



Intelligent Compliance and Risk Management solutions



Compliance Management

Assess compliance and respond to regulatory requirements.



Information Protection & Governance

Safeguard sensitive data across clouds, apps and endpoints.



Insider Risk Management

Identify and take action on critical insider risks.



Discovery & Response

Quickly investigate and respond with relevant data.



Privacy Management

Safeguard personal data and build a privacy resilient workplace.



Accidental Sharing

Ransomware

Denial

Fines

Phishing Emails

Overworked Cybersecurity Teams

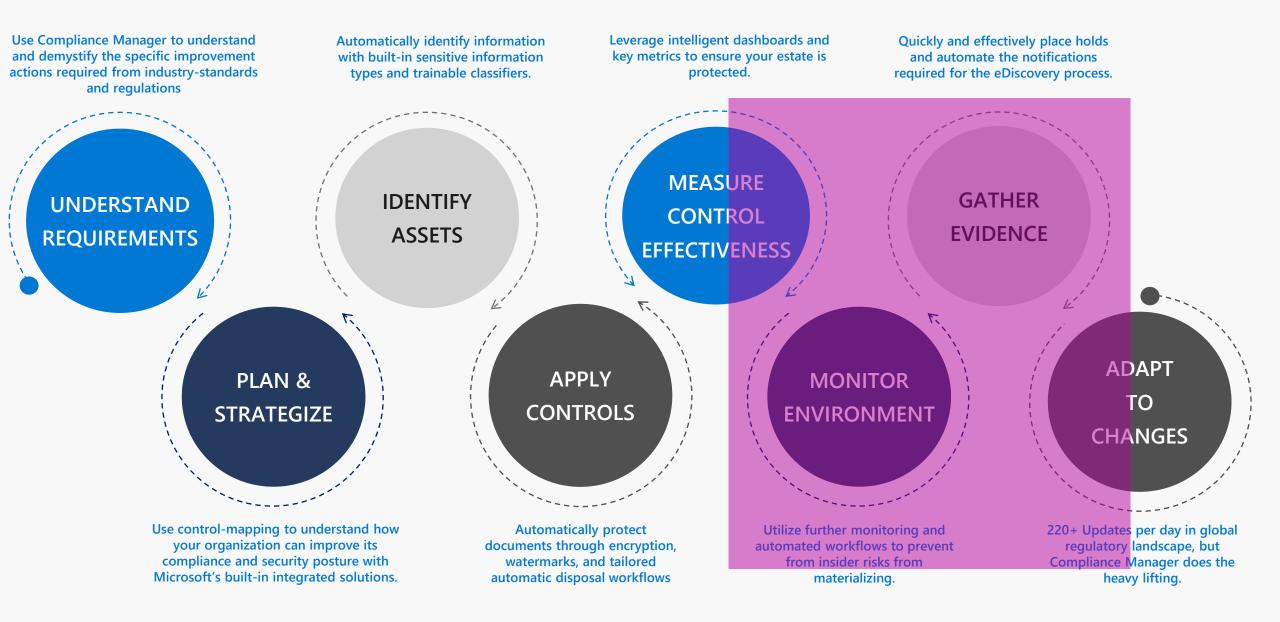
Bribery

Employee Data Theft

Bad Password Hygiene

Too Much Data Access

Fraud



Powered by an intelligent platform

Unified approach to compliance management, data classification/protection/governance, policy management, insider risk management, and eDiscovery



Information **Protection & Governance**

Protect and govern data wherever it lives

- Auto classification and Retention
- Supervision for monitoring comms
- Event based triggers for IG
- Label analytics
- Trainable ML classifiers
- Regulatory record



Insider **Risk Management**

Identify and take action on critical insider risks

- Auto classification and Retention
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Discover & Respond

Quickly investigate and respond with relevant data

- Advanced eDiscovery
- Custodian management
- Deep indexing
- Redaction
- Optical character recognition
- Data themes
- Near-duplication



The 'Sly Dog' gang

Four employees leave their company with more than just branded sweatshirts



In March of 2019, a large car manufacture with state-of-the-art, proprietary operations and technology filed a lawsuit against four former employees and a competitor for corporate espionage.



Ringleader <u>emailed himself</u> proprietary warehouse schematics and operational procedures with the subject "**you sly dog you...**" Goes on to recruit three more conspirators...



The others then transferred confidential documents from work email to personal with the comment "good stuff"



The theft was discovered only when one of them mistakenly sent an email to an old work email address, attaching a version of a proprietary document, freshly-emblazoned with the competitors logo

Organizations face a broad range of risks from insiders



Customers face a broad range of Insider risks

Data spillage

People overshare data and don't remove access rights after valid access.

IP theft

People go to the competition and take data with them for an advantage.

Illicit Activity

Corporate Fraud, Blackmail, and other Illegal activities.

Insider trading

Only the need-toknow should have access to critical financial data.

Leaks of sensitive data

M&A activities, Marketing strategies, Financial results, R&D results.

Data Loss

Mobile devices get stolen, lost and forgotten. Records get deleted without recovery options

"The right to be forgotten"

Registered consumers might request to be removed, as per Privacy regulations.

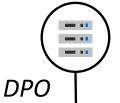






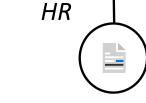








Supply Chain



Confidentiality Violations

Unintentional sharing of confidential information.



Workplace violence and harassment

Company culture violations due to bad language and abuse.





M&A



Compl. Officer



Business



Leaks of sensitive 3rd party data

Supplier prices, competitor information, etc.

Data Proliferation

Many tools can be used on various devices and in multiple locations, companies lose oversight.

Conflicts of Interest

People act in their own interest rather than in the companies' interest.

