# **SEO SPECIALIST**

Job Type: Full-time, Contract & Onsite Job

#### **About Us**

At IT Solutions Hub, we pride ourselves on being a trusted partner for businesses seeking strategic digital marketing solutions. With extensive experience across various industries, our team of professionals brings unparalleled expertise and a client-centric approach to every project. We are committed to delivering tailored digital strategies that drive operational excellence and sustainable growth. By joining our team, you will become part of a dynamic organization that values professional development, fosters a collaborative environment, and is dedicated to making a meaningful impact on our clients' success.

### **Key Responsibilities**

- Develop and implement comprehensive **SEO strategies** to improve search engine rankings.
- Conduct keyword research and competitor analysis to identify growth opportunities.
- Optimize website structure, **meta tags**, and **content** for **on-page SEO** best practices.
- Manage **off-page SEO** activities, including **link-building** and outreach.
- Monitor and improve technical SEO, including site speed, crawlability, and indexing issues.
- Collaborate with content writers to develop SEO-friendly content that aligns with business goals.
- Work closely with designers and developers to ensure website UI/UX is optimized for conversions.
- Track and analyze SEO performance using tools like Google Analytics,
   Search Console, and SEMrush.

- Provide recommendations for conversion rate optimization (CRO) to improve website performance.
- Act as the primary point of contact for clients regarding SEO and digital marketing strategies.
- Conduct regular client meetings and progress reports, explaining SEO
   performance, campaign results, and future strategies.
- Address client queries, provide recommendations, and ensure alignment with their business objectives.
- Stay updated with the latest industry trends, Google algorithm updates, and best practices.
- Provide training and insights to the marketing team on SEO and digital marketing trends.
- Monitor website traffic, rankings, and conversions, providing data-driven insights.
- Generate monthly reports for internal review and client presentations.
- Identify areas of improvement and recommend strategies to enhance digital performance.

## **Required Qualifications & Skills**

MBA-HR with at least 5 years of experience in a similar position.

Based in **Taxila/Islamabad** (preferred).

Expertise in **Search Engine Optimization (SEO)** – on-page, off-page, and technical SEO.

Strong keyword research & strategy skills.

Proficiency in content marketing for better rankings and engagement.

Experience in **website analytics & reporting** using tools like Google Analytics, Search Console, and SEMrush.

Skilled in **link building & off-page SEO** to improve domain authority.

Knowledge of **Pay-Per-Click (PPC) advertising**, including Google Ads and social

media campaigns.

- Familiarity with **social media marketing** on platforms like Facebook, Instagram, and LinkedIn.
- ✓ Understanding of **local SEO**, including Google My Business optimization.
- Proficient in **technical SEO**, website audits, page speed optimization, and fixing SEO-related errors.
- Ability to perform **competitor analysis** and monitor industry trends.
- Knowledge of digital branding & strategy development for businesses.

#### **Benefits**

- ✓ Competitive salary package
- ✔ Opportunities for learning and career growth
- ✔ Dynamic and collaborative work environment
- ✔ Opportunity to work with an innovative and dedicated team
- ✓ Travel costs reimbursed

## **How to Apply**

If you meet the above qualifications and are passionate about SEO and digital marketing, we encourage you to apply! Send your CV to info@itsolutionshub2010.com with the subject "SEO / Digital Marketing Specialist Application."