

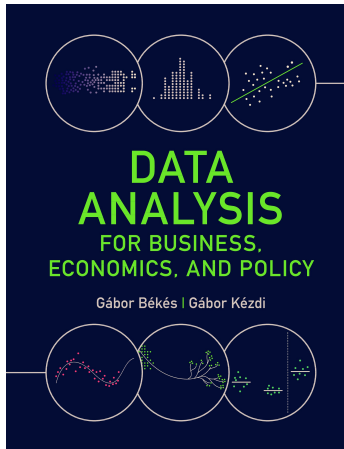
5 Modeling probabilities

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Data Analysis 2 – **MS Business Analytics**: Regression Analysis

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Slides for the Békés-Kézdi Data Analysis textbook



- ▶ Cambridge University Press, 2021
- ▶ **gabors-data-analysis.com**
 - ▶ Download all data and code:
gabors-data-analysis.com/data-and-code/
- ▶ These slides are for Chapter 11

Motivation

- *What are the health benefits of not smoking? Considering the population aged 50+, we can investigate if differences in smoking habits are correlated with differences in health status.*

Binary events

- ▶ Start with binary events: things that either happen or do not happen are captured by a **binary variable**
- ▶ How can we model these events?
 - ▶ We do not observe 'on average' larger values for y in this case.
- ▶ Solution - model the probabilities instead

$$E[y] = P[y = 1]$$

- ▶ The average of a 0–1 binary variable is also the probability that it is equal to one.
 - ▶ Frequency (25% of cases) — probability (25% chance)
- ▶ Expected value = average probability of event happening
 - ▶ Use the same tools, but the interpretation is changing

Linear probability model

- ▶ Modelling probability – regression with a *binary dependent variable*.
- ▶ *Linear Probability Model (LPM)* is a linear regression with a binary dependent variable
- ▶ Differences in average y are also differences in the probability that $y = 1$
- ▶ Linear regressions with binary dependent variables show
 - ▶ differences in expected y by x , are also differences in the probability of $y = 1$ by x .
- ▶ Introduce notation for probability:

$$y^P = P[y = 1 | x_1, x_2, \dots]$$

- ▶ The linear probability model regression is

$$y^P = \beta_0 + \beta_1 x_1 + \beta_2 x_2$$

Linear probability model - interpretation

$$y^P = \beta_0 + \beta_1 x_1 + \beta_2 x_2$$

- ▶ y^P denotes the probability that the dependent variable is one, conditional on the right-hand-side variables of the model.
- ▶ β_0 shows the probability of y if all x are zero.
- ▶ β_1 shows the difference in the probability that $y = 1$ for observations that are different in x_1 but are the same in terms of x_2 .
- ▶ Still true: average difference in y corresponding to differences in x_1 with x_2 being the same.

Linear probability model - modeling

- ▶ Linear probability model (LPM) using OLS.
- ▶ We can use all transformations of x_i that we used before:
 - ▶ Log, polynomials, splines, dummies, interactions, etc.
- ▶ All formulae and interpretations for standard errors, confidence intervals, hypotheses and p-values of tests are the same.
- ▶ Heteroskedasticity robust error are essential in this case!

Predicted values in LPM

- ▶ Predicted values - \hat{y}^P - may be problematic, calculated the same way, but to be interpreted as probabilities.

$$\hat{y}^P = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \hat{\beta}_2 x_2$$

- ▶ Predicted values need to be between 0 and 1 because they are probabilities
- ▶ But in LPM, they may be below 0 and above 1. No formal bounds in the model.
 - ▶ With continuous variables that can take any value (GDP, population, sales, etc.), this could be a serious issue
 - ▶ With binary variables, per se not an issue
- ▶ An issue if the goal is prediction
- ▶ Not a big issue for inference → uncover patterns of association.
 - ▶ But note in theory it may give biased estimates...

Does smoking pose a health risk?

The question of the case study is whether, and by how much, smokers are less likely to stay healthy than non-smokers.

- ▶ Focus on people of age 50 to 60 who consider themselves healthy
- ▶ Ask them four years later as well

Research question: Does smoking lead to deteriorating health?