Regulatory compliance violations

Many new regulations and updates every day.

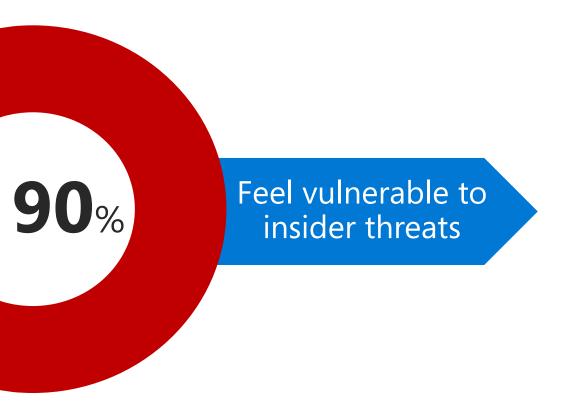
Accidental data leakage

Information which is derived through technological functions leads to a breach. (Autocomplete, for example)

Insider risk is one of your biggest challenges¹

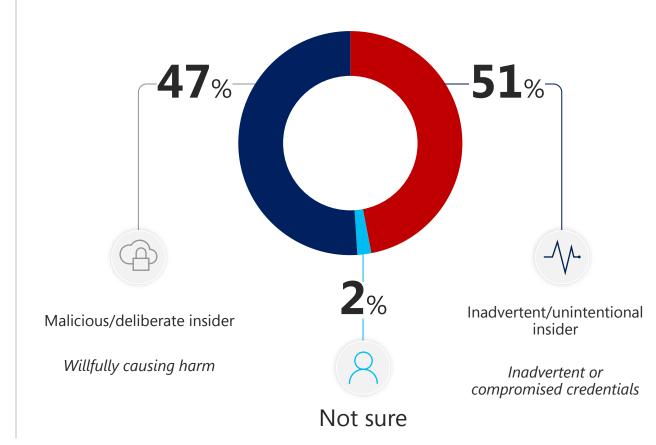
How vulnerable is your organization to insider threats?







What type of insider are you most concerned about?



Question:

Have you ever taken data from a previous company that you believed would help in a new role?

The path leading to a malicious insider risk

Identifying indicators across phases of the critical-path can help to enable higher fidelity detections

Predisposition

51% of employees involved in an insider threat incident had a history of violating IT security policies leading up to the incident <u>Deloitte Metastudy</u>

Stressor

92% of Insider threat cases were preceded by a negative work event, such as a termination, demotion, or dispute with a supervisor <u>Carnegie Mellon CERT</u>



97% of insider threat cases studied by Stanford University involved an employee whose behavior a supervisor had flagged, but the organization failed to follow up on Deloitte Metastudy

Concerning Behavior

59% of employees who leave an organization voluntarily or involuntarily say they take sensitive data with them Deloitte Metastudy

Planning & Preparation

The path leading to a malicious insider risk

Identifying indicators across phases of the critical-path can help to enable higher fidelity detections

Predisposition

- Tendency to violate company policies
- Repeat offenders treated differently 1st offense vs. 3rd offense

Stressor

- Resignation
- Demotion
- Poor performance reviews
- Performance improvement plans (PIPs)



- Unusual amount of files downloaded, printed or deleted
- Unusual amount of file activities in high risk locations/devices
- An individual being reported as a policy violator through multiple reports

Concerning Behavior

- Hiding your actions by renaming files or tampering with security controls
- Using unapproved apps
- Unusual increase in no of error or access denied messages
- Mounting USB devices at unusual hours

Planning & Preparation

A fractured approach for insider risks



Insider risks are difficult to identify & manage

- · Data growing, being accessed and shared across multiple devices and apps
- Visibility into location and movement of sensitive data is poor
- Requires analysis of millions of disparate signals and collaboration (security/HR/legal)



Traditional approaches have limitations

	UEBA (user behavior analytics)	UAM (user activity monitoring)	DLP (data loss prevention)
Complex setup	Configuration requires scripting (engineering led or managed services)	Requires deployment of endpoint agents and on-prem servers	• Requires deployment of endpoint agents and on-prem servers
	 COGS burden for storage of signals 	Management of agents is complex	• Management of agents is complex
	and compute for analytics	• Scale and performance issues with agent-	 Scale and performance issues with agent-based model
	Signal curation requires additional	based model	
	solutions (Firewalls, UAM, DLP, EDR)		 Some narrowly focused on email communications
	 Events per second are capped 		
	On-prem server-based model		
Limited enrichment	Low visibility into content	Low visibility into content	Low visibility into content
	Low sentiment analysis	Low sentiment analysis	Low sentiment analysis
	 Low understanding of content sensitivity 	Limited signal correlation	Limited signal correlation
		Low understanding of content sensitivity	• Prone to high-false positive rate
Narrow workflows	No integrated workflow beyond SOC	No integrated workflow beyond SOC	No integrated workflow beyond SOC

Question:

Who do you believe insider risk is important too?

- 1. IT dept
- 2. Legal
- 3. HR
- 4. Security team
- 5. Data protection officer
- 6. Managers

Answer:

All of them

Compliance is a Cross-Departmental Initiative



Privacy

Though it may not be a defined function in all orgs, privacy typically spearheads the **creation of policy** and teaching of privacy best practices across the org.



Legal

Legal, in partnership with outside counsel, **provide expertise and application on regulations** while simultaneously executing contracts and data sharing agreements.



Information Tech / Security

IT / InfoSec is responsible for implementing technical solutions dictated by the privacy and compliance teams. They are tasked with securing and protecting company data.



Risk / Compliance

Compliance, which is generally a wellestablished function, especially in regulated orgs, is tasked with ensuring the solutions and policies in place are sufficient and functional.



