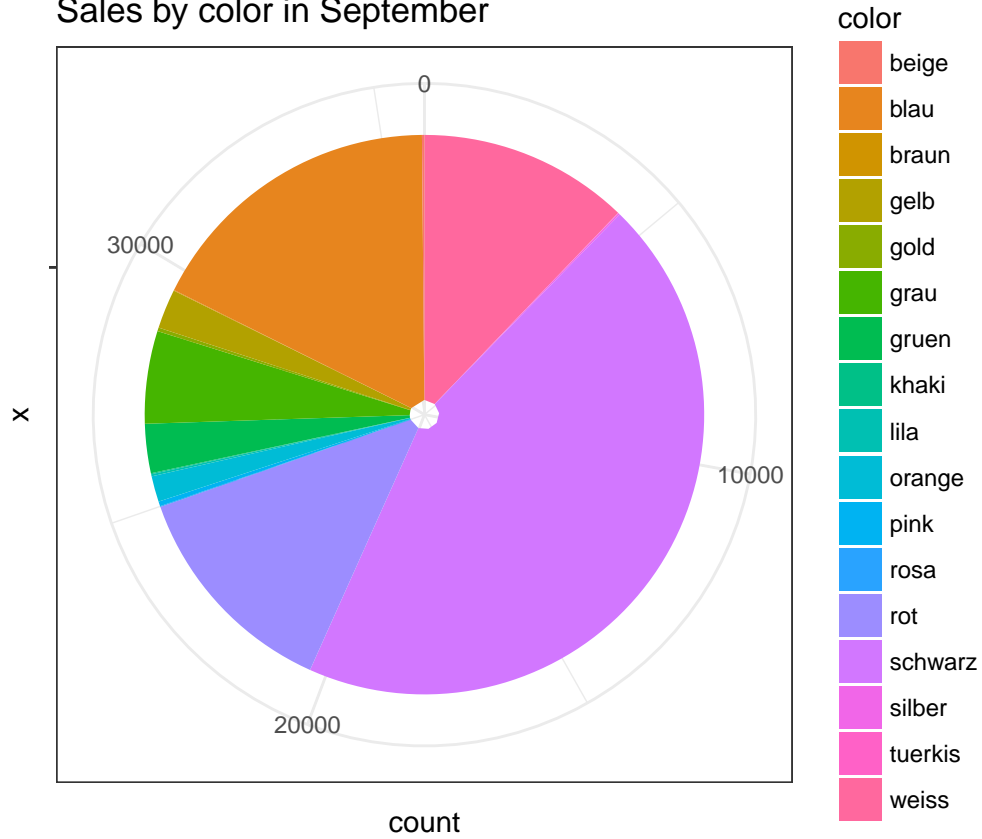
```

Sales by color in October



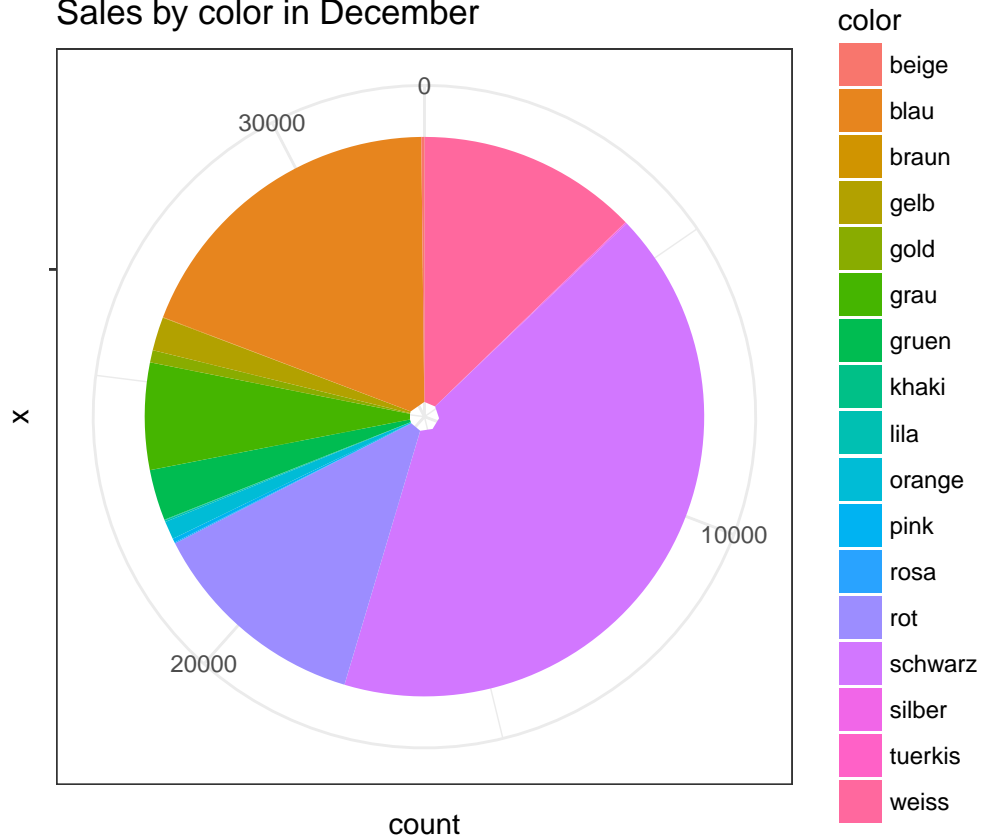
```
ggplot(m11, aes(x = "", fill = color)) + geom_bar() + coord_polar("y") +
  theme_bw() + ggtitle("Sales by color in September")
```

Sales by color in September



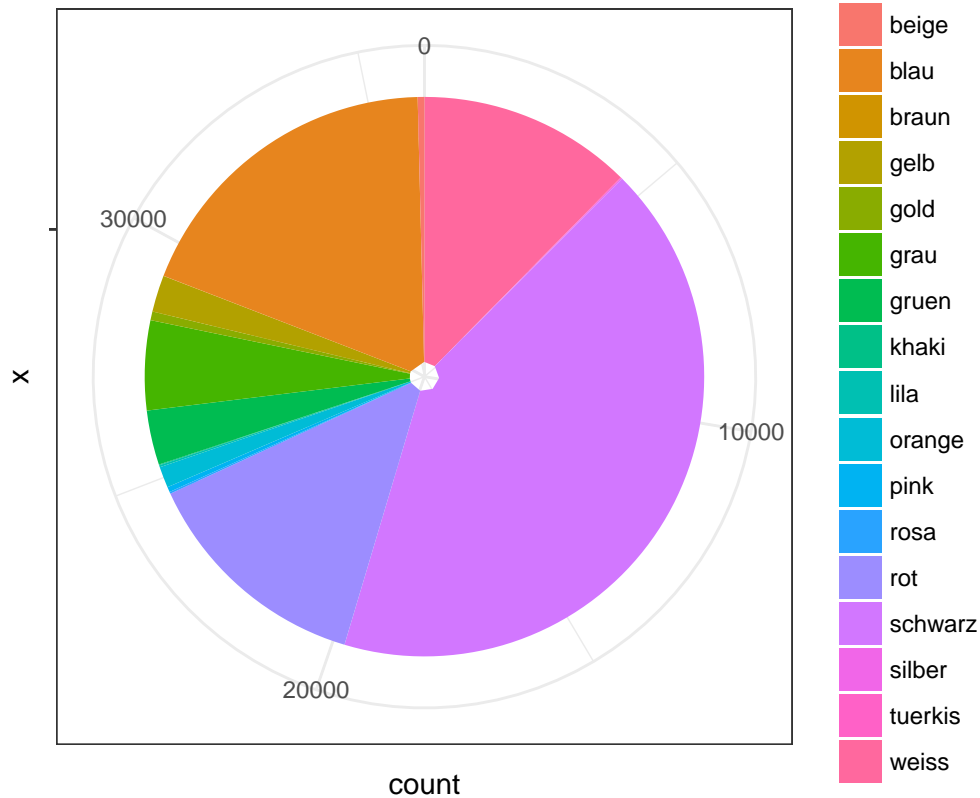
```
ggplot(m12, aes(x = "", fill = color)) + geom_bar() + coord_polar("y") +
  theme_bw() + ggtitle("Sales by color in December")
```

Sales by color in December



```
ggplot(m01, aes(x = "", fill = color)) + geom_bar() + coord_polar("y") +
  theme_bw() + ggtitle("Sales by color in January")
```

Sales by color in January



*# relation with the other categorical variables:*  
`table(items$color, items$brand)`

	adidas	Asics	Cinquestelle	Converse	Diadora	Erima	FREAM	Hummel
beige	53	0	0	0	0	0	0	0
blau	684	2	0	6	0	25	0	15
braun	5	0	0	0	0	0	0	0
gelb	161	0	0	0	0	4	0	0
gold	82	0	0	0	0	0	0	0
