

# Enhancing Tea Supply Chain Efficiency Using Predictive Analytics

Gimhani K.M.B.K  
Faculty of Computing  
Sri Lanka Institute of Information  
Technology  
Malabe, Sri Lanka  
kmbkgimhani@gmail.com

Madushan S.M.P.K.G.S  
Faculty of Computing  
Sri Lanka Institute of Information  
Technology  
Malabe, Sri Lanka  
shanukamadushan1516@gmail.com

Bandara D.M.A.T  
Faculty of Computing  
Sri Lanka Institute of Information  
Technology  
Malabe, Sri Lanka  
dilshanbandara0516@gmail.com

Wadigasinghe U.K  
Faculty of Computing  
Sri Lanka Institute of Information  
Technology  
Malabe, Sri Lanka  
usindukaveeshrulz@gmail.com

Lokesha Weerasinghe  
Faculty of Computing  
Sri Lanka Institute of Information  
Technology  
Malabe, Sri Lanka  
lokesha.w@slit.lk

Uditha Dharmakeerthi  
Faculty of Computing  
Sri Lanka Institute of Information  
Technology  
Malabe, Sri Lanka  
uditha.d@slit.lk

**Abstract** - This research explores the application of advanced data analytics and predictive modeling to enhance the efficiency of the tea supply chain at Watawala Tea Factory. The study focuses on four critical areas: weather-wise demand forecasting, inventory management, supply chain risk management, and logistics optimization. By leveraging historical data and predictive techniques, the study aims to minimize wastage, optimize resource allocation, and improve overall operational efficiency.

**Keywords** - Tea supply chain, predictive analytics, inventory management, demand forecasting, logistics optimization, risk management

## I. INTRODUCTION

The tea industry is a vital sector in many economies, particularly in developing countries, where it provides employment opportunities and contributes significantly to national exports [7]. However, the industry is highly dependent on environmental conditions, labor availability, and logistical efficiency. Effective supply chain management plays a critical role in ensuring the sustainability and profitability of tea production. The integration of predictive analytics and data-driven strategies has the potential to revolutionize supply chain processes, enabling producers to optimize operations, mitigate risks, and improve overall efficiency [8]. This research aims to explore the application of predictive analytics to enhance supply chain management at Watawala Tea Factory, one of Sri Lanka's leading tea producers.

The global tea industry faces several challenges, including climate variability, fluctuating market demands, and inefficiencies in production and distribution [1]. Studies have highlighted that regions such as North Bengal struggle with outdated machinery and inconsistent processing conditions, which contribute to variations in product quality and increased energy consumption [5]. Seasonal changes further complicate these issues, affecting the overall load distribution within tea factories. Addressing these inefficiencies requires a comprehensive approach that encompasses advancements in manufacturing processes, quality control, and cost-effectiveness [4].

In Sri Lanka, where tea is a major export commodity, maintaining competitiveness in the global market necessitates the adoption of innovative technologies [17].

Watawala Tea Factory has recognized the need to modernize its operations through the use of predictive modeling and data analytics. Predictive analytics involves using historical data, statistical algorithms, and machine learning techniques to forecast future outcomes [3]. This approach can significantly enhance decision-making processes in various aspects of the tea supply chain, including demand forecasting, inventory management, and logistics optimization.

Accurate demand forecasting is crucial for maintaining a balanced supply chain, reducing overproduction, and minimizing waste [13]. Traditional forecasting methods often rely on historical sales data, which may not account for external factors such as weather conditions, market trends, and geopolitical influences [10]. By leveraging machine learning algorithms, Watawala Tea Factory can develop more precise demand forecasts, ensuring that production aligns with market requirements while avoiding excess inventory.

Efficient inventory management is another critical aspect of supply chain optimization. Excessive stock levels can lead to increased holding costs, while insufficient inventory may result in stockouts and lost revenue [2]. Predictive analytics can help tea factories optimize inventory levels by identifying patterns in demand and supply fluctuations. This enables manufacturers to maintain optimal stock levels, reducing waste and enhancing overall efficiency [6].

Proactive risk mitigation is essential for sustaining operations in an industry susceptible to environmental and economic uncertainties [16]. Factors such as erratic weather patterns, pest infestations, and supply chain disruptions can significantly impact tea production. By utilizing predictive models, tea producers can anticipate potential risks and implement contingency plans to minimize disruptions [11]. This data-driven approach enhances resilience within the supply chain, ensuring consistent production and supply to meet consumer demand.