HR

HR is not only involved in recruitment, but also measured on **keeping talents in the company**, and connected with the compliance and privacy teams on specific requests like **Data Subject Requests** or **Insider Treat Tracking**.

Analytics provide breadth of risk in your environment

Hidden Risks

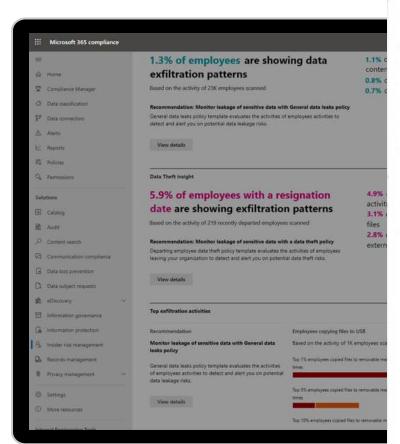
Even before your policies are setup

Aggregated data

Anonymity data across your organisation

Place to start

Determine which polies to setup to start taking action.





An integrated end-to-end approach for insider risks

Hidden Risks

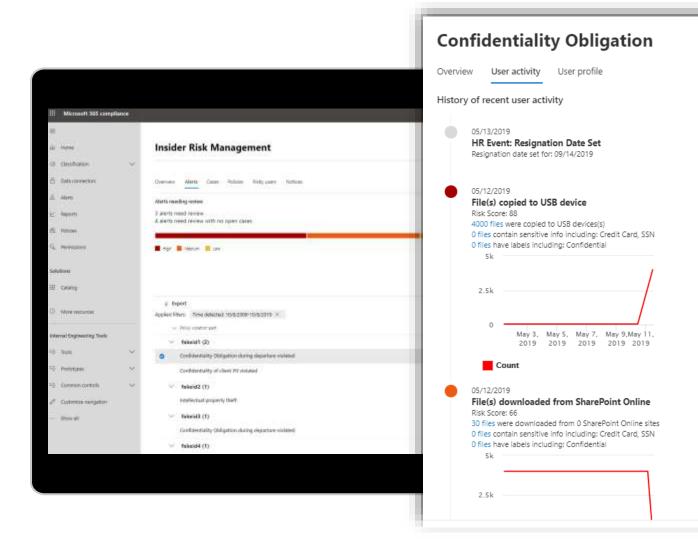
Identify hidden risk patterns with customizable ML templates requiring no end-point agents

Privacy built-in

Anonymity controls ensure data about risks is appropriately managed

End-to-end investigations

Integrated investigation workflows allow for collaboration across Security, HR and legal



An integrated end-to-end approach for insider risks from Microsoft 365

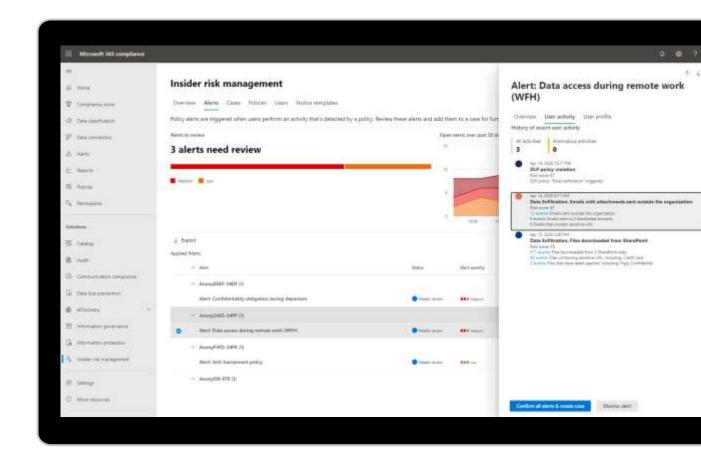
Insider Risk Management 🛨



Data Loss Prevention

Alerts

Leverage DLP alerts to activate Insider Risk Management policies



An integrated end-to-end approach for insider risks from Microsoft 365

Insider Risk Management +

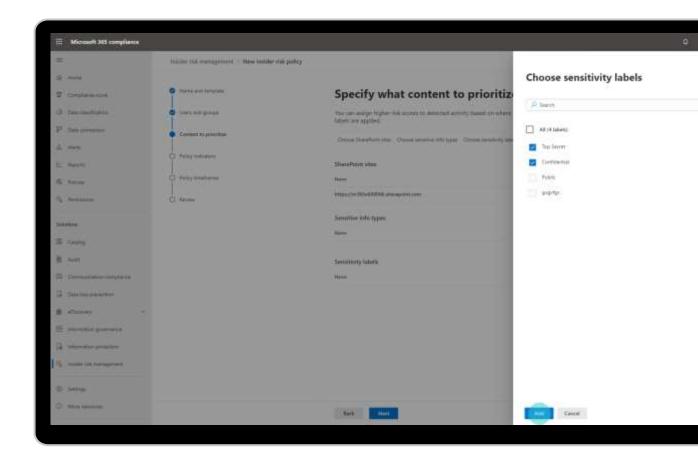


Data Loss Prevention

Information Protection

Enrichment

Understand context with Information Protection labels and built in sensitive data types



