

Predicting Rental Apartment Prices in Israel

Motivation:

- High demand, big price differences, no fast estimation tools.
- No similar solution exists in the Israeli market.



Real Estate Market



Lengthy Search



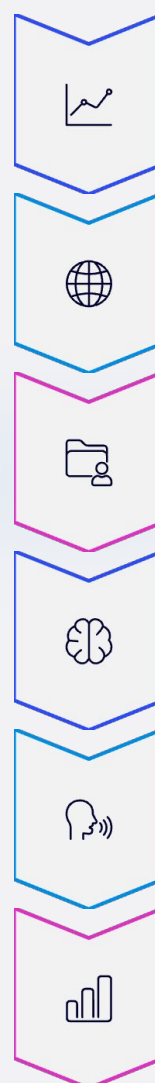
Data & Analytics



Tech Solution



Project Pipeline & Tech Stack



Market Analysis

Languages: Python



Data Parsing

Parsing: BeautifulSoup, Selenium, Camoufox

BeautifulSoup

Database Design

Database: PostgreSQL, MySQL



Model Training

Machine Learning: Pandas, Scikit-learn, CatBoost



CatBoost

Telegram Bot

Bot Integration: Telegram Bot API, GeoPy



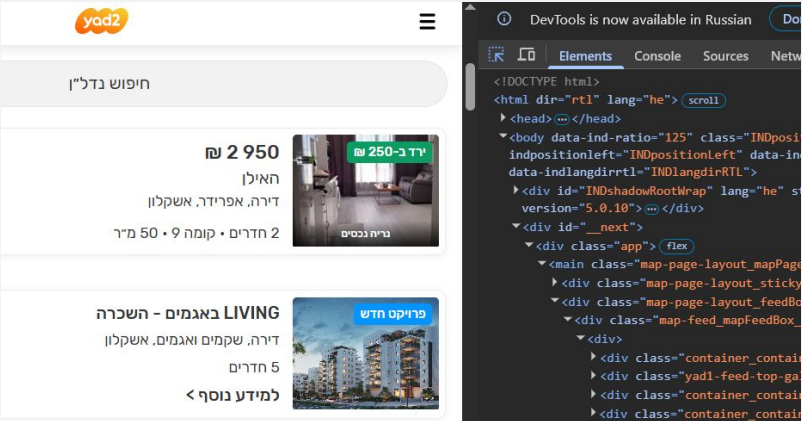
GeoPy

Dashboard

Visualization: Tableau



Data Parsing from Yad2 — Challenges & Solutions



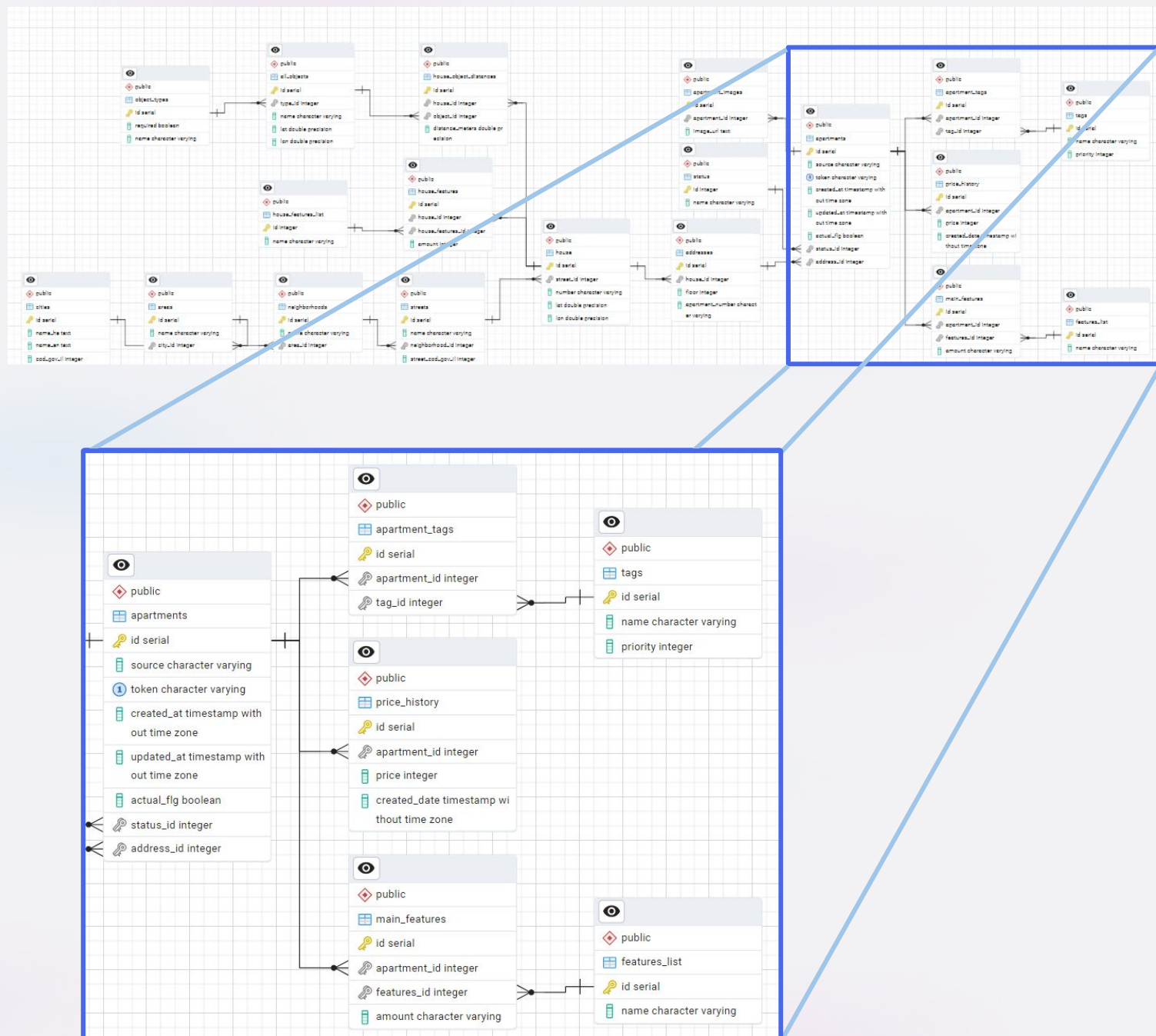
```
# Insert new house
cur.execute("""
    INSERT INTO house (street_id, number, lat, lon)
    VALUES (%s, %s, %s, %s)
    RETURNING id
""", (street_id, house_number, lat, lon))
house_id = cur.fetchone()[0]
conn.commit()
print(f'House {house_number} has been created.')
return house_id
```

City Selection: Manually compiling an official city ID list and cross-referencing with population data allowed us to filter and focus on the top 20 most relevant cities for analysis.

CAPTCHA Bypassing: Integrated dynamic solutions from GitHub and implemented browser automation techniques to overcome CAPTCHA protections, ensuring uninterrupted data flow.



Database Design & Preparation



Relational Structure: Designed as a relational database to ensure scalability and maintain data integrity across all linked datasets.

Normalized Schema: Comprises 19 interconnected tables, organized in a normalized structure to minimize redundancy and enhance data consistency.

Automated Population: Data is automatically populated and updated using custom Python functions, streamlining the data ingestion process.

Machine Learning Model — CatBoost

After rigorous testing, CatBoost emerged as the optimal model, delivering superior accuracy for rental price prediction.

Model	R ²	MAE	RMSE
ElasticNet	0.39	1717	2297
GradientBoosting	0.71	959	1586
RandomForest	0.72	887	1544
CatBoost	0.73	882	1529

Why CatBoost?

High Accuracy: Achieved the best performance metrics among all tested models, with a remarkable R² score of 0.73.

Categorical Feature Handling: Excels at processing categorical data, which is abundant in rental market datasets (e.g., city, neighborhood, property type).

Robustness: Less prone to overfitting, ensuring reliable predictions even with complex datasets.