Data

- ▶ $y = 1$ if person stayed healthy
- ▶ $y = 0$ if person became unhealthy
- ▶ Data comes from [SHARE](#) (Survey for Health, Aging and Retirement in Europe)
 - ▶ 14 European countries
 - ▶ Demographic information on all individuals
 - ▶ 2011 and 2015 participants are used
 - ▶ Being healthy means to report “feeling excellent” or “very good”
 - ▶ $N = 3,109$

LPM

Start with a simple univariate model of being a smoker:

$$stays\ healthy^P = \alpha + \beta smoker$$

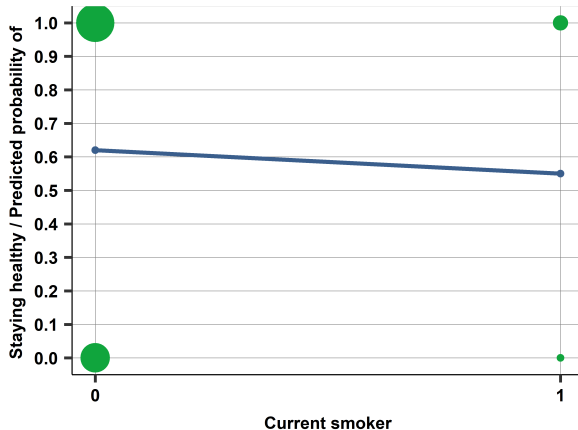
Both dependent and independent variables are using only dummy variables.

Estimated β is -0.072

Can we draw a scatterplot?

Scatterplot

Figure: Staying healthy - scatterplot and regression line



LPM interpretation

- ▶ The coefficient on *smoker* shows the difference in the probability of staying healthy comparing current smokers and current nonsmokers.
- ▶ Current smokers are *7 percentage points* less likely to stay healthy than those that did not smoke.
- ▶ Can add additional controls to capture if quitting matters.

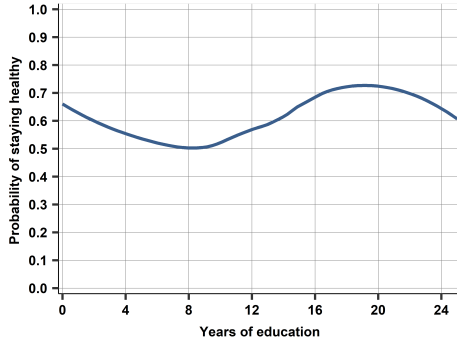
LPM with many regressors I

- ▶ Multiple regression – closer to causality
 - ▶ Compare people who are very similar in many respects but are different in smoking habits
 - ▶ Find many confounders that could be correlated with smoking habits and health outcomes
- ▶ Smokers / non-smokers – different in many other behaviors and conditions:
 - ▶ Personal traits
 - ▶ Behavior such as eating, exercise
 - ▶ Socio-economic conditions
 - ▶ Background - e.g. country they live in

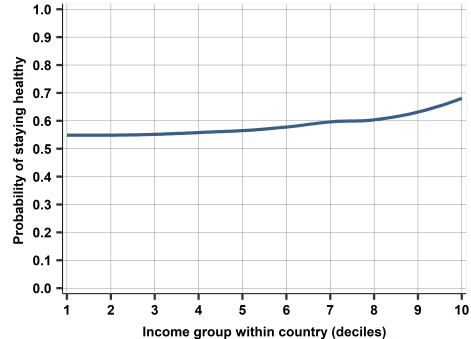
LPM with many regressors II

- ▶ Pick variables:
 - ▶ Gender dummy, age, years of education
 - ▶ Income (measured as one of 10 income groups that the individual belongs to within their country)
 - ▶ Body mass index (a measure of weight relative to height)
 - ▶ Whether the person exercises regularly
 - ▶ Country in which they live (set of binary indicators)
- ▶ Think functional form:
 - ▶ Continuous control variables might have nonlinear relationship with staying healthy
 - ▶ Explore the relationship with nonparametric tools

Functional form selection



Staying healthy and years of education



Staying healthy and income group

Decisions: (1) Include education as a piecewise linear spline with knots at 8 and 18 years; (2) include income in a linear way.

LPM results

Probability of staying healthy - extended model

| VARIABLES | Staying healthy | VARIABLES (cnt.) | |
|--|--------------------|--------------------------------|---------------------|
| Current smoker (Y/N) | -0.061* (0.024) | Income group | 0.008* (0.003) |
| Ever smoked (Y/N) | 0.015 (0.020) | BMI (for < 35) | -0.012** (0.003) |
| Female (Y/N) | 0.033 (0.018) | BMI (for >= 35) | 0.006 (0.017) |
| Age | -0.003 (0.003) | Exercises regularly (Y/N) | 0.053** (0.017) |
| Years of education (for < 8) | -0.001 (0.007) | Years of education (for >= 18) | -0.010 (0.012) |
| Years of education (for >= 8 and < 18) | 0.017** (0.003) | Country indicators | YES |
| Observations | 3,109 | | |

Robust standard errors in parentheses. ** $p < 0.01$, * $p < 0.05$

Y/N denotes binary vars. BMI and education entered as spline. Age in years. Income in deciles.