An integrated end-to-end approach for insider risks from Microsoft 365

Insider Risk Management 🛨



Data Loss Prevention

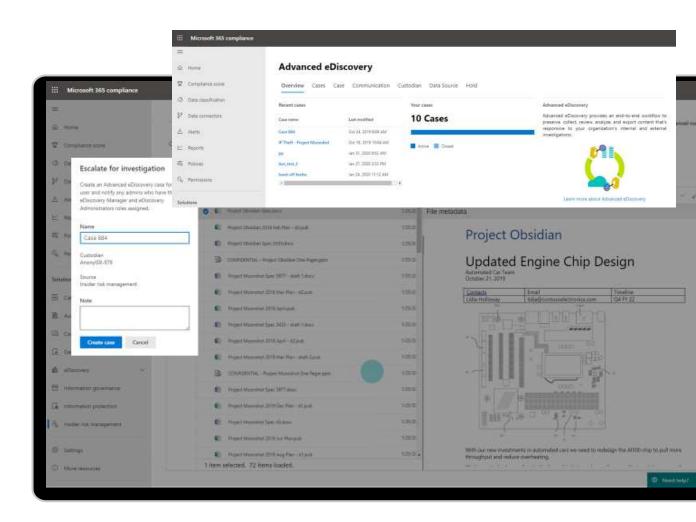
Information Protection

Communication Compliance

Advanced eDiscovery

Legal collaboration

Integrated workflows provide seamless investigation handoff





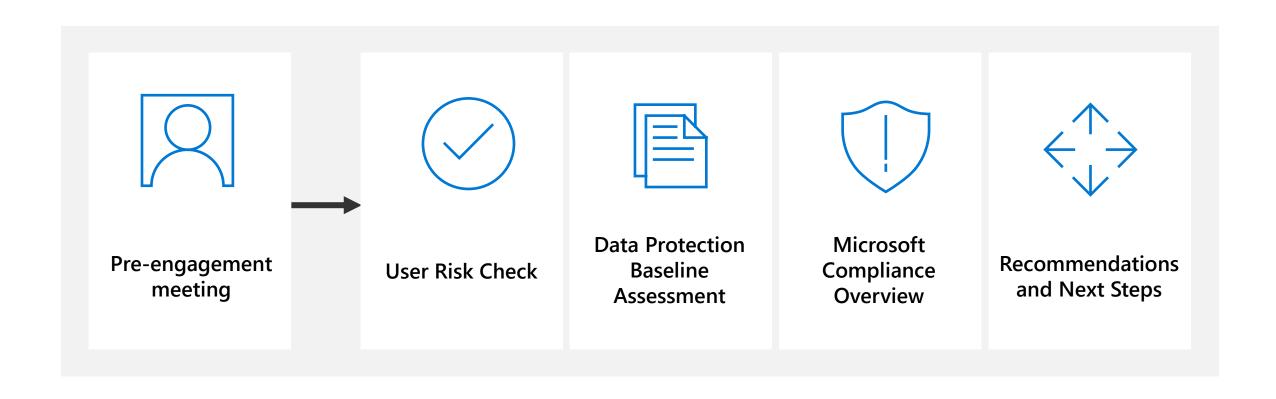
Discover Sensitive Data Workshop

The Discover Sensitive Data Workshop provides you with examples of privacy and regulatory risks in the organizational data contained within your own Modern Work environments. This helps you identify compelling ways to remediate the risks through Microsoft 365 E5-associated technologies. Topics include uncovering data risks in your environment and building customer confidence in mitigating risk through data-driven analytics and visualization.

Manage and Investigate Risk Workshop

The Manage and Investigate Risk Workshop is designed to provide you with examples of potential data leaks and data theft within your Modern Work environments. Through this workshop, Lighthouse experts help you identify deviations from common corporate policies using Microsoft 365 E5-associated technologies. Topics include uncovering risky user activities, evaluating user communication inside the organization, and understanding how to prioritize and mitigate the identified privacy risks.

The Manage and Investigate Risk Kick Off



Out-of-box sensitive info types



Microsoft 365 includes 200+ sensitive info types
For different countries, industries, or by information type



Sensitive information comes in many forms
Financial data, Personally Identifiable Information (PII)



Examples

- Croatia Personal Identification (OIB) Number
- EU Debit Card Number
- EU Passport Number
- US Drivers License Number
- Social Security Number

↑ Sensitive info types		
	Name	
	Croatia Personal Identification (OIB) Number	
	Czech Personal Identity Number	
	Denmark Personal Identification Number	
	Drug Enforcement Agency (DEA) Number	
	EU Debit Card Number	
	EU Driver's License Number	
	EU National Identification Number	
	EU Passport Number	
	EU Social Security Number (SSN) or Equivalent ID	
	EU Tax Identification Number (TIN)	

Customer-specific sensitive info types



Business intellectual property

Business plans, product designs, confidential projects



Employee or customer information

HR Information, resumés, employment records, salary information



Highly confidential information

Mergers and Acquisition, workforce reduction



Examples

• Employee or customer numbers

<EMP-nnnnn>

<CUST-nnnnnn-NL>

Specific keywords

<Project Enigma>

<Highly Confidential>

<Internal only>

Technology: RegEx

Technology: Static Keywords





Module -Insider Risk Discovery

Activity overview

Detect malicious and inadvertent activities in the organization by enabling Insider Risk Management and configuring policies that will define the types of risks to identify and detect.



