



IT Sales Executive – Lead Hunter (On-Site)

Location: B-17, Islamabad, Pakistan

Job Type: Full-Time | Onsite (Monday to Friday, 10:00 AM – 6:30 PM)

Salary: PKR 70,000 – 80,000 + **Uncapped Bonus** for Top Performers

Minimum Education: Bachelor's Degree

Preferred Areas: B-17, Wah Cantt, or Taxila

About IT Solutions Hub 2010 Pvt Ltd

We are a global IT services company delivering powerful digital solutions to clients worldwide. From ERP & CRM to web development, digital marketing, automation, and outsourcing – our mission is to help businesses scale smartly and efficiently.

We are now looking for a **dynamic, results-oriented Sales Executive** with a **proven track record in outbound sales, cold calling, and online lead generation** (especially via **Upwork, Fiverr, and LinkedIn**) to drive our international business growth.

What You'll Be Doing

Cold Calling & Direct Outreach – Actively prospect, pitch, and follow up with international leads

Freelance Platform Hunting – Source qualified clients through **Upwork, Fiverr, LinkedIn**, and other digital channels

Lead Qualification – Identify decision-makers and schedule calls for our senior consultants

CRM Management – Log and manage all activities, leads, and client info in our CRM system

Sales Pipeline Ownership – Own and grow your lead pipeline to meet and exceed monthly targets

Collaboration – Work closely with our BD & Technical teams to close deals and onboard clients

Market Focus – Target clients from the **USA, Europe, Germany, and the Netherlands**





Who We're Looking For

5+ Years' Experience in international IT sales, business development, or cold calling
Strong experience generating leads on Fiverr, Upwork, LinkedIn, Google, and Facebook
Fluent in English (verbal & written) with a confident, convincing communication style
Self-starter with a high-performance mindset and ability to work under pressure
Proof of past success in closing deals, generating qualified leads, or meeting sales KPIs
Familiarity with ERP, web/app development, or digital marketing services is a strong plus
Must reside in or near B-17, Wah Cantt, or Taxila

What You'll Gain

Competitive salary (PKR 70,000 – 80,000)
Uncapped bonus system – the more you sell, the more you earn
Opportunity to engage directly with international clients
Work in a **growth-focused** and innovation-driven environment
Training & career development support
Team culture that values results, ownership, and performance

