


**Number of Sales Proposals Accepted or Rejected**

| Sales Region | Last Year |          | This Year |          |
|--------------|-----------|----------|-----------|----------|
|              | Accepted  | Rejected | Accepted  | Rejected |
| North West   | 150       | 58       | 174       | 132      |
| South East   | 210       | 122      | 276       | 168      |

**Question 8**

Of the proposals written last year, what proportion were accepted?

☐ 1/2

☐ 2/3

☐ 4/5

☐ 7/8

☐ 11/12

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