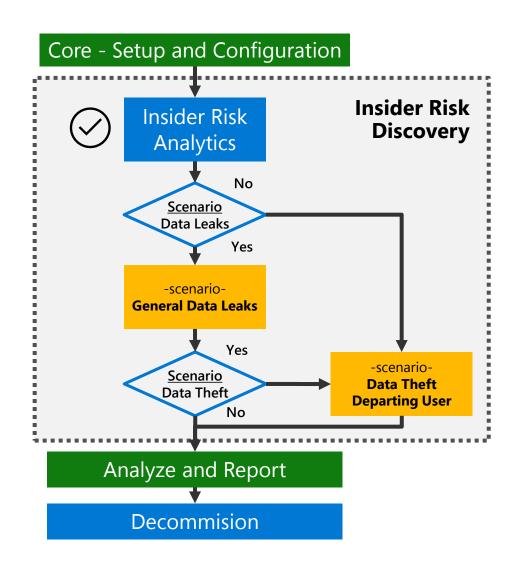
Insider Risk Analytics

• The first activity for Insider Risk Management



Choose at least one of the additional scenarios:

- General data leaks
- Data theft by departing user



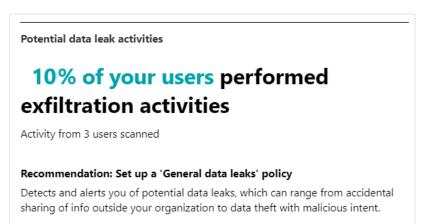


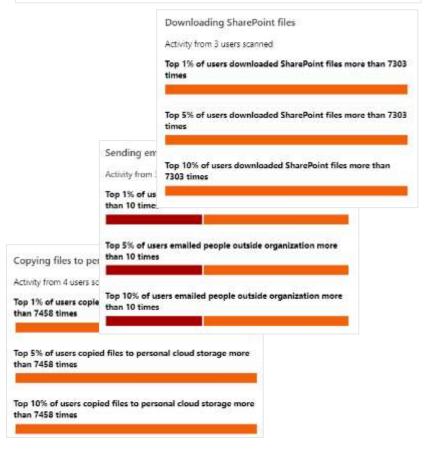
Insider Risk Analytics



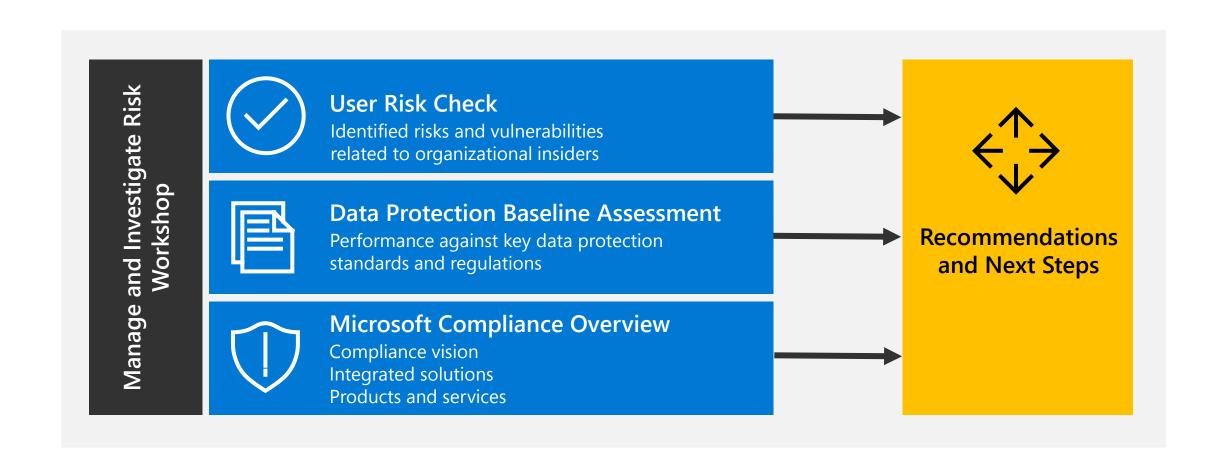
Evaluation of potential insider risks

- First activity for Insider Risk Discovery
- Insights based on same signals used by insider risk management
- Works out of the box without configuring policies
- Identify potential areas of high user risk
- Help determine type and scope for policies to consider