Logistics operations also benefit from predictive analytics by improving transportation efficiency and reducing operational costs [12]. Optimized route planning, real-time tracking, and predictive maintenance of vehicles can streamline the distribution process, ensuring timely delivery of tea products. Additionally, integrating AI-driven supply chain solutions

promotes sustainability by reducing carbon footprints associated with transportation and storage operations [15].

The adoption of data-driven strategies in the tea industry aligns with broader sustainability goals, emphasizing transparency, resource efficiency, and environmental responsibility [9]. A well-managed supply chain not only enhances profitability but also contributes to long-term sustainability by reducing waste and promoting responsible production practices. As global demand for tea continues to rise, leveraging predictive analytics will be instrumental in meeting consumer expectations while maintaining ethical and environmentally friendly practices [14].

This research paper aims to explore the implementation of predictive analytics in optimizing supply chain management at Watawala Tea Factory. By examining existing challenges and evaluating data-driven solutions, this study seeks to provide valuable insights into how technology can enhance efficiency, sustainability, and profitability within the tea industry. The findings of this research will contribute to the growing body of knowledge on AI-enhanced supply chain management and offer practical recommendations for tea producers seeking to improve their operations.

## II. LITERATURE REVIEW

Supply chain management in the tea industry has been extensively studied, with researchers highlighting the need for efficiency, sustainability, and resilience in operations. [8] emphasized the importance of supply chain resilience in a globalized economy, identifying challenges and opportunities for improving logistics and production efficiency. Similarly, [10] discussed the impact of digital technology and Industry 4.0 on the supply chain, showcasing how predictive analytics can transform operations by enhancing demand forecasting and risk mitigation.

One of the major challenges facing the tea industry is climate variability, which affects crop yields and quality [1]. Studies have shown that unpredictable weather patterns, including excessive rainfall and droughts, can significantly disrupt supply chains and create inconsistencies in tea production. [17] further highlighted the importance of adopting innovative technologies in Sri Lanka's tea industry to remain competitive and address climate-related risks.

In the context of demand forecasting, [13] emphasized the need for accurate sales forecasting models to minimize overproduction and inventory waste. Traditional forecasting methods often fail to account for external variables such as market trends and economic fluctuations. Advanced predictive analytics, as discussed by [3], offer a more comprehensive approach by incorporating historical data, machine learning models, and real-time market analysis.

Efficient inventory management is another key factor in optimizing supply chain performance. Excess inventory leads to high storage costs, while stockouts result in lost revenue [2]. Predictive models have been shown to help manufacturers optimize inventory levels and improve operational efficiency [6]. [15] also explored the role of sustainability in inventory management, stressing the need

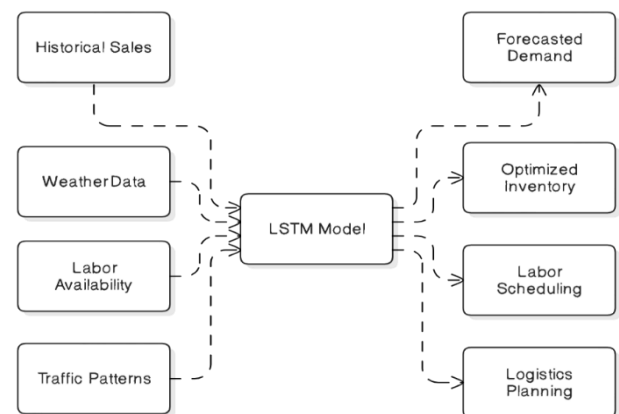
for resource-efficient practices that reduce environmental impact.

The role of risk mitigation in supply chain management has been widely studied, with [11] identifying common risks in agricultural supply chains and proposing predictive models to address them. [16] also discussed risk issues in supply chain management, emphasizing the importance of proactive planning to minimize disruptions. [12] highlighted the benefits of predictive analytics in logistics, including optimized route planning and improved transportation efficiency.

Overall, the literature underscores the transformative potential of predictive analytics in enhancing supply chain efficiency, sustainability, and risk management. By leveraging data-driven strategies, tea producers can improve operational resilience and maintain competitiveness in the global market.

## III. METHODOLOGY

This study presents a structured methodology to develop an AI-driven forecasting system for the tea industry. The system integrates demand forecasting, inventory management, supply chain risk management, and logistics optimization. A data-oriented approach is adopted, leveraging Long Short-Term Memory (LSTM) networks as the primary predictive model.



