

Asset Manager Code

Loyalty to Clients

STUDY SESSION 2

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Investment Process and Actions

Trading

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- Salary arrangements that align the interests of the client and the manager without taking undue risks.
- Confidential information policy delineating how client information is collected, used and stored.
- Anti-money-laundering policy
- Defining a *token* gift and allowing only token gifts in business relationships. Cash is not acceptable. Employees should always notify in writing when accepting a gift.

- Do not trade or cause others to trade on material nonpublic information. Information walls should be created between different departments to restrict the flow of nonpublic information.
- Always place client trades before your own. Require employees to have approval for IPOs or private placements. Create a restricted list of securities.
- Only use soft dollars to directly aid in the investment decision process. Managers should disclose soft dollar arrangements and how often they are used.
- If the client uses a particular broker, they should be notified that they may not receive the best execution.
- Allocate shares equitably among all clients. Use block trades or allocate shares on a pro rata basis. Policies for IPOs should be explicitly stated.

1. Loyalty to Clients
2. Investment Process and Actions
3. Trading
4. Risk Management, Compliance, and Support
5. Performance and Valuation
6. Disclosures

- Different levels of service and products available to all clients.
- Use third party research provided that it has a verified reasonable basis.
- Conduct stress testing when using complex derivatives products.
- Disclose and get client agreement on events causing strategy changes.
- Each client should have an IPS with risk and return objectives and constraints. This should be reviewed at least annually and should include performance benchmarks.
- Investments should be made in the context of the client's total assets.

Risk Management, Compliance, Support

Performance and Valuation

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Disclosures

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- Fairly and accurately report investment results. Do not misrepresent by including accounts that weren't managed or only reporting certain time periods.
- Hypothetical models should be fully disclosed.
- Valuing assets accounts should be done by a third party to prevent performance misrepresentation.
- Client accounts should be valued consistently with accepted techniques.

- Develop policies for complying with the Code and Standards and regulations. Have documentation, internal controls and self-assessment mechanisms.
- Establish a firm-wide system for measuring risk.
- Appoint a compliance officer who reports to the CEO and is responsible for monitoring and investigating compliance breaches. The officer should distribute the Code to employees and monitor trading activity.
- Ensure portfolio information is accurate, complete, and verified.
- Maintain records for at least seven years.
- Have enough staff and resources to make informed decisions.
- Have a BCP in the event of a disaster. The plan should include off-site backup, continuing operations and continuing communications.

- Any information needed to make a decision about the manager, organization or process.
- Soft or bundled commissions, referral fees, brokerage arrangements, and stocks held by employees.
- Any regulatory or disciplinary action taken against the manager or its personnel.
- Decision-making process including inherent risks and the extent of derivatives.
- Fee schedules, projects and methodologies used in charging fees.
- Performance of the client's account on a regular basis.
- Valuation methods used to make investment decisions.
- Proxy voting policies of the manager.
- How trades are allocated.
- Results of audits on the client's account.
- Significant personnel or organizational changes.
- Firm-wide risk management process.