**PROFILE**

**Lectern Insurance Brokers Limited** was incorporated as an Insurance Broking Company under the Companies and Allied Matter Decree of 1990 in December 1993. Our company is registered and licensed to practice all classes of Insurance Consultancy, advisory and Broking activities, having fully complied with the requirements of the Insurance Act, and a professional indemnity cover of ~~N~~250, 000,000.00 (Two Hundred and fifty Million Naira) with a fully paid up Capital of ~~N~~30,000,000.00 (Thirty Million Naira). Our company is therefore one of the heavily capitalized broking firms in the Country.

Our operations are fully **IT** compliant and backed by experienced underwriting and Claims management professionals. You are therefore guaranteed prompt, efficient and pro-active broking services. Having conducted insurance business successfully for more than 20 years, we are quite familiar with the Local and Global Insurance Market, the expectation of our clients, their obligations and the laws governing insurance as a trade and the provisions of Nigeria Pension Laws.

We enjoy tremendous goodwill from the Insurance market both at home and abroad expectedly as innovative Insurance Brokers on special products, that are specially packaged to meet the specific needs of our clients.

The company is 100% fully owned by Nigerian shareholders having authorized capital base of ~~N~~30, 000, 000.00 (Thirty Million Naira) fully paid without any foreign ownership participation. Copies of our CAC form Co2 and Co7 are enclosed for your verification and evidence of registration in Nigeria and license to operate as an insurance Broker by the National Insurance Commission (NAICOM) along with our certificate of membership of the Nigeria Council of Registered Insurance Brokers (NCRIB).

Lectern insurance Brokers Limited markets and provides services in all classes of insurance. We take pride in knowing that for more than 20 years, we have helped our clients to find the best coverage at the right prices that suits their needs and expectations.

In the event of a claim, we always provide help and counseling to ensure fast and speedy claim settlement.

The following summarizes our operations:

**CLAIMS SERVICE**

From the beginning of our relationship with you, you would enjoy the benefits of our unique claims services. Our hallmark is to use our experience and resources to obtain settlement in favor of our clients, even on contentious claims.

Most significantly, though, we enjoy stress free claims procedure because of our placement pattern and the fact that your insurance policies are placed with underwriters of first class security in the Insurance Market. As your Insurance broker, we ensure that you enjoy maximum protection at minimum cost.

**CLASSES OF INSURANCE BUSINESS TRANSACTED**

We are licensed to provide a full range of Insurance Services, and are conversant with placing and advising in all of the following Insurance Businesses.

* Marine Hulls and Cargo
* Gas and Oil Related Risk
* Aviation & Related Risks
* General Non- Marine Insurance
* Fire & Special Risks
* Accident Risks(Group)
* Pecuniary Risks
* Life Assurance (Group & individual policies)
* Pensions Management
* Employers Liabilities
* Personal Accident
* Domestic & International Reinsurance
* Risk Management Services

**MANAGEMENT**

Our team consists of highly functional, motivated, tested staff and well trained management team who have between them many years of underwriting and broking experience supported by distinguished and reputable Board of Directors.

**RESOURCES**

Solid Professional capabilities backed by many years of experience in managing risks of clients- individual and corporate, in various sectors of the economy. Such as;

Oil and Gas

Banking & Finance

Transport

Manufacturing

Construction and Erection

Aviation

Commerce

Printing

Public Sector

**INTERNATIONAL ASSOCIATES**

Our international Associates are;