Telegram Bot with Geo API

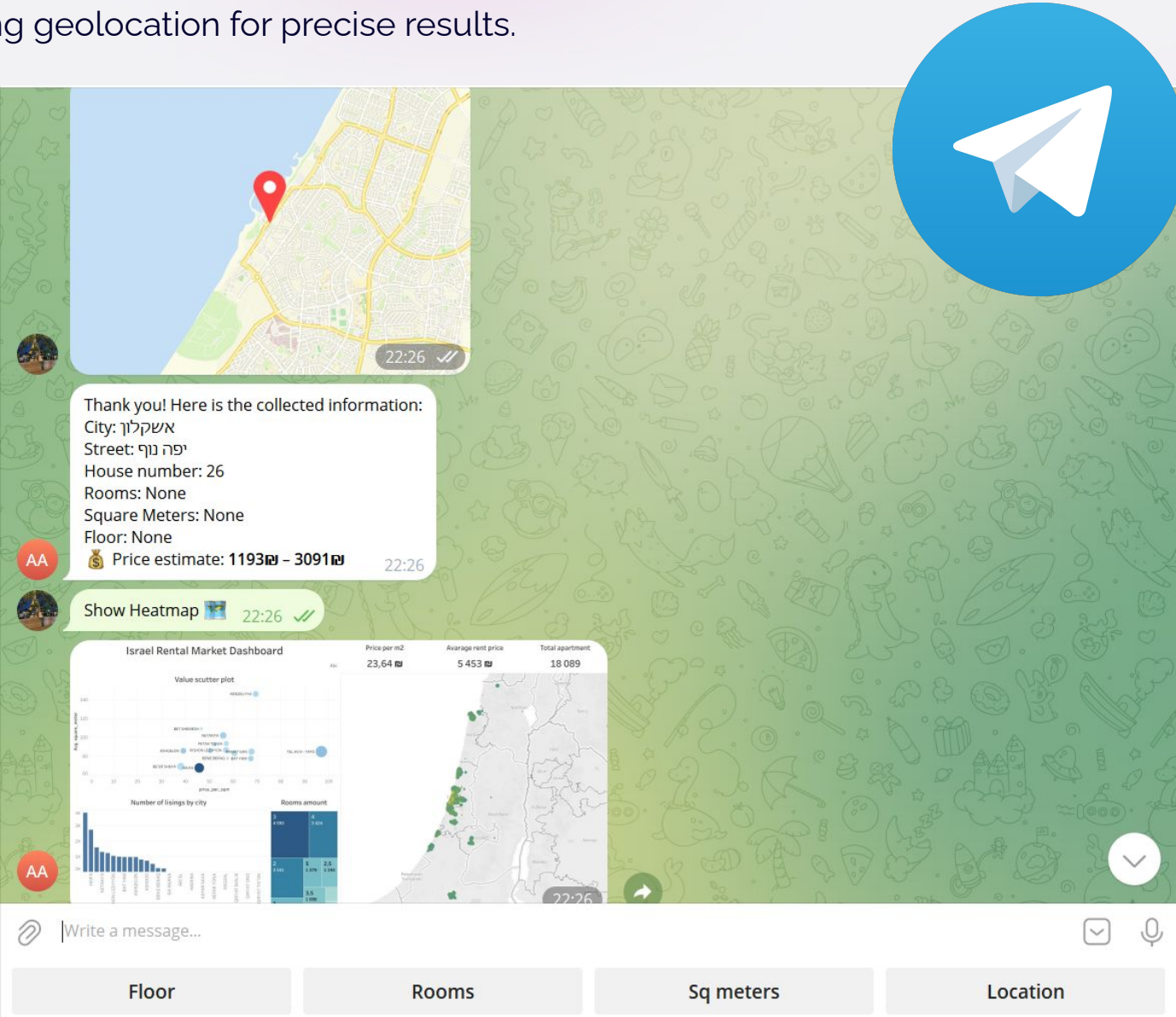
A user-friendly Telegram bot provides instant rental price predictions, leveraging geolocation for precise results.

Seamless User Experience

Familiar Platform: Utilizes Telegram, a widely adopted and secure messaging platform, for easy accessibility and immediate use.

Geo-location Integration: Seamlessly incorporates Geo API to accurately pinpoint user locations, enabling highly precise price predictions based on geographical coordinates.

Instant Predictions: Provides quick, on-demand rental price estimations, empowering users to make informed decisions without delay.



