

SHERRY SHELVIDGE

The role you are applying for?

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Milwaukee, WI

SS

EXPERIENCE

Fundraising & Sales

Gutmann

2018 - Ongoing Milwaukee, WI

Gutmann is a start-up providing inexpensive alternative to traditional data warehousing and business intelligence solutions.

- Played key role in generating \$100k sales.
- Achieved 33% [3100] of Sales Contribution to the Total Sales in 6 Months.
- Overachieved targets by 125% - 150% consistently, peaking at 181%.

Entry-Level Sales Executive at IBM

2017 - 2018 Milwaukee, WI

- Represented the company at 2 exhibitions
- Assisted growing QLD Crist market share by 15%
- Created \$25K + in monthly revenue
- achieved higher than average speed of work within 3 months in the company

Sales Trainee & Bike Mechanic

Streich

2016 - 2017 Milwaukee, WI

"Streich" is an innovative bike renting and repair service.

- Monitored the P&L performance and improved profit with more than 10%
- Successfully served 30 or more customer on a daily basis
- achieved extremely low monthly error rate (up to 0%) when creating new items in the DB
- Worked in the summer of 2014 as Deliveries Associate
- conducted a minimum of 20 sales calls per day

STRENGTHS

★ Being Honest

Being honest is a capacity not encountered very often.

🗣️ Good Presenter

As result of being a technical trainer and a lecturer at NYC State University

EDUCATION

Bachelor Finances and accounting

NYC State University

2011 - 2016

LANGUAGES

English

Native



German

Proficient



Spanish

Advanced



ACHIEVEMENTS



Graduate Scholarship at NYU

awarded \$5000 per year for exceptional scholarly profile



Anchor, Fresher Inc.

Anchored the event for 5000+ students