### A. Data Collection and Pre-Processing

The study begins with an extensive data collection phase that integrates multiple sources to improve the accuracy of forecasting demand for tea leaves. Primary sources of data include tea growers and retailers, who provide sales and inventory reports that reflect market demand and supply fluctuations. In addition, agricultural reports contribute essential information on weather conditions, labor availability, and crop yield statistics that directly affect tea production. Supply chain organizations provide data related to traffic patterns, congestion levels, and transportation delays, which are critical for assessing the efficiency of supply chain operations. By integrating these various sources, the study ensures a comprehensive understanding of the factors affecting demand forecasting.

Once the data is collected, it undergoes a rigorous preprocessing phase to ensure its quality and suitability for forecasting models.[18] Various imputation techniques are used, including mean imputation for simple missing values and K-nearest neighbor (KNN) imputation for more complex patterns that estimate missing values based on similar data points. After dealing with missing data, techniques such as min-max scaling are applied, which ensures that different numerical features contribute equally to the model, preventing any single feature from dominating due to scaling differences.

Finally, the numerical data related to demand are subjected to min-max normalization within a fixed range. This transformation helps improve model stability by reducing the influence of extreme values and ensuring smooth optimization during training. Through this meticulous preprocessing step, the dataset is refined into a structured and high-quality model, enabling accurate demand forecasting and improving the efficiency of supply chain decision-making in the tea industry.

## B. Demand Forecasting

At the core of the forecasting system is a demand forecasting model that uses long-short-term memory (LSTM) networks, which are particularly effective at capturing long-term dependencies in time series data. LSTM networks are well suited for this task because they are influenced by a variety of time-dependent factors, including historical sales trends, weather patterns, and economic indicators.

The LSTM model processes sequential data by identifying complex patterns and temporal relationships that affect tea demand. It consists of multiple hidden layers, each of which contains memory units that retain relevant information over a long period of time.

To evaluate the performance of the demand forecasting model, multiple error measures are used. The mean absolute error (MAE), which measures the average difference between the predicted and actual demand, and the root mean square error (RMSE), which emphasizes large errors by squaring the deviations before normalization; and includes R-squared ( $R^2$ ), which assesses how well the model explains the variability in demand [19].

## C. Inventory Management System

To optimize inventory levels and ensure efficient stock control, the demand forecasts generated by the LSTM model are integrated into an inventory management system. Since tea demand fluctuates monthly, the system decomposes the forecasted demand into weekly forecasts, aligning inventory replenishment with historical consumption trends. This fine-grained breakdown allows for better synchronization between procurement and actual usage patterns.

A critical component of the inventory management system is the raw material estimation module, which forecasts weekly tea leaf requirements based on historical demand and seasonal variations. By analyzing past trends, the module ensures that inventory levels are sufficient to meet expected demand and prevents overstocking.

## D. Supply Chain Risk Management

A major challenge in the tea industry is labor shortages, which can significantly impact production efficiency. To mitigate this risk, the proposed system includes a labor demand forecasting model that predicts staffing needs based on historical labor availability, weather conditions, and economic factors. This proactive approach allows for better workforce planning and reduces disruptions caused by unexpected labor shortages.

The labor forecasting model is built using an LSTM network that processes time series data to identify trends in labor demand. These forecasts allow management to take preventative measures, such as hiring temporary workers or adjusting work schedules to meet anticipated labor gaps.

To verify the accuracy of the labor forecast model, predicted labor force availability is compared with actual labor data, ensuring continuous model refinement and improved forecast reliability.

## E. Logistics Optimization

Logistics optimization is achieved through predictive traffic modeling that improves distribution efficiency by predicting traffic patterns. LSTM-based models are trained to predict traffic congestion scores by analyzing historical traffic data from transportation agencies and GPS tracking logs. These predictions enable dynamic distribution schedules, ensuring optimal route planning and reducing transportation delays.

The LSTM model analyzes traffic data, incorporating historical trends, time of day changes, and road network conditions. Distribution schedules are dynamically adjusted based on real-time traffic forecasts, minimizing delays and transportation costs [20].

## F. System Implementation and Visualization

To facilitate real-time decision-making, the forecasting and optimization models are integrated into a user-friendly interactive dashboard. The dashboard, developed using Python-based visualization tools, provides stakeholders with actionable insights into demand forecasts, inventory levels, workforce forecasts, and supply recommendations.