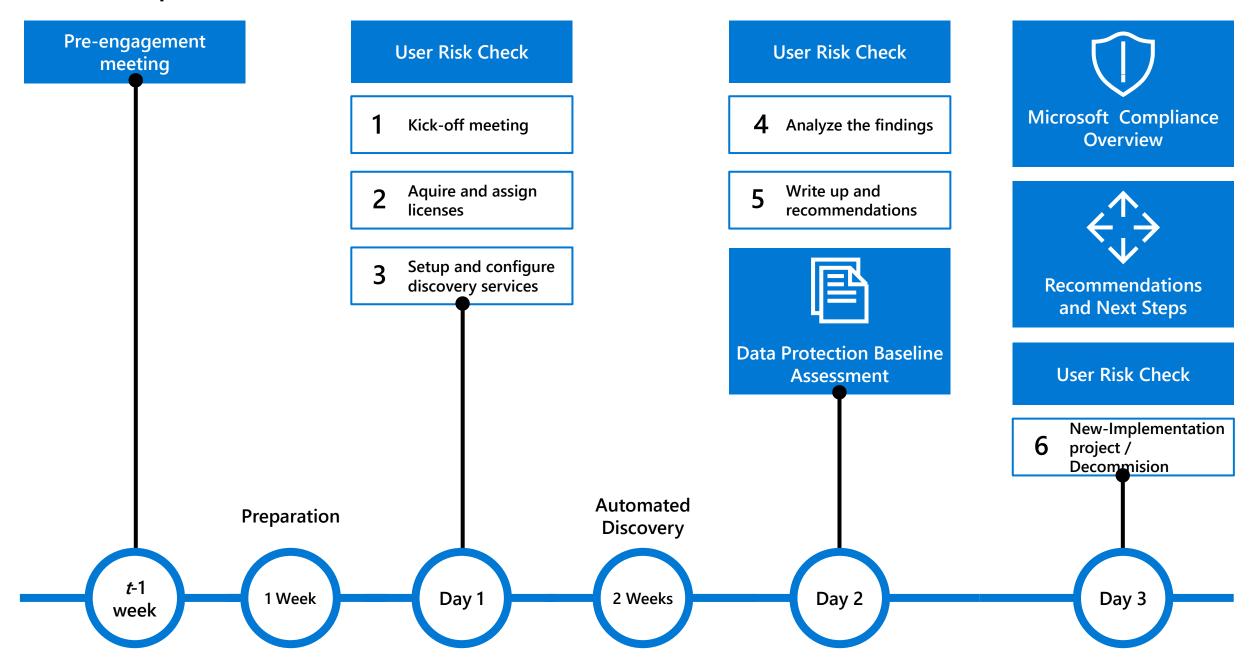




Recommendations and next steps



Workshop timeline



Tailored policy templates

Departing Employee Data Theft

Theft of intellectual property by a departing employee

Data Theft – General



Intentional or unintentional leak or sensitive or confidential information

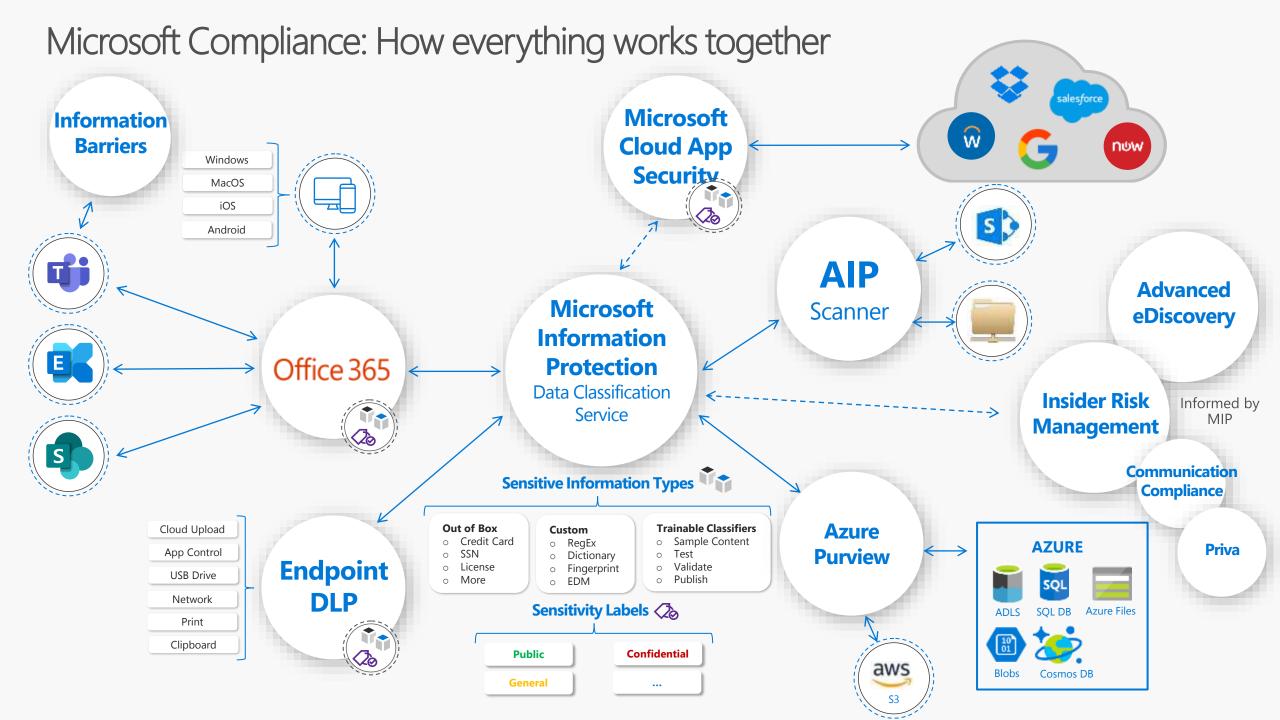
- Data Leak General
- Data Leak Disgruntled
- Data Leak Priority User Groups

