

# VERA FERNANDEZ

## The role you are applying for?

+1-448-232-1235

youtube.com/channel/\_\_\_VeraFer\_\_

@ elonmusk@fakemail.com

Chicago, IL

VF

## EXPERIENCE

### Salesman and Promoter during Gitex Shopper exhibition

#### Gerhold

2017 - Ongoing Chicago, IL

Gerhold is well established in real state, electronics and the digital satellite receiving systems industry. Gitex Shopper is the biggest annual electronics exhibition held in the United Arab Emirates in the city of Dubai.

- Effectively help customers in product selection and decision making which resulted \$50000 increase in sales.
- Built a network of 20 new business contacts (and converted 25% into paying customers).

### Automotive Salesperson

#### Renaud

2014 - 2017 Chicago, IL

- Led a team of 20 salespersons
- Nominated for salesman of the year in 2014/2015 - Top 10 of 1300
- Understand clients' needs and assist them obtain the required product, enhancing client satisfaction by 30%.
- Generated 1700+ Leads and 700+ car sales for the time being employed.

### Junior Sales Associate

#### Carroll

2010 - 2014 Chicago, IL

Carroll is one of the leading car dealerships in the city.

- Developed the turnover of the company in B to B (turnover of 4M €)
- Developed one of the biggest company leads for 2017 that represent, potentially, R\$1 million

## EDUCATION

### Advanced Diploma in Management

#### Chicago State University

2006 - 2007

## LANGUAGES

#### English

Native



#### Spanish

Proficient



#### Portuguese

Native



## STRENGTHS

### ✓ Positive mindset and always look for innovative solutions

There's not a 40% chance of failure, but a 60% chance of success. Always look for opportunities and apply an analytical mindset, where others see limitations.



### Focus on teamplay

A chain is only as strong as its weakest link. I always try to focus on team building and finding the strengths of my colleagues.



### Winners mentality

I always look to be number 1 in whatever I pursue. Both at work and in private life.