**Arthur J. Gallagher (UK) Limited**

**Malakut Insurance Brokers (UAE)**

**CLIENTELE**

|  |  |
| --- | --- |
| S/N | LIST OF CLIENTS |
| 1 | YABA  COLLEGE OF TECHNOLOGY |
| 2 | LAGOS STATE GOVERNMENT (LSG) |
| 3 | NIGERIAN SHIPPER’s COUNCIL |
| 4 | NIGERIA POLICE FORCE (NPF) |
| 5 | CENTRAL BANK OF NIGERIA (CBN) |
| 6 | NIGERIAN MARITIME AND SAFETY AGENCY(NIMASA) |
| 7 | FEDERAL INLAND REVENUE SERVICE |
| 8 | FEDERAL MINISTRY OF WORK |
| 9 | OFFICE OF THE HEAD OF THE CIVIL SERVICE OF THE FEDERATION |
| 1 | MR. YINKA OGUNNAIKE |
| 2 | MR. LAWSON ADEKUNLE AYODEJI |
| 3 | MRS. WILLAMS FOLASHADE |
| 4 | MR. MARK ABIMBOLA WILLIAMS |
| 5 | EVANG. MICHEAL OJETUNDE |
| 6 | MR.AJALA OLUKOREDE EMMANUEL |
| 7 | LATEST BEAUTY SALON |
| 8 | VERTEX DELIVERIES |
| 9 | MR. LAWAL OLANREWAJU |
| 10 | OLORI (DR)  C.A.O OGUNTADE (JP) |
| 11 | MR. ADENIRAN GBADE ELIJAH |
| 12 | MR.DARAMOLA PETER OLABODE |
| 13 | MR.OLALEKAN DARAMOLA |
| 14 | MRS. FOLUKE HELEN DARAMOLA |
| 15 | MR. BABATUNDE OGUNTADE |

**COMPANY LOCATION**

Lectern Insurance Brokers Limited was registered at No 61, Broad Street Lagos but currently operates from Annex A3, 2nd Floor, OJB plaza, 134 Ijegun Road, Ikotun, Lagos State and also has 3 branches located in Kaduna, Abuja and Port-Harcourt.

**SUMMARY OF EMPLOYEES**

All our employees are Nigerians from different indigenes of the six geo-political region of the country and reside in Nigeria.

**OPERATION**

That all our insurance businesses are fully placed with insurance Companies registered by NAICOM to transact SPECIAL RISKS, LIFE and NON-LIFE Insurance businesses in Nigeria up to 70% Local Content Act Compliance, while reminder are sorted out under the local pool arrangement before ceding remainder to Reinsurer (Local and Foreign).

That all Premiums receivable are deposited in Client Accounts, in the various ` Nigeria reputable banks.

Our Bankers include;

Zenith Bank Plc

Ecobank Nigeria Plc

**LECTERN INSURANCE BROKERS LTD SHAREHOLDING STRUCTURE**

Below is the share holding ownership structure of Lectern Insurance Brokers LTD

**RC 237655**

|  |  |  |
| --- | --- | --- |
| **SHAREHOLDERS** | **NUMBER OF SHARES** | **PER (%) SHAREHOLDINGS** |
| **OGUNTADE TUNDE** | **20, 000, 000** | **55%** |
| **HASSAN R. IBRAHIM** | **4, 000, 000** | **20%** |
| **OTHERS** | **6, 000, 000** | **25%** |
| **TOTAL** | **30, 000, 000** | **100%** |

**BOARD OF DIRECTORS**

**Dr. Ibrahim Ramat Hassan Ph.d, ACII Chairman**

**Mr Juwon Gbolade Vice Chairman**

**Mr. Tunde Oguntade (ACII, FCIB, MBA) Managing Director/CEO**

**Alh (Engr.) Ahmadu Rufai Mohammed (MON) Director**

**Alhaji Shehu Danyaya Director**

**Mr. Jide OJewole B.sc (Hons, ACll) Exec Dir. (Tech/C00)**

**Lanre Lawal (ACA, FGITH, MIPM) Executive Dir. (Acct & Admin)**

**Donald Osifo B.sc (Hons) Exe Dir. (Northern Operation)**

**DR. IBRAHIM RAMAT HASSAN (PH.D, ACII). CHAIRMAN**

An Ahmadu Bello University Zaria Diploma in Insurance and Higher National Diploma (HND) in Business Administration of Calabar polytechnic Graduates also equipped with Bachelor of Management in Insurance Marketing Degree of the Commonwealth University Belize.

Hold two masters of Business Administration Degrees (MBA in Management and Corporate Governance) with additional Masters of Public Administration (MPA) Imo State University.

Also bagged Doctorate Degree in Management from St. Clement University, Caicos Island and Ph.D. in Organizational Leadership from the United State of America (Wisconsin).