Detour: regression tables

- ▶ If you need to show many explanatory variables
- ▶ Do not show table 12*2 rows, people will not see it.
- ▶ Either only show selected variables
- ▶ Or you may need to create two columns.
- ▶ Make sure you have a title, N of observations, footnote on SE, stars.
 - ▶ SE, stars: many different notations. Check carefully.
 - ▶ Default is *** = $p < 0.01$. But often ** = $p < 0.01$ (like here)

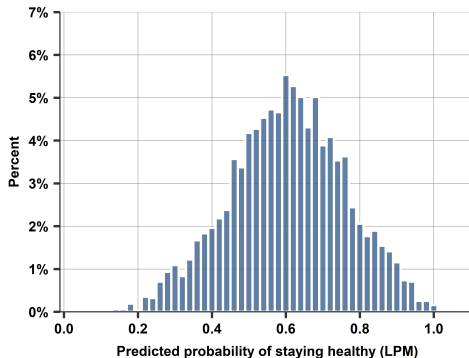
Does smoking pose a health risk? – LPM interpretation

- ▶ The coefficient on currently smoking is -0.06
 - ▶ The 95% confidence interval is relatively wide $[-0.11, -0.01]$, but it does not contain zero
- ▶ No significant differences in staying healthy when comparing never smokers to those who used to smoke but quit
- ▶ Women are 3 percentage points more likely to stay in good health
- ▶ Age does not seem to matter in this relatively narrow age range of 50 to 60 years
- ▶ Differences in years of education
 - ▶ do not matter if we compare people with less than 8 years or more than 18 years
 - ▶ matter a lot in-between, with a one-year-difference corresponding to 1.7 percentage point difference in the likelihood of staying healthy
- ▶ Income matters somewhat less, maybe non-linear?
- ▶ Regular exercise matters

LPM's predicted probabilities

- Predicted probabilities are calculated from the extended linear probability model
- Predicted probability of staying healthy from this linear probability model ranges between 0.036 and 1.011
 - LPM means it can be below 0 or above 1...
 - Here, only marginally above 1

Histogram of the predicted probabilities



Source: share-health dataset.

Compare predicted probability distribution

- ▶ Drill down in the distribution:
 - ▶ Looking at the composition of people: top vs bottom part of probability distribution
 - ▶ Look at average values of covariates for top and bottom 1% of predicted probabilities

Top 1% predicted probability:

- ▶ no current smokers, women
- ▶ 17.3 years of education, higher income
- ▶ BMI of 20.7, 90% of them exercise

Bottom 1% predicted probability:

- ▶ 37.5% current smokers, 63% men
- ▶ 7.6 years of education, lower income
- ▶ BMI of 30.5, 19% exercise

Probability models: logit and probit

- ▶ Prediction: predicted probability needs to be between 0 and 1
- ▶ For prediction, we use non-linear models
- ▶ Relate the probability of the $y = 1$ event to a nonlinear function of the linear combination of the explanatory variables -> 'Link function'
 - ▶ Link function is some $F(\cdot)$, such that $F(y)$ may be used in linear models
- ▶ Two options: logit and probit – different link functions
 - ▶ Resulting probability is always strictly between zero and one

Link functions I

The **logit** model has the following form:

$$y^P = \Lambda(\beta_0 + \beta_1 x_1, \beta_2 x_2 + \dots) = \frac{\exp(\beta_0 + \beta_1 x_1, \beta_2 x_2 + \dots)}{1 + \exp(\beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots)}$$

where the link function $\Lambda(z) = \frac{\exp(z)}{1 + \exp(z)}$ is called the *logistic function*.