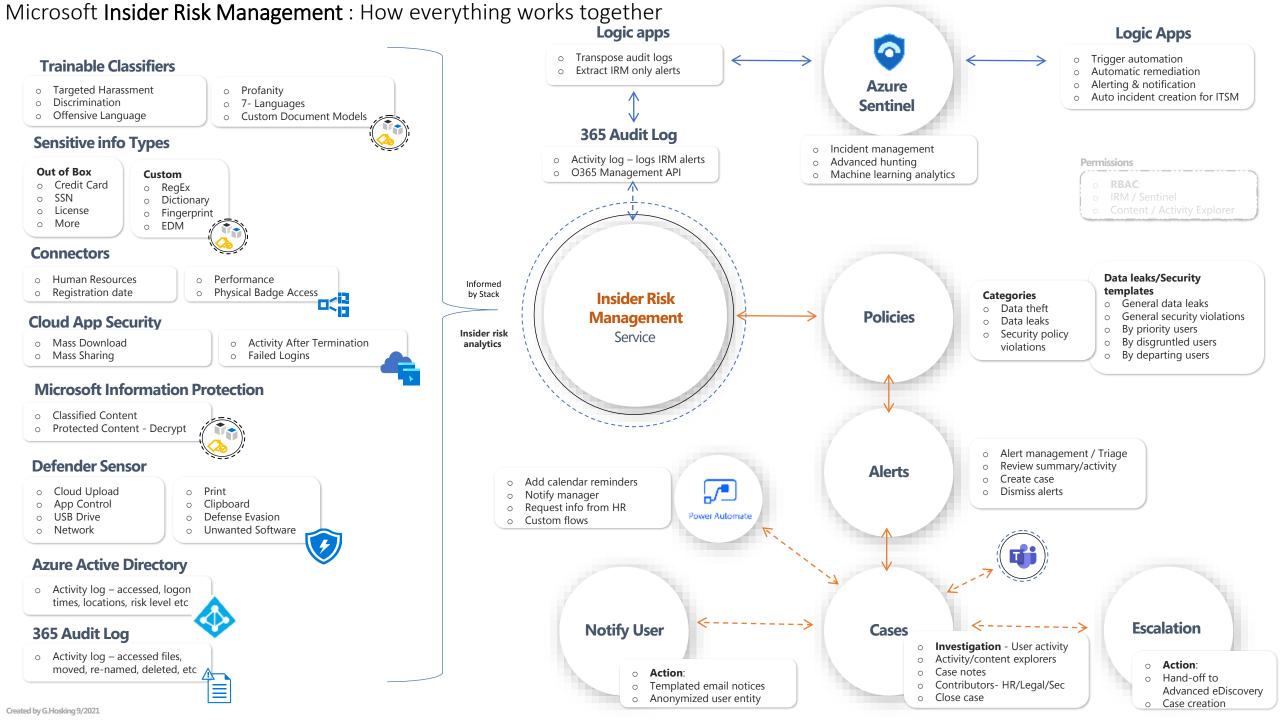
Security Control Violations

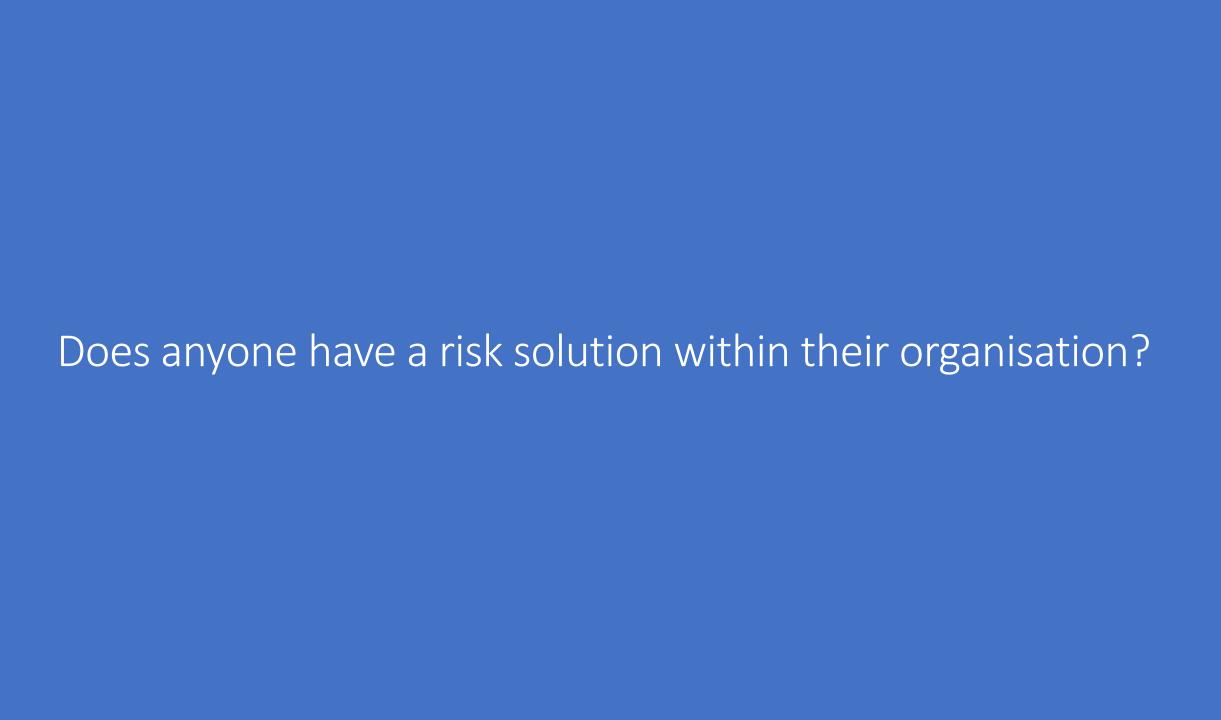
Bypassing security controls or violate security policies

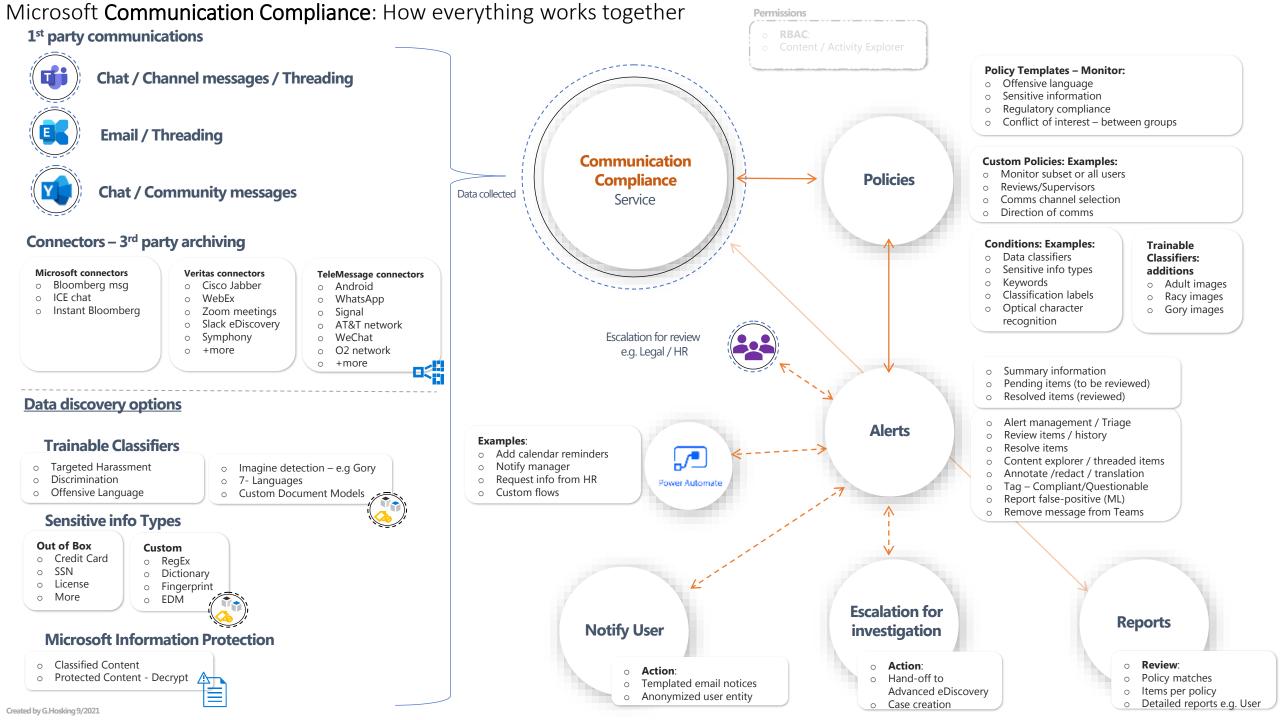
- Security Policy Violation General
- Security Policy Violation Priority User Groups
- Security Policy Violation Departing Employee
- Security Policy Violation Disgruntled Employee

