### Interpreting Coefficient Estimates in a Linear Model

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## Overview

Log Transformed or Not		
Dep. var.	Indep. var.	Interpretation
Х	Х	$X$ changes by $\Delta$ units $\Rightarrow Y$ changes by $(\beta \times \Delta)$ units
<b>✓</b>	Х	$X$ changes by $\Delta$ units $\Rightarrow Y$ changes by $(e^{eta\Delta}-1) imes 100\%$
Х	✓	$X$ changes by $\Delta\%\Rightarrow Y$ changes by $\beta\ln(1+\Delta\%)$ units
		or $\Rightarrow$ $Y$ changes by about $(eta  imes \Delta\%)$ units
✓	<b>✓</b>	$X$ changes by $\Delta\%\Rightarrow Y$ changes by $\left[(1+\Delta\%)^{eta}-1 ight] imes 100\%$
		or $\Rightarrow Y$ changes by about $(\beta \times \Delta\%) \times 100\%$

#### Baseline Model

In the baseline model

$$Y_i = \beta_0 + \beta_1 X_{1i} + \dots + \beta_k X_{ki} + e_i$$

the interpretation of  $\beta_1$  is:

For a 1-unit increase in  $X_1$ , the expected value of Y increases by  $\beta_1$  units, holding all other variables at any fixed values.

Similarly, for a 10-unit increase in  $X_1$ , the expected value of Y increases by  $10\beta_1$  units, holding all other variables at any fixed values.

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## Only Dependent Variable Is Log Transformed

In the model

$$ln(Y_i) = \beta_0 + \beta_1 X_{1i} + \dots + \beta_k X_{ki} + e_i$$

the interpretation of  $\beta_1$  is:

For a 1-unit increase in  $X_1$ , the expected value of Y increases by  $(e^{\beta_1}-1)\times 100\%$ , holding all other variables at any fixed values.

Similarly, for a 10-unit increase in  $X_1$ , the expected value of Y increases by  $\left(e^{10\beta_1}-1\right)\times 100\%$ , holding all other variables at any fixed values.

## Only an Independent Variable Is Log Transformed I

In the model

$$Y_i = \beta_0 + \beta_1 \ln(X_{1i}) + \cdots + \beta_k X_{ki} + e_i$$

the interpretation of  $\beta_1$  is:

For a 1% increase in  $X_1$ , the expected value of Y increases by  $\beta_1 \ln(1+1\%)$  units, holding all other variables at any fixed values.

Similarly, for a 10% increase in  $X_1$ , the expected value of Y increases by  $\beta_1 \ln(1+10\%)$  units, holding all other variables at any fixed values.

## Only an Independent Variable Is Log Transformed II

By Taylor expansion, as  $\Delta \to 0$ , we have

$$\ln(1+\Delta) \approx \Delta$$

Thus, the interpretation of  $\beta_1$  can also be:

For a 1% increase in  $X_1$ , the expected value of Y increases by approximately  $(\beta_1 \times 1\%)$  units, holding all other variables at any fixed values.

Then, could we use this approximation in interpreting the result of a 10% increase in  $X_1$ ? This is equivalent to asking whether 10% is a small value.

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## Both Dependent and Independent Variables Are Log Transformed I

In the model

$$ln(Y_i) = \beta_0 + \beta_1 ln(X_{1i}) + \cdots + \beta_k X_{ki} + e_i$$

the interpretation of  $\beta_1$  is:

For a 1% increase in  $X_1$ , the expected value of Y increases by  $\left[(1+1\%)^{\beta_1}-1\right]\times 100\%$ , holding all other variables at any fixed values.

Similarly, for a 10% increase in  $X_1$ , the expected value of Y increases by  $\left[(1+10\%)^{\beta_1}-1\right]\times 100\%$ , holding all other variables at any fixed values.

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## Both Dependent and Independent Variables Are Log Transformed II

Recall an approximation method:

$$(1+\Delta)^{\beta}\approx 1+\beta\Delta$$

for a small value of  $|\beta|\Delta$ . Thus, the interpretation of  $\beta_1$  can also be:

For a 1% increase in  $X_1$ , the expected value of Y increases by approximately  $(\beta_1 \times 1\%) \times 100\%$ , holding all other variables at any fixed values.

# **Appendix**

#### Mathematical Proof I

Suppose that our regression is  $ln(Y) = \beta_0 + \beta_1 X + e$ . Let X change by  $\Delta$  units (from  $x_1$  to  $x_2$ ) and Y change from  $y_1$  to  $y_2$ .

$$\ln(y_2) - \ln(y_1) = (\beta_0 + \beta_1 x_2) - (\beta_0 + \beta_1 x_1) = \beta_1 \Delta$$

$$\Rightarrow \ln\left(\frac{y_2}{y_1}\right) = \beta_1 \Delta$$

$$\Rightarrow \frac{y_2}{y_1} = e^{\beta_1 \Delta}$$

$$\Rightarrow \frac{y_2 - y_1}{y_1} = e^{\beta_1 \Delta} - 1$$

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#### Mathematical Proof II

Suppose that our regression is  $Y = \beta_0 + \beta_1 \ln(X) + e$ . Let X by  $\Delta\%$  (from  $x_1$  to  $x_2$ ) and Y change from  $y_1$  to  $y_2$ .

$$y_2 - y_1 = [\beta_0 + \beta_1 \ln(x_2)] - [\beta_0 + \beta_1 \ln(x_1)]$$

$$= \beta_1 [\ln(x_2) - \ln(x_1)]$$

$$= \beta_1 \ln\left(\frac{x_2}{x_1}\right)$$

$$= \beta_1 \ln(1 + \Delta\%)$$

$$\approx \beta_1 \times \Delta\%$$

The approximation in the last line holds when  $\Delta\%$  is very small.

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#### Mathematical Proof III

Suppose that our regression is  $\ln(Y) = \beta_0 + \beta_1 \ln(X) + e$ . Let X by  $\Delta\%$  (from  $x_1$  to  $x_2$ ) and Y change from  $y_1$  to  $y_2$ .

$$\begin{aligned} &\ln(y_2) - \ln(y_1) = \beta_1 [\ln(x_2) - \ln(x_1)] \\ \Rightarrow &\ln\left(\frac{y_2}{y_1}\right) = \beta_1 \ln\left(\frac{x_2}{x_1}\right) \\ \Rightarrow &\frac{y_2}{y_1} = \left(\frac{x_2}{x_1}\right)^{\beta_1} = (1 + \Delta\%)^{\beta_1} \\ \Rightarrow &\frac{y_2 - y_1}{y_1} = (1 + \Delta\%)^{\beta_1} - 1 \approx \beta_1 \times \Delta\% \end{aligned}$$

The approximation in the last line holds when  $|\beta_1|\Delta\%$  is very small.

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## Some Good Examples and Guidelines

- How Do I Interpret a regression model when some variables are log transformed? (UCLA: Statistical Consulting Group)
- How can I interpret log transformed variables in terms of percent change in linear regression? (UCLA: Statistical Consulting Group)
- Interpreting Log Transformations in a Linear Model (Clay Ford, 2018)