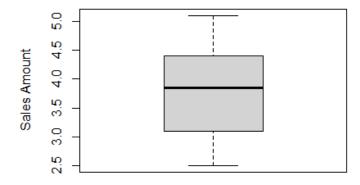
| | Branch | Sales_X1 | Advertising_X2 | Years_X3 |
|----|--------|----------|----------------|----------|
| 1 | 1 | 3.4 | 120 | 4 |
| 2 | 2 | 4.1 | 150 | 7 |
| 3 | 3 | 2.8 | 90 | 3 |
| 4 | 4 | 5 | 200 | 10 |
| 5 | 5 | 3.7 | 110 | 5 |
| 6 | 6 | 4.5 | 175 | 6 |
| 7 | 7 | 3 | 95 | 2 |
| 8 | 8 | 4.9 | 185 | 9 |
| 9 | 9 | 3.2 | 105 | 4 |
| 10 | 10 | 2.5 | 80 | 1 |
| 11 | 11 | 3.9 | 130 | 5 |
| 12 | 12 | 4.2 | 140 | 7 |
| 13 | 13 | 2.7 | 100 | 3 |
| 14 | 14 | 3.6 | 125 | 4 |
| 15 | 15 | 4.8 | 190 | 8 |
| 16 | 16 | 3.3 | 115 | 5 |
| 17 | 17 | 4 | 135 | 6 |
| 18 | 18 | 5.1 | 210 | 12 |
| 19 | 19 | 3.8 | 145 | 6 |

Boxplot of Sales



```
4. > summary(branch_data$Advertising_X2)
    Min. 1st Qu. Median Mean 3rd Qu. Max.
    80.0 101.2 132.5 134.8 158.8 210.0
    > IQR(branch_data$Advertising_X2)
    [1] 57.5
```

5. The Outlier Factor was reduced from 1.5 to 0.5 to increase the sensitivity

```
> find_outliers <- function(x) {
+    Q1 <- quantile(x, 0.25)
+    Q3 <- quantile(x, 0.75)
+
+    iqr <- Q3 - Q1
+
+    lower_bound <- Q1 - 0.5 * iqr
+    upper_bound <- Q3 + 0.5 * iqr
+
+    outliers <- x[x < lower_bound | x > upper_bound]
+    return(outliers)
+ }
> outliers_years <- find_outliers(branch_data$Years_X3)
> outliers_years
[1] 12 11
```

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