Richard Stewart

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**Professional Experience**

**UL Solutions | Ottawa**

Senior Full-stack developer March 2020 to Present

* Implemented user-friendly UI designs that contributed to a 70% increase in user engagement in the first month of implementation.
* Contributed in a team of senior full stack developers in building and managing e-commerce websites.
* Optimized transport and minimized code, helping to increase the company’s website loading speed by 35% YOY

**Blocker | Ottawa**

Senior Python developer Jan 2017 to Feb 2020

Arrange buying parties and solicit sponsorship of such parties to sell merchandise; Contact customers to persuade them to purchase merchandise or services. Circulate among potential customers or travel by foot, truck, automobile, or bicycle to deliver or sell merchandise or services; Direct and coordinate activities involving sales of manufactured products, services, commodities, real estate or other subjects of sale.

**EDUCATION**

**RIVER BROOK UNIVERSITY | Chicago, IL**

Arts in History , Bachelor July 2014 to December 2015

Maintained organized presentable merchandise to drive continuous sales,Organized racks and shelves to maintain store visual appeal, engage customers and promote merchandise.Evaluated inventory and delivery needs, optimizing strategies to meet customer demands, Analyzed and processed returns,assisting customers with finding alternative merchandise to meet needs.

**RIVER BROOK UNIVERSITY | Chicago, IL**

Arts in History , Bachelor July 2014 to December 2015

Maintained organized presentable merchandise to drive continuous sales,Organized racks and shelves to maintain store visual appeal, engage customers and promote merchandise.Evaluated inventory and delivery needs, optimizing strategies to meet customer demands, Analyzed and processed returns,assisting

**SKILLS**

**Genuine enjoyment of helping others** - to enjoy fashion, feel good about themselves and improve their lives through good product choices.

**Empathy and patience** – I always match my pace to the customer’s, whether they’re looking for a last minute LBD or they want to spend a couple of hours shopping for a whole new capsule wardrobe.

**Friendliness and warmth** – I hate being pounced on by pushy sales assistants who clearly aren’t interested in me at all, so I always employ a more friendly, personal manner with customers. Once I’ve built rapport and trust, they’re happy to hear my recommendations.

**OTHER**

Highly motivated Sales Associate with extensive customer service and sales experience. Outgoing sales professional with track record of driving increased sales,improving buying experience and working skills.