1. Sales Performance Dashboard

• **Purpose:** Provides a high-level overview of sales metrics across all stores.

Key KPIs:

- o Total Sales per Store
- Average Order Value per Store
- o Number of Orders per Store

Visuals:

- Bar Charts for store comparisons
- KPI cards for quick summaries
- Geographic Map for sales by location
- Interactivity: Filters for time, region, store, and product categories.

2. Customer Engagement Dashboard

Purpose: Focuses on customer-related KPIs at the store level.

Key KPIs:

- Sales per Customer per Store
- Customer Segmentation (e.g., customer type, region)

Visuals:

- Scatter Plot for customer sales comparisons
- o Tree Map to represent sales per customer per store
- Interactivity: Filters for customer demographics and product preferences.

3. Operational Efficiency Dashboard

• **Purpose:** Analyzes store operations and delivery performance.

Key KPIs:

- o Delivery Time Performance per Store
- Inventory Turnover Rate by Store

Visuals:

- Stacked Bar Charts for on-time vs. late deliveries
- Line Charts for inventory turnover trends
- Bullet Charts for performance against targets
- Interactivity: Filters for store, delivery status, and inventory periods.

4. Geospatial Dashboard

- Purpose: Visualizes sales and operational data on a map.
- Key KPIs:

- o Sales by Region/Location
- o Sales Density (Sales per Square Mile)

Visuals:

- o Choropleth Maps for regional performance
- o Bubble Maps for store-level sales density
- o Heatmaps for sales intensity by geographic area
- Interactivity: Zoom and filter by region, sales density, and store performance.