



Excess International: Performance by Site

	Site Location				
	Geneva	London	Munich	Paris	Rome
Performance Figures (in million Euros)					
Sales Revenue	109	533	495	385	254
Operating Costs	55	96	85	75	103
Payroll Costs	85	210	195	112	91
Waste - Known Loss	19	42	25	90	78
Shrinkage - Unknown Loss	7	21	17	10	52
Number of Employees (in Thousands)	0.9	4.5	3.8	2.9	1.5

Question 21

Excess International will be closing down their least profitable site. Which site is this?

☐ Geneva

☐ London

☐ Munich

☐ Paris

☐ Rome

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Question 22

If Operating Costs increase globally by 10% next year but Payroll Costs and Sales Revenue remain the same, which site would have the best revenue to costs ratio next year?

- ☐ Geneva
- ☐ London
- ☐ Munich
- ☐ Paris
- ☐ Rome

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