Interactive Tableau Dashboard – City Analytics

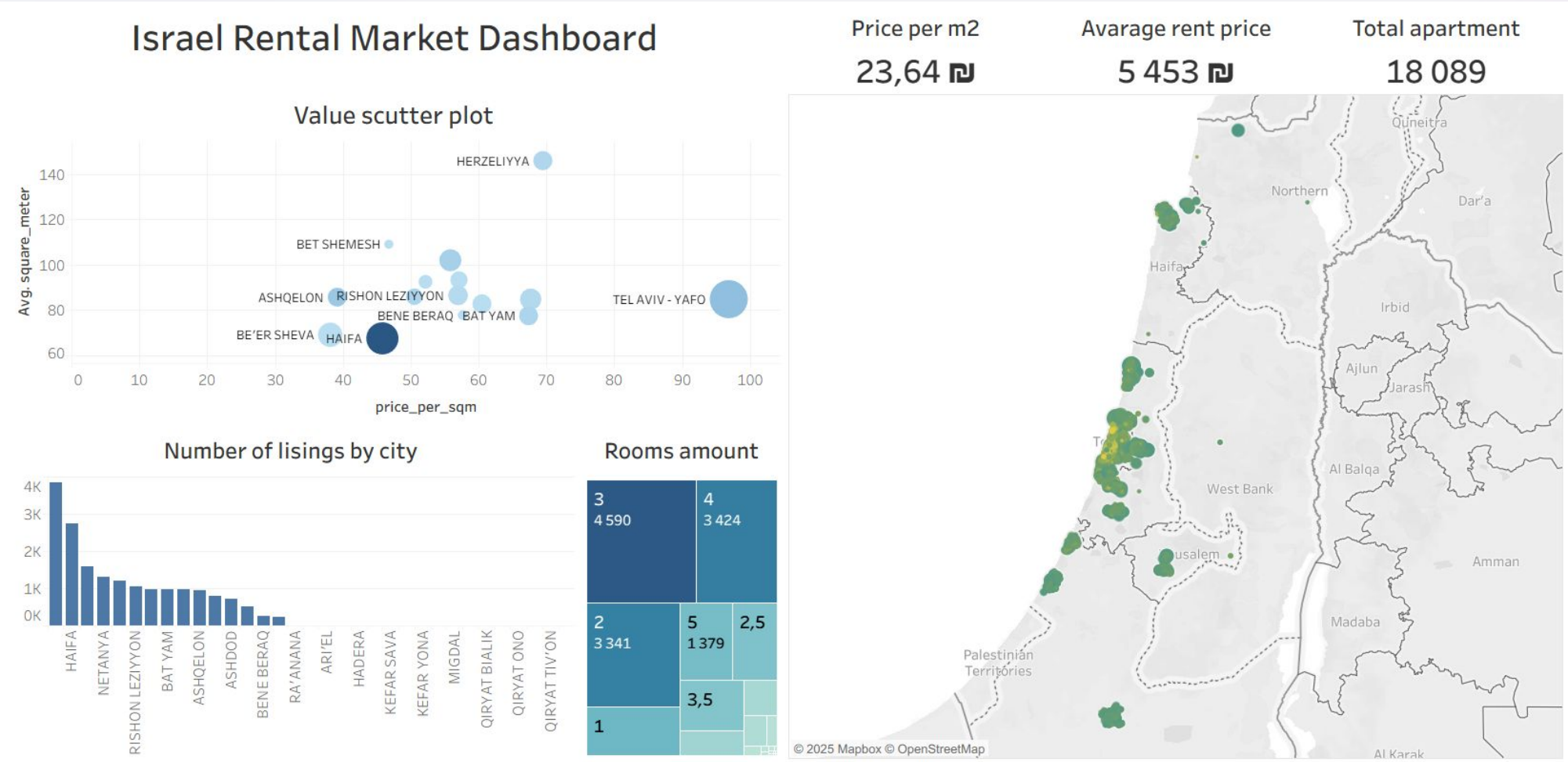
The Tableau dashboard provides a comprehensive analytical view of rental market trends across Israeli cities, enhancing data-driven insights.

Key Features

Dynamic Heat Map: Visualize average rental prices per square meter across different cities in Israel at a glance.