A professional Associate and fellowship members of Chartered Institute of Insurance (ACII), Certified Institute of Pension (FCIP), Chartered Institute of Marketing (FCIMN), Chartered Institute of Risk Management (FCRM), Chartered Institute of Public Administration (ACPA), Chartered Institute of Management (ACIM) and Chartered Institute of Management Consultant (FCIMC).

An Alumnus of London School of Business and Finance (UK) and Harvard University Business School Boston Massachusset, (USA) for Chief Executive Officers Strategic Development Courses.

He was an Executive Director Technical/ Marketing at Niger Insurance Plc ‘’between 2011 to 2018’’.

He is presently Chairman of Lectern Insurance Brokers and Shamras Group of Companies in Nigeria.

He is a well-grounded resources personality in Risk Management and Public/Micro Economy Analytics

For Risk Mitigation and micro Economy Solutions, and also a Strategic Management/ Marketing Consultant of Repute.

In the areas of Traditional and Community Relationship, he is the Dan-iyan of Lapai Emirate in Niger State and the Sa-in-Dogondaji of Sokoto Caliphate.

**TUNDE A. OGUNTADE (MBA, FCIB, ACII)**

**Managing Director/CEO**

Tunde is a seasoned Insurance practitioner of over 3 decades. His length of practice spans the divide of Insurance (Insurance underwriting and insurance Brokerage services).

He started his career as a trainee with National Insurance Corporation (NICON) in 1983 in the General Accident Department; he moved to the life and Pensions Department in 1985 and rose to become an Assistant Manager (Pension). He moved on to Country and City Insurance Brokers as an Assistant General Manager in 1990 and rose through the ranks to become Executive Director / CEO.

Tunde joined Lectern insurance Brokers in 2004 and became its pioneer Managing Director/ CEO.

He is a past Chairman of the Lagos Area committee of the Nigeria Council of Registered Insurance Brokers and the current President and Chairman of the Governing Board of the Nigerian Council of Registered Insurance Brokers (NCRIB).

In the area of academics, he attended the following schools at different times-University of Lagos, Akoka, Olabisi Onabanjo University, Ago-Iwoye, NOUN, Lagos and Wisconsin International University (USA).

He is an Associate member of the Chartered insurance institute of London and Nigeria, A Fellow of the Nigeria Council of Registered Insurance Brokers and Member of Nigeria institute (Chartered) of Management.

**LANRE LAWAL (ACA, FGITH, MIPM)**

**Executive Director (Accounts & Admin)**

Mr. Lawal is an expert in Accounting system, tax management, and general administration.

He is an Associate member of the institute of Chartered Accountant of Nigeria, Associate member of accounting technician of Nigeria and member of institute of public management of Nigeria.

He has vast Accounting knowledge consequence of his work experience. Amongst where he worked include:

NICON Insurance Corporation, Premier paint plc, Remota engineering Nig ltd, Ayoride Thomas & Co, and The Institute of chartered Accountants of Nigeria before he joined Lectern insurance Brokers limited as Executive Director (Accounts and Admin).

**DONALD OSIFO B.sc (Hons), AMINM**

**Executive Director (Northern Operation)**

Mr. Osifo, a graduate of Business Administration from the University of Benin started his career at Niger Insurance plc in 1996 as Branch manager, Abuja.

He later joined African Alliance insurance co. Ltd as senior Life Manager at its Kano office in 1998 from where he started Kerr Consultancy service Ltd (Insurance Consultants).

He joined Lectern Insurance Brokers Ltd in 2008 as Executive Director (Northern Operations)

**PROFILE OF EMPLOYEES**

**Mr. Tunde Oguntade (ACII, ACIB, MBA) Managing Director/CEO**

**Alhaji Shehu Danyaya Director**

**Mr. Jide OJewole B.sc (Hons, ACll) ED Tech/C00**

**Lanre Lawal (ACA, FGITH, MIPM) Executive Dir (Acct & Admin)**

**Oj0 Lawrence Abioye (AIIN,ACIB, CPIN) General Manager**

**Rotimi Koiki (DIP WAII ) Head, Special Risk**

**M.A Gbadebo (DIP INSURANCE) Head, Claims Administration**

**Lekan Obadimu Bsc** **(Hons) Head, Business Development**

**Oyekezie Ifeanyi B.sc (Degree) Abuja Office Manager**

**Nwaokolo Obiajulu B.A (Hons) Compliance/Accounts**

**Ojetunde Elijah (Hnd Insurance) Business Executive/Underwriter**

**OJO LAWRENCE ABIOYE**

**(General Manager)**

Mr. Ojo is a seasoned Insurance practitioner of over decades. His length of practice covers Insurance Underwriting and Insurance Brokerage and Re-Insurance services (Broking & Underwriting)

He started his career as a Life Inspector/Superintendant with Guinea Insurance Plc in 1989. In 1995, he joined Datum Insurance Brokers as Assistant Manager.

