

BONNIE DUTULLIO

Supply Chain Business Analyst: Achieving Growth Strategies For Success

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SUMMARY

Supply Chain Business Analyst offering solutions to encapsulate the whole process: from setting budgets to estimating costs. Strategic approach towards gathering data reflecting on supply and customer demand to provide businesses with many opportunities to scale. Just within the past year, have helped Lessard increase profit margins by 75%. Cutting back on LEAN waste for a more sustainable business model.

EXPERIENCE

Supply Chain Business Analyst 2018 - Ongoing
Lessard Dallas, TX

Lessard is mainly focused on audience based programmatic display marketing.

- Collected and analyzed data through the whole supply chain process (production - supplies - transformation) to implement solutions that boosted profit margins by a 65% AVG
- Negotiated new contracts and pricing with third party vendors to increase revenue by \$15K/year
- Delivered €20M+ worth of national & international R&D and innovation projects

Senior Business Analyst 2016 - 2018
Rolfson Rush Center, KS

Rolfson is a global consulting company providing a broad range of services in strategy, consulting, digital and technology.

- Implemented new volume forecasting methodology for each of the 8 states within the region
- Assisted merger in advances electronics space, identifying synergy opportunities of \$ 60 M
- Created knowledge transfer documents of procedures and tasks; automated and optimized tasks saving approximately 4 days of work per month

Business Analyst 2014 - 2016
Dufour Arlington, VA

Dufour is a 30-year-old limited company in the printing and packaging field with over 150 employees

- Improved internal processes by creating manuals to cut back on training time by 30%
- Expanded BI Audience by an additional 200+ users by offering new insights and features to the business
- Exceeded the incremental spend target by 120%
- Prepared 2016 Budget with Variance analysis to prior years

TRAINING / COURSES

Provision Process Modelling Workshop

OpenText

Application Governance for Archiving – Integration with Microsoft Sharepoint

OpenText

SKILLS

Oracle • Quantative Analysis •

Data Management • ERP • MSO

EDUCATION

Master of Science in Information Technology and Management

Dallas Baptist University

2021 - Ongoing

Dallas, TX

Bachelor in Operations and Supply Chain Management (BIT-OSM)

Virginia Tech

2010 - 2014

Blacksburg, VA

STRENGTHS

Supply Chain Optimization

Structuring data within relational databases to discover solutions to increase the bottom line by 25%.

Collaboration

Gathering data and information from various departments to increase operational effectiveness and improve their working conditions.

Negotiation

Solely within the past year, have negotiated 25+ third party vendor contracts to decrease corporate expenses by 55%.

ACHIEVEMENTS

GE Key Contributor Award

Met 7% deflation target and augmented cash impact through negotiations; total savings=\$90K+

External Business Consultant

Contractor for five separate project in helping businesses align strategic decisions to their budget.