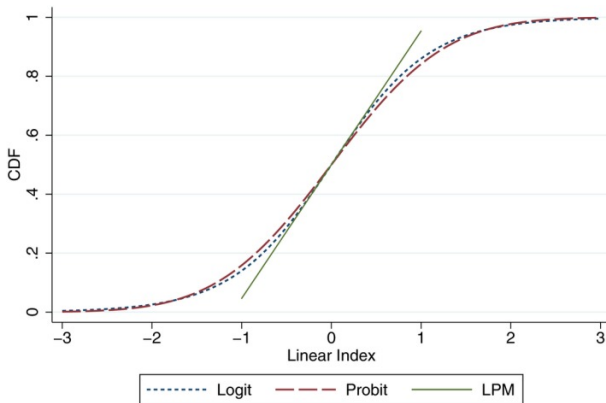
The **probit** model has the following form:

$$y^P = \Phi(\beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots)$$

where the link function $\Phi(z) = \int_{-\infty}^z \frac{1}{\sqrt{2\pi}} \exp\left(-\frac{z^2}{2}\right) dz$, is the cumulative distribution function (CDF) of the standard normal distribution.

Link functions II

- ▶ Both Λ and Φ are increasing S-shape curves, bounded between 0 and 1. (Y here is $\Lambda(z)$ and $\Phi(z)$)
- ▶ Plotted against their respective 'z' values. (here -3 to 3)
- ▶ Small difference (indistinguishable) - logit less steep close to zero and one = thicker tails than the probit.
- ▶ In our models, 'z' is a linear combination of β coefficients and x-s. The parameter estimates are typically different in probit vs logit.



Logit and probit interpretation

- ▶ Both the probit and the logit transform the $\beta_0 + \beta_1 x_1 + \dots$ linear combination using a link function that shows an S-shaped curve.
- ▶ The slope of this curve keeps changing as we change whatever is inside.
 - ▶ The slope is steepest when $y^P = 0.5$
 - ▶ It is flatter further away; and it becomes flat if y^P is close to zero or one
- ▶ The difference in y^P that corresponds to a unit difference in any explanatory variable is not the same.
 - ▶ You need to take the partial derivatives; it depends on the value of x
- ▶ Important consequence: no direct interpretation of the raw coefficient values!

Marginal differences

- ▶ Link functions measure variation in association between x and y^P – as a result, for logit and probit models, we do not interpret raw coefficients.
- ▶ Instead, transform them into ‘marginal differences’ for interpretation purposes.
- ▶ The **average marginal difference** for x is the average difference in the probability of $y = 1$, that corresponds to a one unit difference in x .
 - ▶ Software may call them ‘marginal effects’ or ‘average marginal effects (AME)’ or ‘average partial effects’.
- ▶ The average marginal difference has the exact **same interpretation as the coefficient of linear probability models**.

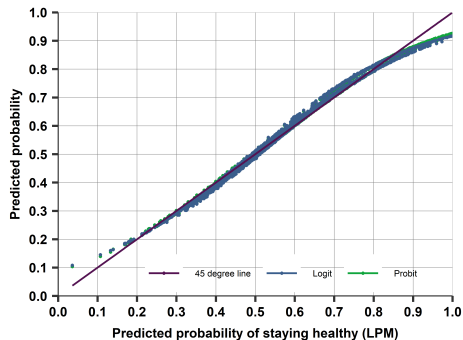
Maximum likelihood estimation

- ▶ When estimating a logit or probit model, we use ‘maximum likelihood’ estimation.
 - ▶ See 11.U2 for details.
- ▶ Idea for maximum likelihood is another way to get coefficient estimates. Done in steps.
 - ▶ You specify a (conditional) distribution, that you will use during the estimation.
 - ▶ This is the logistic distribution for logit and normal for probit model.
 - ▶ You maximize this function w.r.t. your β parameters \rightarrow gives the maximum likelihood for this model.
- ▶ No closed form solution \rightarrow need to use search algorithms.
 - ▶ Search algorithms will play critical role in machine learning as well.
 - ▶ More in DA3.

Predictions for LPM, logit and probit I

- ▶ Compare the three model results
- ▶ Baseline is LPM - extended model
- ▶ 45 degree line is LPM
- ▶ Predicted probabilities from the logit and the probit shown vs LPM

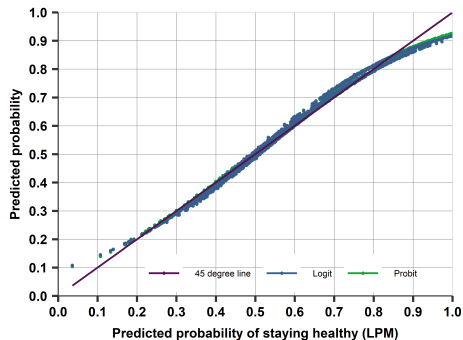
Comparing probabilities from models



Predictions for LPM, logit and probit II

- ▶ Predicted probabilities from the logit and the probit are practically the same
 - ▶ range is between 0.10 and 0.92, which is narrower than the LPM, which ranges from 0.036 to 0.101
- ▶ LPM, logit and probit models produce almost exactly the same predicted probabilities
- ▶ Except for the lowest and highest probabilities