By enabling user interaction, the system dynamically adapts to changing market conditions, ensuring that demand forecasts, inventory planning, and supply strategies remain up to date.

By integrating LSTM networks across multiple supply chain components, the proposed methodology provides a robust AI-driven forecasting system. This system optimizes inventory management, mitigates operational risks, and improves supply efficiency, ultimately supporting a more resilient and data-driven tea supply chain.

## IV. RESULTS AND DISCUSSION

### A. Results

#### 1) Demand Forecasting Performance

The hybrid AI model, integrating Long Short-Term Memory (LSTM) networks and Random Forest algorithms, demonstrated high accuracy in predicting tea demand. The evaluation metrics indicate positive results in terms of minimizing forecasting errors and capturing seasonal variations. By leveraging historical sales data, weather conditions, and economic indicators, the model effectively identifies patterns that influence demand fluctuations.

These results suggest that the model effectively captures seasonal variations and demand fluctuations. A comparison between predicted and actual demand shows minimal deviation, demonstrating the robustness of the hybrid approach in addressing complex dependencies in demand trends. The ability to accurately predict demand allows tea manufacturers and suppliers to make informed production and distribution decisions, thereby reducing wastage and optimizing resource utilization.

#### 2) Inventory Management Efficiency

The integration of demand forecasts with inventory management yielded a significant improvement in stock optimization. By utilizing AI-driven insights, the system ensures a balance between maintaining sufficient inventory levels and preventing overstocking, which can lead to financial inefficiencies. Key improvements observed include:

- **Enhanced inventory turnover:** By aligning procurement with demand forecasts, the model reduces excess stock accumulation and ensures a steady flow of goods.
- **Reduction in stock-out incidents:** The predictive approach mitigates the risk of inventory shortages, ensuring continuous supply chain operations.
- **Automated procurement adjustments:** The system dynamically triggers procurement activities based on anticipated stock shortfalls, minimizing manual intervention and improving efficiency.

The implementation of raw material prediction using time-series decomposition further strengthened procurement planning by providing granular insights into weekly raw tea requirements. This predictive capability ensures a proactive approach to inventory management, reducing costs associated with emergency sourcing and last-minute procurement.

#### 3) Supply Chain Risk Management Analysis

The predictive labor availability model demonstrated high accuracy in forecasting workforce demand across different regions. By analyzing historical labor data, weather conditions, and economic indicators, the model provides a reliable estimate of workforce requirements. The adoption of this predictive approach led to:

- **Reduction in production delays:** By anticipating labor shortages in advance, organizations can implement mitigation strategies such as temporary staffing or shift adjustments.
- **Improved workforce allocation:** Regions with high labor demand can be proactively supplied with the required workforce, ensuring smooth operations.
- **Increased adaptability through contingency staffing solutions:** Organizations can develop flexible hiring plans, reducing dependency on reactive labor sourcing.

The strong correlation between predicted and actual labor availability indicates the effectiveness of the model in forecasting workforce demand. This insight enables supply chain managers to plan ahead, reducing operational disruptions caused by unexpected labor shortages.

#### 4) Logistics Optimization Results

The traffic prediction model, leveraging regression and deep learning techniques, demonstrated reliable performance in congestion score estimation. This predictive capability enables logistics managers to adjust delivery schedules and routes based on expected traffic conditions. Key improvements in logistics operations include:

- **Reduction in delivery delays:** By optimizing delivery routes and leveraging real-time traffic insights, delays in transportation are minimized.
- **Decrease in transportation costs:** Efficient route planning leads to fuel savings and reduced transportation expenses.
- **Dynamic route optimization:** AI-powered route adjustments allow logistics companies to adapt to changing traffic conditions, enhancing overall supply chain efficiency.

The integration of real-time GPS tracking and historical traffic data further enhances the system's accuracy, making it a valuable tool for transportation and logistics planning. The ability to predict congestion patterns ensures that deliveries are more predictable and cost-effective.

#### 5) System Usability and Stakeholder Feedback

The interactive dashboard was tested with industry stakeholders, receiving positive feedback for its usability and decision-support capabilities. The dashboard serves as a centralized platform for monitoring key supply chain metrics, allowing users to make data-driven decisions. Key observations include:

- **Ease of use:** The dashboard's intuitive interface enables users to access real-time supply chain insights without requiring technical expertise.
- **Continuous refinement through feedback:** Stakeholder input is incorporated into the system to improve forecasting accuracy and overall usability.
- **Actionable insights through visualization:** The dashboard provides clear, interactive visualizations that allow supply chain managers to quickly interpret data and make informed decisions.