59% of employees who leave an organization voluntarily or involuntarily say they take sensitive data¹









DEMO TIME

Getting started



Start using Insider Risk Management today

http://aka.ms/insiderriskmanagement

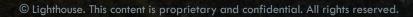
Interactive guide on Insider Risk Management

https://insider-risk-management.azureedge.net/

Watch the latest shows on YouTube http://aka.ms/Insiderriskoverview

Compliance Manager/Score https://youtu.be/ZFlrXaGvWVs





E5 Compliance gets more value

New categories, new features in existing categories*

- Advanced Audit
- Insider Risk Management
- Communication Compliance
- Records Management (RM)
- Sensitivity labels in SPO, EXO, OneDrive (preview)
- AeD: Teams private channels
- Microsoft Information Protection

- Advanced eDiscovery

- MIP: Endpoint DLP (Preview)
- MIP: Content Explorer/Activity Explorer
- MIP: Exact Data Match
- MIP: Sensitivity labels in Teams, groups, and SPO sites
- MIP: Auto classify with sensitivity labels
- AeD: Yammer
- Advanced Audit
- Insider Risk Management
- Communication Compliance
- Records Management
- Sensitivity labels in SPO, EXO, OneDrive (preview)
- AeD: Teams private channels
- Microsoft Information Protection
- **Customer Key**
- Privileged Access Management
- Customer Lockbox
- Information Governance
- Advanced eDiscovery

- Compliance Manager
- **Double Key Encryption**
- IG: Trainable classifiers/feedback loop (preview)
- 25+ pre-built data connectors (1st and 3rd party)
- RM: Regulatory record label (preview)
- IG: Support for Teams meeting recordings (preview)
- IG and RM: SharePoint Syntex integration
- Insider Risk Management:
 - · Integration with Teams, Power Automate, and ServiceNow
 - New policy templates and enhanced customization
 - Increase in signals
 - · Push alerts to Management Activity API
 - Physical badge connector, User360
- Graph API for Teams DLP, AeD & Teams Export (preview)
- Advanced Audit: user search, mail sent events
- MIP: Endpoint DLP
- MIP: Content Explorer/Activity Explorer
- MIP: Exact Data Match
- MIP: Sensitivity labels in Teams, groups, and SPO sites
- MIP: Auto classify with sensitivity labels
- Advanced eDiscovery: Yammer
- Advanced Audit
- Insider Risk Management
- Communication Compliance
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- **Customer Key**
- Privileged Access Management
- Customer Lockbox
- Information Governance

2019 2020 Spring 2020 Summer

2020 Fall

Microsoft Information Protection (MIP)

Privileged Access Management

Information Governance (IG) Advanced eDiscovery (AeD)

Customer Key

Customer Lockbox

Microsoft 365 E5 Compliance

Microsoft 365 E5 Compliance

M365 E5 Info Protection & Governance

Microsoft Information Protection

- Sensitivity labels
- Trainable classifiers
- Double key encryption
- MCAS
- Data loss prevention (Office, Teams and Endpoint)

Microsoft Information Governance

- · Retention policies and labels
- · Records management

Pre-req: Any M365 plan or [any Office 365 plan² + Azure Info Protection Plan 1/EMS³]

M365 E5 Insider Risk Management

Insider Risk Management

Communication Compliance

Information Barriers

Customer Lockbox

Privileged Access Management

Pre-req: Any M365 or Office 365 plan²

M365 E5 eDiscovery and Audit

Advanced Audit

Advanced eDiscovery

Pre-req: Any M365 or Office 365 plan²

Microsoft 365 E5 Compliance Add-Ons

Data Connectors

- Enable third party data archiving
- Leverage premium services across on your third-party data

Pre-req: Any M365 E5 plan or any Office 365 E5 plan

Premium Assessments for Compliance Manager

Purchase one of 150+ out-of-the-box assessments that are kept up-to-date

Pre-req: Any M365 E5 plan or any Office 365 E5 plan

10-Year Audit Log Retention

Retain audit logs for up to 10 years

Pre-req: M365 E5, M365 E5 Compliance, M365 E5 eDiscovery & Audit or Office 365 E5 plan