grau	137	1	0	16	3	2	0	2
gruen	149	0	0	1	0	2	0	1
khaki	4	0	0	1	0	0	0	0
lila	4	0	0	0	0	0	0	0
orange	37	0	0	0	0	0	0	0
pink	12	0	0	0	0	0	0	1
rosa	12	0	0	4	0	0	0	0
rot	433	0	0	4	0	3	0	13
schwarz	1623	2	6	58	8	55	2	49
silber	2	0	0	2	0	0	0	0
tuerkis	0	0	0	0	0	0	0	5
weiss	571	3	0	31	2	16	0	9
	Jako	Jordan	KangaROOS	Kempa	Lotto	Mizuno	New Balance	Nike
beige	0	3	0	0	0	0	0	19
blau	113	6	0	0	3	7	11	1369
braun	0	0	0	0	0	0	0	10

##	gelb	21	0	0	0	0	0	0	163
##	gold	0	0	0	0	0	0	0	23
##	grau	34	15	0	0	0	0	9	507
##	gruen	35	0	0	0	0	0	7	254
##	khaki	0	0	1	0	0	0	0	22
##	lila	6	0	0	0	0	0	0	22
##	orange	6	2	0	0	0	2	7	270
##	pink	1	0	0	0	0	0	0	47
##	rosa	0	0	0	0	0	0	2	22
##	rot	64	3	0	0	1	0	2	905
##	schwarz	318	70	2	1	4	2	19	1936
##	silber	0	0	0	0	0	0	1	7
##	tuerkis	0	0	0	0	0	0	0	13
##	weiss	75	37	0	0	2	1	7	800
##									
##		Onitsuka	PUMA	Reebok	Reusch	Sells	Sport2000	Stance	Uhlsport
##	beige	0	2	0	0	0	0	0	0
##	blau	0	148	2	0	0	0	0	