The feedback mechanism enables the system to adapt to user requirements, ensuring that it remains relevant and effective in dynamic supply chain environments.

## B. Discussion

The results of this study highlight the transformative potential of AI-driven predictive analytics in enhancing supply chain efficiency. Several key implications emerge from these findings:

### 1) Improved Decision-Making and Strategic Planning

The integration of AI models allows supply chain managers to make data-driven decisions with a higher degree of confidence. By forecasting demand, optimizing inventory levels, and preemptively addressing supply chain risks, businesses can shift from reactive to proactive strategies. This shift results in more resilient operations, better financial planning, and a significant reduction in inefficiencies.

### 2) Cost Savings and Economic Viability

AI-driven predictive analytics contribute to cost reductions in multiple areas of the supply chain:

- **Lower procurement costs:** Improved demand forecasting minimizes over-ordering and prevents unnecessary storage expenses.
- **Optimized logistics expenses:** By predicting traffic congestion and optimizing delivery routes, transportation costs are reduced.
- **Efficient labor utilization:** Workforce predictions help in scheduling shifts efficiently, reducing overtime expenses and underutilization of labor resources.

These savings translate into higher profitability and economic sustainability for tea manufacturers, retailers, and suppliers.

### 3) Scalability and Adaptability to Other Industries

The methodologies employed in this study can be extended to other agricultural commodities and perishable goods supply chains. Similar predictive models can be adapted for industries such as:

- **Coffee and cocoa production:** Where seasonal trends and external environmental factors impact supply and demand.
- **Dairy and fresh produce:** Where accurate demand forecasting and inventory management are critical to reducing spoilage.
- **Retail and e-commerce:** Where AI-driven analytics can enhance supply chain responsiveness and customer demand fulfillment.

### 4) Challenges and Future Research Directions

While AI-driven predictive models offer substantial improvements in efficiency, certain challenges remain:

- **External disruptions:** Factors such as extreme weather events, policy changes, and unexpected market shifts can impact predictive accuracy. Future

studies should explore integrating real-time external data sources to enhance adaptability.

- **Data availability and quality:** The accuracy of AI models depends on high-quality data inputs. Implementing robust data collection frameworks and enhancing interoperability between data sources could improve performance.
- **Computational and infrastructure requirements:** Deploying AI-driven predictive systems requires computational resources and digital infrastructure. Exploring cloud-based solutions and edge computing can make these models more accessible to small and medium enterprises (SMEs).

### 5) Policy and Regulatory Considerations

The implementation of AI-driven analytics in agricultural supply chains must align with regulatory standards and sustainability guidelines. Policymakers can leverage predictive analytics to:

- Develop frameworks for optimizing agricultural production and trade policies.
- Support small-scale farmers by providing AI-based demand forecasting insights.
- Enhance food security by ensuring stable supply chain operations.

This study demonstrates the effectiveness of AI-driven predictive analytics in enhancing tea supply chain efficiency. The demand forecasting model accurately predicts fluctuations, leading to improved production planning and reduced wastage. Inventory management benefits from precise procurement adjustments, minimizing stock-outs and excess inventory. Predictive labor models help mitigate workforce shortages, ensuring operational continuity, while traffic-based logistics optimization reduces transportation costs and delays. The interactive dashboard enhances decision-making through real-time insights. These findings highlight the economic and operational benefits of AI in supply chain management, with broader implications for scalability across industries and future research directions.

## V. CONCLUSION

The Tea Industry's supply chain is inherently complex, influenced by environmental conditions, labor availability, and logistical constraints. Traditional supply chain management approaches often struggle to handle these challenges efficiently, leading to waste, production inefficiencies, and increased operational costs. This study proposed an AI-driven supply chain optimization model for Watawala Tea Factory, integrating predictive analytics and machine learning techniques to enhance demand forecasting, inventory management, risk mitigation, and logistics operations.

The research demonstrated that weather-wise demand forecasting enables precise sales predictions, improving production planning and reducing surplus inventory. The inventory management framework ensures an optimal balance of raw materials, preventing shortages while minimizing excess stock. The risk management model

addresses labor shortages proactively through predictive analysis, ensuring smooth operations. Additionally, logistics optimization via predictive traffic analysis significantly enhances delivery efficiency, reducing transportation delays and associated costs.