Comparing probabilities from models



Coefficient results for logit and probit

| Dep.var.: stays healthy | (1) LPM | (2) logit coeffs | (3) logit marginals | (4) probit coeffs | (5) probit marginals |
|--------------------------------------|--------------------|---------------------|------------------------|----------------------|-------------------------|
| Current smoker | -0.061* (0.024) | -0.284** (0.109) | -0.061** (0.023) | -0.171* (0.066) | -0.060* (0.023) |
| Ever smoked | 0.015 (0.020) | 0.078 (0.092) | 0.017 (0.020) | 0.044 (0.056) | 0.016 (0.020) |
| Female | 0.033 (0.018) | 0.161* (0.082) | 0.034* (0.018) | 0.097 (0.050) | 0.034 (0.018) |
| Years of education (if < 8) | -0.001 (0.007) | -0.003 (0.033) | -0.001 (0.007) | -0.002 (0.020) | -0.001 (0.007) |
| Years of education (if ≥ 8 and < 18) | 0.017** (0.003) | 0.079** (0.016) | 0.017** (0.003) | 0.048** (0.010) | 0.017** (0.003) |
| Years of education (if ≥ 18) | -0.010 (0.012) | -0.046 (0.055) | -0.010 (0.012) | -0.029 (0.033) | -0.010 (0.012) |
| Income group | 0.008* (0.003) | 0.036* (0.015) | 0.008* (0.003) | 0.022* (0.009) | 0.008* (0.003) |
| Exercises regularly | 0.053** (0.017) | 0.255** (0.079) | 0.055** (0.017) | 0.151** (0.048) | 0.053** (0.017) |
| Age, BMI, Country | YES | YES | YES | YES | YES |
| Observations | 3,109 | 3,109 | 3,109 | 3,109 | 3,109 |

Does smoking pose a health risk? – logit and probit

- ▶ LPM – interpret the coefficients.
- ▶ Logit, probit - interpret the *marginal differences*. Basically the same.
 - ▶ Marginal differences are essentially the same across the logit and the probit.
 - ▶ Essentially the same as the corresponding LPM coefficients.
- ▶ Happens often:
 - ▶ We could not know which is the ‘right model’ for inference
 - ▶ Often LPM is good enough for interpretation.
 - ▶ Check if logit/probit very different.
 - ▶ Investigate functional forms if yes.

Goodness of fit measures

- ▶ There is no comprehensively accepted goodness of fit measure.
 - ▶ This is because we do not observe probabilities only 1 and 0.
- ▶ R-squared does not have the same meaning as before
 - ▶ Evaluating fit for probability models, we compare predictions that are between zero and one to values that are zero or one.
 - ▶ But predicted probabilities would not fit the zero-one variables, so we would never get it right.
- ▶ R-squared less natural measure of fit, but we can calculate it as usual.
 - ▶ *But:* R-squared can not be interpreted the same way as we did for linear models.

Brier score

► Brier score

$$\text{Brier} = \frac{1}{n} \sum_{i=1}^n (\hat{y}_i^P - y_i)^2$$

- The Brier score is the average distance (mean squared difference) between predicted probabilities and the actual value of y .
- The smaller the Brier score, the better.
 - When comparing two predictions, the one with the smaller Brier score is the better prediction because it produces less (squared) error on average.
- Related to a main concept in prediction: the mean squared error (MSE).

Pseudo R2

- ▶ Pseudo R-squared
 - ▶ Similar to the R-squared – measures the goodness of fit, tailored to binary outcomes.
 - ▶ Many versions of this measure. Most widely used: McFadden's R-squared
 - ▶ Computes the ratio of log-likelihood of the model vs intercept only.
 - ▶ Can be computed for the logit and the probit but not for the linear probability model. (No likelihood function there.)
- ▶ Another alternative is the 'log-loss' measure
 - ▶ Negative number. Better prediction comes with a smaller log-loss in absolute values.

