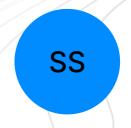
# SHERRY SHELVIDGE

## The role you are applying for?

**\ +1-531-231-4121** 

linkedin.com/in/\_sherryselvidge\_

- @ elonmusk@fakemail.com
- Milwaukee, WI



## **EXPERIENCE**

## Fundraising & Sales

#### **Gutmann**

🛗 2018 - Ongoing

Milwaukee, WI

Gutmann is a start-up providing inexpensive alternative to traditional data warehousing and business intelligence solutions.

- Played key role in generating \$100k sales.
- Achieved 33% [3100] of Sales Contribution to the Total Sales in 6 Months.
- Overachieved targets by 125% 150% consistently, peaking at 181%.

#### **Entry-Level Sales Executive at IBM**

- · Represented the company at 2 exhibitions
- Assisted growing QLD Crist market share by 15%
- Created \$25K + in monthly revenue
- achieved higher than average speed of work within 3 months in the company

#### Sales Trainee & Bike Mechanic

#### **Streich**

"Streich" is an innovative bike renting and repair service.

- Monitored the P&L performance and improved profit with more than 10%
- Successfully served 30 or more customer on a daily basis
- achieved extremely low monthly error rate (up to 0%) when creating new items in the DB
- Worked in the summer of 2014 as Deliveries Associate
- · conducted a minimum of 20 sales calls per day

## STRENGTHS



## **Being Honest**

Being honest is a capacity not encountered very often.



#### **Good Presenter**

As result of being a technical trainer and a lecturer at NYC State University

## **EDUCATION**

## Bachelor Finances and accounting

#### **NYC State University**

**2011 - 2016** 

## LANGUAGES

**Enalish** 

Native

German

Proficient

Spanish

Advanced

# 

## **ACHIEVEMENTS**



### **Graduate Scholarship at NYU**

awarded \$5000 per year for exceptional scholarly profile



#### **Anchor, Fresher Inc.**

Anchored the event for 5000+ students