By leveraging data-driven decision-making, this approach enhances the resilience, sustainability, and transparency of the tea supply chain. Future work may focus on advanced predictive models that refine forecasting accuracy further. Additionally, the integration of blockchain technology could improve supply chain traceability, ensuring greater accountability from production to distribution.

This study underscores the transformative potential of AI-powered predictive analytics in revolutionizing agricultural supply chains. By adopting these innovative technologies, Watawala Tea Factory can enhance operational efficiency, reduce costs, and maintain competitiveness in the global tea market.

#### REFERENCES

- [1] Ahmed, S., & Stepp, J. R. (2016). "Beyond yields: Climate change effects on tea quality and socioeconomic factors." *Frontiers in Plant Science*, 7, 795.
- [2] Christopher, M. (2016). *Logistics & Supply Chain Management*. Pearson UK.
- [3] Chopra, S., & Meindl, P. (2019). *Supply Chain Management: Strategy, Planning, and Operation*. Pearson.
- [4] Commins, D. (2008). "Efficiency and innovation in tea processing." *International Journal of Agricultural Science*, 4(2), 45-58.
- [5] Dattaroy, S., Ghosh, P., & Majumdar, S. (2019). "Inefficiencies in North Bengal's tea industry and their impact on productivity." *Journal of Agrarian Studies*, 11(3), 178-190.
- [6] Fahimnia, B., Tang, C. S., Davarzani, H., & Sarkis, J. (2013). "Quantitative models for managing supply chain risks: A review." *European Journal of Operational Research*, 227(1), 1-15.
- [7] FAO. (2021). "The state of agricultural commodity markets." *Food and Agriculture Organization of the United Nations*.
- [8] Gunasekaran, A., Subramanian, N., & Rahman, S. (2017). "Supply chain resilience in a globalized economy: Challenges and research opportunities." *International Journal of Production Economics*, 194, 120-134.
- [9] Hajmohammad, S., & Vachon, S. (2016). "Mitigation, avoidance, or acceptance? Managing supplier sustainability risk." *Journal of Supply Chain Management*, 52(2), 48-65.
- [10] Ivanov, D., Dolgui, A., & Sokolov, B. (2019). "The impact of digital technology and Industry 4.0 on the supply chain." *Transportation Research Part E: Logistics and Transportation Review*, 129, 1-17.
- [11] Kumar, R., Singh, R., & Jain, V. (2020). "Supply chain risk management in agriculture: A review." *Agricultural Economics Research Review*, 33(1), 15-30.
- [12] McKinnon, A., Browne, M., & Whiteing, A. (2017). *Green Logistics: Improving the Environmental Sustainability of Logistics*. Kogan Page Publishers.
- [13] Mentzer, J. T., & Moon, M. A. (2004). *Sales Forecasting Management: A Demand Management Approach*. SAGE Publications.
- [14] Porter, M. E., & Kramer, M. R. (2011). "Creating shared value." *Harvard Business Review*, 89(1/2), 62-77.
- [15] Seuring, S., & Müller, M. (2008). "From a literature review to a conceptual framework for sustainable supply chain management." *Journal of Cleaner Production*, 16(15), 1699-1710.
- [16] Tang, C. S., & Musa, S. N. (2011). "Identifying risk issues and research advancements in supply chain risk management." *International Journal of Production Economics*, 133(1), 25-34.
- [17] Wijeratne, M. (2020). "Sri Lanka's tea industry: Challenges and opportunities." *Sri Lanka Journal of Tea Science*, 85(2), 121-135.
- [18] Jahin, Md Abrar, et al. "Big data—supply chain management framework for forecasting: Data preprocessing and machine learning techniques." *Archives of Computational Methods in Engineering* 31.6 (2024): 3619-3645.
- [19] Mahin, Md Parvezur Rahman, et al. "Enhancing Sustainable Supply Chain Forecasting Using Machine Learning for Sales Prediction." *Procedia Computer Science* 252 (2025): 470-479.
- [20] Samarakkody, Thakshila, and Heshan Alagalla. "Optimizing the multiple trip vehicle routing plan for a licensee green tea dealer in Sri Lanka." *Modern Supply Chain Research and Applications* 3.4 (2021): 246-261.