



**IT Solutions
Worldwide**

Internship: Sales Intern

Location: Mignonpad 10, 3194VH Hoogvliet Rotterdam, Netherlands

Duration: 3 to 6 months

Type: Internship

About IT Solutions Worldwide

At IT Solutions Worldwide BV, we keep businesses moving forward with smart tech, bold ideas, and a passion for automation. We help companies work faster, better, and smarter within their operations. Our team is a self-starting, dynamic group of great minds who thrive by finding the best possible solutions for our clients.

We are an international team with offices in the Netherlands and Asia, bringing together creative minds and subject experts from around the world. Whether it's optimizing operations or implementing automations, we support our clients throughout their journey to grow.

If you are ready to learn, grow, and create real impact, you are going to love being part of our team.

About the Internship

Looking to gain practical commercial experience in an international, tech-driven company? Join us as a **Sales Intern**, where you will support the sales team in generating leads, building relationships, and optimizing sales processes. You will gain exposure to global sales strategies, digital outreach, and tools, all while working with professionals who will guide and support your growth.

What You Will Learn

- How to conduct B2B lead research and qualify sales prospects
- How to support client communication workflows
- How to build and present sales proposals and pitch decks
- How to track outreach campaigns and measure engagement
- How to speak confidently in sales calls and meetings (with mentoring)
- How to collaborate with marketing and technical teams to align sales efforts
- How to use tools like LinkedIn Sales Navigator, or Zoho (based on availability)
- How to adapt your communication style for different client types and sectors



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You are a Great Fit If You Are:

- A student or recent graduate in Business, Marketing, Communication, or a related field
- Friendly, persuasive, and motivated by results
- A confident communicator
- Proactive, self-organized, and open to feedback
- Interested in building your professional sales skills in a global market
- Excited to work in a diverse, inclusive, and performance-driven environment

What We Offer

- Hands-on experience in international B2B sales
- Guidance from experienced sales professionals
- Room to present ideas and be part of real sales decisions
- A certificate of internship completion and LinkedIn recommendation
- A company laptop
- Friday lunch
- Fun team outings
- Flexible working culture with regular mentorship and check-ins
- Exposure to real sales tools and client relationship systems
- Opportunities to build your commercial confidence and network
- Experience working in a multicultural business environment
- A friendly and collaborative international team
- Possibility to grow within the company
- A supportive work culture with regular check-ins, learning goals, and feedback moments