

Ayoola Temitope Bamidele

B.Sc. (1st Class Hons), MBA (Finance), ACA

Strategy | Research | Investment

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VALUE PROPOSITION:

To team with business leaders in building a competitive, agile, creative and intelligent organisation through leading focused strategic change initiatives combined with innovative financial blueprints that translate into excellent operational results.

PROFILE:

Focused-thinking, strategic and accomplished mid-level business transformation professional with exceptional 6-year background in growing and changing existing corporation by building/aligning infrastructure and operations with mission and goals. Corporate transformation featured honest analysis of current business strategies communicated to incumbent executives, and building and maintaining strong working relationships/teams. Has ability to view bigger picture and assess the impact of methods and issues on overall company profitability, which are key in a gradual and persistent drive to ensure the company's growth in value. Proven track record of eliminating waste in every organizational facet and seeking ways to further streamline processes.

KEY STRENGTHS:

- Proven record of challenging status quo to improve corporate results.
 - Thorough business process review and analysis targeted at eliminating duplication and aligning procedure to overall corporate goals and objectives.
 - Ability to lead/succeed in turn-around or start-up environments; gets the job done.
 - Serve as catalyst to align business practices with vision/core values, gathering sound input from colleagues, and then devising strategies for implementation.
 - Keen analytical skills, useful in discerning efficient/effective methods and processes.
 - Excellent business judgment, problem-solving, project management skills
 - Team player with strong interpersonal skills, ability to interact effectively with clients and colleagues from various cultural backgrounds
 - Highly motivated, committed to highest ethical standards
 - Effective Financial Modeling Skills
 - Hand-on experience in the use of Balanced Scorecard and Strategy Map
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EDUCATIONAL QUALIFICATIONS WITH DATES:

Nasarawa State University	2016
MBA (Finance)	
University Of Ado-Ekiti	2009
B.Sc. (Hons) Business Administration	
First Class	
Osun State College Of Technology, Osun State	2004
ND Banking and Finance	
Upper Credit	

IT PROFICIENCY:

Microsoft office word
Microsoft office Excel
Microsoft office PowerPoint

PROFESIONAL TRAINING AND MEMBERSHIP:**Mastering Competitive Strategy and Blue Ocean Strategy****2016**

Lagos Business School
Nigeria.

Modules: Deconstructing the industry value system, Innovation and the industry value system, Globalisation and internationalisation approach of African Companies; Entry, Competition and the industry value system, internationalisation challenges of emerging market Companies, Competition and **FMCG** in Africa and Creating Blue Ocean (Blue Ocean Strategy and its simulation)

Manager of Quality/organizational excellence**2015**

Leoron Professional Development Institute,
United Arab Emirates.

Modules: Leadership, Strategic plan development and deployment, Management element and methods, Project Management, Quality Management Tools, Customer Identification and Segmentation, Customer Relationship Management, Supply Chain Management, Human Resources Management, Process Management and Risk Management

Institute of Chartered Accountant of Nigeria (ICAN)

ACA

WORK EXPERIENCE:**Sigma Pensions Limited,****July 2011 to Date**

29, Durban Street,
Off Adetokunbo Ademola Crescent,
Wuse 2, Abuja.

Investment Strategy and Research officer**Responsibilities**

- Provide weekly assessment of macroeconomic trends, market projection and recommend strategies for investment across asset classes (Fixed Income, Equity & Money Market)
- Provide micro economic analyses across industries and sectors, advice on outlook recommend strategies on holdings and new investments.
- Review and analyse corporate releases, valuation of securities, recommend on existing holdings and new investments to Asset analyst, Head Investment and Management Investment Committee.
- Quarterly reports on macro and micro economic trends, market projection and strategies for investment.
- Recommend on portfolio allocation and projected returns across asset classes and across funds.
- Produce monthly investment write-up/commentaries of asset portfolios on funds

- Produce risk profiling reports, risk adjusted returns, across asset classes
- (Fixed Income, Equity and Money Market) and recommend as appropriate in line with risk appetite of the Company.
- Evaluate current market price of investment assets and make recommendations taking into account changing psychology of the investing public monthly.
- Build valuations models, performance calculation models and conduct ad-hoc analyses as required for all asset classes.
- Implement development training of colleagues.

Head, Corporate Strategy and Planning Unit

Responsibilities:

- Coordinate the strategic planning process, and champion the formulation, implementation and monitoring across the various businesses.
- Oversee the collation and analysis of operational data, market and customer indices, micro and macro environmental factors/indices, industry trends and competitor data for effective business planning and management.
- Track corporate and functional performance vis-à-vis defined performance targets and report variations.
- Lead the hunt for and identification of expansion and new markets opportunities within and outside Nigeria.
- Champions the formulation of appropriate corporate policies across all market/business segments
- Assists in defining operational parameters/performance indicators from which corporate performance will be measured on an ongoing basis.
- Assists the Heads of the various business units in identifying organic inorganic growth opportunities.
- Responsible for first level data gathering, analysis and business contact in areas relating to possible inorganic growth opportunities across various businesses
- Provides overall guidance and direction in the execution of the Corporate Planning work programs and plans
- Coordinate new business development opportunities, evaluate potential partners and conduct preliminary due diligence and analysis of emergent companies and partners
- Create key performance metrics for execution of business planning and strategy development for existing products and businesses, including market analysis, revenue planning and activity forecasting.
- Manage relationships with external partners and potential partners; researching opportunities and selecting the most appropriate to be developed; creating and implementing realistic business plans; coordinating and managing multiple projects simultaneously

Benefits Payment and Reconciliation Officer

Responsibilities:

- Paid all categories of benefits to beneficiaries having ascertained the authenticity of all supporting documents from respective Retirement Saving Account(RSA) holder
- Prepared document seeking approval from the regulator for Payment Benefits.
- Report rendition for Management and Executive decisions.
- Liaised with MDAs for reconciliation and collections of payment schedules

- Liaised with PFC for reconciliation of Benefits payment and ensured customers' accounts were credited as when due.

ValueFronteiraLimited**July 2010 to July 2011**

42, Olowu Street,
Ikeja, Lagos.

Economic and Business Research Officer**Responsibilities:**

- Wrote Business and Investment Proposals
 - Data collection, analysis and presentation
 - Conducted Market and undertook Feasibility studies
 - Econometric Research and Analysis
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VALUES:

Excellence, Honesty, Professionalism, Personal Development and Teamwork

BIO DATA:

Date of Birth: 27 January 1986

Marital Status: Married

Sex: Male

Nationality: Nigeria

REFEREES:

Mr. Peter Adaji
Chief Technology Officer
Corporate Affairs Commission
Abuja.
09091291468

Mrs. Lanike Fadairo
Chief Strategy Officer
Sigma Pensions Limited
Abuja.
08020520575

Mr. Olajide Osadare
Brand Management Executive
Global Communication Limited
Lagos.
080555755081