Comprehensive Metrics: Provides essential data points including average price per sqm, total number of listings, and average total rental price for each city.

User Interactivity: Allows users to filter and explore data, gaining deeper insights into specific urban rental markets.



Future Steps — Project Growth

Our roadmap includes strategic enhancements to expand the project's value and coverage, ensuring continuous innovation and utility.



New Features

- Distance to Tel Aviv
- Infrastructure score



New Data Sources

- Telegram channels
- Other platforms



Model Improvement

- More data
- Higher accuracy



Expansion

- More cities
- Property types

Summary & Conclusion

This project demonstrates a comprehensive, end-to-end solution for rental price prediction, transforming raw data into a powerful, user-ready tool.



Working ML Model

CatBoost with high accuracy for precise predictions.



User Interface

Intuitive Telegram bot with Geo API for instant access.

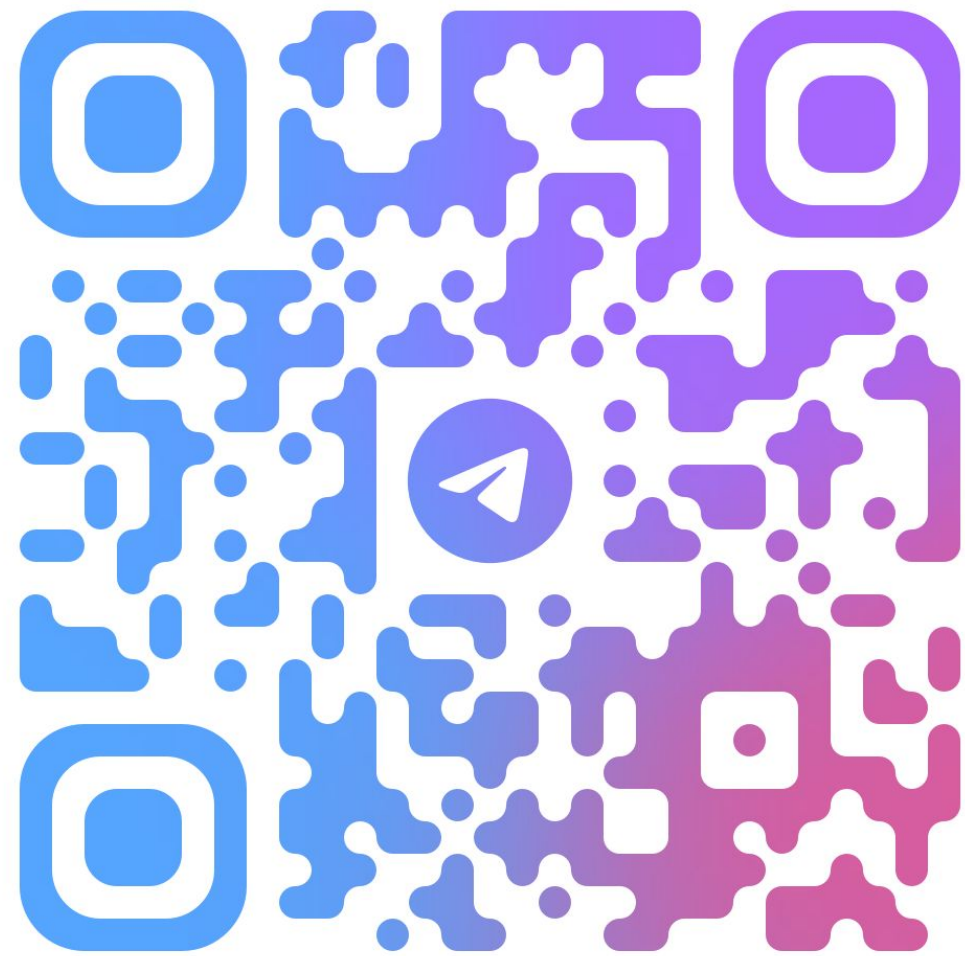


Analytics

Interactive city-level dashboard for market insights.

✨ **End-to-End Project: From raw data to a ready-to-use tool** ✨

Thank you!
Questions?



@APARTMENTA_BOT

Try the bot now!