He later joined Transafrica Insurance Brokers Ltd in 2004 as General Manager and rose to become the CEO.

Mr. Ojo joined Lectern insurance Brokers in 2012 as General Manager. He is an Associate Member of the Chartered Insurance Institute of Nigeria, Associate Member of Nigeria Council of Registered Insurance Brokers (NCRIB) and has served as Financial Secretary and Internal Auditor of the Lagos Area Committee of the NCRIB.

He has several courses and seminars such as Survival Strategies for Insurance Brokers organized by the NCRIB, Community Health Insurance in Africa by Hygeia Nigeria Ltd; among others.

In the area of academics, he holds a Masters in Business Administration (Marketing) from Ladoke Akintola University of Technology, Ogbomoso.

**ROTIMI KOIKI**

**Head, Special Risk (Oil, Gas, Energy)**

Mr. Rotimi koiki attended the West African Insurance Institute (WAII) Liberia and obtained a middle management diploma in 1982 along the Diploma of Chartered Insurance Institute, London (ACII).

He started his career at National insurance corporation (NICON) in 1978 after his A` level at Ijebu Ode Grammar School. He was at a time Assistant manager (energy oil & Gas) with Industrial & General Insurance Company Ltd (IGI) where he handled Shell & Chevron portfolios. He joined Lectern Insurance Brokers as Head of Oil, Gas and Energy in 2010.

**M.A GBADEBO**

**(Head, Claims Administration)**

Muftau Aremu Gbadebo graduated with Diploma in Insurance from University of Lagos in the year 2000 and had previously worked with Lister insurance Company as marketing Executive 1985- 1989.

He joined National Insurance Corporation in 1989 and left in 2001 to join Lasaco Assurance Plc, from where he joined Lectern Insurance Brokers as its Business development manager in 2006. He is a Marine & Aviation Claims Expert.

**NWAOKOLO OBIAJULU**

**(Compliance/ Accounts)**

Obiajulu, a graduate of Philosophy from the Obafemi Awolowo University who also holds a Diploma in Public Administration, Started his career at Standard Alliance Life Assurance in 2012 as Sales Executive.

He joined Bc Kash Cooperative Finance and Investment Ltd as Head, Account department Pc 2, at its Idimu Office in 2013.

In 2016, He joined Lectern insurance Brokers Ltd Compliance/ Accounts Department and rose to become head of Compliance. He has attended several courses, workshops and seminars such as Tier Based Minimum Solvency Capital of Insurers’, Contemporary Regulatory Issues in Insurance Broking organized by The Nigerian Council of Registered Insurance Brokers (NCRIB) Role of Insurance Brokers organized by the National Insurance Commission (NAICOM), Emerging Issues in AML/CFT Compliance organized by Leadway Assurance Co. Ltd, among others. He has Compliance/Accounting Experience knowledge consequence of his work experience.

**OJETUNDE ELIJAH.O**

Ojetunde Elijah Oluwasegun graduated with Higher National Diploma in Insurance from Federal Polytechnic Offa, Kwara State.

He joined Lectern Insurance Brokers in 2015 as an attaché, and later gained employed in 2019 as Business Executive/ Underwriter in the Business Development Unit.

He worked proficiently toward his career to acquire more knowledge on insurance practices and norms.

**Mary Fagbola B.sc (Hons)**

**Business Development Executive**

Mary Fagbola, a graduate of Marketing from the Enugu State University, Enugu, started her career as a Marketer in Skye Bank Plc 2004.

She joined Lectern Insurance Brokers as an Executive in the Business development Unit at its Abuja Office in 2013.