Practical use

- ▶ There are several measures of model fit, they often give the same ranking of models.
- ▶ Do not use: R-squared could be computed for any model, but it no longer has the interpretation we had for linear models with a quantitative dependent variable.
- ▶ Only probit vs logit: pseudo R-squared may be used to rank logit and probit models.
- ▶ Use, especially for prediction: Brier score is a metric that can be computed for all models and is used in prediction.

Does smoking pose a health risk? – goodness of fit

Table: Statistics of goodness of fit for probability predictions models

| Statistic | Linear probability | Logit | Probit |
|------------------|--------------------|--------|--------|
| R-squared | 0.103 | 0.104 | 0.104 |
| Brier score | 0.215 | 0.214 | 0.214 |
| Pseudo R-squared | n.a. | 0.080 | 0.080 |
| Log-loss | -0.621 | -0.617 | -0.617 |

Source: `share-health` data. People of age 50 to 60 from 14 European countries who reported to be healthy in 2011. N=3109.

Does smoking pose a health risk? – goodness of fit

- ▶ Stable ranking – better predictions have a
 - ▶ higher R-squared and pseudo R-squared
 - ▶ and a lower Brier score
 - ▶ a smaller log-loss in absolute values.
- ▶ Logit and the probit are of the same quality.
- ▶ Logit/probit are better than the predictions from linear probability model. The differences are small.

Bias of the predictions

- ▶ Post-prediction: we may be interested to study some features of our model.
- ▶ One specific goal: evaluating the *bias of the prediction*.
 - ▶ Probability predictions are *unbiased* if they are right on average = the average of predicted probabilities is equal to the actual probability of the outcome.
 - ▶ If the prediction is unbiased, the bias is zero.
- ▶ If, in our data, 20% of observations have $y = 0$ and 80% have $y = 1$, and the average of our prediction is $\sum_{i=1}^N \hat{y}_i / N = 0.8$, then our prediction is unbiased.
- ▶ A large value of bias indicates a greater tendency to underestimate or overestimate the chance of an event.

Calibration

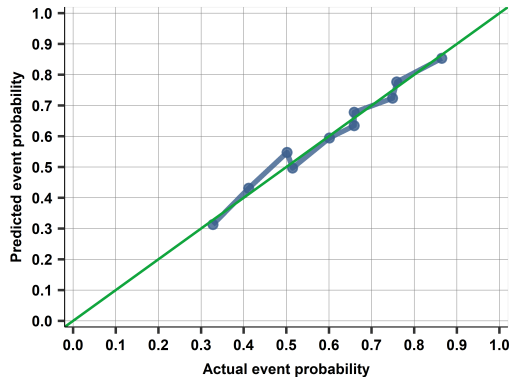
- ▶ Unbiasedness refers to the whole distribution of probability predictions.
- ▶ A finer and stricter concept is *calibration*
 - ▶ A prediction is *well calibrated* if the actual probability of the outcome is equal to the predicted probability for each and every value of the predicted probability.
- ▶ You take predicted probabilities, which for example are around 10%, and check the average for the realized outcome. If it is 10%, then the prediction is well calibrated.
- ▶ The 'calibration curve' is used to show this.
- ▶ A model may be unbiased (right on average) but not well calibrated
 - ▶ Underestimate high probability events and overestimate low probability ones.

Calibration curve

- ▶ A *calibration curve*
 - ▶ The horizontal axis shows the values of all predicted probabilities (\hat{y}^P).
 - ▶ The vertical axis shows the fraction of $y = 1$ observations for all observations with the corresponding predicted probability.
- ▶ In a well-calibrated case, the calibration curve is close to the 45 degree line.
- ▶ In practice we create bins for predicted probabilities and make comparisons of the actual event's probability.
 - ▶ Use percentiles in general. In some cases equal widths are used (this is a more noisy estimate).

Calibration curve

- ▶ A **calibration curve** for the logit model
- ▶ 10 bins
- ▶ Not only unbiased, but well calibrated



Probability models summary

- ▶ Find patterns with ease when y is binary - model probability with regressions.
- ▶ Linear probability model is mostly good enough, easy inference.
 - ▶ Predicted values could be below 0, above 1
- ▶ Logit (and probit) - better when aim is prediction, predicted values strictly between 0 and 1
- ▶ Most often, LPM, logit, probit - similar inference
 - ▶ Use marginal (average) differences
- ▶ No trivial goodness of fit: Brier score or pseudo R-squared.
- ▶ Calibration is a useful diagnostics tool: well-calibrated models will predict a 20% chance for events that tend to happen one out of five cases.