



**IT Solutions Hub**  
2010 PVT LTD

## **IT Sales Executive – Lead Hunter (On-Site)**

**Location:** B-17, Islamabad, Pakistan

**Job Type:** Full-Time | Onsite (Monday to Friday, 10:00 AM – 6:30 PM)

**Salary:** PKR 70,000 – 80,000 + **Uncapped Bonus** for Top Performers

**Minimum Education:** Bachelor's Degree

**Preferred Areas:** B-17, Wah Cantt, or Taxila

### **About IT Solutions Hub 2010 Pvt Ltd**

We are a global IT services company delivering powerful digital solutions to clients worldwide. From ERP & CRM to web development, digital marketing, automation, and outsourcing – our mission is to help businesses scale smartly and efficiently.

We are now looking for a **dynamic, results-oriented Sales Executive** with a **proven track record in outbound sales, cold calling, and online lead generation** (especially via **Upwork, Fiverr, and LinkedIn**) to drive our international business growth.

### **What You'll Be Doing**

**Cold Calling & Direct Outreach** – Actively prospect, pitch, and follow up with international leads

**Freelance Platform Hunting** – Source qualified clients through **Upwork, Fiverr, LinkedIn**, and other digital channels

**Lead Qualification** – Identify decision-makers and schedule calls for our senior consultants

**CRM Management** – Log and manage all activities, leads, and client info in our CRM system

**Sales Pipeline Ownership** – Own and grow your lead pipeline to meet and exceed monthly targets

**Collaboration** – Work closely with our BD & Technical teams to close deals and onboard clients

**Market Focus** – Target clients from the **USA, Europe, Germany, and the Netherlands**





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## Who We're Looking For

**5+ Years' Experience** in international IT sales, business development, or cold calling  
Strong experience **generating leads on Fiverr, Upwork, LinkedIn, Google, and Facebook**  
Fluent in **English (verbal & written)** with a confident, convincing communication style  
Self-starter with a high-performance mindset and ability to work under pressure  
Proof of past success in closing deals, generating qualified leads, or meeting sales KPIs  
Familiarity with ERP, web/app development, or digital marketing services is a strong plus  
Must reside in **or near B-17, Wah Cantt, or Taxila**

## What You'll Gain

Competitive salary (PKR 70,000 – 80,000)  
**Uncapped bonus** system – the more you sell, the more you earn  
Opportunity to engage directly with international clients  
Work in a **growth-focused** and innovation-driven environment  
Training & career development support  
Team culture that values results, ownership, and performance



[www.itsolutionshub2010.com](http://www.itsolutionshub2010.com)



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