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PROJECTS MANAGER | HEAD OF PROJECTS

Fit-Out | Turnkey Construction | Interior Design | Structural Steel | Furniture Manufacturing

PROFESSIONAL SUMMARY

Senior Projects Manager with **24+ years of experience** delivering high-end **Fit-Out, Interior Design, Turnkey Construction, Structural Steel, and Furniture Manufacturing** projects across Saudi Arabia and Egypt. Proven expertise in **end-to-end project lifecycle management**, budget control, value engineering, stakeholder coordination, and execution of **luxury villas, restaurants, cafés, retail, and mixed-use developments**. Strong executive leadership background managing **SAR 50M+ budgets**, multidisciplinary teams, and operational growth initiatives, including production facilities and international supplier partnerships.

CORE SKILLS & COMPETENCIES

Project & Construction Management

- | | |
|------------------------------------|--|
| • Project Lifecycle Management | Turnkey Project Delivery |
| • Fit-Out & Interior Construction. | Hospitality, Retail & F&B Projects |
| • Structural Steel & Metal Works. | Furniture Manufacturing & Installation |

Technical & Commercial Management

- | | |
|------------------------------------|--|
| • Budgeting & Cost Control | Value Engineering (VE) |
| • BOQ Preparation & Review. | Contract Administration |
| • Procurement & Vendor Management. | Variations, Claims & Cost Optimization |

Leadership & Operations

- | | |
|--|-------------------------------------|
| • Team Leadership & Resource Planning. | Cross-Functional Team Management |
| • Stakeholder & Client Relations. | Strategic Planning & KPI Management |
| • Business Development Support | |

Systems & Methodologies

- PMP Methodology
- MS Project / Primavera
- AutoCAD (Coordination Level)
- ERP & Reporting Systems

PROFESSIONAL EXPERIENCE

Projects Manager

Lamsat Al Amara – Al Wahda Holding Group | Riyadh

03/2025 – Present

- Lead end-to-end delivery of **luxury villas, cafés, restaurants, and turnkey fit-out projects**.
- Established and scaled a premium **design & build** operation within the Saudi market.
- Negotiated strategic partnerships with **Chinese aluminum suppliers** (machinery, raw materials, and technical teams).
- Launched an **in-house furniture production workshop (wood & metal)**, increasing revenue streams and cost efficiency.
- Defined and drove **SAR 1.5M sales target within 6 months** through KPI alignment and resource planning.
- Managed multidisciplinary teams across design, production, site execution, and procurement.

Projects Manager

Salha Mohamed Faleh Al-Asmari Contracting Est. | Riyadh

10/2023 – 02/2025

- Managed multiple construction and decoration projects, ensuring **on-time, high-quality delivery**.
- Coordinated cross-departmental teams to achieve project milestones and client satisfaction.
- Controlled project budgets, schedules, and resource allocation.

Fit-Out Manager & Head of Structural Steel Division

Zaid Al-Hussien & Brothers Group Contracting Est. | Riyadh

05/2013 – 08/2023

- Directed end-to-end project delivery for **retail, F&B, hospitality, and corporate projects**.
- Managed **SAR 50M+ project budgets**, ensuring cost optimization and schedule compliance.
- Integrated **fit-out, metal works, and custom furniture** to streamline workflows and reduce execution time.
- Led engineering, fabrication, and site teams across multiple concurrent projects.

Project Manager

Dar Tarkibat Contracting Est. | Riyadh

06/2010 – 05/2013

- Planned and executed construction projects from initiation to handover.
- Coordinated with clients, consultants, and subcontractors to meet project requirements.
- Managed resources and budgets to maintain financial sustainability.

Head of Sector

Delmar Tourism Development Company – Golf Porto Marina | Egypt

01/2008 – 05/2010

- Oversaw large-scale **mixed-use development projects** integrating architectural, structural, and interior works.
- Implemented **value engineering strategies** achieving **12% cost reduction** without compromising quality.
- Led **50+ engineers, contractors, and suppliers** in high-pressure environments.
- Coordinated with stakeholders, vendors, and authorities to ensure full project compliance.

Installation Engineer – Metal Decoration

Al-Kadi Factory for Ironworks | Riyadh

10/2004 – 12/2007

- Managed installation of iron and metal decoration works in compliance with design and quality standards.
- Supervised skilled labor teams while enforcing safety and productivity standards.

Production Engineer – Furniture & Kitchens

Masr Wood Factory | Alexandria, Egypt

10/2003 – 09/2004

Installation & Production Engineer – Steel Buildings

Man Crew Company | Alexandria, Egypt

08/2001 – 09/2003

EDUCATION & CERTIFICATIONS

- **Bachelor's Degree in Applied Arts** – Furniture & Metal/Steel Structures
Helwan University
- **PMP Certification**

LANGUAGES

- Arabic: Native
- English: Fluent