15
##	braun	0	0	0	0	0	0	0	0
##	gelb	0	55	0	0	0	0	0	3
##	gold	0	2	0	0	0	0	0	0
##	grau	0	25	6	0	0	5	0	5
##	gruen	0	33	0	0	0	0	0	6
##	khaki	0	1	0	0	0	0	0	0
##	lila	0	12	0	0	0	0	0	0
##	orange	0	16	1	0	0	0	0	2
##	pink	0	1	0	0	0	4	0	1
##	rosa	0	2	3	0	0	0	0	0
##	rot	0	93	0	0	0	0	0	12
##	schwarz	0	275	24	7	1	37	6	73
##	silber	0	7	0	0	0	0	0	1
##	tuerkis	1	0	1	0	0	0	0	0
##	weiss	0	100	67	0	0	12	2	8
##									
##		Under	Armour						
##	beige		0						
##	blau		12						
##	braun		0						
##	gelb		4						
##	gold		0						
##	grau		10						
##	gruen		6						
##	khaki		0						
##	lila		0						
##	orange		0						
##	pink		1						
##	rosa		0						
##	rot		17						
##	schwarz		51						
##	silber		2						
##	tuerkis		0						
##	weiss		32						



```
## some brands have only one of the 4 major colors in stock
## (for unique product). Adidas has the largest number of color variations.
## Nike is second, then PUMA and Jako.
```