

# Objective

- Motivation: more and more people book airbnb instead of hotels because of the airbnb's advantages (Live like a local; flexibility; more space with less money; etc)
- The objective of our project is to predict where a new Airbnb user will book their first travel experience



## Data

#### **Classification:**

country\_destination: this is the target variable to predict (12 target countries)

#### **Geometrics:**

- id: user id
- gender: female, male or unknown
- age: age of user



#### **Account Basic Info:**

- date\_account\_created: the date of account creation
- timestamp\_first\_active: timestamp of the first activity
- date\_first\_booking: date of first booking
- signup method: from facebook or basic
- signup\_flow: the page a user came to signup up from
- language: international language preference
- affiliate\_channel: what kind of paid marketing
- affiliate\_provider: where the marketing is e.g. google, craigslist, other
- first\_affiliate\_tracked: what's the first marketing the user interacted with before the signing up
- signup\_app: what kind of system, Web, IOS, or other
- first\_device\_type: what kind of device: Mac, Windows, or other
- first browser: Chrome, Safari or other

### **Country Info:**

- lat\_destination: latitude
- Ing\_destination: longitude
- distance\_km: distance from US
- destination\_km2: area of the country
- destination\_language: language used
- language\_levenshtein\_distance: levenshtein distance between the language spoken in the country and US

#### **Account Session:**

- action: search result, lookup, show or other
- action\_type: click, data, view
- device type: device used in the session
- secs\_elapsed: time of the session (in second)